

# SALES CONTRACT (RESIDENTIAL IMPROVED PROPERTY)



SELLER:SELLER:ADDRESS:			BUYER:BUYER:ADDRESS:				
1 2 3 4 5 6 7 8 9	UPON ACCEPTANCE OF THE OFFER OR COUNTEROFFER, SELLER has agreed to sell and BUYER has agreed to buy, UPON THE FOLLOWING TERMS AND CONDITIONS, the real property hereafter legally described, including the lawn, trees, shrubbery and landscaping (collectively the "Landscaping") and all non-leased fixtures (the "Real Property") together with the following items existing on the Real Property on the Effective Date: built-in appliances and beverage cooler(s)/dispenser(s); attached lighting; ceiling fan(s); built-in shelving/closet fittings; wall-to-wall carpeting; integrated home automation (i.e. "smart home" components), audio-visual, home entertainment and/or home sound systems including all operational components and software; hurricane/storm shutters and panels and all components; central vacuum system including hoses; intercom system; water softener/purification system; built-in home generator; security/surveillance system including cameras; drapery rods; television brackets (excluding televisions); decorative shutters; pool equipment; electric vehicle charging equipment including all operational components; solar panels and related equipment; and						
10 11 12 13 14 15	Property and the above items are collectively referred to as the "Property"), and together with the following personal property existing on the Real Property on the Effective Date: refrigerator(s); range(s); dishwasher(s); microwave(s); washer(s); draperies, curtains, blinds, shades and other window treatments; garage door opener(s)/remote(s); access codes, keys, fobs and other access devices (including to community property); pool or solar cover; child pool safety fence, and automated pool cleaning equipment, and						
and the additional personal property, if any listed on the attached inventory or list (the "Personal Property").  The following items are excluded: The Personal Property shall be free from liens and is deemed without value, left for the convenience of the parties, and transf consideration, unless otherwise agreed to by the parties.							
21	The address of the Property is:						
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26 27 28 29	Garage(s) #, Cabana(s) #, Storage Locker(s) #, Boat Dock(s) or Slip(s) #,  common elements and common areas to which SELLER has an exclusive right of use and the right to convey.						
30	only	unless otherwise stated, shall be payable as follows:	\$				
31	A.	Initial Deposit to be held in escrow	\$				
32		[SELECT ONE. IF NO SELECTION IS MADE, ACCOMPANIES	OFFER SHALL APPLY.]				
33		$\square$ accompanies offer $\square$ is due on the Effective Date $\square$ is due no	t later than days [3 days if left blank] after the Effective Date.				
34		Additional Deposit to be received in escrow not later than	_days [15 days				
35		if left blank] after the Effective Date	\$				
36	B.	Proceeds of mortgage, if any [See Paragraph 4.B.]	\$				
37	C.	Proceeds of SELLER mortgage, if any [see Paragraph 4.C.]	\$				
38	D.	Other:					
39 40	E.	Balance of the purchase price, payable from BUYER to the closing at closing, subject to adjustments and prorations, of approximately	y\$				
41 42							

43	2. PERIOD OF OFFER AND COUNTEROFFER; EFFECTIVE DATE: This offer is revoked if not accepted and the signed offer delivered to						
44	offeror, by AM $\square$ PM on {Insert Date}. Any counteroffer is revoked if not accepted and						
45	the signed counteroffer delivered to counter offeror not later thandays [2 days if left blank] after delivery of the counteroffer.						
46 47 48	The Effective Date of this Contract shall be the last date either SELLER or BUYER signs or initials this Contract. ALL CHANGES TO THE OFFER OR COUNTEROFFER MUST BE INITIALED AND DATED. THE LATEST DATE SET FORTH ON THIS CONTRACT BY EITHER PARTY'S SIGNATURE OR INITIALS SHALL BE THE EFFECTIVE DATE.						
49	3. CLOSING DATE; TIME OF THE ESSENCE; CLOSING LOCATION; CLOSING AGENT; POSSESSION: Closing shall occur on						
50	{Insert Date} (the "Closing Date"). Time is of the essence as to the Closing Date. Closing						
51	shall occur in the county where the Property is located, at an office designated by the closing agent, who shall be selected by BUYER. As of the						
52	closing, BUYER shall be the legal owner of the Property, and SELLER shall vacate and give access and possession of the Property. SELLER						
53	shall leave the dwelling(s) on the Property in broom-clean condition and the entire Property free of debris.						
54	4. METHOD OF PAYMENT [SELECT ONE. IF NO SELECTION IS MADE, A. SHALL APPLY]:						
55	☐ A. CASH/FINANCING WITHOUT CONTINGENCY: BUYER will pay cash, but may obtain a loan for the purchase of the Property; however, there						
56	is no financing contingency. If BUYER elects to finance BUYER's purchase of the Property through a creditor/lender, BUYER shall be						
57	required to timely perform all BUYER's obligations under the Contract and to close on the Closing Date, notwithstanding any terms and						
58	conditions imposed by BUYER's creditor/lender and/or any applicable disclosure, delivery and compliance requirements of the Consumer						
59	Financial Protection Bureau Integrated Mortgage Disclosure Rule (" <u>CFPB Rule</u> ");						
60	☐ B. FINANCING CONTINGENCY: Subject to the provisions of this paragraph, BUYER's obligation to purchase the Property is contingent upon						
61	BUYER obtaining a loan, unless waived by BUYER as set forth below, in the amount shown in 1.B. above, to be secured by a mortgage on the						
62	Property at [IF NO SELECTIONS ARE MADE, (1) SHALL APPLY]:   (1) Conventional (2) VA (3) FHA (4) Other						
63	[If VA OR FHA, the "Addendum to Sales Contract VA/FHA Financing" should be attached hereto and made a part hereof],						
64	at $\square$ (1) an initial or $\square$ (2) fixed rate of interest not exceeding% per year, for an amortized term ofyears [30 years if left blank].						
65	BUYER shall make loan application as defined in the CFPB Rule ("Loan Application") not later than days after the Effective Date [5 days						
66	if left blank], and shall make a continuing good faith and diligent effort to obtain said loan and comply with all applicable requirements of the						
67	creditor/lender and CFPB Rule relating to the loan process. If BUYER fails to waive this financing contingency on or before						
68	[Insert Date] [45 days after the Effective Date if left blank], either SELLER or BUYER may						
69	terminate this Contract at any time. BUYER's termination under this contingency must be accompanied by either (i) a statement of adverse credit						
70	action issued by a creditor/lender confirming that mortgage financing on the terms set forth in this Contract was denied on grounds that either						
71	the Property was unacceptable to the creditor/lender or the BUYER financially failed to qualify for said financing terms, or (ii) other evidence from						
72 73	the creditor/lender that BUYER has made Loan Application and made diligent and good faith efforts to meet all applicable requirements of the						
74	creditor/lender and the CFPB Rule, but has received neither loan approval nor loan denial from the creditor/lender. SELLER's right to terminate						
7 <del>5</del>	shall cease to exist if BUYER waives this financing contingency prior to SELLER giving BUYER notice of termination. IF BUYER WAIVES THIS CONTINGENCY AND IS UNABLE TO CLOSE ON THE CLOSING DATE DUE TO A DELAY CAUSED SOLELY BY THE CREDITOR/LENDER						
76	AND/OR NECESSITATED BY THE CFPB RULE, BUYER MAY EXTEND THE CLOSING DATE UP TO 10 DAYS FOR CFPB RULE						
77	COMPLIANCE AND TO ACCOMMODATE RECEIPT AND EXECUTION OF THE LOAN PACKAGE AND LOAN FUNDING. Delivery of						
78	documentation evidencing loan commitment or loan approval shall not constitute a waiver of the financing contingency. BUYER						
79	acknowledges that once BUYER waives this financing contingency, BUYER's deposit monies are no longer refundable under this						
80	Paragraph 4.						
81	□ C. SELLER FINANCING. The "Addendum to Sales Contract Seller Financing" is attached hereto and made a part hereof.						
82	5. CDD/MSTU SPECIAL TAX DISTRICTS: The Property □ is □ is not located within a Community Development District ("CDD") or Municipal						
83	Service or Benefit Taxing Unit ("MSTU"). BUYER will at closing assume any outstanding capital assessment balance. <b>If the Property is located</b>						
84	within a CDD or MSTU, and if there is any outstanding capital balance, BUYER should not execute this Contract until BUYER has						

received and signed the "CDD/MSTU Assessments Disclosure" or similar written disclosure from SELLER setting forth the approximate outstanding capital assessment balance, which BUYER will assume at closing.

