

STANDARD PAGE ~ BID #99SWC-S490 - FLEET VEHICLES ~ UPDATED 2019-08-22

(Use separate page for each package)

DEALER NAME: JONES-WEST FORD, RENO, NEVADA (ANDY LUDEL/775-829-3206)

| | | | |
|---|--|--|--------------------------------------|
| Specify State's Vehicle Item Number: <small>(i.e. 1.1 Sedan: Full size; 4 door; 6 passenger)</small> | | 3.5.B, TRUCK, 1TON, FULLSIZE, CREW CAB, CHASSIS, DRW | |
| Specify MANUFACTURER, MODEL NAME, YEAR & BODY MODEL CODE: | | Base Price for RENO/CARSON CITY | Base Price for LAS VEGAS/ELKO |
| 2020 FORD F-450 (W4G) 4X2 | | \$39,575 | \$39,925 |
| 2020 FORD F-450 (W4H) 4X4 | | \$42,774 | \$43,124 |
| State manufactures warranty: 3 YRS/36000 MILES | | | |
| Standard engine size: 6.8L EFI V10 | | | |
| Includes Minimum Standard Equipment Listed: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If no, state exceptions: | | | |
| ***Included Minimum Standard Equipment*** | | | |
| PREF Equipment group, XL Trim, Power Equipment group, Spare tire, Cruise | | | |
| GVWR: 16500 <small>(When Applicable)</small> | | WHEELBASE: 203" <small>(When Applicable)</small> | |
| ITEMIZED OPTIONS PAGE ~ BID #99SWC-S490 - FLEET VEHICLES <small>(Use separate page for each package)</small> | | | |
| Specify State's Vehicle Item Number: <small>(i.e. 1.1 Sedan: Full size; 4 door; 6 passenger)</small> | | 3.5.B, TRUCK, 1TON, FULLSIZE, CREW CAB, CHASSIS, DRW | |
| | | | \$- |
| 6.7L Diesel Engine | | \$10,358 | \$- |
| | | | \$- |
| | | | \$- |
| Other: | | | \$- |
| SEE A FULL LIST OF OPTIONS AND PRICES BELOW | | | |
| Delivery charge for other than Reno or Las Vegas (i.e. Ely) \$ 400 per unit mile. | | | |

2020MY SUPER DUTY F-450 (CHASSIS CAB DRW)

PRICE LIST

(PRICE LEVEL CODE 015)

| | DRIVE | OPTION CODE | POWERTRAINS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|---------------|---------|-------------|--------------------------------------|---------------------------|------------------|
| ENGINE | 4x2/4x4 | 99T | 6.7L Diesel F450 Chassis Cab | \$ 8,486 | \$ 9,325 |
| AXLE | 4x2/4x4 | X4N | Axle, Limited Slip 4.10 Ratio (6.7L) | 328 | 360 |
| | | X4L | Axle, Limited Slip 4.30 Ratio (6.7L) | 328 | 360 |
| | | X8L | Axle, Limited Slip 4.88 Ratio (6.8L) | 328 | 360 |

| MODEL | | OPTION CODE | TIRES | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|-------------------------|---------|-------------|---|---------------------------|------------------|
| | | 64D | Wheels, Forged Polished Aluminum (w/ XLT) | \$ 997 | \$ 1,095 |
| ALL CHASSIS CABS | 4x2/4x4 | TGM | LT225/70Rx19.5G BSW Traction (4) A/P (2) | 173 | 190 |
| | 4x4 | TGK | LT225/70Rx19.5G BSW Traction (Six) (4x4) | 195 | 215 |
| | 4x2/4x4 | 512 | Spare Tire, Jack and Wheel | 319 | 350 |

| MODEL | TRIM SERIES | TRIM TYPE | SEATS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|-------------------------------------|-------------|-----------|--|---------------------------|------------------|
| | XL | L | Vinyl High Back Bucket | \$ 323 | \$ 355 |
| REGULAR CHASSIS CAB | XL | 4 | Cloth High Back Bucket (Regular Cab) | 468 | 515 |
| SUPER & CREW CHASSIS CAB | XL | 4 | Cloth High Back Bucket (Crew Cab) | 559 | 615 |
| | | | Cloth High Back Bucket (Super Cab) | 468 | 515 |
| | XLT | 2 | Cloth Luxury Captains Chairs w/ Console | 860 | 945 |
| REGULAR CHASSIS CAB | XL | 1 | Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab) | 91 | 100 |

