

TINA – The Creator's Design and the Governance Within

Disclaimer:

Views are personal and does not reflect the views of the organization I am employed.

Author: Roshan Neville Sequeira

Date: 15th October 2025

Place – Abu Dhabi, United Arab Emirates



The Creator's Design: A Unified Approach

The Creator, in His infinite wisdom, has given us a body that is self-sustaining, self-healing, and amazingly precise — a true example of unity in design. Every part works in harmony with the others.

If the brain stops receiving oxygen even for a few seconds, life itself is at risk. It's often said that a person can survive a few days without food, two days without water, but only a few minutes without oxygen. This shows how every part of our being depends on **balance**, **rhythm**, **and connection**.

Look at the way we are built: two eyebrows, two eyes with two eyelids, two lips, two cheeks, two shoulders, one on each side. Two legs, each with its own knee and ankle. Two arms, two elbows, two kidneys, two lungs, two ears, and two nostrils, yet only one nose. The design is deliberate and thoughtful. It teaches us that strength lies in balance and coordination, not isolation.

Just as the heart and mind work together to keep us alive and aware, organizations also need their parts to work in harmony, where **governance**, **leadership**, **management**, **and guidance** come together as one system.

Being unified is not the same as being merely integrated or fused. In fact, it is the other way around, it is the fusion and integration that create unity and give the system its real strength. Think of the five fingers. They are connected to the hand and **integrated** with the rest of the body. But when they come together to form a fist, powered and backed by the **integrated** and fused strength of the entire body, they can deliver a decisive punch — an action or outcome that matches the desired objective — whether it's a knockout or a gentle tap.

As the old saying goes: "United we stand, divided we fall."

The Core Essence of GRC: A Unified Approach

The heart of Governance, Risk, and Compliance (GRC) is simple, it's about working together in a connected way. It helps organizations both create value through good performance and protect value by being ready for risks.

These two goals are not separate, they depend on each other and keep the organization strong over time.

In everyday terms, a connected GRC approach means changing the way we work:

- From departments that work alone → to teams that plan and act together
- From people working in isolation → to people who share responsibility
- From narrow expertise → to learning from each other
- From individual targets → to a common purpose



When GRC works like this, it helps remove barriers, makes sure strategy and day-to-day work are aligned, and builds an environment where trust, accountability, and adaptability go hand in hand.

Learn from the Past, Refine the Present, Carve the Future

We learn from history either to correct our mistakes or to improve our outcomes. A good student of history understands the danger of repeating the same errors that once brought down the powerful.

If we build on loose soil with shaky foundations, it takes only a strong gust of wind or a mighty wave to sweep everything away. History reminds us that no structure, whether a building or an organization, can stand tall for long if its base is weak.

A fitting example is Enron, once a mighty giant in the world of consulting and assurance. It stood tall for a while but collapsed suddenly, disappearing from the face of the earth, a reminder that strength without integrity and vision never lasts.

An inward-looking organization constantly seeks to course correct as it moves along a path filled with uncertainty but rich with opportunity. Often, all it takes is a small vial of blood to detect early signs of trouble, warning signals that, if ignored, can snowball into serious issues later.

Most organizations today place heavy focus on governance and management. But in my view, a healthy organization should also build a **self-sustaining model**, one that includes more of guidance and leadership, not just rules and control.

Because:

- Governance without guidance becomes rigid.
- Management without leadership becomes mechanical.
- And leadership without governance can lose direction.

To understand this better, think of the rain-water cycle.

Water evaporates from rivers and seas, forms clouds, and returns as rain. If we learn how to guide this cycle, for example, by managing how water is stored, used, and replenished, we can get the best results.

Similarly, guidance and leadership in organizations help balance the natural flow of work. Just like farmers need advice on choosing better seeds that produce more and resist pests, employees need direction that helps them grow and stay strong. But too much control, like the overuse of pesticides may give quick results but harms the soil in the long run. In the same way, too much **management without guidance** can bring short-term order but cause long-term stagnation.

True growth happens when **governance**, **management**, **guidance**, **and leadership** work together, like rain, sunlight, and soil coming together to give life to the crop.



Team Cohesion and Organizational Vision

Strong teamwork builds trust, improves collaboration, and encourages creativity. When people feel valued and included, they help the organization grow in the right direction. This kind of teamwork is what GRC stands for, it connects people and aligns actions with the organization's vision and purpose.

An organization's vision explains why it exists. Its strategic objectives describe what it wants to achieve. And its operational objectives show how it plans to get there.

When teams don't work together, these three areas drift apart — vision loses meaning, strategy loses focus, and operations lose purpose.

Boundaries That Block Thinking and Limit Growth

The real purpose of GRC is to remove the walls that divide people, teams, and ideas. These invisible walls — sometimes called "Chinese walls" — stop skills from being shared and create competition instead of cooperation.

GRC helps to bring everyone together, guiding professional energy toward a common goal that connects directly to the organization's vision and its strategic and operational objectives. When this happens, people work for shared results, not out of personal ambition or rivalry.

But to build such a culture, organizations must also avoid the **TINA** (**There Is No Alternative**) mindset, the belief that there is only one way to do things. That belief kills creativity and new ideas. True governance gives people freedom within boundaries — **freedom to think, to decide, to take risks, and even to fail safely.**

Only when people are trusted to use that freedom responsibly can an organization truly grow and stay innovative.

