

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

2. **IGNITE: Session 7: Capture Leads with Open Houses**
w/ Tara Roufanis & Tracy Brown
12:00pm

3. **TOP 10% MASTERMIND**
w/ Colleen Kossoff
****INVITE ONLY****

4. **LUXURY MASTERMIND & WATCH PARTY**
11:00am
 **Breakfast Included**

5. **Tech Tips w/ Larry Gruber: Mobile Apps - Command, KW, NJMLS, GSMLS, RPR., ShowingTime**
11:00am
Command Cashflow: The Blueprint to Getting Paid Faster
w/ Nagham
1:00pm

6.

9. **IGNITE: Session 8: Capture Leads with Social Media**
w/ Nagham Dahboul
12:00pm

10. **Pop-By's: High Impact Ways to Build Relationships**
w/ Patti Gurney & Michelle Hawley Tsay
11:00am
Don't Let FinCEN Kill Your Deal
w/ Justin Griffing
12:00pm


11. **KWVSR Mastermind: Family Reunion Recap**
11:00am
All About New York Real Estate
w/ Evelyn Oberkircher
New York Broker
12:00pm


12. **Tech Tips w/ Larry Gruber: How to Complete the CMA in "MATRIX"**
11:00am
The Organized Agent Wins with Andrew Gangi
1:00pm

13.

16. **IGNITE: Session 9: Capture More Leads**
w/ Bleranda Spahiu
12:00pm

17. **Happy St. Patrick's Day**


18. **March TEAM MEETING**
11:00am


19. **Tech Tips w/ Larry Gruber: GSMLS - Advanced Search, HomeSpotter, InfoSparks**
11:00am
Luxury Listings in Canva: Elevated Templates for Premium Marketing
w/ Nagham
1:00pm
KWVSR Career Fair
6:00pm

20.

23. **IGNITE: Session 10: Keep Every Lead**
w/ Cathy Banu
12:00pm

24. **New Agent Orientation**
Welcome to KWVSR
12:00pm

25. **Otteau Group Presents: 2026 Spring Housing Forecast**
10:00am - 12:00pm
 **Breakfast Included**

26. **Tech Tips w/ Larry Gruber: 3 R's of Real Estate - RPR, Realist and Remine**
11:00am
Client SmartPlans & Holiday Touchpoints: Automate Your Relationship Strategy
w/ Nagham
1:00pm

27.

30. **IGNITE: Session 11: Follow Up with Leads**
w/ Sergio Sciortino
12:00pm

31. **Mastering Negotiations with Seth Levin**
 12:00pm

Coaching Basics with Catherine - Thursdays @ 10:00am
Morning Mindset Calls - Tuesdays & Thursdays @ 8:40am
Script Practice - Wednesdays @ 5:00pm & Fridays @ 8:30am
CMP Open Forum: Mortgage Q&A - First Wednesday @ 9:30am



SCAN HERE TO ACCESS OUR GOOGLE CALENDAR WITH LINKS & MORE



March

2026