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| | | | | |
|-------------------------------------|---------------|------------|---|--------------|
| SUPER & CREW CHASSIS CAB | XL | 1 | Cloth 40/20/40 Split Bench - Crew Cab (XL Only) Cloth 40/20/40 Split Bench - Super Cab (XL Only) | \$ 286 91 |
| | Lariat | 6 | Leather 40/20/40 Split Bench (Lariat Monotone) | N/C |
| CREW CAB | Lariat | 90R | Heated Rear Seats | 273 |

| | OPTION CODE | OTHER OPTIONS | DEALER INVOICE W/HOLDBACK | |
|---|-------------|--|--|------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 98R | Operator Commanded Regeneration (OCR) | \$ 228 | |
| | 62M | Adjustable Gas and Brake Pedals (Std on Lariat) | N/C | |
| | 98G | CNG/LPG Fuel Capable Engine (w/ 7.3L only) | 286 | |
| | 18B | Cab Steps (w/ Regular Chassis Cab) | 292 | |
| | | | Cab Steps (w/ Super/Crew Chassis Cab) | 405 |
| | | 166 | Carpet Delete | (46) |
| | | 16S | All-Weather Floor Mats (SC/CC) | 123 |
| | | 65M | Fuel Tank, 28.5 Gal. Midship | 114 |
| | | 65C | Fuel Tank, Dual Diesel (28.5 Gal. & 40 Gal.) | 569 |
| | | 41H | Heater, Engine Block | 91 |
| | | 54F | Mirrors, PowerScope® Power Glass T-Tow (w/XLT) | 254 |
| | | 473 | Snow Plow Package | 228 |
| | | 52B | TowCommand Integrated Trailer Brake Controller | 246 |
| | | 525 | Cruise Control (XLT/Lar) | N/C |
| | | 41P | Skid Plate Package | 91 |
| | | 68D | 15K GVWR Package | N/C |
| | | 68L | 16K GVWR Package | N/C |
| | | 86M | Dual Batteries (78 Amp.) req. 7.3L Gas | 191 |
| | | | Dual Batteries (78 Amp.) CC w/ 99N & 473 | 191 |
| | | | Dual Batteries (78 Amp.) 43C W/ 7.3L on XL or XLT and Lariat W/ 7.3L | Std |
| | | 86S | Low Deflection Package | 100 |
| | | 67X | Suspension Package, Extra Heavy Service | 114 |
| | | 67H | Suspension Package, Heavy Service | 114 |
| | | 61J | Tire Jack | 50 |
| | | | Tire Jack (with spare tire) | N/C |
| | | 531 | Trailer Towing Package (XL, incl w/ XLT, Lariat) | 41 |
| | | 535 | High Capacity Trailer Tow | 527 |
| | | 62R | Transmission Power Take-Off Provision (Auto Trans only) | 254 |
| | | | Transmission Power Take-Off Provision (Auto Trans only) w/ 99T | NC |
| | | 41A | Rapid-Heat Supplemental Cab Heater | 228 |
| | | 61L | Front Wheel Well Liners | 163 |
| | | 96L | Lariat Interior Package | 646 |
| | | 872 | Rear View Camera & Prep Kit | 377 |
| | | 76S | Remote Start System | 228 |
| | | 435 | Window, Power Sliding Rear | 368 |
| | | 43B | Heated Backlight/Rear Window Defrost (Included w/ 435 only) | N/C |
| | | 59H | Center High Mount Stop Lamp (CHMSL) | N/C |
| | | 76C | Exterior Back-up Chime | 127 |
| | | 945 | Stainless Steel Wheel Cover (w/64Z) | 373 |
| | | 96V | XL Value Package | 660 |
| | | 17F | XL Décor Package (ordered w/o option 96V) | 201 |
| | | 87H | Hood Deflector -- Black Molded | 118 |
| | | 86A | Engine Idle Shutdown - 5 Minutes | 228 |
| | | 86B | Engine Idle Shutdown - 10 Minutes | 228 |
| | | 86C | Engine Idle Shutdown - 15 Minutes | 228 |
| | 86D | Engine Idle Shutdown - 20 Minutes | 228 | |
| | 90L | Power Equip Group on XL Only (Reg & Super Cabs) | 832 | |
| | | Power Equip Group on XL Only (Crew Cabs) | 1,024 | |
| | 474 | Wrecker Package | 273 | |
| | 17V | XLT Value Package (Super & Crew Cabs) | 1,456 | |
| | | XLT Value Package (Regular Cab) | 1,329 | |
| | 67P | Extra HD Front End Suspension - GAWR 7,500 lbs. | 260 | |
| | 43C | 110V/400W Outlet | 159 | |
| | 63C | Aft-Axle Frame Extension (beyond wheel base) | 104 | |
| | 18A | Upfitter Interface Module | 269 | |
| | 63A | Utility Lighting System | 146 | |
| | | Utility Lighting System w/ 54F | N/C | |
| | 43B | Defrost w/ Fixed & Privacy Glass | 55 | |
| | 924 | Privacy Glass (Regular Cab w/ 43B) | N/C | |
| | 913 | SYNC® 3 (XLT/Lariat) | Std | |
| | 67B | Dual Extra Heavy-Duty Alternator | 104 | |
| | | Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL & XLT) | 104 | |
| | | Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A | N/C | |
| | 54K | Manual Telescoping Trailer Tow Mirrors (XL w/ 90L) | N/C | |
| | 39S | SiriusXM® Satellite Radio | 169 | |