- 87 6. ASSOCIATION AND GOVERNMENTALLY IMPOSED LIENS AND SPECIAL ASSESSMENTS: SELLER shall pay the full amount of any 88 Association special assessments and governmentally imposed liens or special assessments (other than CDD/MSTU assessments which are 89 addressed in Paragraph 5) (each, a "Special Assessment"), which, on or before the Effective Date, are a lien or a special assessment that is 90 certain as to (a) the identity of the lienor or assessor, and (b) the property subject to the lien or special assessment, and (c) the amount of the 91 lien or special assessment. Notwithstanding the above, if a Special Assessment is levied as of the Effective Date and may be paid for in 92 installments (CHECK ONE): 

  SELLER 

  BUYER (if left blank, then SELLER) shall pay all installments due after the Closing Date. If 93 SELLER is selected, SELLER shall pay the applicable Special Assessment in full prior to or at the time of closing unless the Special Assessment is not payable in advance because of Association requirements, in which case the amount of the Special Assessment shall be credited from 94 95 SELLER to BUYER at closing. If, as of the Effective Date, there are any pending liens or special assessments (other than a Special Assessment 96 described above) which are not SELLER's obligation as set forth above and which were not disclosed in writing to BUYER by SELLER prior to 97 or concurrent with the execution of this Contract, and which exceed 1% of the purchase price, BUYER may terminate this Contract, unless 98 SELLER agrees in writing to pay the portion of such pending liens or special assessments in excess of 1% of the purchase price, and SELLER 99 agrees to pay into escrow at closing a reasonable sum to insure that the excess will be paid.
- 7. **EXISTING LEASES WITH POST-CLOSING OCCUPANCY:** ☐ If this box is checked, the Property is subject to one or more leases and/or rental agreements (collectively "Leases") in effect as of the Effective Date with occupancy occurring after the closing. SELLER shall deliver complete information regarding the terms of said Leases and copies of all written Leases (collectively the "Lease Information") to BUYER not later than 5 days after the Effective Date. BUYER shall have 5 days after receipt of the Lease Information to review the same and may terminate this Contract not later than 5 days after receipt of the Lease Information if, in BUYER's sole discretion, the Lease Information is unacceptable. If SELLER fails to timely deliver the Lease Information, BUYER may terminate this Contract not later than 10 days after the Effective Date.
- 106 **8. INSPECTIONS; WAIVER [SELECT ONE. IF NO SELECTION IS MADE, A. SHALL APPLY]:** 

  A. INSPECTIONS: BUYER reserves the right to conduct the inspections provided for in Standard D.2.a. and the rights and remedies provided for in Standard D.2.b. shall apply; **OR** 

  B. WAIVER: BUYER waives all inspection rights and remedies and accepts the Property in its "as is" condition on the Effective Date, including the conditions disclosed in Standard D.1. and/or in Other Terms and Conditions; however, BUYER retains the walk-through inspection rights set forth in Standard D.2.d (2), (3), and (4) and SELLER's obligation to maintain the Property and Personal Property in accordance with Standard D.2.c. remains in effect.

# REAL ESTATE TRANSACTION STANDARDS

THE REAL ESTATE TRANSACTION STANDARDS SHOULD NOT BE REVISED OR MODIFIED EXCEPT IN OTHER TERMS AND CONDITIONS AND/OR BY ADDENDUM/ADDENDA.

# 115 STANDARD A—TITLE; TITLING INSTRUCTIONS; ASSIGNMENT; TAX DEFERRED EXCHANGE.

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- 1. MARKETABLE TITLE: Title to the Property shall be good and marketable according to the Uniform Title Standards promulgated by the
  Florida Bar, and have legal access, subject only to the following exceptions: (a) ad valorem and non-ad valorem real property taxes for the year
  of closing and subsequent years; (b) zoning, building code and other use restrictions imposed by governmental authority; (c) outstanding oil, gas
  and mineral interests of record, if any; and (d) restrictions, reservations and easements common to the subdivision (or condominium, if
  applicable), provided that none of the foregoing shall prevent use of the Property for residential purposes.
- 121 2. TITLING INSTRUCTIONS FROM BUYER; ASSIGNMENT: Not later than 15 days prior to the Closing Date, BUYER shall deliver to SELLER
   122 the name(s), address, manner in which title will be taken, and a copy of any assignment executed by BUYER. No assignment shall release
   123 BUYER from the obligations of this Contract unless SELLER consents in writing to such release.
- 124 **3. TAX DEFERRED EXCHANGE:** If either party intends to treat this transaction as a tax-deferred exchange under I.R.C. Section 1031, the other party shall cooperate in accomplishing the exchange, and consents to the assignment of this Contract to a qualified exchange intermediary for that purpose, provided there is no additional cost or delay in closing and the exchanger is not released from liability under this Contract.
- STANDARD B—TITLE EVIDENCE; EXAMINATION; DEFECTS; LEGAL ACCESS; CLEARANCE. Not later than 10 days after the Effective Date, SELLER shall furnish to BUYER any SELLER's owner's title insurance policy in Seller's possession. BUYER shall have 30 days after the
- 129 Effective Date ("Examination Period") for examination of title and determination of legal access. BUYER's obligation to purchase is conditioned
- on the Property having legal access to and from a public right of way sufficient for residential use. If title is found defective or legal access is

- 131 found to be lacking, BUYER shall, within the Examination Period, notify SELLER specifying the title defect(s) or lack of legal access, and furnish 132 copies of the title evidence and instruments evidencing such title defect(s) or lack of legal access. If the title defect(s) render(s) title unmarketable, 133 or if SELLER cannot deliver possession, or if there is no legal access, SELLER shall have 30 days after receipt of said notice and copies from 134 BUYER (the "Clearance Period") to clear or remove such title defect(s), deliver possession, and/or provide legal access, at SELLER's expense. 135 SELLER will use diligent effort to correct the title defect(s), deliver possession, and/or provide legal access within the Clearance Period, including 136 the bringing of necessary suits. If the Closing Date is prior to the expiration of the Clearance Period, then the Closing Date shall be extended 137 until the earlier of (i) 5 days after SELLER corrects the title defect(s), delivers possession, and/or provides legal access or (ii) 5 days after the 138 expiration of the Clearance Period. SELLER shall not be liable to BUYER for damages if SELLER cannot render title marketable, deliver 139 possession and/or provide legal access. If SELLER does not clear or remove the title defect(s), deliver possession or provide legal access within 140 the Clearance Period, BUYER may elect either to accept such title, possession, and/or access as SELLER can provide or to terminate this 141 Contract by giving SELLER notice of such election not later than 5 days after expiration of the Clearance Period. If BUYER makes no such 142 election, BUYER shall be deemed to have accepted such title, possession and access as SELLER can provide and close within the later of (i) 143 10 days after expiration of the Clearance Period or (ii) the Closing Date. A monetary lien against the Property shall not constitute a title defect if 144 said lien can be paid and satisfied from SELLER's proceeds at closing.
- 145 Notwithstanding the provisions of Standard B, BUYER may perform or procure an updated examination of title and determination of legal access 146 ("Title Update") no later than the Closing Date. If the Title Update discloses any new requirement, defect, encumbrance or other adverse matter 147 that: (i) renders title defective or unmarketable or causes a lack of legal access; and (ii) did not exist or arise as of the Effective Date (a "New 148 Title Defect"), then BUYER shall notify SELLER specifying the New Title Defect and furnish copies of the instruments evidencing the New Title Defect(s) and any New Title Defect shall be treated as an original title defect under the immediately preceding paragraph, with the 30 day 150 Clearance Period commencing on the date that BUYER provides notification and copies to SELLER of the New Title Defect.

