



Preferred Customer Rental Program for DME Partners

The **ThermaZone® Preferred Rental Program** is an affordable business model that allows partners to start a rental program with minimal investment and generate revenue quickly.

- Easy to execute
- Value-added services and support
- Tiered program benefits and rewards
- New age, affordable, ice-less, thermoelectric technology
- Pads for Knee, Shoulder, Back, Hip, Ankle

**Break-even
in 3 - 4
Rentals**

Administering drug-free,
cold therapy post-surgery
just got much easier.



Why ThermaZone?

ThermaZone is a powerful and practical pain management device that uses thermoelectric technology to provide heating and cooling therapy where and when you need it, without the use of ice. It operates on two ounces of distilled water and is virtually maintenance free.

ThermaZone provides safe, consistent, effective, and targeted localized thermal therapy. Patient compliance is easier because ThermaZone is simple to operate – cool or heat therapy at the touch of a button.

ThermaZone has a broad temperature range from 34° to 125°F. With 10 adjustable settings, patients can select the temperature based on their physician's recommendations and individual preferences.



Temperature-controlled
water flowing through
welded microchannels

Our pad technology, leverages precise fluid movement, delivering uniform temperature distribution across the surface of the pad.



Unit Size: 11" L x 4.5" W x 4.5" H
Unit Weight: 3 lbs. 7 oz.



ThermaZone® Thermal Therapy device and Single Patient Use Pads are an efficient combination to administer a cold therapy rental program for post-surgery recovery. Your patients can leave the hospital with everything they need to start their non-opioid therapy in one convenient, simple and elegant at-home pain management system.

ThermaZone® Thermal Therapy is a non-opioid method of treating pain. Patients across the country have been turning to ThermaZone to decrease their reliance on pharmacological pain medication. Physicians are being asked to consider alternative methods to handle pain before administering opioid medications – present them with the ThermaZone rental program option today!

**Non-Opioid
Pain Mgmt**

| All ThermaZone Kits All Single Patient Pads | Tier 1 5 – 19 TZ Kits | Tier 2 20 – 29 TZ Kits | Tier 3 30+ TZ Kits |
|--|--------------------------|---------------------------|-----------------------|
| ThermaZone Thermal Therapy device | | | |
| One (1) bottle of distilled water | | | |
| Rental bag with protective foam insert | | | |
| Instruction manual affixed to bag | | | |
| Laminated trouble shooting guide | | | |
| One (1) canister of cleaning wipes | | | |
| Patient identification tags | | | |
| Standard 1 year limited warranty | | | |
| Patient rental tracking spreadsheet | | | |
| Custom logo on Rental Bags | | | |
| Bluetooth device tracking system | | | |
| Free shipping on initial fleet purchase | | | |
| Free Single-patient-use pads | 1 pad per device | 2 pads per device | 2 pads per device |
| Free loaner unit | | | 1 |
| Package of customized marketing collateral | | | |

Items included with all ThermaZone kits:

Distilled Water



Cleaning Wipes



Troubleshooting Guides



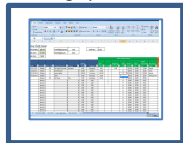
Rental Bag w / insert



Patient ID Tags



Tracking Spreadsheet



Program elements Including with every tier:

- Welcome kit with instructions for set-up and training materials
- 10% discount off any pad orders of 250 or more (25 per case)
- Rent-to-own Conversion incentives
 - Discounted “reseller” cost on any rent-to-own conversions
 - TZ order forms included in your welcome kit
 - New devices direct shipped from IME upon receipt of order form
- Equipment Trade-in Program
 - At the completion of the 1 year warranty and before 18 months of original purchase, any device can be replaced with a brand new device for a discounted rate
 - No limit to the number of devices that can be replaced
- Guaranteed 7 day (or less) turnaround time on any necessary repairs
- Rental Fleet Financing
 - IME offers financing through an approved funding source
 - No money down, based on successful credit check

Innovative Medical Equipment, LLC

23950 Commerce Park, Suite 100 • Beachwood, OH 44122 USA
(877) 901-ZONE (9663) • www.therma-zone.com

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