2020MY SUPER DUTY F-450 (CHASSIS CAB DRW)

PRICE LIST

(PRICE LEVEL CODE 015)

| | OPTION CODE | OTHER OPTIONS (continued) | DEALER INVOICE W/HOLDBACK |
|--|-------------|---|---------------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 924 | Privacy Glass | \$ 27 |
| | 21X | Vehicle Safe by Console Vault | 300 |
| | PD4 | Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs) | 182 |
| | PAZ | Paint, Star White Metallic Tri-Coat (Chassis Cabs) | 273 |
| | 94P | Pre-Collision Assist (AEB) | 104 |
| | 595 | Halogen Fog Lamps | 118 |
| | 60W | Heated Wiper Park -- Chassis | 23 |
| | 90A | Driver Heated Seat | 104 |
| | 60C | Audible Lane Departure Warning | 104 |
| | | AUDIO | |
| | 21N | Navigation System | 519 |

| | OPTION CODE | FLEET OPTIONS | DEALER INVOICE W/HOLDBACK |
|--|-------------|--|---------------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 62M | Adjustable Gas and Brake Pedals (Fleet XLT) | \$ 110 |
| | 525 | Cruise Control | 214 |
| | 926 | Customizable Speed Limit (65 mph) | 72 |
| | 927 | Customizable Speed Limit (75 mph) | 72 |
| | 91S | LED Warning Strobes - Amber | 614 |
| | 91G | LED Warning Strobes - White | 660 |
| | 51D | Spare Tire Delete (Only available to Pool Accounts for sale to RI) | (78) |
| | 47A | Ambulance Preparation Package | 1,096 |
| | 47L | Ambulance Prep. Pkg. (Special Emissions) | 1,096 |
| | 47J | Fire Rescue Prep. Pkg. (Special Emissions) | 1,096 |
| | 942 | Daytime Running Lamps (Fleet only) | 41 |
| | PGR | Paint, Green (Fleet Only) | 601 |
| | PW6 | Paint, Green Gem (Fleet Only) | 601 |
| | PMB | Paint, Orange (Fleet Only) | 601 |
| | PBY | Paint, School Bus Yellow (Fleet Only) | 601 |
| | PE4 | Paint, Vermillion Red (Fleet Only) | 601 |
| | PAT | Paint, Yellow (Fleet Only) | 601 |
| | 63G | Bright Grille | NC |

2020MY SUPER DUTY F-450 (PICKUP DRW)

PRICE LIST

(PRICE LEVEL CODE 015)

| MODEL | TRIM SERIES | TRIM TYPE | SEATS | DEALER INVOICE W/HOLDBACK |
|--------------------------|-------------|-----------|--|---------------------------|
| | XL | L | Vinyl High Back Bucket | \$ 323 |
| SUPER & CREW CHASSIS CAB | XL | 1 | Cloth 40/20/40 Split Bench - Regular Cab (XL Only) | 91 |
| | | 4 | Cloth High Back Bucket (Reg Cab) | 468 |
| | | 1 | Cloth 40/20/40 Split Bench - Crew Cab (XL Only) | 286 |
| | | 4 | Cloth High Back Bucket (Crew Cab) | 559 |
| | XLT | 2 | Cloth Luxury Captains Chairs w/ Console | 860 |
| | | | Cloth Luxury Captains Chairs w/ Console w/17P | 273 |
| | Lariat | 6 | Leather 40/20/40 Split Bench (Lariat Monotone) | N/C |
| CREW CAB | Lariat | 90R | Heated Rear Seats | 273 |

