

Growing Together

STRENGTH • GROWTH • STABILITY



HOSPICE OF THE SACRED HEART
2024 ANNUAL REPORT

Good timber does
not grow with ease

The stronger wind
the stronger trees

The longer the sky
the greater the length

The more the storm
the more the strength

By sun and cold
by rain and snow

In trees and us good
timbers grow.

- Douglas Malloch



E X E C U T I V E S U M M A R Y

Hospice of the Sacred Heart is dedicated to providing compassionate, patient-centered care for our patients and their families as they navigate the end-of-life journey. Our mission of providing Comfort, Care, Hope and Choice ensures the highest possible quality of life for patients and support for their families.

Hospice care is about helping our patients and families to have the best day possible - every day. This care extends to making our bereaved families' day-to-day lives a little easier, our caregivers' day more manageable and our volunteers' day more purposeful. For those of us working at Hospice of the Sacred Heart, our reward is the difference made in the lives of those in our care. Our team works tirelessly ensuring that the care is expert, kind and compassionate.

We focused on expanding our Community Outreach in 2024 by increasing awareness of hospice care services through community programs and partnerships. Working toward our fixed goal of enhancing service offerings through continuously improving the quality and scope of services, particularly in symptom management and bereavement support. Focusing on increasing accessibility by ensuring all patients, regardless of background, have access to compassionate, affordable end-of-life care.

The accomplishments highlighted throughout this report could not have been realized without the dedication and devotion of our entire staff and volunteers. As we look forward to another year of providing Comfort, Care, Hope and Choice to our patients and their families as we guide them on their end of life journey, growth and change remain positive forces that help us become this region's recognized leader in hospice care. Perhaps more importantly, those forces provided all of us the opportunities to grow and change for the good in our own lives.

Many thanks to our donors and sponsors who supported our memorial fund and programs throughout the year. We are forever thankful for their kindness and generosity.

In conclusion, as a trusted provider of end-of-life care, Hospice of the Sacred Heart, is committed to making the most difficult times easier for families, offering the highest standard of compassionate care in a respectful, dignified manner.

A handwritten signature in black ink, reading "Diane Baldi". The signature is fluid and cursive.

Diane Baldi, RN
Chief Executive Officer

BOARD OF DIRECTORS

Our Board of Directors offers support and enthusiasm on a daily basis to fulfill the promise that Hospice of the Sacred Heart will become the hospice against which all other hospice programs will be measured.

BOARD MEMBERS

Frank A. Bucci, Jr., MD
Sam Lesante
John Anecki, Esq.
Dominick DeNaples
Bryan Boyle, CLU, ChFC, CPCU, MSFS
Robert Tambur

LEADERSHIP

Diane Baldi
Chief Executive Officer
Linda Menichetti
Chief Operating Officer
Mary Alice Cosgrove
Director of Human Services
Mary Hoban
Director of Social Services

MEDICAL TEAM

Dr. John Carey, Medical Director
Dr. Bria Tinsley
Dr. Patrick Connors
Cathy Gillette, CRNP
Laurie Blasi, CRNP

EXECUTIVE COMMITTEE

Frank A. Bucci, Jr., MD
President and Board Chair
Bryan Boyle, CLU, ChFC, CPCU, MSFS
Board Member
Diane Baldi
Chief Executive Officer
Linda Menichetti
Chief Operating Officer

John Stapert
Director of Finance
Michele Penetar
Director of Patient Services
Christopher Davis
Director of QI/RM

Fran McGlynn, CRNP
Peggy Mannion, CRNP
Mary Beth Mecca, CRNP
Michele Hadley, CRNP

OUR EMPLOYEE VOLUNTEERS

Diane Baldi	Lori Kelly	Kim Rosencrance
Linda Menichetti	Megan Knight	Beth Rossi
Mary Hoban	Dorothy MacGregor	Ann Seechock
Mary Alice Cosgrove	Jeanne Marselles	Jennifer Seechock
Michele Penetar	Pat Massino	Judene Shaughnessy
Kathy Arrowood	Kelly McDonough	Michelle Sherman
Michael Catalano	Karen McGee	Melissa Smith
Beth Cieless	Chari Melnick	Erin Stanco
Lisa Conaboy	Julie Morris	Jennifer Toomey
Kathleen Covey	Bill Multer	Mary Ubaldini
Christopher Davis	Lynn O'Mara	Sara Valvonis
Maureen Eckenrode	Barb Phillips	Sue Washo
Debbie Fiore	Lori Reese	Randy Williams
Mary Gibbons	Mary Lou Richardson	Maureen Wright
Tori Jordan	Charlene Romano	





VITAL VOLUNTEERS

Without the generous contribution of their time and continued service and support, we would not be able to do what we do at Hospice of the Sacred Heart.

