



Triathlon Shades In-Person Qualification Training

Student Pre-Course Tasks

Create a myLutron Account – Click “Sign In” on any Lutron website

Become a Lutron PRO – Fill out the application [HERE](#) You don’t need to upload any PO’s, just fill in the basics information.

Student Pre-Course Learning

Log in to Lutron LCI [HERE](#)

Find and enroll in OVW 551 – “Shades Essentials – Rep Led Prewrite Course” on LCI [HERE](#)

This online module will help you get some of the baseline knowledge needed to be successful during the in-class training portion.

Required Materials

Demo Kit – Please fill out & return the attached Demo Kit & Fabric Binder order form. These materials are required for training. Payment is required at the time of order which must be placed at a minimum of 2 weeks prior to the training.

Tools – Please see the attached required tools list. Please bring your tools to the training as they will be used to practice installation using your demo kits.

Computer or Tablet – We will be taking a final exam at the completion of the course. Once the exam is completed your access to quote & sell Triathlon Shades will be open (Need about 24 hours for Lutron sales ops to process).

Thank You!

Yvette May
Outside Sales, Shades Essentials & RA3 Instructor
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Triathlon Shade Qualification Required Demo Kits

Shade Demo Kit Options (Circle Choice)

	Name	Part Number	Demo Includes
\$500	 Architectural Honeycomb Battery-Powered Shade Demo	HC-DEMO-22	(1) Battery-powered architectural honeycomb shade pop-up demo, (1) Pico control on a pedestal with batteries
\$725	 Sivoia QS Triathlon-Battery-Powered Roller Shade Demo	RB-DEMO-SHL-ARC	(1) SheerLite 3% shade in Charcoal with Black Architectural Metal Fascia battery-powered roller pop-up demo, (1) Pico control on a pedestal with batteries
\$725	 Sivoia QS Triathlon Battery-Powered Roller Shade Demo	RB-DEMO-MIR-ARC	(1) Mirage shade in Mesa with Bronze Architectural Metal Fascia battery-powered roller pop-up demo, (1) Pico control on a pedestal with batteries
\$725	 Sivoia QS Triathlon Battery-Powered Roller Shade Demo	RB-DEMO-HAR-FAB	(1) Harbor shade in Pearl with Fabric Wrapped Fascia battery-powered roller pop-up demo, (1) Pico control on a pedestal with batteries

Fabric Binder Options (Classico Required)

\$500	 The Classico Collection	Classico Collection Fabric Book	CLASSICO-BNDR	Solar screens and blackout roller shade fabrics
\$600	 The Gallery Collection	The Gallery Collection Fashion Fabric Binder	GALLERY-BNDR	Decorative roller shade fabrics, wood blind, and horizontal sheer blind materials
\$360	 Atelier Binder	Atelier Binder	ATELIER-SET	A curated offering of high-end roller shade fabrics for the discerning homeowner
\$250	 Architectural Honeycomb Collection	Architectural Honeycomb Collection Fabric Book	ARCH-HC-BNDR	The full offering of materials for Architectural Honeycomb shades

Name

Business

Billing Address

Email

Phone

Payment (Check* or Credit Card)

Total Due (add up Demo Kit and Fabric Books)

*Check written to MRL Company must be received before order can be placed

Tools and Installation Hardware (1 set per every four attendees)

Qty Per Station	Description	Exact Amazon.com Description Provided for Reference
1*	Cordless Drill	PORTER-CABLE 20V MAX Cordless Drill / Driver Kit, 1/2-Inch (PCC606LA)
1*	Torpedo Level	Swanson Tool TL002M 9-Inch Magnetic Die Cast Torpedo Level
1*	Measuring Tape	Stanley Tools 33-716 16-Foot-by-1-1/4-Inch FatMax Tape Rule with Blade Armor
1*	Screwdriver - Slotted Straight Precision	Wiha 26035 Slotted Screwdriver with Precision Handle, 3.5 x 60mm
1*	Bit holder - 2 Inch	Bosch ITBH201 2 In. Impact Tough Bit Holder
1*	Bit Holder Extension - 6 Inch	Bosch ITBH601 6 In. Impact Tough Magnetic Bit Holder
1*	Phillips Bit #2	Bosch P2115TCB 1 In. Impact Tough Phillips Insert Bit, 15-Piece
1*	Nut Driver Bit - 1/4 Inch	HTS 122N4 1/4" Impact Ready Magnetic Nut Setter Bit, 2.5" Long
1*	Drill Bit Set - 1/16 - 1/4 Inch	Drill America 13 Piece Heavy-Duty High-Speed Steel Drill Bit Set with Black and Gold Finish (1/16" - 1/4" x 64ths), KFD Series
1*	Spade Drill Bit - 1/2 Inch	Irwin Speedbor HAN88808 Spade Bit, 1/2 In
1*	Pencil	"Just take look in your junk drawer"
1*	Fine Point Marker	Sharpie Twin Tip Permanent Markers, Fine & Ultra-Fine Points, Black, 4 Pack (32175PP)
10**	Hex Head Sheet Metal Screw - # 8 x 3/4 (1/4 in hex head)	The Hillman Group 35101 Hex Washer Head Sheet Metal Screw 8 x 3/4 75-Pack (2 Inch screws are provided with shades but are too long for this application)

(*) Rep may choose to request the attendee bring any or all of these tools instead of providing them for them.

(**) Rep will be responsible for providing the mounting screw hardware instead of the longer screws provided with the shade