| | OPTION CODE | OTHER OPTIONS | DEALER INVOICE W/HOLDBACK | |
|--|---------------------------------------|--|--|-------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 18C | 6 inch Chrome Angular Step Bar (F-450) | \$ 519 | |
| | 471 | Camper Package | 146 | |
| | 166 | Carpet Delete (XLT/Lar) | (46) | |
| | 16S | | All-Weather Floor Mats (SC/CC) | 123 |
| | | | All-Weather Floor Mats (RC) | 82 |
| | 41H | Heater, Engine Block | 91 | |
| | 54F | Mirrors, PowerScope® Power Glass T-Tow (w/XLT) | 254 | |
| | 17X | 4x4 Off Road Package | 364 | |
| | 17C | | Chrome Package | 1,024 |
| | | | Chrome Package w/ XLT 17P | N/C |
| | 96M | King Ranch Monochromatic Paint Package | N/C | |
| | 66S | Upfitter Switches (6) | 150 | |
| | 954 | | Paint, Lower Accent Two-Tone (Lariat only) | 232 |
| | | | Paint, Lower Accent Two-Tone (King Ranch) | N/C |
| | 76R | Reverse Sensing System (XLT) | 269 | |
| | 18B | Cab Steps (w/ Super/Crew Cab XL DRW Pick-Up) | N/C | |
| | 41P | Skid Plate Package | 91 | |
| | 61L | Front Wheel Well Liners | 163 | |
| | 18B | Cab Steps (w/ Reg Cab XL DRW Pick-Up) | N/C | |
| | 473 | Snow Plow Package | 228 | |
| | 525 | Cruise Control (XLT/Lar/KR/PL) | N/C | |
| | 67H | Suspension Package, Heavy Service | 114 | |
| | 62R | Transmission Power Take-Off Provision | 254 | |
| | 435 | Window, Power Sliding Rear | 368 | |
| | 85G | Tailgate Step | 341 | |
| | 41A | Rapid-Heat Supplemental Cab Heater | 228 | |
| | 86A | Engine Idle Shutdown - 5 Minutes | 228 | |
| | 86B | Engine Idle Shutdown - 10 Minutes | 228 | |
| | 86C | Engine Idle Shutdown - 15 Minutes | 228 | |
| | 86D | Engine Idle Shutdown - 20 Minutes | 228 | |
| | 85S | Tough Bed Spray-in bedliner | 542 | |
| | 96L | Lariat Interior Package | 646 | |
| | 96U | Lariat Ultimate Package | 3,181 | |
| 76S | | Remote Start System | 228 | |
| | | Remote Start System (96U/96L) | N/C | |
| 15E | Gooseneck Dual Hitch Kit | 337 | | |
| 98R | Operator Commanded Regeneration (OCR) | 228 | | |
| 15K | 5th Wheel Hitch Kit (25K) | 1,361 | | |

2020MY SUPER DUTY F-450 (PICKUP DRW)

PRICE LIST

(PRICE LEVEL CODE 015)