#### 151 STANDARD C—SURVEY; COASTAL CONSTRUCTION CONTROL LINE.

- SURVEY AND SURVEY OBJECTIONS: Unless the Property is a condominium or cooperative unit, SELLER shall furnish to BUYER, not later than 10 days after the Effective Date, a complete copy of any survey of the Property in SELLER's possession and which has been certified to SELLER (together with flood elevation certificate, if applicable). If to SELLER's knowledge there are no improvements or encroachments currently located upon the Property other than as shown on the survey provided by SELLER, SELLER shall execute an affidavit of "no change" affirming same to BUYER. BUYER may, at BUYER's expense, have the Property surveyed not later than 5 days prior to the Closing Date ("Survey Period"). If the survey, as certified by a registered Florida surveyor, correctly shows: (a) an encroachment onto the Property; (b) that an improvement located on the Property projects onto lands of others; (c) an improvement on the Property or the Real Property violates a zoning, building or other governmental use restriction; (d) an improvement on the Property violates any recorded covenant or restriction, or any covenant of this Contract; (e) the Real Property does not meet the applicable development standards of the local government having jurisdiction over the Real Property (and is not otherwise deemed legally non-conforming) or (f) lack of legal access (collectively "Survey Objections"), BUYER may, within the Survey Period, notify SELLER of the Survey Objections and shall furnish a copy of the survey. The Survey Objections shall be treated as a title defect(s) pursuant to Standard B above, with the Clearance Period commencing on the date the Survey Objections are delivered to SELLER. If BUYER fails to obtain a survey within the Survey Period, BUYER waives any right to object to any matters which might have been shown on a survey. If BUYER fails to make any Survey Objections within the Survey Period, BUYER waives any Survey Objections.
- COASTAL CONSTRUCTION CONTROL LINE: (a) If any portion of the Property lies seaward of the Coastal Construction Control Line. Florida law requires the following disclosure: The property being purchased may be subject to coastal erosion and to federal, state or local regulations that govern coastal property, including the delineation of the coastal construction control line, rigid coastal protection structures, beach nourishment, and the protection of marine turtles. Additional information can be obtained from the Florida Department of Environmental Protection, including whether there are significant erosion conditions associated with the shoreline of the property being purchased. (b) If any portion of the Property lies seaward of the Coastal Construction Control Line, BUYER waives the right to receive a survey or affidavit from SELLER delineating said line upon the Property.
- 173 STANDARD D-DISCLOSURES; INSPECTIONS AND REMEDIES; ELECTION AND RESPONSE; SELLER'S MAINTENANCE 174 OBLIGATION; WALK-THROUGH INSPECTION; RISK OF LOSS.

#### 175 1. **DISCLOSURES**

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- A. SELLER DISCLOSURES: Except as disclosed to and acknowledged by BUYER prior to BUYER's execution of any offer (or 177 counteroffer, as applicable):
- 178 **GENERAL:** SELLER knows of no facts or conditions materially affecting the value of the Property, except those 1. 179 which are readily observable by BUYER.
  - WETLANDS; SUITABILITY: SELLER does not know of any portion of the Property having been determined to be wetlands, or of any other condition or circumstance adversely affecting the Property which might impair its suitability for residential use or construction.
  - PERMITS AND VIOLATIONS: SELLER does not know of any improvements to the Property which were made without proper permit(s) or certificate(s) of occupancy/substantial completion (where required) or of any existing violations of local ordinances or codes, or of any pending code enforcement violations or proceedings affecting the Property.
  - ZONING: SELLER has not commenced any proceedings to change the current zoning classification of the Property, nor will SELLER initiate any such proceedings. SELLER has not received notice from any third party(ies) of any proceedings which SALES CONTRACT (RESIDENTIAL IMPROVED PROPERTY) (NABOR 08/01/2025) Page 4 of 13

would affect the current zoning classification of the Property. Should SELLER receive any such notice, SELLER will promptly notify BUYER of same, and in that event, BUYER may terminate this Contract by giving SELLER notice of said termination not later than 5 days after receipt of said notice.

- 5. PAST INSURANCE CLAIMS: SELLER is unaware of any past insurance claims on the Property which would increase the cost or restrict the availability of insurance coverage for the Property.
- B. MANDATORY DISCLOSURES: The following disclosures are required by governing Florida law and are hereby made a part of this Contract:
- 1. RADON GAS: Radon is a naturally occurring radioactive gas that, when it has accumulated in a building in sufficient quantities, may present health risks to persons who are exposed to it over time. Levels of radon that exceed federal and state guidelines have been found in buildings in Florida. Additional information regarding radon and radon testing may be obtained from your county health department.
- 2. LEAD BASED PAINT/PAINT HAZARDS: If construction of the residence on the Property was commenced prior to 1978, SELLER is required to complete, and SELLER and BUYER are required to sign and attach to this Contract, the "Addendum to Sales Contract Lead-Based Paint and/or Lead-Based Paint Hazards"
- 3. MOLD: In Florida, mold is commonly found both indoors and outdoors. Interior infestation by certain mold may cause property damage and health problems for some persons.
- 4. PROPERTY TAX DISCLOSURE: BUYER should not rely on the SELLER's current property taxes as the amount of property taxes that BUYER may be obligated to pay in the year subsequent to purchase. A change of ownership or property improvements triggers reassessments of the property that could result in higher property taxes. If you have any questions concerning valuation, contact the county property appraiser's office for information.
- 5. FLOOD DISCLOSURE: BUYER SHOULD NOT EXECUTE THIS CONTRACT UNTIL BUYER HAS RECEIVED AND READ THE "REQUIRED FLOOD INSURANCE DISCLOSURE."

### C. ADVISEMENTS AND ACKNOWLEDGMENTS:

- 1. INSURANCE AVAILABILITY AND COST: Prior to signing this Contract, BUYER is advised to consult with insurance professionals to ascertain the availability and cost of casualty, wind, and/or flood insurance, and further that insurance may be required if BUYER is financing the purchase.
- 2. **SQUARE FOOTAGE:** BUYER is aware that any reference to the square footage and size of the Property and improvements thereon is approximate and is not warranted, and should be independently verified by BUYER prior to execution of this Contract.
- 3. MANDATORY/BUNDLED CLUB MEMBERSHIP: The Property is or may be located in a community with a mandatory or bundled club membership, and BUYER may be required to pay certain initiation and other fees, dues and/or use charges imposed by the club. If BUYER has questions or requires additional information pertaining to applicable club requirements and/or fees, dues and charges, BUYER should contact said club.
- 4. COMMUNITY INVESTIGATION: BUYER is advised that any Association documents received by BUYER may not include important information about the community(ies) where the Property is located, including without limitation ambient noise levels, pending foreclosures, types and amounts of insurance coverage, current budget and reserve amounts, and status of delinquent assessments; ownership, financial and membership status of private clubs, golf course(s), marina(s), and other amenities; the status of the developer(s) if the community or any portion thereof is developer-controlled; and facts about the surrounding community(ies), school districts and public and government infrastructure plans. SELLER by signing this Contract designates BUYER as SELLER's representative for purposes of obtaining said information.
- 5. **ENERGY EFFICIENCY:** BUYER acknowledges receipt of the Department of Community Affairs brochure on the Florida Building Energy Efficiency Rating System.
- 6. FIRE SPRINKLER/SAFETY SYSTEM RETROFIT: If the Property is located in a condominium or cooperative building greater than 75 feet in height requiring retrofit for fire sprinklers or other life safety systems as shown on the list created by the local district fire marshal, BUYER may terminate this Contract within the statutory rescission period set forth in Standard I.
- 7. CODE COMPLIANCE BROCHURE: If the Property is located in unincorporated Collier County, SELLER and BUYER acknowledge receipt of the Collier County Code Compliance Residential Program brochure.
- 8. FAIR HOUSING BROCHURE: BUYER and SELLER acknowledge receipt of the Equal Opportunity in Housing brochure provided by the National Association of Realtors advising the parties of their rights under the federal Fair Housing Act as well as other federal, state and local laws.
- 9. FEMA 50% RULE: BUYER is advised that if BUYER intends to make substantial improvements to the Real Property, BUYER's changes may be subject to FEMA regulations limiting improvements to 50% of the value of the existing structure. The substantial improvement requirement applies to any reconstruction, rehabilitation, addition, or other improvement of an existing structure if the lowest living floor elevation is below the Base Flood Elevation as shown on the Flood Insurance Rate Map (FIRM) plus 1 foot AND the cost of the work equals or exceeds 50% of the market value of the structure before the start of construction. It is recommended that BUYER contact the floodplain coordinator at the applicable local government with permitting jurisdiction for further information.

