SCOPE BY TRADE ACADEMY LTD.

Construction Estimating Training Program

INDUSTRY CURRICULUM RECOGNITION STATEMENT

Date: 08/25/2026

Re: **Scope By Trade Academy LTD — Construction Estimating Training Program**

To Whom It May Concern:

I have reviewed information concerning the Scope By Trade Academy Construction Estimating Training Program, including its stated instructional objectives and core competencies.

Based upon my professional experience with Mr. Rory Waterman and my review of his program information presented to me, it is my professional opinion that the competencies taught by Rory Waterman of Scope By Trade Academy LTD address legitimate and relevant skills associated with construction estimating, preconstruction, construction document review, and subcontractor scope analysis.

The Academy's program includes instruction in areas such as:

- Interpretation and navigation of construction drawings.
- Review and cross-referencing of architectural and related construction documents.
- Review of construction specifications.
- Introduction to take-offs and ways to comply with industry measurement standards and customary estimating practices used by various trades to size and price a job.
- Identification and organization of trade-specific scopes of work.
- Development and review of subcontractor scope packages.
- Identification of scope gaps and overlaps.
- Review of subcontractor proposals, including inclusions, exclusions, qualifications, and clarifications.
- Subcontractor bid comparison and bid leveling.
- Subcontractor scope review.
- Professional communication and negotiation.
- Documentation of estimating assumptions, clarifications, and recommendations.

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In my professional opinion, these are relevant competencies for individuals seeking to perform professional construction estimating functions within a General Contractor, Construction Manager, subcontractor, preconstruction, or similar construction-industry environment.

I further recognize the value of Rory Waterman's teaching means and methods, as well as Scope By Trade Academy's objective of requiring students to demonstrate practical competency rather than relying exclusively upon classroom attendance or software familiarity.

This statement is intended solely as an independent professional recognition and curriculum-validation statement regarding the relevance of the competencies described above.

This statement should not be interpreted as:

- Accreditation of Scope By Trade Academy.
- Governmental approval of the Academy.
- Certification of any individual student.
- A guarantee of student or graduate performance.
- Professional supervision of the Academy.
- Acceptance of responsibility for Academy operations.
- A warranty concerning the work of any graduate.
- An assumption of professional or legal liability for the Academy or its students.

Subject to the limitations stated above, I recognize that the curriculum described by Scope By Trade Academy addresses skills and knowledge relevant to professional construction estimating practice.

PROFESSIONAL ACKNOWLEDGMENT

Architect / Professional Name:	Mark Patterson
Professional License / Registration No.:	21AI00798300
State of Licensure:	New Jersey
Signature:	Mark Patterson Mark Patterson (Aug 25, 2026 14:04:05 EDT)
Date:	08/25/2026