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TCTeam@tc-dps.com

NEWSLETTER

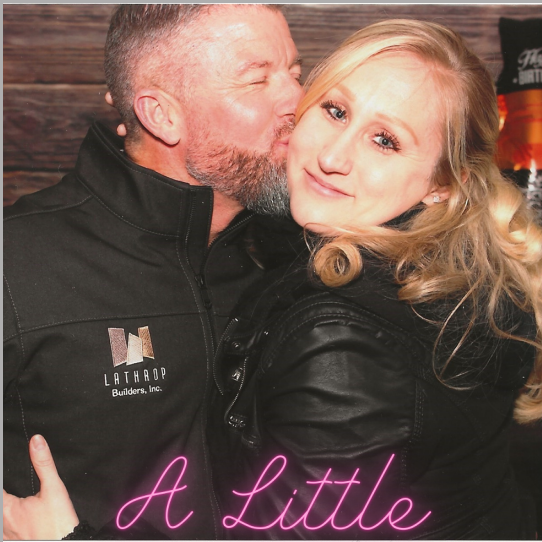
04 APRIL, 2022



We are your TCTEAM!!

Our goals are simple: Make your lives easier so that you can do what you do best, **SELL!** With the ever so changing dynamic of real estate, it's nice to not feel like you have to do everything on your own. Speaking of changes...how about that new RPA?? Kinda fun, right? It seems a lot to learn in the beginning, but we are finding that this newest revision to include what they call "The Grid" is really helping explain the terms better. It acts as a index to point the parties in the correct section they are trying to learn more about and/or reference...which is really helpful! It seems like a lot of you already have a great handle on the new documents. For those of you that might need more assistance, please know that Gracie and I both have taken the new RPA class and are here to help. I have also purchased C.A.R.'s guide book to the new RPA and all the new documents & updates that have taken place this year.

*****For Important TC FEE/EMAIL Updates see pg. 3**



ABOUT ME

Born & Raised, I have spent almost my entire life in the desert. We tried really hard 2 different times to try something new. I spent a few years in Columbus, Georgia during my husbands time in the U.S. Army. We moved back. Then we moved only 45 minutes away to Cherry Valley for his job with CAL FIRE...and we are back! There is just something about the desert, aside from the weather, golf, and luxury living that pulls everyone back and draws new people towards. My husband Matt & I have known each other since I was 14 and we have 2 beautiful children. Our Daughter Lily is 15 and Freshmeat (I mean a Freshman) at LQHS, my alma mater.

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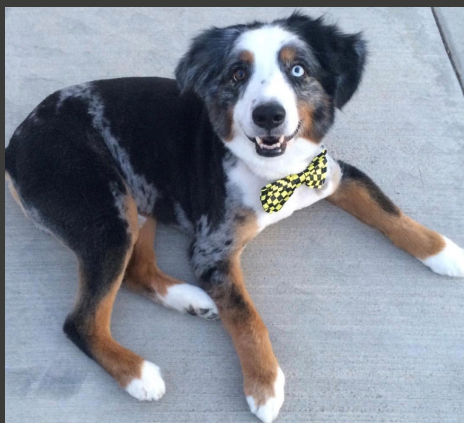


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Our Son Spencer, is in 5th grade at Truman. We have 2 pups, 1 Pomskey named Skylar & 1 Mini Australian Shepard named Maverick (Top Gun is my all time favorite movie. I almost named Skylar Goose!) It wasn't until COVID that I was able to really branch out on my own and start my company. Without all of you, there wouldn't be a company. So from the bottom of our hearts, THANK YOU for continuing to work with us and we really couldn't do it without all of you!



Meet

Gracie

Our newest member of the company. She has experience in the field and is beyond excited to be a part of Desert Property Solutions. Some of you may have already closed some escrows with her, as we are transitioning her into working with us full time. She began her career in real estate in 2014, when she was hired as a receptionist for a real estate brokerage. After a few years, she decided to obtain her real estate license to advance her career. While holding a document compliance position with the company, she quickly realized that she wanted to become a transaction coordinator. Her experience in document compliance and her passion for helping real estate agents motivate her to be effective in handling your transaction from beginning to end. Gracie has been in the Coachella Valley her entire life. She loves this valley and enjoys all that it has to offer - parks, shopping, hiking and golf - and by golf we mean she is strictly a "rider."

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TC FEE & EMAIL

update

Single Sided - \$400

Double Sided - \$600

Leases (Krystal) - TBD

Contract Writing (Both) - TBD

Notary (Gracie) - TBD

Translation//Bilingual Assistance (Gracie)

Starting **May 1st** our prices will reflect the above. We have added services to our list in the event any of you need them. With Gracie now aboard, she can help you with any bilingual needs. We are updating the invoice with the added services/prices. So please be on the lookout for that. Also, as of May 1st, our entire operation will be on MAC. What this means for you: The ability to call either one of us and we will both have access to every file, at any time.

You can continue using our individual work emails (krystal@tc-dps.com/gracie@tc-dps.com) as you have been. OR starting now, you can start using our team email **TCTeam@tc-dps.com**. This email will go to both of our emails to ensure nothing is missed. Please use whatever you prefer, we will sort emails accordingly on our end!

When Gracie is not working on your transactions, she is spending time with her dear family, her husband Robert and her three daughters: Alyssa, Jordyn and Chloe. Her daughters are ages 11, 5 and 2 (I don't know how the heck she does it, 3 girls...yikes!). Gracie is looking forward to working with all of you and she can't wait to start closing more escrows with our Desert Property Solutions family. Feel free to reach out to her and say hello: gracie@tc-dps.com. We are looking forward to a great rest of the year working with each and every one of you!



We love you!