### 242 2. INSPECTIONS:

a. INSPECTION PERIOD; INSPECTION ITEMS: BUYER shall have \_\_\_\_\_\_ days [15 days if left blank] after the Effective Date (the "Inspection Period") to have the following inspected at BUYER's expense as follows: (1) the Property and all appliances and equipment, including fire sprinkler, irrigation, well, septic, heating, cooling, electrical, plumbing and security systems; mechanical components; roof (including fascia and soffits); ceilings; walls; windows and doors (including overhead door(s)); foundation; swimming pool, spa and pool/spa deck(s), and pool/lanai enclosure(s); seawall; dock(s); boat lifts/davits and related electrical and mechanical components, if any (collectively "Systems and Equipment"), by an appropriately Florida licensed inspection company and/or licensed contractor who holds a Florida license to repair and maintain the items inspected, and/or (2) radon gas, by a Florida certified radon measurement technician or specialist, and/or (3) lead-based paint or lead-based paint hazards, by an EPA -certified lead exposure risk assessor, and/or (4) termites or other wood-destroying organisms, by a certified pest control operator, and/or (5) air, surface, dust and/or other accepted industry sampling performed by a qualified indoor air quality inspector for the presence of toxic and pathogenic molds, and/or (6) the existence of any Open Permits (defined below), non-conforming structures, unpermitted improvements, or existing violations of local ordinances or codes (collectively the "Inspection Items").

All inspections shall be non-invasive and shall not entail any perforation or removal of structural material unless approved in advance by SELLER. Upon reasonable notice, SELLER shall provide access and utilities service to the Property to facilitate the inspections. BUYER shall repair any and all damage to the Property, Personal Property and Systems and Equipment resulting from or caused by the inspections and shall otherwise return the Property, Personal Property and Systems and Equipment to their condition prior to the inspections. BUYER will indemnify and hold SELLER harmless from and against all losses, damages, costs, claims and expenses of any nature, including attorney fees (collectively "Losses"), and from and against any liability to any person arising from, out of or in connection with the inspections, except as to Losses resulting from negligence or intentional acts or omissions of SELLER.

 DEFECTIVE INSPECTION ITEMS: BUYER'S ELECTION AND SELLER'S RESPONSE: Except as to any Defective Inspection Items disclosed to and acknowledged by BUYER prior to BUYER's execution of any offer (or counteroffer, as applicable), if any inspection conducted during the Inspection Period reveals the following (collectively, the "Defective Inspection Items"): (1) that any Systems and Equipment are not in Working Condition, and/or (2) the presence of radon gas at an average level at or above EPA action levels (4.0 picocuries per litre of air), and/or (3) the presence of lead-based paint or lead-based paint hazards requiring abatement under HUD/EPA protocols, and/or (4) the existence of active infestation by termites or other wood-destroying organisms and/or visible damage caused by active or past infestation, and/or (5) the presence of toxic or pathogenic molds within the interior of the dwelling(s) exceeding the levels of such molds measured upon the exterior of the dwelling (penicillium aspergillus and other allergenic molds exceeding the levels of such molds measured upon the exterior of the dwelling shall not be deemed a Defective Inspection Item for purposes of this Contract), and/or (6) any void, expired, issued, open, under review or other building permits which have not been finaled, completed, issued a certificate of occupancy or completion or otherwise resolved without necessity of further action as documented by the applicable governmental agency (collectively "Open Permits"), or any unlawful non-conforming structures, or any unpermitted improvements, or existing violations of local ordinances or codes, and if BUYER elects recourse from SELLER for any Defective Inspection Item(s), BUYER shall, not later than 5 days after expiration of the Inspection Period ("BUYER's Election Deadline"): (a) notify SELLER of any Defective Inspection Items, and (b) furnish to SELLER a complete copy of the inspection report(s) documenting the Defective Inspection Items, and (c) notify SELLER of BUYER's election either to: (i) have SELLER, at SELLER's expense, make or cause any repairs, replacements, treatment, mitigation or other remedial action necessary to bring the Defective Inspection Items into compliance with the relevant standards herein (the "Remedial Action"); (ii) receive a credit from SELLER at closing in lieu of Remedial Action; or (iii) a combination of (i) and (ii) (either (i), (ii) or (iii) being referred to as "Buyer's Election"). If BUYER elects to receive a credit, the amount of the credit shall be stated at the time of the BUYER's Election, and be equivalent to the estimated costs of the Remedial Action, as evidenced by written estimates/proposals issued to BUYER by parties appropriately licensed to perform said Remedial Action. If BUYER makes no Buyer's Election, BUYER shall be deemed to have accepted the Property and Systems and Equipment in the condition they existed on the Effective Date, subject to the provisions of Standard D.2.d. (2), (3), and (4). The scope of BUYER's Election shall not include or extend to any item for which SELLER has no maintenance, repair or replacement obligation under the governing documents of any applicable Association. **Except** for BUYER's Permit Election, the BUYER shall be entitled to one Buyer's Election.

Not later than 10 days after receipt of the Buyer's Election and all of the complete inspection report(s) relating to Buyer's Election ("SELLER's Response Deadline"), SELLER shall notify BUYER whether SELLER agrees to, refuses or counters BUYER's Election ("SELLER's Response"). If SELLER refuses or counters BUYER's Election with respect to any Defective Inspection Item(s) by the SELLER's Response Deadline, then BUYER may terminate this Contract not later than 5 days after receipt of SELLER's Response. If SELLER refuses BUYER's election with respect to any Defective Inspection Item(s) by SELLER's Response Deadline and BUYER does not elect to terminate this Contract, BUYER is deemed to have accepted the Property and Systems and Equipment in the condition they existed on the Effective Date, except that BUYER retains the walk-through inspection rights set forth in Standard D.2.d.(2),(3), and (4) below. Notwithstanding the foregoing, if SELLER counters BUYER's Election with respect to any Defective Inspection Item(s) and BUYER does not timely elect to terminate this Contract, BUYER is deemed to have accepted SELLER's Response to BUYER's Election. If SELLER fails to respond by the SELLER's Response Deadline, SELLER shall be deemed to have refused BUYER's Election with respect to any Defective Inspection Item(s), and BUYER may terminate this Contract not later than 5 days after the SELLER's Response Deadline.

Notwithstanding the deadlines stated in this Standard D.2, if BUYER or BUYER's designated representative conducts a permit search of the records from the governmental agency with permitting jurisdiction over the Property within five (5) days of the Effective Date and the permit search results are not obtained within the Inspection Period, the time period for the BUYER's Election with respect to any Open Permits ("Permit Election") is hereby extended to five (5) days after BUYER's receipt of the permit search. In such case, the SELLER's Response Deadline with

respect to BUYER's Permit Election is extended to ten (10) days after receipt of BUYER's Permit Election. All other rights and obligations of the parties with respect to Open Permits under this Standard D.2 shall apply. Nothing in this paragraph shall extend the Closing Date.

If any Remedial Action requested by BUYER requires the approval of any Association governing the Property, and SELLER fails to furnish BUYER with written documentation of said Association's approval not later than 5 days prior to the Closing Date, BUYER may terminate this Contract.

If BUYER does not have the Inspection Items inspected, or fails to do so within the Inspection Period, or fails to timely make a Buyer's Election, BUYER shall be deemed to have accepted the Property and Systems and Equipment in the condition they existed on the Effective Date, except that BUYER retains the rights set forth in Standard D.2.d.(2), (3), and (4) below.

Remedial Action shall be deemed to have been properly performed when (1) the Systems and Equipment are placed in Working Condition, (2) radon gas within the residence on the Property is reduced to below EPA action levels, (3) lead-based paint and paint hazards on the Property are removed or contained in accordance with HUD/EPA guidelines, (4) any active infestation of termites or other wood-destroying organisms is exterminated or treated, and all visible damage caused by active or past infestation is repaired or replaced; and (5) toxic or pathogenic molds are no longer present within the dwelling(s) at levels exceeding those measured upon the exterior of the dwelling, and (6) written documentation is provided from the appropriate government authority evidencing that all Open Permits have been closed out and/or all structures lawfully exist on the Property and/or all unpermitted improvements to the Property have now been properly permitted and said permits closed out and all violations of local ordinances and codes are corrected. SELLER shall make a diligent effort to perform and complete all Remedial Action prior to the Closing Date, failing which a sum equivalent to 200% of the estimated costs of completing the Remedial Action, as shown in the written proposal(s) and without regard to any deposit prepaid by SELLER for said Remedial Action, shall be paid by SELLER into escrow at closing pending SELLER's completion of the Remedial Action. The escrow sum is not a cap on SELLER's liability for completion of the Remedial Action.

