No. 1 in Financial Planning Partnerships.
No. 1 in Lending Adviser Brokerage.
You sell, we settle.



Lydian Financial Services is a mortgage broking business that seeks to inspire, educate and provide better solutions for our clients.

www.lydian.com.au







Finance



Commercial Loans

If you're a qualified mortgage broker with a minimum of 2 years' experience and looking for an exciting, dynamic and exclusive career opportunity now is the right time to get in touch with Lydian Financial Services.

The unique and innovative loan processing department with industry qualified personnel delivers Lydian Finance Principals the most valuable commodity of time to grow their business and uncapped learning potential.

It's the new way, you sell, we settle.

Led by a proactive and highly experienced and trusted management team our commitment is to help you build a big business and saleable asset.



Lydian management team has a proven and trusted pedigree in financial services.

They have used their experience and knowledge to create a distribution model that delivers their Finance Principals the ingredients to build a productive and sustainable business.





Founder and Chief Executive Officer





Business Coaching

- Business Coaching and Mentoring
- Accountability to achieve goals and aspirations

Partnership & Marketing

 Dynamic Lydian business development and partnership support programs.

| Exclusive | Territory

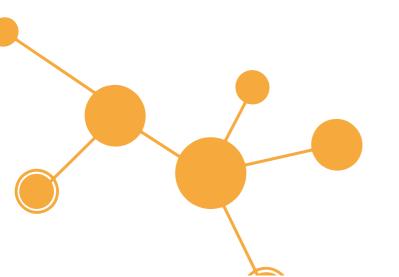
- Ownership
- Build confidence to create and build your own network, reputation and leadership

Personalised Loan Processing and Settlement

- Dedicated Lydian operations support
- Mitigates staff management and operations risks
- Increased application to settlement conversion rates
- Creates more time for business development, new sales and higher revenue

Lydian Pride

- Respected brand and team
- Sense of belonging
- Create and build your own saleble asset



The Lydian Operations Team offers full time support to your business between 9am to 7pm AEST. They are equipped with tools for direct communication to help fully integrate task management and daily workflows for your business. This enables escalations to be dealt with.

The Operation Support will handle end to end services from file preparation to post settlement and compliance.

Additionally, they will also take charge of the ongoing services such as loan reviews discharges, loan restructuring, interest extensions, fixed rates, and etc.

Your mortgage broking business and credit operations team is built around our market-leading mortgage engine, a digital CRM platform that provides:

Full CRM functionality and inbuilt API into lender

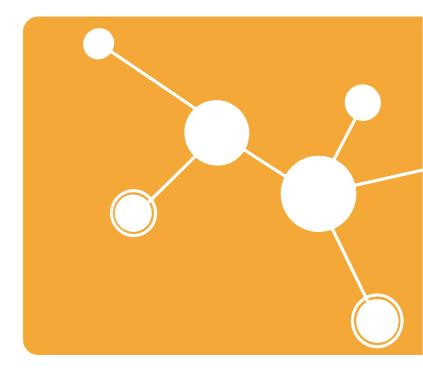
technology Credit advice development

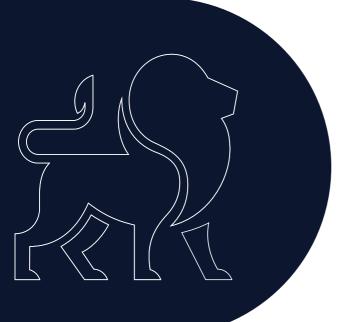
and lender utility

Client Portal Access

Partner Portal Access

Digital Fact Find





- SMS and-E mailing
- Voip phone and video chat
 Notes tasks and workflows
- Notes, tasks and workflows Document Digital Signing
- Credit Operations Live Chat



ISO/IEC 27001 Certificate – ISMS Policy





Abide by the rules of Australian Modern Slavery Act 2018 - Ethical Sourcing and Modern Slavery



Operational - Work from Home Policy



Operational Business Community Plan



BUILD YOUR BUSINESS

Working with Lydian will help you build your own business, a readily salable asset, and your own exclusive territory. You can also built a trusted reputation in your community while having flexible working hours.

WORK WITH GREAT PEOPLE

You will be working with accredited business partners to generate new leads, a team of people who share your passion for creating positive customer experiences, and a proven management team who want to share their experiences to