| | OPTION CODE | OTHER OPTIONS (continued) | DEALER INVOICE W/HOLDBACK |
|---|--|--|---------------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 53W | 5th Wheel/Gooseneck Hitch Prep Package | Std |
| | 76C | Exterior Back-up Chime | \$ 127 |
| | 96V | XL Value Package | 660 |
| | 17V | XLT Value Package (Super & Crew Cabs) | 1,456 |
| | | XLT Value Package (Regular Cab) | 1,329 |
| | 17P | XLT Premium Package | 2,753 |
| | 85D | Universal Garage Door Opener (Lariat) | 114 |
| | 87H | Hood Deflector -- Black Molded | 118 |
| | 90L | Power Equip Group on XL Only (Crew Cab) | 1,024 |
| | | Power Equip Group on XL (Reg Cab) | 832 |
| | 47C | Fleet Commercial Graphics (Up to 6 Sq Ft) | 228 |
| | 47D | Fleet Commercial Graphics (Up to 12 Sq Ft) | 286 |
| | 47E | Fleet Commercial Graphics (Up to 20 Sq Ft) | 387 |
| | 873 | CHMSL Camera (w/ 4.2 or 8 screen) | 182 |
| | 527 | Adaptive Cruise Control | 673 |
| | 96K | KR Ultimate Package | 3,049 |
| | 43C | 110V/400W Outlet | 159 |
| | | 110V/400W Outlet with 913 | N/C |
| | 60B | BLIS w/ Cross-Traffic Alert | 491 |
| | 924 | Privacy Glass (Regular Cab w/ 43B) | N/C |
| | 66L | Box Rail Lighting, LED Lighting system (P552) | 55 |
| | 66B | Box Link Cleats - Locking (XL) | 68 |
| | | Box Link Cleats - Locking (XLT/Lar/KR/PL) | N/C |
| | 18D | Extended Running Boards | 673 |
| | 43V | Panoramic Moonroof | 1,361 |
| | 18E | Power Running Boards (KR & LAR) | 906 |
| | 65B | Trailer Camera (optional w/ 4.2 or 8 screen) | 341 |
| | 43B | Defrost w/ Fixed & Privacy Glass | 55 |
| | | Defrost w/ Fixed & Privacy Glass (w/ 435) | N/C |
| | 18D | Extended Running Boards (w/ 17C) | 400 |
| | 59Q | LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature | 1,073 |
| | 16P | Premium Vinyl Flooring - KR/PL/LTD | 104 |
| | 52R | Bed Ramps | 633 |
| | 17S | STX | 1,661 |
| | 16F | Carpet Flooring w/ STX | 55 |
| | 653 | Trailer Camera & TPMS | 660 |
| | 47B | SNOWPLOW/CAMPER PACKAGE | 223 |
| | 913 | SYNC@ 3 | 410 |
| | | SYNC@ 3 (XLT/Lar/KR/PL) | N/C |
| | 67B | Dual Extra Heavy-Duty Alternator | 104 |
| | | Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B | 104 |
| | | Dual Extra Heavy-Duty Alternator w/ 41A | N/C |
| | 39S | SiriusXM@ Satellite Radio | 169 |
| | 60A | Adaptive Steering | 910 |
| | 924 | Privacy Glass | 27 |
| | 21X | Vehicle Safe by Console Vault | 300 |
| | 62X | Aluminum Tool/Cargo Box by Weather Guard | 523 |
| | 166 | Carpet Delete (XL) | N/C |
| | 18C | 6 inch Chrome Angular Step Bar (Lar/KR) | N/C |
| | 62M | Adjustable Gas and Brake Pedals (Lariat) | N/C |
| | 85D | Universal Garage Door Opener (King Ranch) | N/C |
| | 18D | Extended Running Boards (w/ 17P) | 400 |
| | 62Y | Premium Aluminum Tool/Cargo Box by Weather Guard | 719 |
| 96F | Fleet Driver Assistance Package | 906 | |
| 94P | Pre-Collision Assist (AEB) | 104 | |
| 60W | Heated Wiper Park -- Pickup | 150 | |
| 595 | Halogen Fog Lamps | 118 | |
| 53R | Ultimate Trailer Tow w/ PTBA | 1,456 | |
| 21D | Tonneau Pickup Box Cover - Soft Folding | 478 | |
| 21E | Tonneau Pickup Box Cover - Hard Folding | 906 | |
| 21J | Tonneau Pickup Box Cover - Retractable | 1,543 | |
| PAZ | Paint, Star White Metallic Tri-Coat | 542 | |
| PD4 | Paint, Rapid Red Metallic Tinted Clearcoat | 360 | |
| 62S | Splash Guards/Mud Flaps (Rear) | NC | |
| 65A | Individual Trailer TPMS | 50 | |
| | AUDIO | | |
| | 21N | Navigation System | 519 |
| | | Navigation System w/ 96U | N/C |

2020MY SUPER DUTY F-450 (PICKUP DRW)**PRICE LIST****(PRICE LEVEL CODE 015)**

| | OPTION CODE | FLEET OPTIONS | DEALER INVOICE W/HOLDBACK |
|---|------------------------|---|--|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 62M | Adjustable Gas and Brake Pedals (Fleet XLT) | \$ 110 |
| | 51X | Spare Tire Delete (XL Fleet Only) | (78) |
| | 76R | Reverse Sensing System (XL) | 223 |
| | 525 | Cruise Control | 214 |
| | 17F | XL Décor Package (ordered w/o option 96V) | 201 |
| | 926 | Customizable Speed Limit (65 mph) | 72 |
| | 927 | Customizable Speed Limit (75 mph) | 72 |
| | 91S | LED Warning Strobes - Amber | 614 |
| | 91G | LED Warning Strobes - White | 660 |
| | 942 | Daytime Running Lamps (Fleet only) | 41 |
| | 18A | Upfitter Interface Module | 269 |