

CHA-EPC-CM

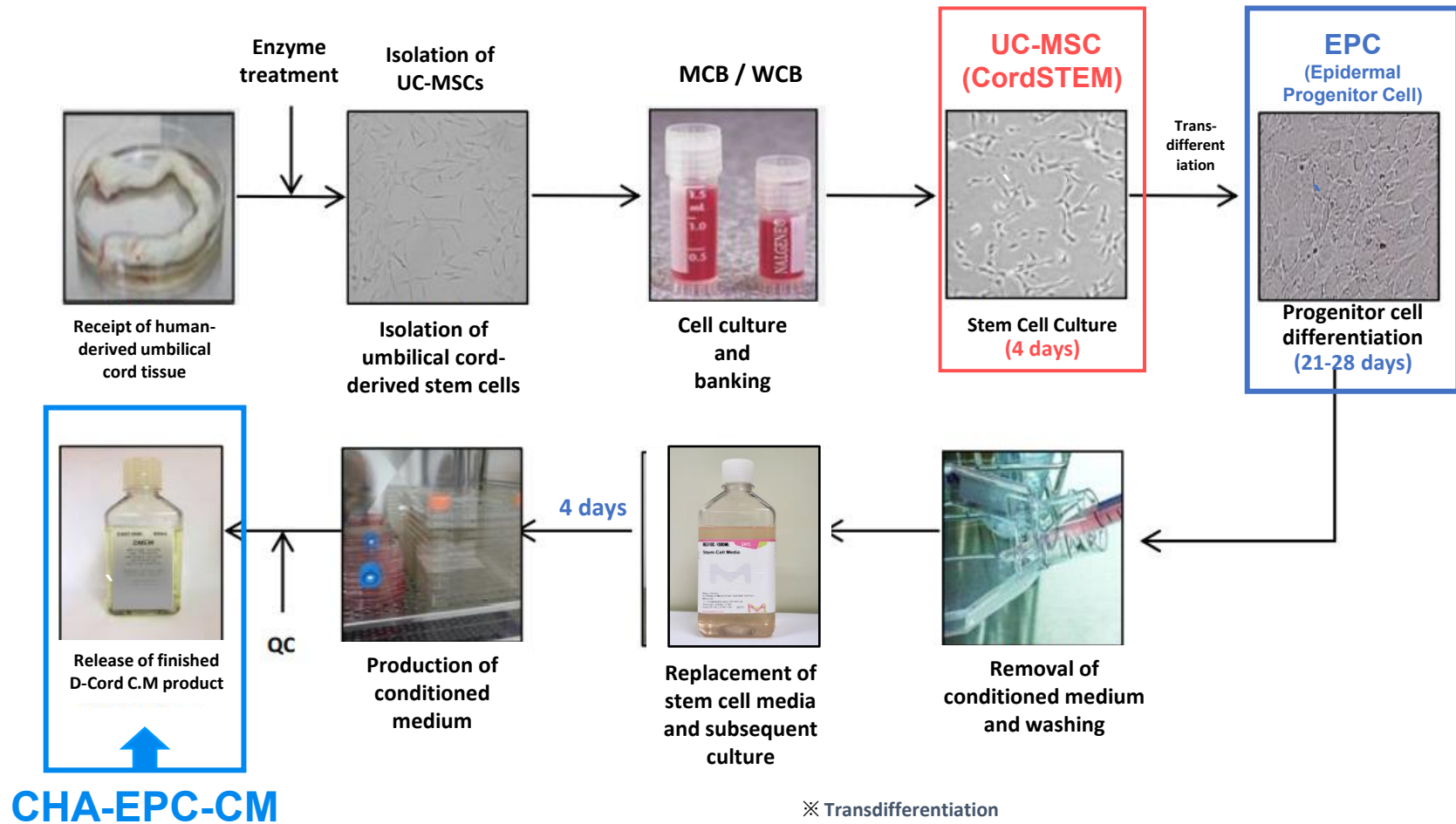
(Human Umbilical Mesenchymal Stem Cell Conditioned Media)