Camilo Aguirre
Margaret Aluisio
Mike Baldi
Marilyn Bamford
Taylor Barletta
John Begley
Peggy Begley
Terri Besecker
Noreen Blewitt
Barbara Braatz
Sharon Cardamone
Carolyn Catalano
Rosemary Catalano
Darie Chekan
Dan Cleveland
Sharon DeLucy
Sandy DeMatteo
Angelo DePrimo
Mary Kate DePrimo
Nancy Dopko

James Earley
Bernie Foerster
Marcia Gabrielle
Mary Gadomski
Linda Gall
John Getzie
Bill Gibbons
Rachel Goertzen
Ruth Healey
Mary Hodel
Leslie Horoshko
Antoinette Jacukowicz
Maria Johnson
Ayanna Kelley
Andrea Kempa
Rosalyn LaBrutto
Ann Lavelle
Mary Beth Lunney
Joe Marcellus
Marty McGurrian

Maurice Menichetti
Cathy Murphy
Shannon O`Mara
Debra Orner
Donna Parmer
Grace Pricci
Sr. Mary Rassley
Sue Rose
Phil Rossi
Melissa Saxon
Judith Seymour
Jenny Simrell
Sharon Strunk
Jonathon Symuleskiee
Ann Theony
Chris Vaccaro
Margaret Wallace
Jane Welki
Judy White

HOURS CONTRIBUTED BY VOLUNTEERS:

