

### Capabilities Statement



#### **COMPANY DATA**

Provider of Project and Program Management, Defense/Aerospace/Aviat ion Management, Cyber Security, Insider Threat Protection, Anti-Terrorism, Force Protection, Risk Assessments, Threat Assessments, and Vulnerability Assessments

- Independent Provider of Program & Project Management Services
- Background in Overall Strategic Military & Government Management

#### PROCURMENT DATA

DUNS: 080168942 NAICS Codes: 541511, 561612, 561990, 561210, 561110, 541618, 541611, 541519, 561611, 541330

CAGE Code: 7S0S3

#### CONTACT NFORMATION

Karl Blinkinsop, CEO Phone: 850-865-1913 E-mail:ceo@blinkinco.com

#### LinkedIn:

www.linkedin.com/in/bl inkinsop

Website: https://blinkinco.com/ A Service Disable Veteran Owned Small Business "Perfection is Our Standard"

#### **Core Competencies**

 Program Management, Consulting, Vulnerability Assessments, Cybersecurity Assessments, Cyber Security Hygiene Training (for both business and government), Insider Threat Management Protection, Risk Assessments and Threat Assessments and Event Security.

#### **Current Customers**

- BlinkinCo LLC, as part of Team ProCleared, is on SOCOM's SOF Core Support Team, a 10 year, \$950 million dollar IDIQ
- BlinkinCo LLC, is a subcontract awardee of the U.S. Army \$12.1B (MA ID/IQ) contract for Information Technology Enterprise Solutions (ITES-3S)
- Signed Commercial Contract with Deep Water Point Consulting Services

#### **Past Performance**

- Instructor SME for United States Air Force Special Operations University Antiterrorism Level II and Responsible Officer Courses
- **Physical Security Manager:** Contracted with the National Defense Industry Association (NDIA) for security of the Special Operations Industry Conference 45 employees

### Past Experience – SMEs with 50 years combined experience

- **DoD Navy Insider Threat Program Management**: Developed policy to prevent, detect, deter and mitigate the impact of threats to personnel, facilities, equipment, networks, and systems posed by individuals entrusted with access to critical assets / resources
- DHS Ctr Senior Staff Specialist: Interagency Coordinator for CISA Operations Center, Provided mission management to include emergency planning and access procedures
- Joint Service Provider Sr Program Manager: Provided consolidation and execution for all IT services for Office of the Secretary of Defense organizations in the Pentagon resulting in net IT savings for realignment to the warfighter while improving overall cybersecurity
- Project Management Professional CEO (PMP) 2019, COO (PMP) 2017
- CIO Ft Eustis, VA / USA Transportation Center and School- Staff, Trainer, and Councilor
- Creation and Implementation of a Combined/Joint Forces, Logistics Over The Shore Exercise Program for the largest annual recurring logistics exercise for Korean peninsula.
- Army Cyber Command Ctr (Senior Security Specialist) 2017-2018: Developed, staffed, and coordinated the 2018 Antiterrorism Strategic Plan used for the entire command
- Instructor for PMI/ITIL Command and General Staff College (CGSC), for the School for Information Technology, Ft. Gordon, GA.
- Air Force Ctr (Enterprise Protection Risk Management PM and Lead Insider Threat Senior Analyst (Pentagon, Secretary of the Air Force) 2014-2017
- Risk Management Advisory Council, Joint Services Provider, Pentagon, established and instituted a management, oversight and execution process across all of DISA JSP
- SOCOM Active Duty (Director, HQ Commandant and Provost Marshal) 2011-2014
- Combined / Joint Automation Management for US and Coalition forces, Bagram

#### **Differentiators**

- We combine senior professionals offering experience developing secure solutions with savvy military and intelligence field operators to deliver innovative performance in CONUS and OCONUS locations
- We are lean, highly responsive provider focused on customer satisfaction
- We specialize in high performance and low-cost solutions that leverage the world's most cutting-edge technology
- Extensive experience with DoD, Army, Navy, Airforce, USSOCOM, and Federal Agencies.
- 13 years' experience delivering service to three sitting United States Presidents
- Extensive experience with Cyber, Risk, and Vulnerability Management



## Teaming Partners - Relationships

#### **BLINKINCO DATA**

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#### **CONTACT INFORMATION**

Karl Blinkinsop, President

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LinkedIn:

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Website:

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#### **Alion Science and Technology**

**Core Competencies**: Artificial Intelligence, ISR, LVC Training, Modernization & Sustainment, Network & Software, Systems Engineering & Integration **Contract Vehicles**: IAC MAC, DS TATS, CS TATS, DHS Eagle II, DTRA CWMD R&D, GSA: IT-70, Mobis, OASIS, PES.



ALION

#### **Mandaree Enterprises, LLC**

**Core Competencies**: IT services, facilities management, and construction **Customers:** Naval Air System Command, USAF, PACAF, EPA, NGB

Small Business Set-Asides: Tribally-owned small disadvantaged business and

certified minority supplier

# LBO Technology

#### LBO Technology

**Core Competencies**: Cyber, IT, Professional Services and Program Management **Customers:** U.S Dept of State, U.S. Department of Commerce, U.S. Department and Health and Human Services

Small Business Set-Asides: HUBZone, 8(a)



#### **EM Key Solutions (EMKS)**

Core Competencies: Information Technology Solutions, Health Solutions, Management Improvement Solutions, Cyber Solutions (Information Assurance & Cybersecurity)

Contract Vehicles: GSA IT 70 Schedule (SIN 132.51 IT Professional Services and SIN 132.56 Health IT Services); Seaport NxG (SDVOSB/SB Prime): Contract Number N0017819D7580

Small Business Set-Asides: SDVOSB



#### **ProCleared**

**Core Competencies**: Systems acquisition, financial management, administrative services, and program management

Contract Vehicles: GSA Professional Services Schedule-Contract 47QRAA19D005W

Small Business Set-Asides: VOSB



#### **Universal Spartan**

**Core Competencies**: Provides tactical, IT, electrical, industrial, and medical equipment for the federal government and defense industry. NAICS Codes: 9221, 332215, 33299

Contract Vehicle: GSA 47QSWA2ODOOX Small Business Set-Asides: SDVOSB