CHA Meditech

1. EPC-CM: Epidermal Progenitor Cell-Conditioned Medium

EPC-CM : Manufacturing Process (30–36 Day Process)

- Stem cell-derived epidermal progenitor cell-conditioned medium and its manufacturing method (Patent 10-2100608)
- Composition for preventing or improving skin aging comprising skin stem cell-conditioned medium and its use (Patent 10-1830062, Patent 10-2178778)

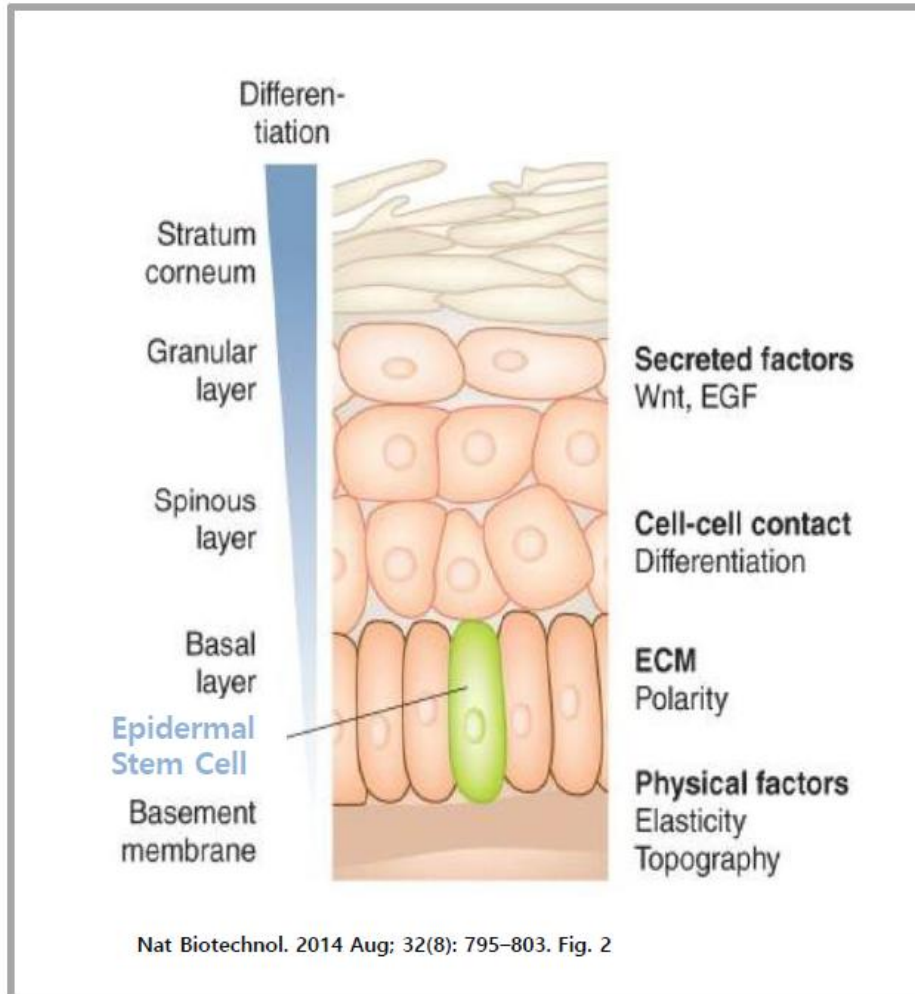


※ Transdifferentiation

The conversion of a cell type present in a tissue or organ into a cell type of another tissue or organ, without passing through a pluripotent state.

