

# Income Statement

Period: 05/01/24..05/31/24

## Association of Green Trails Phase II Homeowners

Fiscal Start Date: 01/01/24

All amounts are in USD.

6/13/2024

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JOANNE.MCINTYRE

| Description                          | CM Actual        | CM Budget        | Variance        | YTD Actual          | YTD Budget          | Variance         | Annual Budget       | Remaining        |
|--------------------------------------|------------------|------------------|-----------------|---------------------|---------------------|------------------|---------------------|------------------|
| <b>INCOME</b>                        |                  |                  |                 |                     |                     |                  |                     |                  |
| MAINTENANCE FEE INCOME               | -                | -                | -               | 2,209,803.00        | 2,209,725.00        | -78.00           | 2,209,725.00        | -78.00           |
| DELINQUENCIES                        | -                | -                | -               | -                   | -                   | -                | -13,440.00          | -13,440.00       |
| INTEREST ON UNPAID ASSESSMENTS       | 327.76           | 333.33           | 5.57            | 4,014.50            | 1,666.69            | -2,347.81        | 4,000.00            | -14.50           |
| INTEREST - OPERATING                 | 2,098.36         | 500.00           | -1,598.36       | 6,744.92            | 2,500.00            | -4,244.92        | 6,000.00            | -744.92          |
| INTEREST - CONTINGENCY               | 239.08           | -                | -239.08         | 556.79              | -                   | -556.79          | -                   | -556.79          |
| PARKVIEW SHARED BLVD                 | 2,309.78         | 3,785.00         | 1,475.22        | 13,995.72           | 18,925.00           | 4,929.28         | 45,420.00           | 31,424.28        |
| PATROL SERVICE                       | 11,116.78        | 11,116.75        | -0.03           | 55,583.90           | 55,583.75           | -0.15            | 133,401.00          | 77,817.10        |
| POOL/TENNIS ACCESS CARDS             | 250.00           | 125.00           | -125.00         | 1,748.06            | 625.00              | -1,123.06        | 1,500.00            | -248.06          |
| <b>TOTAL INCOME</b>                  | <b>16,341.76</b> | <b>15,860.08</b> | <b>-481.68</b>  | <b>2,292,446.89</b> | <b>2,289,025.44</b> | <b>-3,421.45</b> | <b>2,386,606.00</b> | <b>94,159.11</b> |
| <b>EXPENSES</b>                      |                  |                  |                 |                     |                     |                  |                     |                  |
| <b>SHARED BOULEVARD MAINTENANCE</b>  |                  |                  |                 |                     |                     |                  |                     |                  |
| IRR REPAIRS - PARKVIEW               | -                | 416.66           | 416.66          | -                   | 2,083.38            | 2,083.38         | 5,000.00            | 5,000.00         |
| LANDSCAPE CONTRACT - PARKVIEW        | 1,525.77         | 1,525.75         | -0.02           | 7,628.85            | 7,628.75            | -0.10            | 18,309.00           | 10,680.15        |
| LANDSCAPE EXTRAS - PARKVIEW          | -                | 241.66           | 241.66          | 2,644.80            | 1,208.38            | -1,436.42        | 2,900.00            | 255.20           |
| TREE MAINT - PARKVIEW                | -                | 1,358.33         | 1,358.33        | 2,567.50            | 6,791.69            | 4,224.19         | 16,300.00           | 13,732.50        |
| STREET LIGHTS - PARKVIEW             | 1,268.66         | 1,166.66         | -102.00         | 5,625.43            | 5,833.38            | 207.95           | 14,000.00           | 8,374.57         |
| ELECTRICITY-ENTRY/PARKVIEW           | 16.01            | 450.00           | 433.99          | 1,426.30            | 2,250.00            | 823.70           | 5,400.00            | 3,973.70         |
| WATER-IRRIGATION/PARKVIEW            | 1,357.40         | 2,019.50         | 662.10          | 5,939.80            | 10,097.50           | 4,157.70         | 24,234.00           | 18,294.20        |
| ADMINISTRATIVE-PARKVIEW              | 546.00           | 546.00           | -               | 2,730.00            | 2,730.00            | -                | 6,552.00            | 3,822.00         |
| <b>TOTAL SHARED BLDV MAINTENANCE</b> | <b>4,713.84</b>  | <b>7,724.56</b>  | <b>3,010.72</b> | <b>28,562.68</b>    | <b>38,623.08</b>    | <b>10,060.40</b> | <b>92,695.00</b>    | <b>64,132.32</b> |