Systems and Equipment shall be deemed to be in Working Condition if operating in the manner designed to operate. The roof, ceiling, interior and exterior doors and walls, foundation, swimming pool, spa and pool/spa deck(s) shall be in Working Condition if structurally sound, watertight and free from wood rot. Seawalls, docks, and pool/lanai enclosure(s) shall be in Working Condition if structurally sound. SELLER shall not be obligated to take Remedial Action or grant a credit in lieu of Remedial Action with regard to any Cosmetic Condition, which is defined as an aesthetic imperfection which does not affect the Working Condition of the item, including corrosion; tears; worn spots; discoloration of floor covering or wallpaper or window treatments; missing or torn screens; nail holes; scratches; dents; chips; caulking; pitted pool surfaces; minor cracks in windows, driveways, sidewalks, pool/spa decks and garage, tile, lanai and patio floors; uneven or sunken pavers; and cracked roof tiles, curling or worn shingles and limited roof life, so long as there is no evidence of structural damage or leakage.

No cost to repair or replace any Systems and Equipment item shall exceed the fair market value of that item if it were in Working Condition.

- c. SELLER'S MAINTENANCE OBLIGATION: SELLER shall maintain the Property (which for reference includes the Landscaping and Systems and Equipment) and Personal Property in the condition existing on the Effective Date until the Closing Date or date of possession, whichever is earlier, except for ordinary wear and tear and any Remedial Action agreed to by SELLER under Standard D.2.b. above (collectively, "SELLER's Maintenance Obligation"). The scope of SELLER's Maintenance Obligation shall not include or extend to any item for which SELLER has no maintenance, repair or replacement obligation under the governing documents of any applicable Association. Whether existing prior to or after the Effective Date, SELLER's Maintenance Obligation shall include curing any and all violations documented by the Association(s) against the Property prior to the Closing Date. If SELLER fails to perform SELLER's Maintenance Obligation as required in this Standard, SELLER shall, at BUYER's request, either (i) perform appropriate repair, replacement, treatment mitigation or other remedial action necessary to comply with Seller's Maintenance Obligation with respect to the Property and/or repair or replace the Personal Property to the condition required by this Standard prior to the Closing Date (collectively, "Maintenance Obligation Remedial Action"), or (ii) provide a credit acceptable to BUYER at closing equivalent to the estimated cost of the Maintenance Obligation Remedial Action required by this Standard. If SELLER is obligated to perform the Maintenance Obligation Remedial Action and fails to do so prior to the Closing Date and the parties are unable to agree upon a credit amount, SELLER shall escrow at closing a sum equivalent to 200% of the estimated costs for: (A) payment to appropriately licensed contractor(s) performing the Maintenance Obligation Remedial Action; and, (B) post-closing fines levied by the Association providing the notice of violation. The escrow sum is not a cap on SELLER's liability for completion of the Main
- d. WALK-THROUGH INSPECTION: BUYER (or a designated representative) may conduct a walk-through inspection of the Property prior to closing or possession, whichever is earlier, to confirm: (1) completion of any Remedial Action agreed to by SELLER in Standard D.2.b. above, (2) that the items being conveyed as part of this Contract remain on the Property, (3) that the items which are not being conveyed as part of this Contract have been removed from the Property, and (4) that SELLER has performed SELLER's Maintenance Obligation and, if applicable, any Maintenance Obligation Remedial Action as required in Standard D.2.c above. Upon reasonable notice, SELLER shall provide access and utilities service to the Property to facilitate the walk-through inspection.
- 3. RISK OF LOSS; CASUALTY; INSURANCE AND SERVICES ESSENTIAL FOR CLOSING; LIMITED PURPOSE INSPECTION RIGHTS; EXTREME WEATHER CONDITION:
- (a) **RISK OF LOSS.** In the event of fire, flood, storm, extreme weather conditions or other casualty occurring between the Effective Date of this Contract and the Closing Date or date of possession, whichever is earlier ("Casualty"), any loss or damage to the Property (which for reference includes the Landscaping and Systems and Equipment) or Personal Property caused by a Casualty shall be at SELLER's sole risk and expense. SELLER shall maintain all existing casualty, wind, hurricane and flood insurance until disbursement.
- (b) AVAILABILITY OF INSURANCE AND SERVICES ESSENTIAL FOR CLOSING. If, as a result of the Casualty, BUYER is unable to obtain hazard, flood, wind or homeowner's insurance or is unable to obtain such insurance at a reasonable rate and/or if services essential for closing are not available by the Closing Date as a result of the Casualty, BUYER may delay the Closing Date until a date that is up

to 5 days after said coverage becomes available and services essential for closing are restored. If said coverage is not available and/or said essential services are not restored for a period of 30 continuous days after the Casualty date, either SELLER or BUYER may terminate this Contract not later than 35 days after the Casualty date.

- (c) **PROPERTY RENDERED UNINSURABLE OR UNFIT FOR HABITATION.** If any such Casualty loss or damage renders the Property on the Closing Date either: (1) uninsurable under the residential underwriting guidelines of the Citizens Property Insurance Corporation, as documented in a letter from SELLER's or BUYER's insurance agent or underwriter; or (2) unfit for habitation under state or local building codes; as documented in a letter issued by the governmental agency having jurisdiction over said matters pertaining to the Property, then either BUYER or SELLER may terminate this Contract not later than 5 days after receipt of said documentation.
- (d) **LANDSCAPING.** Notwithstanding the provisions of Standard D.2.c or Standard D.3.(a), if any loss or damage to the Landscaping is caused by a Casualty or other event beyond SELLER's control, SELLER's financial obligation for restoration of the Landscaping to the condition it existed on the Effective Date (to the extent reasonably practicable based on availability of substantially equivalent replacement Landscaping) shall not exceed 1% of the purchase price.
- (e) **BUYER LIMITED PURPOSE POST-CASUALTY INSPECTION RIGHTS**. Not later than 5 days after SELLER notifies BUYER that safe access to the Property is available following a Casualty, BUYER and/or BUYER's designated representative(s) may conduct an inspection of the Property (in addition to any walk-through inspection that BUYER may have conducted prior to the Casualty and/or is entitled to prior to closing), for the limited purpose of identifying any loss or damage to the Property, the Personal Property and Systems and Equipment as a result of the Casualty ("Post-Casualty Inspection"). SELLER shall provide access and utilities service to the Property to the greatest extent possible based on the availability of such service to facilitate the Post-Casualty Inspection.
- (f) **EXTREME WEATHER CONDITION:** If, due to a pending or threatened hurricane, tropical storm, or other extreme weather condition, BUYER is unable to obtain hazard, flood, wind or homeowners/casualty insurance coverage at a reasonable rate for closing, or if services essential for closing are not available, BUYER or SELLER may delay the Closing Date until a date that is not more than 5 days after insurance coverage becomes available and/or services essential for closing are restored. If such insurance coverage and/or services essential for closing remain unavailable for a period of 30 continuous days, then either SELLER or BUYER may terminate the Contract not later than 35 days after such extreme weather condition rendered insurance and/or services essential for closing unavailable.

STANDARD E—SELLER'S INSTRUMENTS AND EXPENSES. SELLER shall pay for and provide, when applicable: (1) the title evidence; (2) if the Property is located in Lee or Charlotte County, the premium for the owner's title insurance policy issued by the closing agent selected by BUYER, and the charges for title search and title continuation through the date of deed recording; (3) preparation of statutory warranty deed (or special warranty deed if SELLER is a fiduciary), bill of sale with warranties of ownership and freedom from encumbrances, Association estoppel letter(s), broker compensation verifications; tenant estoppel letter(s), copy(ies) and assignment(s) of lease(s), and an affidavit regarding liens, possession, and withholding under FIRPTA, in a form sufficient to allow "gap" coverage by title insurance; (4) mortgage payoff letter from existing creditor/lender(s); (5) documentary stamp tax on deed; (6) real estate brokerage compensation contractually agreed to by SELLER (to be disbursed by closing agent at closing); (7) utility estoppel fees, outstanding balances due, and utility services to the Closing Date; (8) any Association special assessments and governmentally imposed liens or special assessments which are SELLER's obligation under Paragraph 6, and any and all outstanding balances or fines due to any Association governing the Property; (9) SELLER's attorney fees, (10) if SELLER is subject to withholding under FIRPTA, charges associated with preparing the 8288 and 8288A and/or 8288B withholding certificate application and/or tax return related thereto, and reasonable fees to BUYER's attorney or closing agent for escrow, disbursement and/or remittance of withheld funds; (11) reimbursement of prepaid estoppel fees and other costs advanced on behalf of SELLER; (12) wire fees associated with transfer(s) of SELLER proceeds and payoffs; (13) assignment of insurance and service contracts which BUYER elects to assume at closing; and, (14) all current Association and property management company contact information, any required Association application forms, and all statutorily required Association documents.