2. Why UC-MSC-derived EPC?

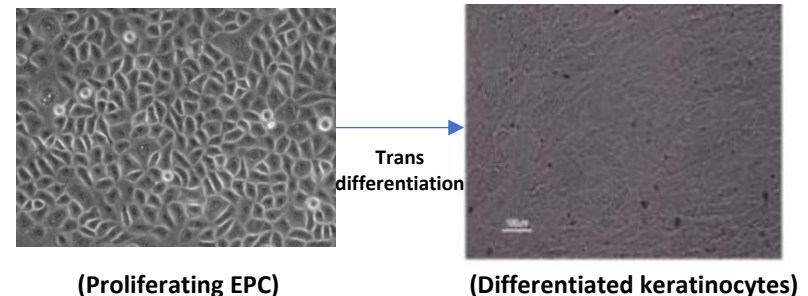
Challenges in the Industrialization of Epidermal Stem Cells, Which Are Crucial for Maintaining Skin Homeostasis



Like other tissues, epidermal stem cells exist within the cutaneous epidermis.

Epidermal stem cells reside in the basal layer of the epidermis and play a critical role in maintaining healthy skin and driving the skin turnover process through the formation of keratinocytes.

However, due to their inherent tendency and rapid capacity to differentiate into keratinocytes, epidermal stem cells are highly difficult to maintain in vitro, making their direct industrial application currently unfeasible.

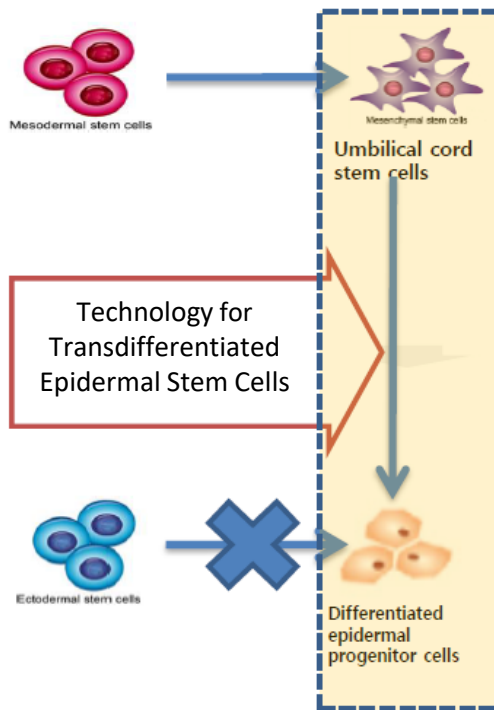


3. What's new in CHA-EPC?

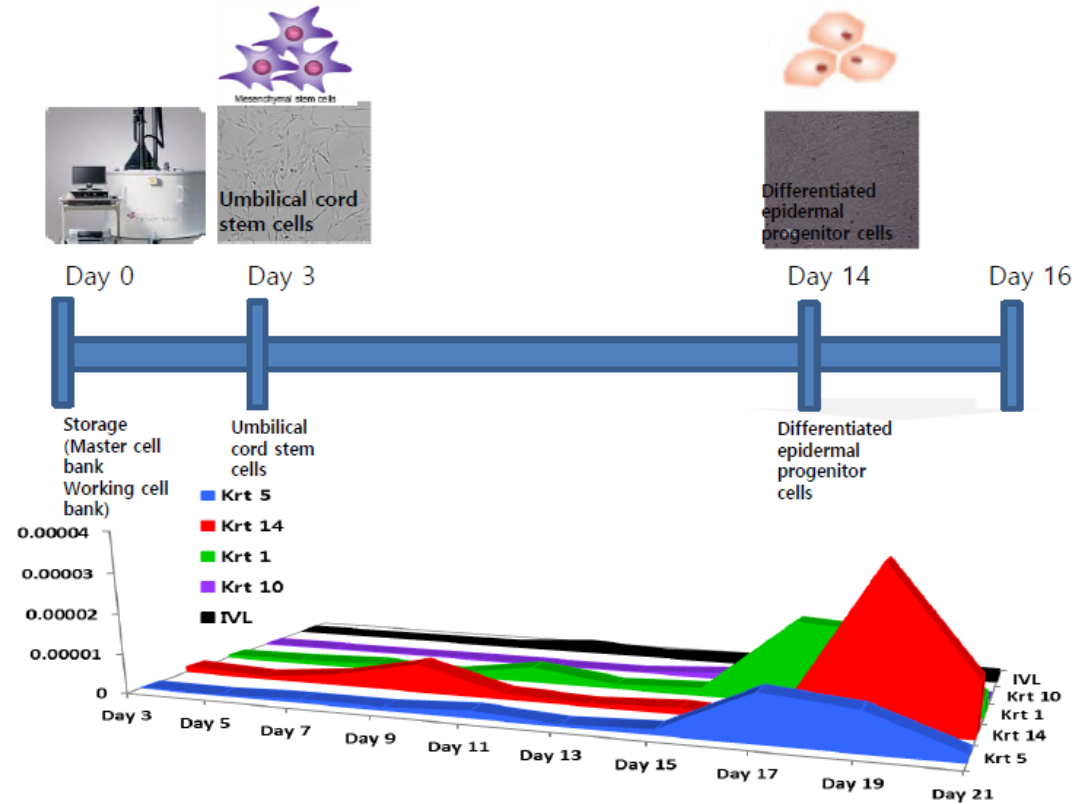
CHA Bio Group Achieves World's First Successful Transdifferentiation of Epidermal Stem Cells