4,601.74

COST EQUIVALENCE IN DOLLARS

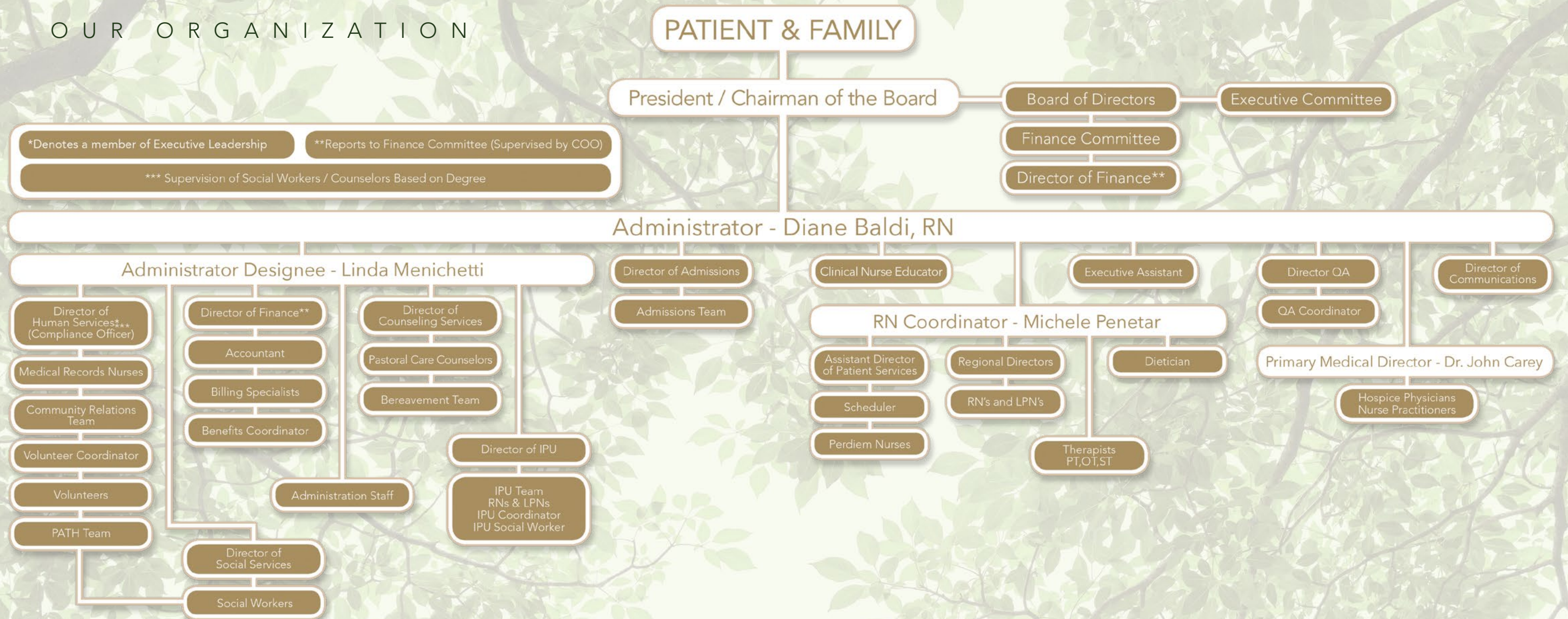
\$113,209.50

PERCENTAGE

6.75%



OUR ORGANIZATION



ASSETS

Cash And Cash Equivalents	4,671,026.98
Accounts Receivable	1,544,938.40
Security Deposit	10,780.00
Prepaid and Other Assets	77,970.34
SUBTOTAL	6,304,716

PROPERTY AND EQUIPMENT

Net Of Accumulated Depreciation	94,206.32
Land	88,704.25
Total Property and Eqpt.	182,910.57

TOTAL ASSETS 6,487,626.29

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts Payable	42,219.01
Accrued Liabilities	275.00
Payroll Withholding	210,036.41
TOTAL CURRENT LIABILITIES	252,530.42

COMMITMENTS AND CONTINGENCIES

UNRESTRICTED	7,130,043.49
RESTRICTED	103,632.00
NET INCOME	(998,579.62)

TOTAL NET ASSETS 6,235,096

TOTAL LIABILITIES & NET ASSETS 6,487,626.29

REVENUE

	Unrestricted	Restricted	Total
Patient Service Revenue	13,806,649		13,806,649
Allow for Uncollectables	(570,777)		(570,777)
Memorial Fund		138,439	138,439
Contributions	97,690		97,690
Grants Income	76,400		76,400
Interest Income	133,104		133,104
TOTAL REVENUE	13,543,066	138,439	13,681,505

