

Introducing Your New Club

March 7th and March 9th

VISION:

In brief, to return the Club to its glory days and being member focused.

The Club at Pecan Grove will:

- Be the highest quality golf and community club in Fort Bend County.
- Put Members FIRST to create a club where you are proud to be a member.
- Focus on a quality golf course, tennis/pickleball courts, and other facilities.
- Be the focal point for social events and dining in the area.
- Expand our reach to surrounding subdivisions

This will be advantageous to homeowners in Pecan Grove in supporting their home values.





Welcome and Introductions



• Reason for the Meeting – Raise money-member owned

- Introduction of Committee Members
- Stop the Rumors
- Save Questions for the end
- All Slides will be Available after meeting
- Introduce Ward Rivenburg





How We got Here Where are we now?



- Why get involved???
- This is a turnaround needing patience, there will be pains
- This Plan was created with member input, many conversations in order to build consensus
- The Value of a Great Club under Member control

Status:

- Letter of Intent Executed
- Purchase Agreement is ready for execution

Continued





Where are we now?



- New Corporation Created to Own the Club
- Purchasing Assets Only
- Due Diligence Begins when Agreement Signed
- No Solid Numbers will be known until Due Diligence
- At End of Meeting we will be available to discuss and get COMMITMENTS!
- All funds held in ESCROW!





S

U

Financial Update



PRELIMINARY ESTIMATED CASH FLOW OF TRANSACTION

Sources				
	Premier members	125	25,000	3,125,000
	Founding members			1,250,000
Uses				
	Purchase of Club			-3,780,000
	Estimated Closing Costs and Fees			-50,000
Initia	l Capital Improvements			
	18 Greens and Tees			-1,200,000
	Irrigation repair - base/minimum			-750,000
	Course restrooms			-50,000
	Tennis/Pickleball upgrades			-75,000
	Upgrade to Country Club			-150,000
	Repairs to pool area			-115,000
Borrowing on Line to Clear				1,795,000
			NET	0
	Total Estimated Line of Credit		3,000,000	
			Cushion	1,205,000





Equity Membership Categories



Premier - \$25,000

- Must get 125+ hard commitments to move forward to a member owned club.
- Limited number of Premier Memberships .
- One Voting share for Board of Director selection.
- Transferable, if Premier level full
- Dues anticipated to be \$400-\$450 (\$100 discount to other levels).
- Priority reservation for all Club facilities 7 days in advance.
- Premier members secure 50% discounted Trail Fees or Pre-purchased cart plans for those joining by March 23, 2024 with 25% discount until April 30.
- Savings equivalent to 7% return on membership.





Equity Membership Categories



Founding - \$50,000 - \$500,000

- One voting membership.
- Debt subordinated to bank equal to amount contributed less \$25,000.
- Exclusive, priority 8-day advance reservation times for all Club facilities.
- If fee paid \$500,000, permanent Board seat for family.
- Option of reduced dues as noted below or 5.5% interest on Debt less \$25,000
 - If over \$500K, free dues for life plus one generation
 - If over \$250K, free dues for life
 - \$100K to \$249k, 50% off dues for life
 - **\$50K, 25% off dues for life**
- Founding Member stones at Club.





Equity Membership Categories



Residence – Increments of \$5,000

- Designed for PG homeowners wanting to support improvements to the Club, but do not golf.
- Allows use of all Club facilities; except golf.
- No voting rights for Board
- Transferable to buyer of your home and credit given for full amount paid if upgraded to golf
- Dues of \$100 per month
- Priority reservations at Club 6 days in advance.





Board Member Families' Commitments



Ward Rivenburg

Chuck Odom cwodom2@gmail.com

Don Lansford donlansford@yahoo.com

Julie Huber mail@cjkhuber.com

Steve Lutz shlutz@comcast.net

Ralph Shelburne r.shelburne@comcast.net

Jeff Kappes jeffk2@windstream.net

Kevin Jordan kjordan@e-sbco.com

Guy Steiger guy.steiger@yahoo.com

Don McIntyre

\$25,000

\$25,000

\$25,000

\$25,000

\$25,000

\$25,000

\$25,000

\$25,000

\$25,000

\$500,000





Timeline



TIMELINE TO PURCHASE CLUB

March 7/9 Get 125 Commitments from Premier/Equity members

March 11 Negotiate final terms of Purchase Agreement

March 13 Sign Purchase Agreement and Begin Due Diligence

-Engage consultants for course repair and irrigation – reports due 27th

March 18 Engage law firm for new Corporation Committees formed to plan – group effort:

- Food and beverage,
- · Clubhouse repairs,
- Tennis/pickleball changes,
- Upgrades to pool and area,
- Corporate administration/employees/accounting Financial Due Diligence started – volunteers or consultants ?

Ongoing negotiations with banks over club and member financing

March 23 Premier "incentive" commitments due

April 3/6 Update meeting to outline more detailed plans to Premier group/Periodic emails sent of course on progress

- April 30Final Meeting with Premier Members to lay out planFinal Premier Commitments due
- May 10 CLOSE and FUND PURCHASE OF CLUB



Q & A



Ward Rivenburg - Moderator

All members of Organizing Committee