Successfully cultured and differentiated epidermal stem cells—previously deemed impossible to industrialize—from umbilical cord-derived mesenchymal stem cells (UC-MSCs) for the first time in the world.

Differentiation Concept Map



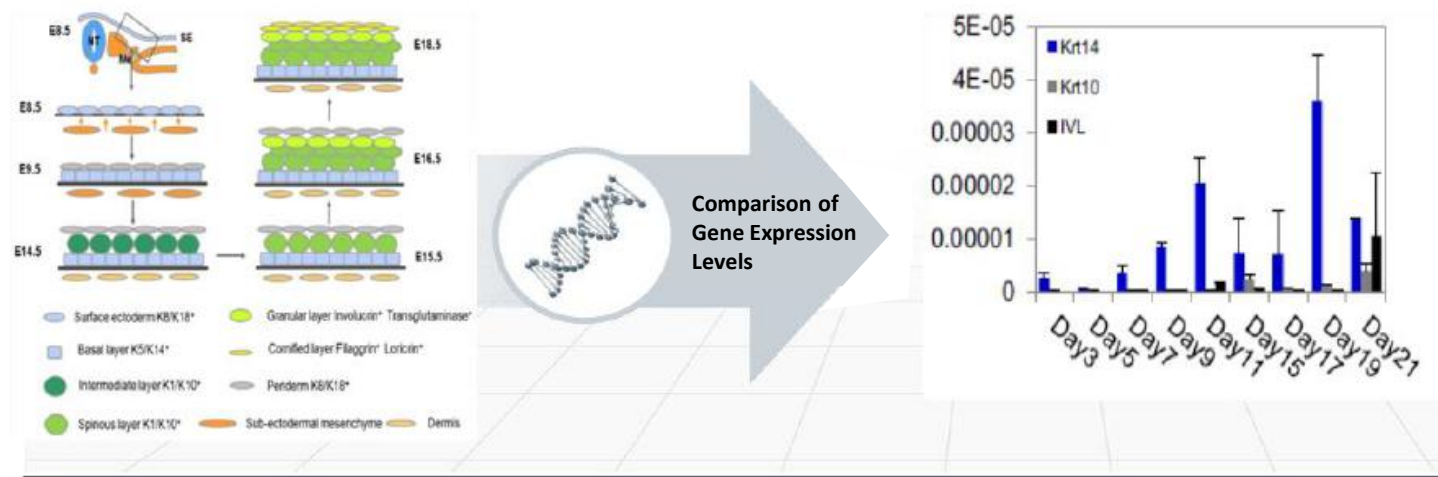
World's First Patented Technology for Transdifferentiated Epidermal Stem Cells



4. Characterization of EPC

Differentiation of Epidermal Progenitor Cells : Characterization

► Characterization Followed by the Induction of Epidermal Progenitor Cell Differentiation