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|-------------------------------|------------|------------|------------|------------|------------|-----------|---------------|------------|
| ANNUAL CONTRACTS              |            |            |            |            |            |           |               |            |
| LANDSCAPE CONTRACT            | 25,445.25  | 25,445.33  | 0.08       | 127,226.25 | 127,226.69 | 0.44      | 305,344.00    | 178,117.75 |
| POOL CONTRACT                 | -          | -          | -          | 95,465.82  | 97,985.00  | 2,519.18  | 97,985.00     | 2,519.18   |
| PEST CONTROL                  | 107.22     | 137.83     | 30.61      | 594.05     | 689.19     | 95.14     | 1,654.00      | 1,059.95   |
| MOSQUITO CONTROL              | 1,065.00   | 558.58     | -506.42    | 1,920.00   | 2,792.94   | 872.94    | 6,703.00      | 4,783.00   |
| TRASH SERVICE                 | 91,934.96  | 44,410.33  | -47,524.63 | 229,837.40 | 222,051.69 | -7,785.71 | 532,924.00    | 303,086.60 |
| PATROL SERVICE                | 33,950.00  | 34,375.00  | 425.00     | 169,750.00 | 171,875.00 | 2,125.00  | 412,500.00    | 242,750.00 |
| DETENTION POND MANAGEMENT     | -          | 600.00     | 600.00     | 2,400.00   | 3,000.00   | 600.00    | 7,200.00      | 4,800.00   |
| SPLASH PAD MANAGEMENT         | 125.00     | 125.00     | -          | 625.00     | 625.00     | -         | 1,500.00      | 875.00     |
| HOLIDAY DECORATIONS           | -          | 630.00     | 630.00     | -          | 2,994.00   | 2,994.00  | 9,981.00      | 9,981.00   |
| TOTAL ANNUAL CONTRACTS        | 152,627.43 | 106,282.07 | -46,345.36 | 627,818.52 | 629,239.51 | 1,420.99  | 1,375,791.00  | 747,972.48 |
| MAINTENANCE                   |            |            |            |            |            |           |               |            |
| GENERAL R & M - GREEN TRAILS  | -2,316.35  | 833.33     | 3,149.68   | 1,955.40   | 4,166.69   | 2,211.29  | 10,000.00     | 8,044.60   |
| POWER WASH - WALLS/FENCES     | -          | -          | -          | 380.00     | 2,000.00   | 1,620.00  | 3,500.00      | 3,120.00   |
| IRRIGATION REPAIRS            | 3,156.78   | 2,500.00   | -656.78    | 13,813.34  | 12,500.00  | -1,313.34 | 30,000.00     | 16,186.66  |
| DETENTION POND REPAIRS        | -          | 58.33      | 58.33      | -          | 291.69     | 291.69    | 700.00        | 700.00     |
| TREE/SHRUB REMOVAL & TRIMMING | 8,075.00   | 5,000.00   | -3,075.00  | 12,265.00  | 25,000.00  | 12,735.00 | 60,000.00     | 47,735.00  |
| SPLASH PAD REPAIRS & MAINT    | -          | 166.66     | 166.66     | -          | 833.38     | 833.38    | 2,000.00      | 2,000.00   |
| POOL REPAIRS & MAINT          | 5,982.48   | 1,250.00   | -4,732.48  | 15,265.73  | 6,250.00   | -9,015.73 | 15,000.00     | -265.73    |
| POOL SUPPLIES & EQUIPMENT     | 95.26      | 316.66     | 221.40     | 1,085.63   | 1,583.38   | 497.75    | 3,800.00      | 2,714.37   |

