

SymbioticRQ Pre-Sales Questionnaire

Helping You Build Stronger Leaders, Teams, and Workplaces

Thank you for considering SymbioticRQ! We understand that every organization has unique challenges and goals. This short questionnaire will help us better understand your needs and how we can best support your leadership and team development efforts.



Please complete this questionnaire and email your responses to symbioticrq@gmail.com.

1. Your Organization & Role

- **Organization Name:** _____
- **Your Name & Role:** _____
- **Industry:** _____
- **Number of Employees:** _____

2. Leadership & Team Development Goals

- What are the biggest challenges your leaders or teams face? *(Check all that apply)*
 - ☐ Leadership development & coaching
 - ☐ Team collaboration & communication
 - ☐ Conflict resolution & workplace harmony
 - ☐ Employee engagement & motivation
 - ☐ Adapting to change & resilience
 - ☐ Other: _____
- Have you implemented any leadership or team-building programs before?
 - ☐ Yes (What worked well? What didn't? _____)
 - ☐ No (What are you hoping to achieve? _____)

3. Conflict & Communication in Your Workplace

- On a scale of 1-5, how would you rate communication within your teams? *(1 = Needs Improvement, 5 = Excellent)*

- ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
- What are the most common sources of conflict in your workplace? (*Check all that apply*)
 - ☐ Miscommunication or misunderstandings
 - ☐ Differences in work styles or personalities
 - ☐ Leadership or management challenges
 - ☐ Lack of role clarity or expectations
 - ☐ Other: _____
- How does your organization currently handle workplace conflicts?
 - ☐ Internal mediation by HR or leadership
 - ☐ External coaching or consulting
 - ☐ Informal discussions among employees
 - ☐ Other: _____

4. Personality Assessments & Tools


- Have you used personality assessments for leadership or team-building before?
 - ☐ Yes (Which one? _____)
 - ☐ No, but we are open to exploring options
- What are you hoping to gain from a personality assessment? (*Check all that apply*)
 - ☐ Better leadership self-awareness
 - ☐ Improved team collaboration
 - ☐ Enhanced hiring & onboarding process
 - ☐ Personalized coaching for employees
 - ☐ Other: _____

5. Next Steps

- What's the most important factor in choosing a leadership development or team-building solution?
 - ☐ Cost-effectiveness

- ☐ Proven results & credibility
 - ☐ Customization for our organization's needs
 - ☐ Ease of implementation
 - ☐ Other: _____
- Would you be interested in a **free consultation** to discuss how SymbioticRQ can tailor a solution for your team?
 - ☐ Yes, let's schedule a time!
 - ☐ No, not at this time.

Additional Comments:

 Please send your responses to symbioticrq@gmail.com, and one of our specialists will follow up with personalized recommendations.

Thank You!

We appreciate your time and look forward to helping your organization strengthen leadership, improve teamwork, and resolve conflicts more effectively.

This keeps the instructions **clear and professional** while maintaining a **friendly and inviting** tone. Let me know if you need any tweaks! 😊