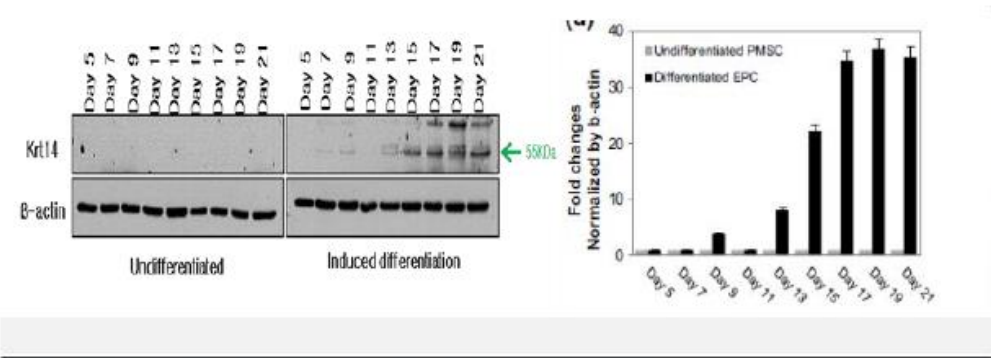


Rationale

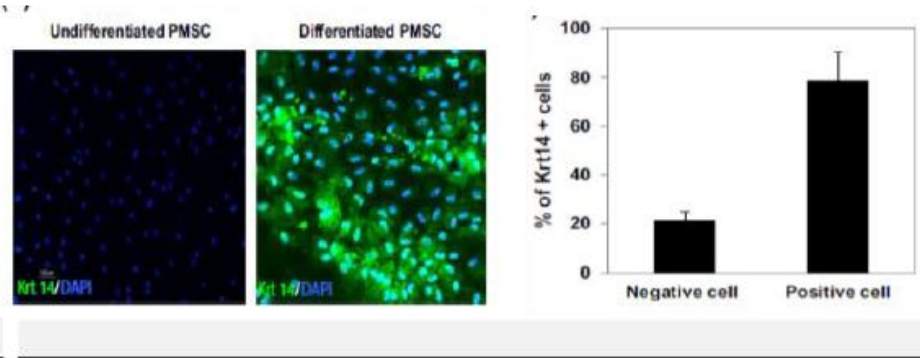
- Marker Expression Varies by Stage of Skin Tissue Cell Differentiation
- Krt8/18→Krt5/14→Krt1/10

Evaluation Items

- Assessment of Cellular Characteristics by Differentiation
- Keratinocyte : Low Secretion Rate of Active Ingredients
→ Keratinocyte progenitor cell Differentiation



Comparison of Krt14 Expression by Differentiation Stage (Quantification of Protein Expression: WB)



Comparison of Krt14 Expression Levels at Day 21 of Differentiation (Immunostaining)

Dermatol Ther (Heidelb). 2018 Jun;8(2):229-244.

5. Reliability and safety of CHA-EPC-CM:

※ Notice by the Korean MFDS: Safety Standards for Human Cell and Tissue Conditioned Media (Regulations on Cosmetic Safety Standards, etc.)

Highly Reliable and Safe Ingredient Production Technology Regulated under Strict National Standards

- ▶ Secure production of raw materials powered by CHA Meditech's comprehensive, end-to-end solutions spanning from raw material manufacturing to pharmaceutical therapeutics.
- ▶ Strict management of manufacturing processes and quality control across a total of 26 parameters, including the 17 items mandated by the MFDS.