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| Description                        | CM Actual        | CM Budget        | Variance         | YTD Actual       | YTD Budget       | Variance         | Annual Budget     | Remaining        |
|------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|------------------|
| ACCESS GATE REPAIRS & MAINT        | 516.85           | 175.00           | -341.85          | 1,908.35         | 875.00           | -1,033.35        | 2,100.00          | 191.65           |
| ELECTRICAL REPAIRS                 | -885.00          | 583.33           | 1,468.33         | 1,477.57         | 2,916.69         | 1,439.12         | 7,000.00          | 5,522.43         |
| TENNIS COURTS REPAIRS & MAINT      | -                | 725.00           | 725.00           | 3,341.84         | 3,625.00         | 283.16           | 8,700.00          | 5,358.16         |
| <b>TOTAL MAINTENANCE</b>           | <b>14,625.02</b> | <b>11,608.31</b> | <b>-3,016.71</b> | <b>51,492.86</b> | <b>60,041.83</b> | <b>8,548.97</b>  | <b>142,800.00</b> | <b>91,307.14</b> |
| <b>PROFESSIONAL SERVICES</b>       |                  |                  |                  |                  |                  |                  |                   |                  |
| AUDIT/TAX PREPARATION              | -                | 1,800.00         | 1,800.00         | 380.00           | 9,800.00         | 9,420.00         | 9,800.00          | 9,420.00         |
| LEGAL - CORPORATE                  | 500.00           | 333.33           | -166.67          | 500.00           | 1,666.69         | 1,166.69         | 4,000.00          | 3,500.00         |
| LEGAL COLLECTIONS                  | 2,380.05         | 1,250.00         | -1,130.05        | 7,994.36         | 6,250.00         | -1,744.36        | 15,000.00         | 7,005.64         |
| LEGAL COLL - CHARGED TO OWNERS     | -2,380.05        | -625.00          | 1,755.05         | -7,994.36        | -3,125.00        | 4,869.36         | -7,500.00         | 494.36           |
| LEGAL DEED VIOLATION               | -                | 125.00           | 125.00           | -                | 625.00           | 625.00           | 1,500.00          | 1,500.00         |
| ADMINISTRATIVE FEES                | 4,954.00         | 4,951.91         | -2.09            | 24,770.00        | 24,759.63        | -10.37           | 59,423.00         | 34,653.00        |
| GATE ADMINISTRATION                | 104.16           | 104.16           | -                | 520.80           | 520.88           | 0.08             | 1,250.00          | 729.20           |
| <b>TOTAL PROFESSIONAL SERVICES</b> | <b>5,558.16</b>  | <b>7,939.40</b>  | <b>2,381.24</b>  | <b>26,170.80</b> | <b>40,497.20</b> | <b>14,326.40</b> | <b>83,473.00</b>  | <b>57,302.20</b> |
| <b>UTILITIES</b>                   |                  |                  |                  |                  |                  |                  |                   |                  |
| STREET LIGHTS                      | 13,137.61        | 15,305.66        | 2,168.05         | 60,386.05        | 76,528.38        | 16,142.33        | 183,668.00        | 123,281.95       |
| ELECTRICITY - REC CENTERS          | 731.85           | 1,500.00         | 768.15           | 4,624.10         | 7,500.00         | 2,875.90         | 18,000.00         | 13,375.90        |
| ELECTRICITY - ENTRIES              | 181.31           | 362.50           | 181.19           | 1,051.94         | 1,812.50         | 760.56           | 4,350.00          | 3,298.06         |
| TELEPHONES-GREEN TRAILS            | 643.95           | 575.00           | -68.95           | 3,527.79         | 2,875.00         | -652.79          | 6,900.00          | 3,372.21         |
| WATER & SEWER - REC CENTERS        | 1,427.81         | 1,662.50         | 234.69           | 2,998.29         | 8,312.50         | 5,314.21         | 19,950.00         | 16,951.71        |
| WATER - IRRIGATION                 | 13,634.32        | 8,464.00         | -5,170.32        | 44,370.81        | 42,320.00        | -2,050.81        | 101,568.00        | 57,197.19        |