From Market Forces to Organizational Forces

The problems that happen inside organizations are often very similar to what happens in the market outside. Michael Porter's Five Forces model explains how competition shapes an industry through new players, suppliers, customers, and substitutes. The same kind of pressures exist inside organizations too.

Just as strong market competition can weaken a company that fails to adapt, internal disconnection — poor communication, rigid hierarchies, or lack of collaboration — can slowly weaken an organization from within.

If we look closely, what Porter described in the market also applies inside the workplace:

- Suppliers → teams that provide support, such as HR, IT, or Finance
- Customers → employees, partners, and stakeholders who depend on these teams
- New entrants → new ideas, methods, or technologies that challenge the old ways
- Substitutes → alternate approaches or models of working
- ullet Rivalry ullet unhealthy competition between departments or individuals



When these internal forces do not work in sync, organizations start losing focus and energy. Goals become unclear, risks are ignored, and opportunities to improve are missed.

A connected GRC approach helps bring these internal forces together, keeping everyone aligned, reducing confusion, and building a culture that learns, adapts, and improves continuously.

The TINA Effect and Market Dominance

The TINA Effect which stands for "There Is No Alternative", describes a situation where people believe there is only one choice, one product, or one way of doing things. This mindset creates a false sense of security. It makes companies believe their position is permanent and that no serious competitor can challenge them.

A good example is Nokia. For many years, Nokia was the leader in mobile phones. It controlled most of the market, had loyal customers, and strong suppliers who depended on it. At that time, few imagined that anyone could replace Nokia.

But then the world changed. The arrival of the smartphone, especially Apple's iPhone, completely shifted the rules of the game. People no longer wanted just a phone; they wanted a device that could connect, entertain, and organize their lives. In a short time, Nokia's dominance disappeared because the company was too comfortable and didn't adapt quickly enough.

The lesson is simple: no organization is too big to fail.

When a company or a team believes there is no alternative, it stops exploring, learning, and improving. That's when new players step in and change everything.

From Market Dominance to Organizational Exposure

The story of Nokia is not just about phones — it's about what happens inside organizations when **success leads to comfort**. When the outside world looks stable, many companies start believing that things inside are stable too.

This false sense of stability creates a gap between what leaders plan and what actually happens on the ground.

In such situations:

- Strategic goals often become rigid focused on protecting what already works instead of looking ahead.
- Operational goals focus only on cost, control, and small improvements, instead of creativity or innovation.

Over time, this creates **two types of risk**:

- Strategic risk the failure to see or prepare for change.
- Operational risk the failure to respond quickly when change happens.

When projects are planned under this false comfort, the organization slowly becomes fragile.



Its systems, processes, and ways of thinking are designed for continuity, not transformation. So, when disruption arrives as it always does ,the organization struggles to cope.

Rolling Effect on the Operating Model

The impact of comfort and complacency inside an organization often builds up slowly. It starts small with goals that stop changing and ends big, with systems that can't keep up. The pattern usually looks like this:

- Market dominance leads to complacent goals people stop questioning or improving.
- Complacent goals lead to static projects work continues the same way year after year.
- Static projects lead to weak operations small problems pile up and are ignored.

Weak operations eventually lead to decline — performance drops, people lose motivation, and innovation fades.

The **TINA** mindset ("There Is No Alternative") does not just freeze markets, it freezes how people think. When thinking stops evolving, governance loses its flexibility, and risk management loses its vision. That is exactly what GRC is meant to prevent, by keeping organizations alert, connected, and ready to adapt.

The Deep-Rooted Connection

All these ideas, Porter's market forces, the TINA mindset, and the connected GRC approach are closely linked. Together, they remind us that success in any organization depends on awareness, adaptability, and alignment.

Porter showed how outside pressures shape markets.

GRC helps build the inner strength to deal with those pressures.

And the TINA effect warns us what happens when confidence turns into complacency.

In simple words, GRC acts like the organization's immune system.

It helps the business stay healthy by keeping vision, strategy, risk, and daily work connected. It does not just enforce rules — it keeps the organization learning, adjusting, and improving all the time. When people, purpose, and processes stay connected, the organization can face change with confidence instead of fear.

That is the true goal of GRC — to make connections a habit, not a reaction.

Closing Thoughts

In the end, GRC is not just about compliance or control, it's about connection. It connects people, ideas, and actions so that organizations can grow with confidence instead of fear. When we remove walls, share knowledge, and give people the freedom to think and take responsibility, we build stronger teams and smarter decisions. When strategy, risk, and daily work are connected, success becomes more consistent, not accidental.



The lesson is simple: no organization is too big to learn, and no individual is too small to make a difference. True governance is not about limiting freedom, it's about guiding it. And when freedom and responsibility move together, value is not just created — it is sustained.

References & Acknowledgments

Selected analytical concepts referenced in this article draw from Michael E. Porter's Five Forces of Competitive Strategy (Harvard Business School) and the OCEG GRC Capability Model (Red Book). These are cited for contextual alignment and industry relevance; all text and interpretations are original and presented under fair-use principles for commentary and educational analysis.

The author's interpretations connecting Porter's market structure framework, the TINA (There Is No Alternative) behavioral phenomenon, and GRC's connected approach represent independent synthesis aimed at advancing the understanding of integrated risk and governance perspectives.

Additional Reading

https://www.zdnet.com/article/german-state-replaces-microsoft-exchange-and-outlook-with-open-source-email/