STANDARD F—BUYER'S INSTRUMENTS AND EXPENSES. BUYER shall pay for and provide, when applicable, including any sales tax due thereon: (1) recording fee for deed; (2) all costs of any institutional loan secured by BUYER; (3) the premium for creditor/lender title insurance policy, and if the Property is located in Collier County, the premium for the owner's title insurance policy issued by the closing agent selected by BUYER and the charges for title search, and title continuation through the date of deed recording; (4) recording membership approval; (5) survey charges; (6) Association membership transfer fee; (7) Association resale transfer fee/capital contribution; (8) any pending Association special assessments and governmentally imposed liens or special assessments which are not SELLER's obligation under Paragraph 6; (9) real estate brokerage compensation contractually agreed to by BUYER (to be disbursed by closing agent at closing); (10) BUYER's attorney fees; (11) BUYER shall promptly pay and indemnify and hold SELLER harmless against any claims or liens upon the Property for surveyor or other services furnished to the Property at the request of BUYER; (12) code enforcement/municipal lien search fees; (13) reimbursement of prepaid application fees and other costs advanced on behalf of BUYER; (14) reimbursement to the closing agent of any deposit and closing funds shortages due to deduction of wire fees; (15) submerged land lease assignment and transfer fees, including any applicable sales tax; and (16) charges associated with preparing and submitting the required FinCEN documents pursuant to Standard S below.

STANDARD G—PRORATIONS; CREDITS. These items will be prorated as of the Closing Date, with BUYER charged with and entitled to the Closing Date, or the possession date, whichever is earlier: (1) real and personal property taxes based on the current year, if available. If not available, the taxes shall be based on the TRIM "Your Taxes This Year if PROPOSED Budget is Adopted" amount and current year non-ad valorem amount(s), if available; otherwise the prior year non-ad valorem amounts. If neither the current year tax nor TRIM amounts are available, the taxes shall be based on the prior year's bill (without discount or exemptions no longer available in the year of closing). If completed improvements exist on the Property for which a certificate of occupancy was issued as of January 1st of the year of closing, which did not exist

- on January 1st of the prior year, taxes shall be estimated for proration by applying the current year millage rate to the current year taxable value
- 418 of the Property. If the current year millage rate is not fixed, the prior year millage rate shall be applied. If the current year taxable value is not
- 419 fixed, the taxes shall be estimated for proration by applying the most current fixed millage rate to a sum equivalent to 80% of the purchase price.
- 420 A tax proration based upon any estimated tax shall, at the request of either party, be re-prorated based on the actual tax bill amount with
- 421 maximum discount; (2) interest on any assumed indebtedness; (3) rents; (4) Association assessments and CDD/MSTU operating and
- maintenance assessments; (5) county waste assessments; (6) appliance service contracts assumed by BUYER; and (7) propane gas. BUYER shall receive from SELLER at closing a credit equivalent to the amount of any security deposit and prepaid rents held by SELLER, and any
- 424 accrued interest thereon, or alternatively, ownership or an assignment of the account in which the deposits and prepaid rents, and any accrued
- 425 interest thereon, are held.
- 426 STANDARD H—HOMEOWNERS' ASSOCIATION DISCLOSURE. If the Property is located within and governed by any mandatory
- 427 homeowners' association, the following provisions are incorporated into this Contract:
- 428 IF THE DISCLOSURE SUMMARY REQUIRED BY SECTION 720.401, FLORIDA STATUTES, HAS NOT BEEN PROVIDED TO THE
- 429 PROSPECTIVE PURCHASER BEFORE EXECUTING THIS CONTRACT FOR SALE, THIS CONTRACT IS VOIDABLE BY BUYER BY
- 430 DELIVERING TO SELLER OR SELLER'S AGENT OR REPRESENTATIVE WRITTEN NOTICE OF THE BUYER'S INTENTION TO CANCEL
- 431 WITHIN 3 DAYS AFTER RECEIPT OF THE DISCLOSURE SUMMARY OR PRIOR TO CLOSING, WHICHEVER OCCURS FIRST. ANY
- 432 PURPORTED WAIVER OF THIS VOIDABILITY RIGHT HAS NO EFFECT. BUYER'S RIGHT TO VOID THIS CONTRACT SHALL TERMINATE
- 433 AT CLOSING.
- 434 BUYER SHOULD NOT EXECUTE THIS CONTRACT UNTIL BUYER HAS RECEIVED AND READ THE "HOMEOWNERS' ASSOCIATION
- 435 DISCLOSURE SUMMARY," WHICH IS ATTACHED TO AND MADE A PART OF THIS CONTRACT.
- 436 STANDARD I—CONDOMINIUM RESALE DISCLOSURE; VOIDABILITY RIGHTS. See attached Addendum to Contract Condominium, if
- 437 applicable. BUYER SHOULD NOT EXECUTE THIS CONTRACT UNTIL BUYER HAS RECEIVED AND READ THE "ADDENDUM TO
- 438 CONTRACT CONDOMINIUM".
- 439 STANDARD J—ASSOCIATION PROVISIONS; MEMBERSHIP APPROVAL. Any Association reserve account(s) is included in the purchase
- price. If Association membership approval is required, BUYER shall, not later than 10 days after receipt of the applicable Association application
- 441 forms from SELLER, make application for same in the name(s) in which title will be taken, and shall comply with all governing requirements of
- 442 the Association and be responsible for securing membership approval. If no written approval has been obtained from the applicable Association
- by the Closing Date, either BUYER or SELLER may terminate this Contract by giving the other party notice of said termination prior to receipt of
- the approval. BUYER's right to terminate under this Standard J is conditioned upon BUYER timely submitting the application to the Association.
- SELLER's right to terminate under this Standard J is conditioned upon there not being any violations of the applicable Association's governing
- documents or any past due balances due to the Association(s). SELLER shall obtain a letter(s) from the Association(s) which sets forth the
- amounts, periods and payment status of assessments and transfer fees, any open violations, and resale capital assessments and deliver same to the BUYER not later than 5 days prior to the Closing Date. Some condominiums exist upon a leasehold estate or have associated recreational
- leases which may require the payment of rents, taxes, maintenance, replacement and repair. BUYER takes title subject to any such lease. IF
- 450 THE CONDOMINIUM UNIT EXISTS UPON A LEASEHOLD ESTATE AND THE REMAINING TERM ON ANY GROUND LEASE IS FEWER
- 451 THAN 40 YEARS AS OF THE EFFECTIVE DATE, BUYER MAY TERMINATE THIS SALES CONTRACT BY GIVING SELLER WRITTEN
- 452 NOTICE OF SAID TERMINATION WITHIN THE EXAMINATION PERIOD DEFINED IN STANDARD B. SELLER will assign its sublease to
- 453 BUYER at closing.
- 454 **STANDARD K—MORTGAGE CREDITOR/LENDER POLICIES.** If BUYER elected to obtain mortgage financing under Paragraph 4.B., the
- 455 policies of the creditor/lender shall prevail as to the procedures for closing and disbursement of mortgage loan proceeds.
- 456 STANDARD L—ESCROW; ESCROW AGENT(S). The escrow agent who accepts in escrow the deposit(s) paid under this Contract (the "Escrow
- 457 Agent") shall hold the deposit(s) within the State of Florida in escrow until the earlier of: (1) delivery to another Escrow Agent for closing, who by
- 458 acceptance agrees to these terms and becomes the Escrow Agent (the Escrow Agent holding the deposit(s) is authorized to so transfer the
- 459 funds and is relieved of all liability for the funds delivered); (2) delivery of the deed, with payment of the deposit(s) as part of the purchase price
- 460 of the Property; (3) such time as BUYER may be entitled to return of the deposit(s); or (4) delivery pursuant to written direction of the parties, at
- 461 which time the Escrow Agent shall pay all of the deposit(s) to the party(ies) entitled thereto. The Escrow Agent shall not be liable for the payment
- 462 of any interest, damages, attorney fees or court costs in any action brought to recover the deposit(s) held in escrow, or any part thereof, unless
- 463 the Escrow Agent shall fail or refuse to pay over any such deposit(s) pursuant to a judgment, order or decree that shall be final beyond possibility
- of appeal. In any proceeding which litigates the disposition of the deposit(s), the Escrow Agent shall be entitled to be paid reasonable attorney
- 465 fees and court costs, which shall be paid by the non-prevailing party. The Escrow Agent has no duty to collect or attempt to collect any deposit
- 466 or check given as a deposit, but shall give the parties written notice of: (a) any deposit that is not received not later than 5 days after its due date,
- 467 and (b) any deposit check that is not paid on presentation, not later than 5 days of learning of its dishonor. If the Escrow Agent is a licensed real
- 468 estate broker, the Escrow Agent shall comply with the requirements of Chapter 475, Florida Statutes.
- 469 STANDARD M—FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT (FIRPTA) WITHHOLDING. A SELLER who is a U.S. citizen or
- 470 resident alien and who furnishes BUYER with an affidavit attesting to same, is exempt from FIRPTA withholding. If SELLER is a foreign person
- 471 or entity, BUYER shall deduct and withhold from the purchase price, or collect from SELLER if the net proceeds are insufficient, 15% of the

