

Marc Daneman

DANEMAN & Associates
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2557 Forest Bluff Drive, SE
Grand Rapids, MI 49546
(616) 450-0110

ATTORNEY & CONSULTANT

Attorney with extensive experience in wireless telecommunications, energy, municipal, real estate, and land use law. Serving the telecommunications and energy industry, public sector and private clients. Public administrator in municipal and county governments. Proven track record of resolving complex matters with conflicting priorities. Authored numerous plans and transactional documents, ordinances, professional articles, and as a lecturer.

Specific Areas of Expertise

- | | | |
|---|--|---|
| <input type="checkbox"/> Telecommunications | <input type="checkbox"/> Site Acquisition & Leasing Solutions | <input type="checkbox"/> Real Estate & Land Use Law |
| <input type="checkbox"/> Lease Negotiations | <input type="checkbox"/> Project and Municipal Management | <input type="checkbox"/> Contract Administration |
| <input type="checkbox"/> Land Development | <input type="checkbox"/> Organizational Analysis & Development | <input type="checkbox"/> Solar & Wind Development |
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Career History

Attorney / Community Development Consultant

2020 - Current

Daneman & Associates • Grand Rapids, Michigan

1986 - 2012

- Provide legal services (since 1990), as a solo transactional attorney concentrating in telecommunications, solar and wind, land use and zoning, real estate, property, municipal, and administrative law.
- Consultant to the wireless & solar industry, municipalities, developers, and private entities and individuals.
- Municipal planning consultant providing community development, project planning, and strategic services.
- Township Attorney to Ferry and Hart Townships (Oceana Co) and Lake Township (Lake Co).

AT&T Mobility Corp – Sr. Real Estate & Construction Manager

2012 - 2019

- Lease Administration Manager for MI/IN Market – managing and coordinating leasing matters for the market; approving documents; advising on and negotiating difficult leasing & landlord issues; creating leasing solutions.
- Managed MI/IN's Site Acquisition Relocation program with RF, Construction, and Turf and their vendors.
- Provided site acquisition, leasing solutions, zoning and related training for all AT&T staff and our vendors.

Wireless Telecommunications Industry -- Independent Contractor / Employee

1999 - 2012

Velocitel Inc. • Irvine, California (2007-2012) – Site Acquisition & Leasing Manager; AT&T real estate consultant

Fortune Wireless, Inc. • Indianapolis, Indiana (2005-2007) – Leasing Manager

Wireless Facilities Inc. (WFI) • San Diego, California (1999-2003) – Site Acquisition Manager

- Leasing Consultant to AT&T Mobility, specializing in correcting problem leasing arrangements; resolving landlord and party disputes; high profile lease negotiations; coordinating real estate transactions.
- Leasing and Zoning Manager for wireless clients; managing their site acquisition development; reviewing and negotiating hundreds of leases; and performing zoning analysis and presentations.
- Delivered in-house training on leasing, negotiations and telecommunication issues, and municipal relations.

Staff Associate Attorney

1992 - 1997

Varnum LLP (fmr Varnum Riddering Schmidt & Howlett, LLP) • Grand Rapids, Michigan

- Staff attorney in their Real Estate, Municipal and Telecommunications practice groups, focusing on land use and zoning matters, telecommunications & cable law, transactional real estate, and municipal prosecutions.
- Responsible for civil matters and criminal prosecution on behalf of city, township, and county clients.
- Assistant Grandville City Attorney, Township Attorney for Orleans, Lake, Ferry, and other townships.

Career History *(continued)*

Adjunct Professor / Consultant – School of Public Administration / Facilities Management 1987 - 1992
Grand Valley State University • Allendale, Michigan

- Special consultant to VP on their Grand Rapids campus construction; taught Local Government.

Township Manager 1983 - 1986

Cascade Charter Township • Grand Rapids, Michigan

- Managed governmental affairs and policy development for rapidly growing suburb.
- Oversaw operational and fiscal areas including budgeting, personnel, purchasing, and grants administration and planning. Represented the community in municipal matters and to the public.

County Development Director 1981 - 1983

Midland County Development Department • Midland, Michigan

- Managed the Planning Department, Parks & Recreation programs, and other special projects.

Planning & Zoning Coordinator / Director 1976 - 1981

Mecosta County Planning & Zoning Department • Big Rapids, Michigan

- Developed the County's planning and zoning programs; and was the County's Zoning Administrator.

Community Planner 1974 - 1977

Central Upper Peninsula Planning & Development Region • Escanaba, Michigan

Community Design Center – VISTA Volunteer • Lansing, Michigan

- Community planner and grants writer for communities on land use, economic development and historic preservation projects. Drafted various county and township land use plans and zoning ordinances.
- Community organizer for North Lansing Organization; and developed North Lansing Historic District.

Education

Juris Doctor, with Distinction 1990

Thomas M. Cooley Law School • Lansing, Michigan

Master of Public Administration, with High Honors 1982

Central Michigan University • Mount Pleasant, Michigan

Bachelor of Arts, with Honors 1974

Michigan State University • East Lansing, Michigan

- Major: James Madison College's Urban Studies program • Minor: Urban Planning

Professional Affiliations

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| <input type="checkbox"/> Michigan & American Bar Association | <input type="checkbox"/> Michigan Wireless Association |
| <input type="checkbox"/> Kent County Bar Association | <input type="checkbox"/> American Planning Association |
| <input type="checkbox"/> Real Estate & Municipal Sections | <input type="checkbox"/> Michigan Planning Association |

Related Activities

- ☐ Lectures on the law, wireless telecommunications, land use planning and development, zoning enforcement, municipal management, land division and other areas to organizations, municipalities, and associations.
- ☐ Regularly publishes case law summaries for *Michigan Planning and Zoning News*.
- ☐ Composes articles for professional publications on planning and community development and the law.
- ☐ Actively pursues professional and personal development; cycling and regular exercising; and family involvement.
- ☐ Participates in community affairs and Board Member of Forest Meadows Condominium Association.