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| Description                         | CM Actual        | CM Budget        | Variance         | YTD Actual        | YTD Budget        | Variance         | Annual Budget     | Remaining         |
|-------------------------------------|------------------|------------------|------------------|-------------------|-------------------|------------------|-------------------|-------------------|
| <b>TOTAL UTILITIES</b>              | <b>29,756.85</b> | <b>27,869.66</b> | <b>-1,887.19</b> | <b>116,958.98</b> | <b>139,348.38</b> | <b>22,389.40</b> | <b>334,436.00</b> | <b>217,477.02</b> |
| <b>OTHER EXPENSES</b>               |                  |                  |                  |                   |                   |                  |                   |                   |
| RENT/MEETING EXPENSES               | 267.34           | 200.00           | -67.34           | 1,148.10          | 1,000.00          | -148.10          | 2,400.00          | 1,251.90          |
| STORAGE FEES                        | -                | 5.00             | 5.00             | 20.00             | 25.00             | 5.00             | 60.00             | 40.00             |
| OFFICE SUPPLIES                     | 20.25            | 41.66            | 21.41            | 804.52            | 208.38            | -596.14          | 500.00            | -304.52           |
| COPIES                              | 60.15            | 333.33           | 273.18           | 1,276.80          | 1,666.69          | 389.89           | 4,000.00          | 2,723.20          |
| POSTAGE                             | 621.75           | 416.66           | -205.09          | 5,525.05          | 2,083.38          | -3,441.67        | 5,000.00          | -525.05           |
| DELIVERIES                          | -                | -                | -                | 148.52            | -                 | -148.52          | -                 | -148.52           |
| DISTRIBUTION                        | -                | -                | -                | 750.15            | 800.00            | 49.85            | 800.00            | 49.85             |
| DEED RESTRICTION EXPENSES           | 105.00           | 83.33            | -21.67           | 534.00            | 416.69            | -117.31          | 1,000.00          | 466.00            |
| INSURANCE                           | 3,213.75         | 3,374.41         | 160.66           | 16,068.75         | 16,872.13         | 803.38           | 40,493.00         | 24,424.25         |
| PROPERTY TAXES                      | -11.18           | 14.16            | 25.34            | -11.18            | 70.88             | 82.06            | 170.00            | 181.18            |
| BANK CHARGES                        | -                | 4.16             | 4.16             | 60.00             | 20.88             | -39.12           | 50.00             | -10.00            |
| MISCELLANEOUS                       | 1,009.84         | 83.33            | -926.51          | 1,914.37          | 416.69            | -1,497.68        | 1,000.00          | -914.37           |
| <b>TOTAL OTHER EXPENSES</b>         | <b>5,286.90</b>  | <b>4,556.04</b>  | <b>-730.86</b>   | <b>28,239.08</b>  | <b>23,580.72</b>  | <b>-4,658.36</b> | <b>55,473.00</b>  | <b>27,233.92</b>  |
| <b>COMMITTEE OPERATING EXPENSES</b> |                  |                  |                  |                   |                   |                  |                   |                   |
| PARKS & PLAYGROUNDS                 | 4,702.03         | 3,916.66         | -785.37          | 5,566.93          | 19,583.38         | 14,016.45        | 47,000.00         | 41,433.07         |
| COMMUNICATIONS                      | 200.00           | 200.00           | -                | 800.00            | 1,000.00          | 200.00           | 2,400.00          | 1,600.00          |
| COMMUNITY EVENTS                    | 678.88           | 2,104.16         | 1,425.28         | 8,215.81          | 10,520.88         | 2,305.07         | 25,250.00         | 17,034.19         |
| PICKLEBALL                          | -                | 433.33           | 433.33           | 540.00            | 2,166.69          | 1,626.69         | 5,200.00          | 4,660.00          |

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|----------------------------------|-------------|-------------|------------|--------------|--------------|------------|---------------|---------------|
| LANDSCAPE - OPERATING            | 9,900.54    | 2,720.83    | -7,179.71  | 17,496.25    | 13,604.19    | -3,892.06  | 32,650.00     | 15,153.75     |
| SWIM TEAM                        | -           | 250.00      | 250.00     | -            | 1,250.00     | 1,250.00   | 3,000.00      | 3,000.00      |
| TOTAL COMMITTEE OPER EXPENSES    | 15,481.45   | 9,624.98    | -5,856.47  | 32,618.99    | 48,125.14    | 15,506.15  | 115,500.00    | 82,881.01     |
| CAPITAL RESERVES                 |             |             |            |              |              |            |               |               |
| CAPITAL RESERVES                 | -           | -           | -          | 200,131.00   | 200,131.00   | -          | 200,131.00    | -             |
| TOTAL CAPITAL RESERVES           | -           | -           | -          | 200,131.00   | 200,131.00   | -          | 200,131.00    | -             |
| COMMITTEE CAPITAL EXPENDITURES   |             |             |            |              |              |            |               |               |
| PICKLEBALL                       | 5,724.20    | -           | -5,724.20  | 21,762.08    | -            | -21,762.08 | 3,000.00      | -18,762.08    |
| NEW CAPITAL PROJECT              | -5,724.20   | -           | 5,724.20   | -            | -            | -          | 21,000.00     | 21,000.00     |
| TOTAL COMMITTEE CAP EXPENDITURES | -           | -           | -          | 21,762.08    | -            | -21,762.08 | 24,000.00     | 2,237.92      |
| TOTAL EXPENSES                   | 228,049.65  | 175,605.02  | -52,444.63 | 1,133,754.99 | 1,179,586.86 | 45,831.87  | 2,424,299.00  | 1,290,544.01  |
| SURPLUS (DEFICIT)                | -211,707.89 | -159,744.94 | 51,962.95  | 1,158,691.90 | 1,109,438.58 | -49,253.32 | -37,693.00    | -1,196,384.90 |