472 purchase price (the "Withholding Amount"), and remit same to the Internal Revenue Service (the "IRS") within 10 days after the Closing Date, 473 unless: (1) the purchase price is not more than \$300,000.00 and BUYER executes a sworn certification at closing attesting that BUYER is 474 acquiring the Property for use as a residence; i.e. that BUYER or a member of BUYER's family has definite plans to reside at the Property at 475 least 50% of the number of days the Property is used by any person in each of the first two 12-month periods immediately following the closing, 476 in accordance with the Internal Revenue Code and all applicable regulations (the "BUYER's Residential Use Certification"), in which event the 477 Withholding Amount is \$0; or (2) the purchase price is greater than \$300,000.00 but not more than \$1,000,000.00 and BUYER executes a 478 BUYER's Residential Use Certification, in which event the Withholding Amount is reduced to 10% of the purchase price. If SELLER furnishes to 479 BUYER, not later than the Closing Date, proof of submittal to the IRS of an application for withholding certificate, the closing agent (or other third 480 party mutually designated by SELLER and BUYER) shall hold the applicable Withholding Amount in escrow pending receipt of the withholding 481 certificate, shall remit the sum reflected in the withholding certificate to the IRS within 10 days of receipt of the withholding certificate, and shall 482 promptly refund any remaining balance to SELLER. SELLER shall hold BUYER harmless and indemnify BUYER for not withholding or collecting 483 the applicable Withholding Amount or for withholding and remitting the reduced amount reflected in the withholding certificate. BUYER shall 484 provide to SELLER evidence of remittance of all or any portion of the applicable Withholding Amount to the IRS. The failure of either party to 485 comply or to allow compliance with the requirements of FIRPTA and related regulations shall constitute a breach of this Contract.

STANDARD N—QUICK CLOSING. Except with respect to the Clearance Period in Standard B or as otherwise set forth in Standard J, if the Closing Date does not allow sufficient time for performances by SELLER and BUYER within the time frames and by the deadlines set forth in this Contract, the parties agree to undertake and complete all performances, inspections, surveys, examinations, delivery of documents, notices, satisfaction of contingencies and all other actions required of or allowed to either party prior to the Closing Date, except that the statutory time period set forth in Standards H and I shall not be affected by this provision.

STANDARD O—DEFAULT AND REMEDIES. If BUYER does not perform BUYER's obligations hereunder (except as excused by SELLER's default) SELLER may terminate this Contract and all deposits made shall be paid to SELLER as liquidated damages, which shall be SELLER's exclusive remedy. If SELLER does not perform SELLER's obligations hereunder (except as excused by BUYER's default), BUYER may enforce this Contract by a suit for specific performance, damages, or may terminate this Contract.

STANDARD P—LITIGATION; ATTORNEY FEES AND COSTS. In connection with any litigation concerning this Contract, venue shall be in the county where the Property is located, and the prevailing party shall be entitled to recover reasonable attorney fees and court costs, including on any appeals, from the non-prevailing party. The term "prevailing party" shall include SELLER, BUYER, and any broker acting in an agency or non-agency relationship recognized under Chapter 475, Florida Statutes. For purposes of this Standard, any such broker shall be an intended third-party beneficiary.

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STANDARD Q—NOTICES, DISCLOSURES, ACKNOWLEDGMENTS AND DOCUMENTS. All notices, disclosures and acknowledgments must be in writing and delivered by U.S. Mail, personal delivery, electronic mail, or facsimile transmission. SMS (TEXT MESSAGE) COMMUNICATIONS SHALL NOT CONSTITUTE PROPER NOTICE. Unless a party is required by law to deliver notices, disclosures, acknowledgments or documents directly to the other party, all notices, disclosures, acknowledgments and documents required or permitted under this Contract shall be effective when given by a party or that party's broker or attorney to the other party or said other party's broker or attorney. Delivery of homeowners' association disclosure or condominium documents required under Standards H and I respectively to BUYER's broker or attorney shall not constitute delivery to the BUYER.

507 STANDARD R—MISCELLANEOUS. (1) The parties have agreed to deal in good faith with respect to all provisions of this Contract. 508 (2) The singular case or tense shall include the plural case or tense. (3) This Contract may only be modified in writing signed by the parties. 509 (4) Except as otherwise specifically provided, all references to days shall mean calendar days. (5) Except as otherwise specifically provided, all deadlines shall expire at 11:59 PM Eastern Time. Except as otherwise expressly provided by law, if the Closing Date, any deadline or the last 511 day of any time period falls on a Saturday, Sunday, or federal legal holiday, said deadline shall be extended to the following business day. (6) As used herein, the terms "real estate broker" or "broker" shall include all real estate brokers, brokerage corporations or business entities, and 513 their respective licensees involved in this transaction. (7) All title evidence, Association documents and other documents provided to BUYER by 514 or on behalf of SELLER are the property of SELLER until closing and shall be immediately returned to SELLER if this Contract is terminated. (8) 515 Except in the event of BUYER's default and SELLER's termination pursuant to Standard O, if either SELLER or BUYER is permitted to terminate 516 this Contract, said party shall do so by giving notice of said termination to the other party, whereupon all deposits made by BUYER shall be 517 promptly returned to BUYER, this Contract shall be of no further force and effect, and the parties shall have no further liability to one another 518 hereunder except as set forth herein. (9) The headings used in this Contract are for convenience of reference only and shall not be used for 519 interpreting the meaning of any provisions of this Contract. (10) All provisions of this Contract which by their nature or context require 520 performance or provide rights after the Closing Date, including without limitation the provisions of Standard P, shall survive closing. 521 (11) Signatures and initials communicated by electronic or facsimile transmission shall be binding. (12) A facsimile or electronic (including "pdf") 522 copy of this Contract and all related sale documents, and any signatures thereon, shall be considered for all purposes as an original. This 523 Contract and all related sale documents may be executed by use of electronic signatures, as determined by Florida's Electronic Signature Act 524 and other applicable laws. (13) This Contract and all related sale documents may be signed in counterparts and said counterparts shall 525 collectively constitute the entire agreement of the parties. (14) Upon reasonable notice, SELLER shall provide access to the Property to 526 appraiser(s) and surveyor(s) retained by BUYER. (15) SELLER and BUYER authorize the closing agent to provide copies of the American Land 527 Title Association (ALTA) and other settlement statements to all parties, brokers and attorneys associated with this transaction. (16) "Association" shall mean all homeowners associations under Chapter 720, F.S., condominium associations under Chapter 718, F.S. or cooperatives under

