

Slide 1: The Vision – The "GoDaddy" of Hyper-Local Storytelling

- **Headline:** Beyond Domain Names: Owning the Local Commerce Stack.
- **Visual:** A 502 (Louisville) area map with "Digital Pins" dropped on key distilleries and restaurants. Currently 200+ Louisville-locations on Google Maps.
- **Bullet Points:**
 - White-label SaaS for local "Ambassadors."
 - Proprietary SSO PIN technology for instant business onboarding.
 - A converged ecosystem of 6 strategic brands.

Slide 2: The Architecture – The 6-Brand Hierarchy

- **Visual:** A hexagonal "Honeycombed" diagram showing how the brands interconnect.
- **The Breakdown:**
 - **Mother Brand:** The Infrastructure (PIN/SSO/Domain Registry MenuPromos.com).
 - **Creative Agency:** The Storyteller (Branding/Scripts/Engagement MenuMover.com).
 - **Local Network:** The Hub (**Digital Real Estate** directory LouisvilleLinked.com).
 - **Product Line:** The Interface (Reservation UX/Voice-to-Order page BangVoice.com).
 - **Flagship Niche:** The Magnet (**Two-Month Window Clings and QR coded Magnets** DerbyMenu.com).
 - **Order Center:** The Analyst and Metrics reporter (tracking & short-links OC44.com).

Slide 3: The Technology Stack – Voice as the Conversion Key

- **Headline:** Removing Friction via WebRTC.
- **Visual:** A graphic showing a smartphone scanning a sticker
- recording a voice message via landing page action-buttons
- a confirmed "Table for Four" email and SMS to the owner/s
- **Key Value:**
 - 10-digit phone number porting linked to digital subdomains.
 - Zero-app-install reservations.
 - **Data Harvest:** Every voice clip captures intent, name, and contact info.

Slide 4: The Proof of Concept – The OC44 Model

- **Headline:** Scarcity + Local Saturation = 100% Occupancy.
- **Visual:** A photo of a "Smart Sticker" with a QR code and the text "11 Tables. 44 Seats. Claim Yours."
- **The Strategy:**
 - Market penetration via regional Zip Codes (40202, 40204).
 - Tracking every scan via **OC44.com** to prove ROI to the venue owner.
 - Gamification through **LouisvilleLinked.com** trivia to ensure "show-up" rates.
 - Cliff-hanger questions that promise eatery rewards
 - Remarketing after dining with dial a friend

Slide 5: The Data Goldmine – Hyper-Local Intelligence

- **Headline:** The ROI of Community Data.
- **Visual:** A dashboard showing a heat map of Louisville by Zip Code engagement.
- **Value of Data Harvesting:**
 - **Monetization:** Selling insights to distributors (e.g., which bourbon brands are requested via voice).
 - **Community Utility:** How the local PTA can use the same stack to fill fundraiser seats or manage volunteer SSO.
 - **Remarketing:** Re-engaging the "44 Club" for the next seasonal festival.

Slide 6: The Ambassador License – Scalable Revenue

- **Headline:** Licensing the Future of Local Commerce.
- **Visual:** A "Buy-In" chart showing the Ambassador Tier levels.
- **Revenue Streams:**
 - Upfront License Fees for white-label installation.
 - Monthly SaaS fees for the "MenuPromos" stack.
 - Transactional overrides on domain and phone registrations.

Strategic Recommendation for the Pitch

When presenting **Slide 5 (The Data Goldmine)**, emphasize that you aren't just selling software; you are building a **proprietary data set** of local consumer behavior. This data is the "exit strategy" asset that makes the company attractive for acquisition by larger hospitality or data firms in 2026.

"Financial Projections" slide based on a single Ambassador filling 44 seats across 10 local venues?

This financial projection demonstrates the revenue potential for a single ambassador.

MenuPromos Ambassador operating in a single region (e.g., Louisville Zip 40202) by filling the "OC44" (11 tables of four) across 10 partner venues.

Financial Projection: The "OC44" Regional Pilot

Assumes: 10 local venues (distilleries/dining), 11 tables of 4 per venue, 1 activation per week.

Revenue Stream	Monthly Total (10 Venues)	Annual Projection
Ambassador SaaS Fees (\$299/mo per venue)	\$2,990	\$35,880
Booking Commissions (\$2.00 per seated guest)	\$3,520	\$42,240
Premium Data Reporting (\$150/mo per venue)	\$1,500	\$18,000

Domain/Phone Management (Markup on redirects)	\$500	\$6,000
TOTAL GROSS REVENUE	\$8,510	\$102,120

Investor Breakdown: Key Performance Indicators (KPIs)

- **The "44" Conversion Rate:** With 440 total seats available weekly across the network, even a **10% premium "booking fee"** on seasonal flagship events (like **DerbyMenu.com**) can spike monthly revenue by an additional **\$4,000+** during peak Louisville tourism.
- **Customer Acquisition Cost (CAC):** Extremely low due to the **Sticker-to-Sales-Lead** model. A \$500 investment in 40202 Zip Code stickers can saturate a 5-block radius for months.
- **Merchant ROI:** Venues save an average of **\$1.00–\$2.50 per cover** compared to legacy platforms like OpenTable, making the \$299/mo SaaS fee an easy "sell" based on cost-avoidance.
- **The Data Multiplier:** By harvesting 1,760 unique local voice-leads per month (44 seats x 10 venues x 4 weeks), the Ambassador builds a **proprietary local CRM** that can be monetized via the **LouisvilleLinked.com** directory or partnered with the local **School PTA** for high-conversion fundraising.

Scalability: The "Ambassador" Exit Strategy

An investor licensing this to 10 Ambassadors (each managing 10 venues) creates a **\$1M+ ARR** ecosystem with minimal overhead. The value lies in the **SSO PIN database**—once a local business is "Linked" into your Order Center, the switching cost is high, ensuring long-term recurring revenue.