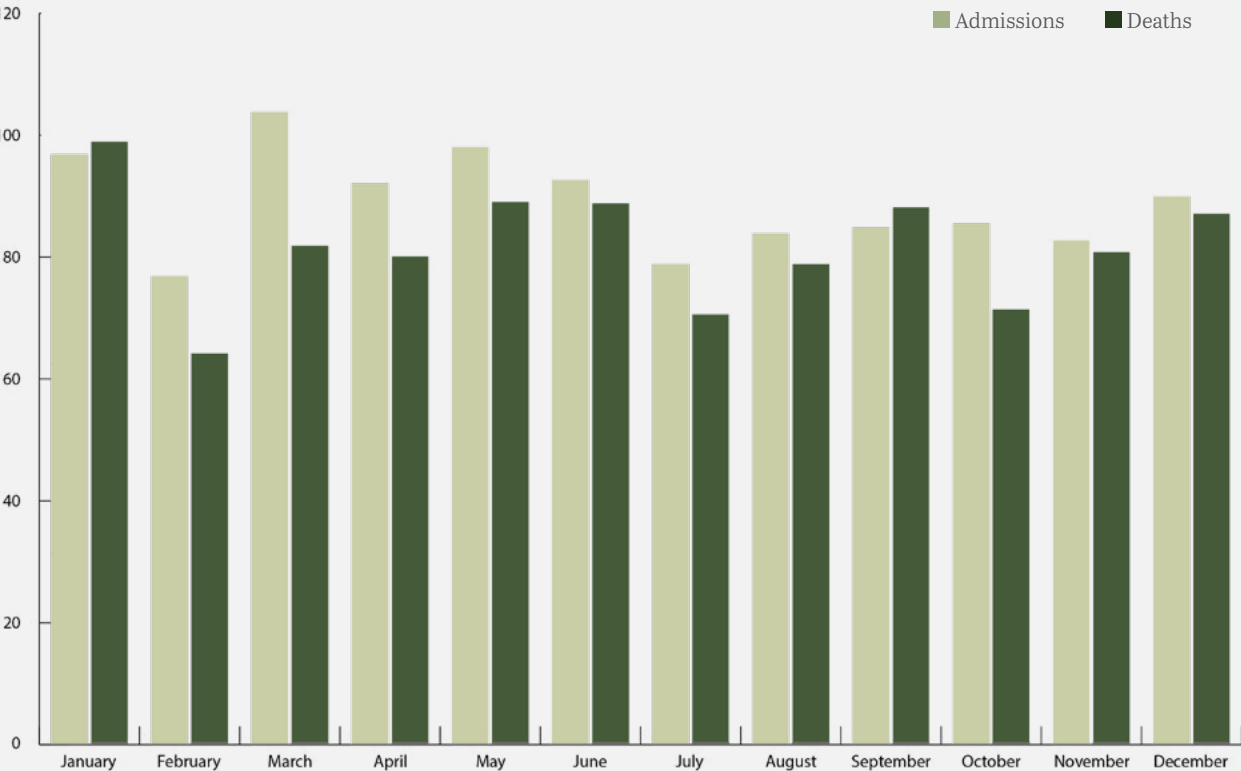
EXPENSES

Salaries and wages	8,251,954		8,251,954
Payroll taxes	612,941		612,941
Fringe benefits	1,865,221		1,865,221
Patient care	1,952,845		1,952,845
Free care	129,207		129,207
Facility and insurance	604,645		604,645
Marketing	209,298		209,298
Other	1,053,974		1,053,974
TOTAL EXPENSES	14,680,085		14,680,085

Increase (decrease) in net assets from Operations	(1,137,019)	138,439	(998,580)
--	--------------------	----------------	------------------

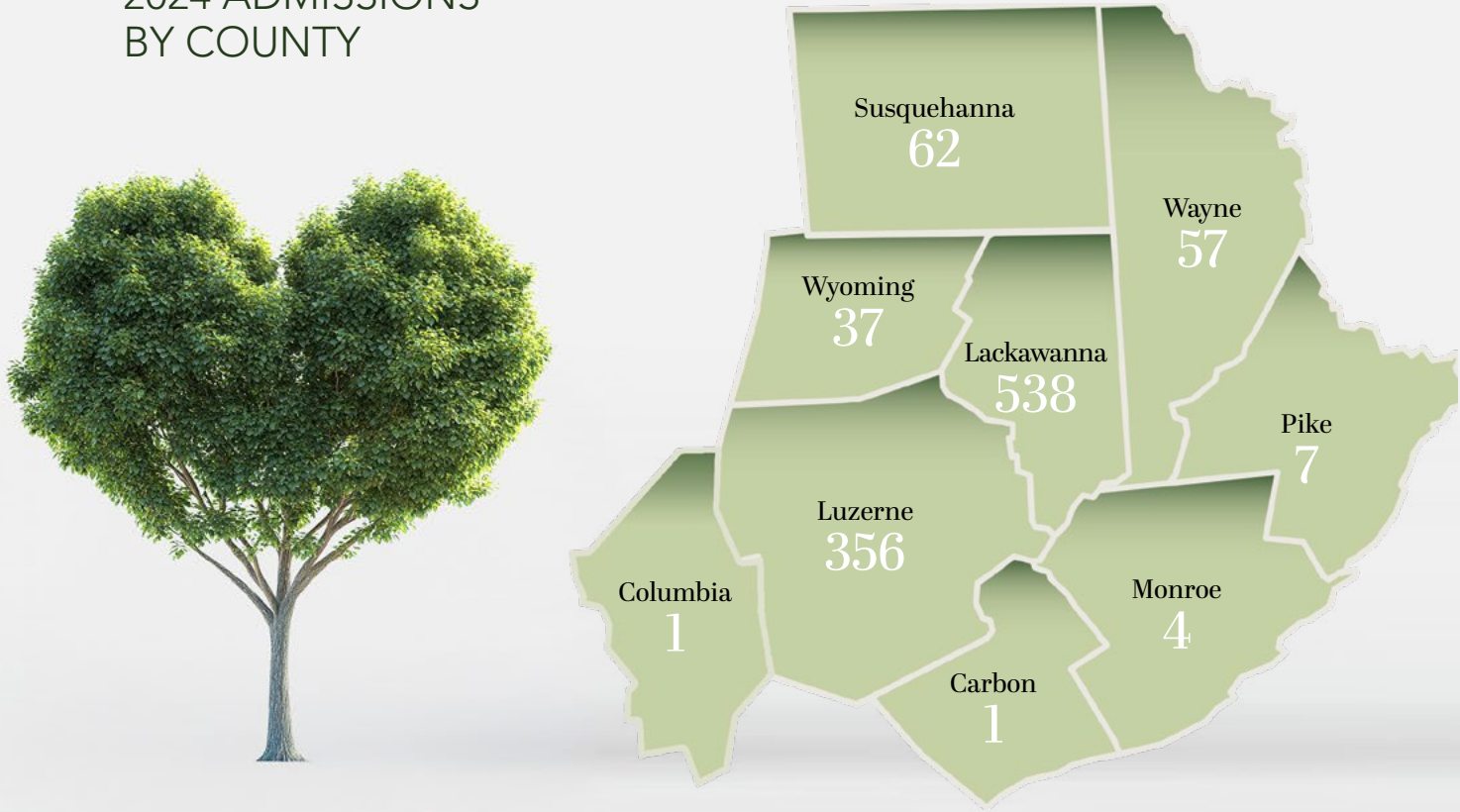
The root of all goodness lies in the soil of appreciation.
- Dalai Lama