529 530 531	to SELLER's obligation to vacate the Property and give access and possession to BUYER once the closing agent has confirmed in writing that the closing agent has initiated the disbursement of SELLER's proceeds and officially declared the transaction closed.								
532 533 534 535 536 537	Crimes Enforcement Network ("FinCEN") requirements for preparing Real Estate Reports or Currency Transaction Reports (as defined by U.S Treasury Regulations), then BUYER and SELLER shall provide the closing agent with such information and documentation related to BUYER and SELLER and all Beneficial Owners (as defined by U.S. Treasury Regulations), including photo identification, which are requested by the closing agent to prepare and submit the required reports. BUYER and SELLER consent to the closing agent's collection and reporting of the								
538 539 540 541 542	STANDARD T—NEGOTIATED TERMS; REPRESENTATIONS. Any and all terms negotiated between the parties must be written into this Contract. BUYER's decision to buy was based upon BUYER's own investigations of the Property. BUYER holds the broker(s) harmless from all liability or loss caused by SELLER's failure to disclose material facts in accordance with this Contract, or SELLER's representations regarding the Property's condition, or from broker's referral, recommendation, or retention of any vendor. The parties agree that assistance to a party by a								
543 544 545 546 547 548 549 550 551 552	STANDARD U—BINDING CONTRACT; LEGAL COUNSEL. THE PARTIES ARE NOT REQUIRED TO USE ANY PARTICULAR FORM OF CONTRACT. TERMS AND CONDITIONS SHOULD BE NEGOTIATED BASED UPON THE RESPECTIVE INTERESTS, OBJECTIVES AND BARGAINING POSITIONS OF THE PARTIES. APPROVAL OF THIS FORM BY THE COLLIER COUNTY BAR ASSOCIATION AND ASSOCIATIONS OF REALTORS DOES NOT CONSTITUTE AN OPINION THAT ANY OF THE TERMS AND CONDITIONS IN THIS CONTRACT SHOULD BE ACCEPTED BY A PARTY IN A PARTICULAR TRANSACTION. THIS IS A LEGALLY BINDING CONTRACT FORM EACH PARTY ACKNOWLEDGES THAT PRIOR TO SIGNING THE CONTRACT, THE CLOSING EXPENSES HAVE BEEN EXPLAINED, REAL ESTATE TRANSACTION STANDARDS A THROUGH T HAVE BEEN RECEIVED AND REVIEWED, AND THAT PARTY HAS BEEN ADVISED BY THE REAL ESTATE BROKER TO SEEK LEGAL COUNSEL AND TITLE INSURANCE TO PROTECT THAT PARTY'S INTEREST IN CONNECTION WITH THE TITLE STATUS AND CLOSING OF THIS TRANSACTION. BUYER AND SELLER ARE ADVISED TO CONSULT AN APPROPRIATE PROFESSIONAL FOR LEGAL, TAX, PROPERTY CONDITION, ENVIRONMENTAL, AND OTHER SPECIALIZED ADVICE THIS CONTRACT SHALL BE BINDING UPON AND INURE TO THE BENEFIT OF THE PARTIES HERETO, THEIR HEIRS ADMINISTRATORS, PERSONAL REPRESENTATIVES, AND SUCCESSORS IN INTEREST.								
555		HER TERMS AND CONDITIONS:	.000_000						
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563		Allergenic Molds	577		Post-Closing Occupancy				
564		Appraisal Contingency	578		Purchase Price Escalation				
565		"As Is" Sale of Property/Due Diligence	579						
566		Back-Up Contract	580 591						
567		Compensation Concession	581 582						
			583						
568 569		Condominium	:10.1	1 1	Seller's Right to Make Back-Lin Contract Primary Contract				
569		Condominium Cooperative	584		Seller's Right to Make Back-Up Contract Primary Contract Short Sale				
		Condominium Cooperative FIRPTA Buyer Residential Use Certificate							
569 570 571 572		Cooperative FIRPTA Buyer Residential Use Certificate Homeowner Documents Review	584 585 586		Short Sale Simultaneous Closing (Developer) Sale of Buyer's Existing Property				
569 570 571 572 573		Cooperative FIRPTA Buyer Residential Use Certificate Homeowner Documents Review Housing for Older Persons/55 Plus Occupancy	584 585 586 587		Short Sale Simultaneous Closing (Developer) Sale of Buyer's Existing Property Survey Inspection				
569 570 571 572		Cooperative FIRPTA Buyer Residential Use Certificate Homeowner Documents Review	584 585 586		Short Sale Simultaneous Closing (Developer) Sale of Buyer's Existing Property				

591 To the extent such Addendum/Addenda terms conflict with the terms of this Contract, the Addendum/Addenda terms shall control.

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☐ Personal Property Inventory

590 □ Other: \_

592 THE REAL ESTATE TRANSACTION STANDARDS SHOULD NOT BE REVISED OR MODIFIED EXCEPT IN OTHER TERMS AND 593 CONDITIONS AND/OR BY ADDENDUM/ADDENDA.

594 <u>WIRE FRAUD ADVISORY</u>. CYBER CRIMINALS ATTEMPTING TO STEAL LARGE SUMS OF MONEY ARE TARGETING REAL ESTATE 595 TRANSACTIONS BY INTERCEPTING ELECTRONIC COMMUNICATIONS AND SENDING EMAILS THAT APPEAR TO BE FROM REAL ESTATE AGENTS, BROKERS, ATTORNEYS, TITLE COMPANIES, LENDERS AND OTHERS INVOLVED IN REAL ESTATE TRANSACTIONS. THESE CRIMINALS HAVE INTERCEPTED WIRE TRANSFER INSTRUCTIONS, OBTAINED ACCOUNT INFORMATION, AND, BY ALTERING SOME OF THE DATA, USED EMAILS TO CONVINCE BUYERS, SELLERS AND OTHERS TO REDIRECT THE MONEY TO A FRAUDULENT ACCOUNT. THESE EMAILS ARE SOPHISTICATED AND MAY LOOK LIKE LEGITIMATE EMAILS FROM PARTIES 600 INVOLVED IN THE TRANSACTION. BUYER AND SELLER ARE STRONGLY ENCOURAGED NOT TO SEND PERSONAL INFORMATION, SUCH AS BANK ACCOUNT NUMBERS OR OTHER NON-PUBLIC INFORMATION, VIA UNSECURED EMAIL OR OTHER ELECTRONIC COMMUNICATION, AND TO NEVER WIRE TRANSFER MONEY WITHOUT PERSONALLY SPEAKING WITH THE INTENDED RECIPIENT OF THE WIRE TRANSFER TO VERIFY THE ROUTING AND ACCOUNT NUMBERS. BUYER AND SELLER HEREBY AGREE TO INDEMNIFY AND HOLD HARMLESS ESCROW AGENT, ANY CLOSING AGENT AND ANY BROKER ACTING IN AN AGENCY OR NON-605 AGENCY RELATIONSHIP RECOGNIZED UNDER CHAPTER 475, FLORIDA STATUTES, FROM ALL LOSSES, LIABILITIES, CHARGES AND COSTS INCURRED DUE TO ANY WIRE TRANSFERS OR WIRE INSTRUCTIONS WHICH RELATE TO THE TRANSFER OR ISSUANCE OF FUNDS. FOR PURPOSES OF THIS PARAGRAPH, ESCROW AGENT, ANY CLOSING AGENT AND ANY BROKER SHALL 607 608 BE INTENDED THIRD-PARTY BENEFICIARIES.

## **ATTENTION: SELLER AND BUYER**

CONVEYANCES TO FOREIGN BUYERS: Part III of Chapter 692, Sections 692.201 - 692.205, Florida Statutes, 2023 707 (the "Act"), in part, limits and regulates the sale, purchase and ownership of certain Florida properties by certain buyers who are associated with a "foreign country of concern", namely: the People's Republic of China, the Russian Federation, the Islamic Republic of Iran, the Democratic People's Republic of Korea, the Republic of Cuba, the Venezuelan regime of Nicolás Maduro, or the Syrian Arab Republic. It is a crime to buy or knowingly sell property in violation of the Act.

At time of purchase, Buyer must provide a signed affidavit which complies with the requirements of the Act. Seller and Buyer are advised to seek legal counsel regarding their respective obligations and liabilities under the Act.

(;	Seller's Signature) (Date)  Seller's Printed Name)  Seller's Signature) (Date)		(Buyer's Signature)	(Date)			
(:			(Buyer's Printed Name)  (Buyer's Signature)				
(;							
(;	Seller's Printed Name)		(Buyer's Printed Name)				
609	SELLER rejects BUYER'S offer on		{Insert Date}.				
610 611	(Seller's Signature)		(Seller's Signature)				
612	IDENTIFICATION OF BROKERS AND LICENSEES						
613	Listing Brokerage:		Buyer's Brokerage:				
614	Listing Licensee:Buyer's Licensee:						
615	IDENTIFICATION OF ESCROW AGENT Escrow Agent's Name:						
616	Escrow Agent Address:						
617	Escrow Agent Telephone:	Fax:	Email:				
618 619			OR OTHER OFFER OF COMPENSATION MADE BY				