2024 ADMISSIONS AND DEATHS



Total 2024 Admissions: 1,098

2024 ADMISSIONS BY COUNTY



2024 DAYS OF CARE PROVIDED

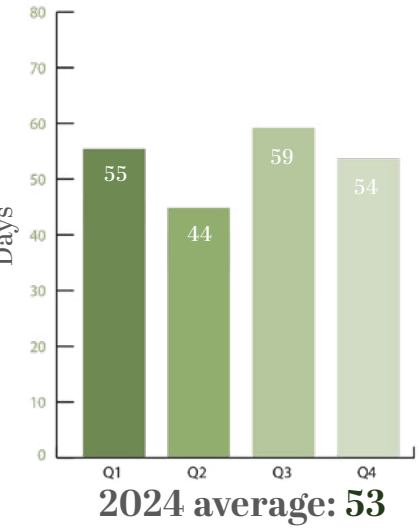
Insurance	Routine	GIP	Respite	Total
Medicare	60,499	1570	685	62,754
Medicaid	113	10	3	126
Free care	59	62	1	122
Other	3,713	314	30	4,057
Total	64,384	1,956	719	67,059



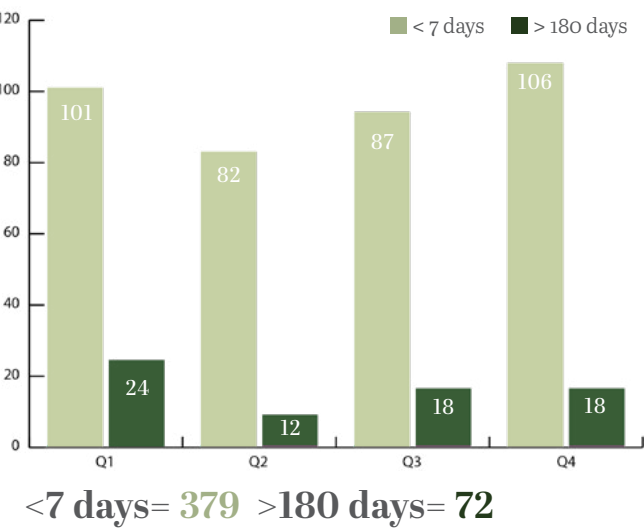
2024 REASON FOR DISCHARGE

Discharge Reason	Q1	Q2	Q3	Q4
Transferred to other hospice	1	1	1	2
Revoked	7	2	4	3
No longer terminally ill	8	2	4	3
Moved out of service area	13	10	18	16
Agency Policy/Technical	3	1	3	1
Died in home	195	148	171	138
Died in hospice	72	65	62	79

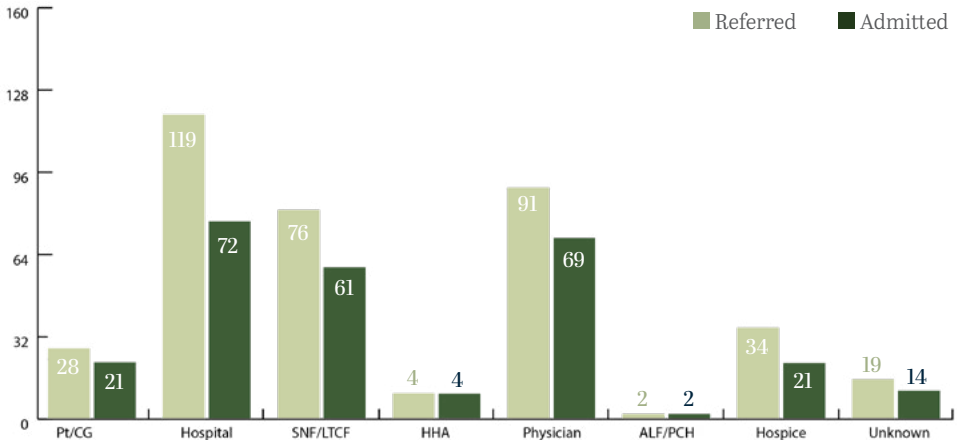
AVERAGE LENGTH OF STAY



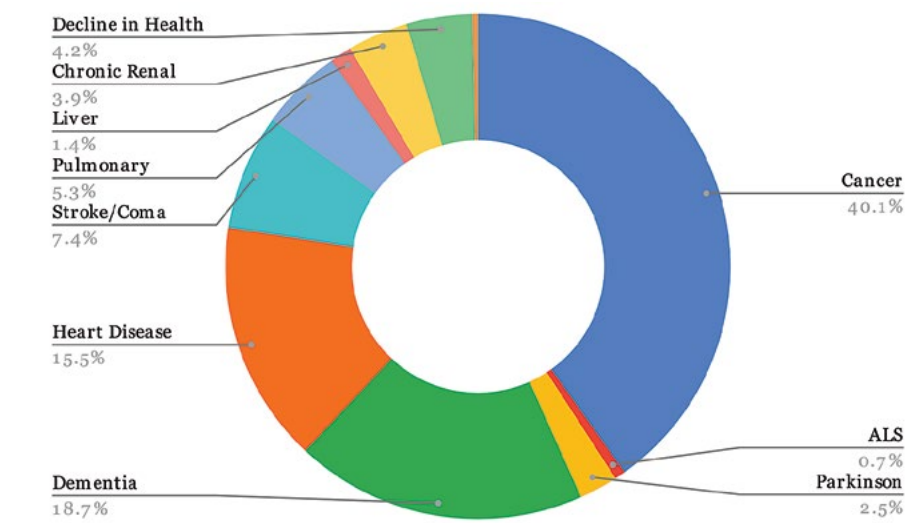
DEATHS < 7 DAYS > 180 DAYS



REFERRALS



ADMISSIONS BY DIAGNOSIS



2024 STRATEGIC GOAL

- Continue to advance the Mission of Hospice of the Sacred Heart
- Enhance the satisfaction of staff, patients, and their families
- Continued financial viability

2025 STRATEGIC GOALS

- Pillar One: Hospice of the Sacred Heart will be the first choice for End of Life Care
- Pillar Two: Operational Excellence
- Pillar Three: Hospice of the Sacred Heart will exceed Provider & Patients/Families Expectations of year 2024

REFERRALS

1,527

ADMITTED
REFERRAL

72%

TOTAL
ADMISSIONS

1,098

TOTAL
PATIENTS
SERVED

1,795



WE HOLD EVERY MOMENT
SACRED

MAIN OFFICE
30 E.D. PREATE DRIVE, SUITE 108
MOOSIC, PA 18507
570.706.2400

INPATIENT UNIT
100 WILLIAM STREET
DUNMORE, PA 18510
570.558.2400