[별표 3] 인쇄 세보조직	- 작업실 해면상늬 및 견 - 매트트레이더마, 클라미다 - 패탈을 및 패탈중으로 의 - 세로 조직의 영향을 미칠 나. 의외기관에서는 원도우 피리 에 필요한 기준서를 작성하	(1) 채취(보관용 포함한다) (2) 채취 연월일 (3) 검사 등의 결과 (4) 세로 또는 조직의 처리 (5) 공여자 식별 번호 (6) 사람에게 감염성 및 비 결과 나. 배치, 검사성분, 시작 물 규격을 설정한 인쇄 세 안검역이 확보된 물질 야 한다.	나. 안전성시험자료는 「비밀상 자료이어야 한다. 다만, 실시하여야 하며, 공권론 이상 해당시험에 경력을 다. 안전성시험자료는 인쇄 가위원회(특성전문가 국 평가결과를 기록 보존하 평가 결과에 따라 기타 토록 권할 수 있다.
1. 용어의 정의 가. 기준에서 사용하는 용어의 가. '인쇄 세보 조직 배양액'은 조직을 제거하고 남은 액을 나. '공여자'란 배양액이 사용되 다. '공여자 적격검사항'란 공여 배양 공여자가 세보 배양액 경역이 있는지를 판정하는 다. '윈도우 피리어스(window 항원 항체 유전자 등을 검출 다. '정형증균'이란 부유인 미 수준 이하로 유지되도록 관리	4. 세보 조직의 채취 및 검사 가. 세보 조직을 채취하는 장소 나. 세보 조직을 채취하는 방법 나. 보관되었던 세보 조직의 균 법을 사용하며 해당, 그와 다. 세보 또는 조직에 대한 물질 의 내용을 포함한 세보 조직 (1) 채취한 의외기관 명칭 (2) 채취 연월일 (3) 공여자 식별 번호 (4) 공여자의 적격성 평가 결과 (5) 동서 (6) 세보 또는 조직의 종류, 사	라. 제조기록서는 다음의 시 (1) 제조번호, 제조연월일 (2) 사용한 원료의 목록, 비 (3) 사용된 배지의 조성, 비 (4) 각 단계별 처리 및 비 다. 채취한 세보 및 조직을 에 따라 균한 물질 었던 세보 및 조직에 (5) 동서 어 적절한 보존시험을 (6) 세보 또는 조직의 종류, 사	다. 안전성시험자료는 「비밀상 자료이어야 한다. 다만, 실시하여야 하며, 공권론 이상 해당시험에 경력을 다. 안전성시험자료는 인쇄 가위원회(특성전문가 국 평가결과를 기록 보존하 평가 결과에 따라 기타 토록 권할 수 있다.
2. 일반사항 가. 누구든지 세보 나 조직을 주고 나. 누구든지 공여자에 관한 정 조직을 사용하였다 는 내용 다. 인쇄 세보 조직 배양액을 저 한 위생상의 관리가 가능하 다. 세보 조직을 채취하는 의외 수행에 필요한 문서화된 결 론하여야 한다. 다. 화장을 제조판매패자는 세보 대하여 안전하고 품질이 균 리 감독을 철저히 하여야 한	5. 배양시설 및 환경의 관리 가. 인쇄 세보 조직 배양액을 제 구역에 설치하여야 한다. 나. 제조 시설 및 기구는 정기적 검 배치되어야 한다. 다. 제조공정 중 오염을 방지하 고 이에 따라야 한다.	7. 인쇄 세보 조직 배양액의 가. 인쇄 세보 조직 배양액의 보존하여야 한다. 나. 인쇄세보조직시험자료 (1) 인쇄세보조직시험자료 (2) 인쇄세보조직시험자료 (3) 인쇄세보조직시험자료 (4) 인쇄세보조직시험자료 (5) 인쇄세보조직시험자료 (6) 인쇄세보조직시험자료 (7) 인쇄세보조직시험자료 (8) 인쇄세보조직시험자료 (9) 인쇄세보조직시험자료 (10) 인쇄세보조직시험자료 (11) 인쇄세보조직시험자료 (12) 인쇄세보조직시험자료 (13) 인쇄세보조직시험자료 (14) 인쇄세보조직시험자료 (15) 인쇄세보조직시험자료 (16) 인쇄세보조직시험자료 (17) 인쇄세보조직시험자료 (18) 인쇄세보조직시험자료 (19) 인쇄세보조직시험자료 (20) 인쇄세보조직시험자료 (21) 인쇄세보조직시험자료 (22) 인쇄세보조직시험자료 (23) 인쇄세보조직시험자료 (24) 인쇄세보조직시험자료 (25) 인쇄세보조직시험자료 (26) 인쇄세보조직시험자료 (27) 인쇄세보조직시험자료 (28) 인쇄세보조직시험자료 (29) 인쇄세보조직시험자료 (30) 인쇄세보조직시험자료 (31) 인쇄세보조직시험자료 (32) 인쇄세보조직시험자료 (33) 인쇄세보조직시험자료 (34) 인쇄세보조직시험자료 (35) 인쇄세보조직시험자료 (36) 인쇄세보조직시험자료 (37) 인쇄세보조직시험자료 (38) 인쇄세보조직시험자료 (39) 인쇄세보조직시험자료 (40) 인쇄세보조직시험자료 (41) 인쇄세보조직시험자료 (42) 인쇄세보조직시험자료 (43) 인쇄세보조직시험자료 (44) 인쇄세보조직시험자료 (45) 인쇄세보조직시험자료 (46) 인쇄세보조직시험자료 (47) 인쇄세보조직시험자료 (48) 인쇄세보조직시험자료 (49) 인쇄세보조직시험자료 (50) 인쇄세보조직시험자료 (51) 인쇄세보조직시험자료 (52) 인쇄세보조직시험자료 (53) 인쇄세보조직시험자료 (54) 인쇄세보조직시험자료 (55) 인쇄세보조직시험자료 (56) 인쇄세보조직시험자료 (57) 인쇄세보조직시험자료 (58) 인쇄세보조직시험자료 (59) 인쇄세보조직시험자료 (60) 인쇄세보조직시험자료 (61) 인쇄세보조직시험자료 (62) 인쇄세보조직시험자료 (63) 인쇄세보조직시험자료 (64) 인쇄세보조직시험자료 (65) 인쇄세보조직시험자료 (66) 인쇄세보조직시험자료 (67) 인쇄세보조직시험자료 (68) 인쇄세보조직시험자료 (69) 인쇄세보조직시험자료 (70) 인쇄세보조직시험자료 (71) 인쇄세보조직시험자료 (72) 인쇄세보조직시험자료 (73) 인쇄세보조직시험자료 (74) 인쇄세보조직시험자료 (75) 인쇄세보조직시험자료 (76) 인쇄세보조직시험자료 (77) 인쇄세보조직시험자료 (78) 인쇄세보조직시험자료 (79) 인쇄세보조직시험자료 (80) 인쇄세보조직시험자료 (81) 인쇄세보조직시험자료 (82) 인쇄세보조직시험자료 (83) 인쇄세보조직시험자료 (84) 인쇄세보조직시험자료 (85) 인쇄세보조직시험자료 (86) 인쇄세보조직시험자료 (87) 인쇄세보조직시험자료 (88) 인쇄세보조직시험자료 (89) 인쇄세보조직시험자료 (90) 인쇄세보조직시험자료 (91) 인쇄세보조직시험자료 (92) 인쇄세보조직시험자료 (93) 인쇄세보조직시험자료 (94) 인쇄세보조직시험자료 (95) 인쇄세보조직시험자료 (96) 인쇄세보조직시험자료 (97) 인쇄세보조직시험자료 (98) 인쇄세보조직시험자료 (99) 인쇄세보조직시험자료 (100) 인쇄세보조직시험자료	8. 인쇄 세보 조직 배양액의 가. 인쇄 세보 조직 배양액의 포 조직 배양액 품질관리 (1) 성장 (2) 무균시험 (3) 마티코플라스마 부정성 (4) 외배양 배지상의 부정성 (5) 확인시험 (6) 순도시험 (7) 기원 세보 및 조직 부재 - '항체제', '혈청' 등 「별표 에 해당 원료를 사용한 나. 품질관리에 필요한 각 항 되어야 한다. 다. 인쇄 세보 조직 배양액 다. 인쇄 시험기록서 보존하
3. 공여자의 적격성검사 가. 공여자는 건강한 성인으로서 한다. - B형간염바이러스(HBV), 인쇄 T형말초성바이러스 (CMV), 헤르페스-인 바이러스	6. 인쇄 세보 조직 배양액의 제조 가. 인쇄 세보 조직 배양액을 제 는 제거하는 처리를 하여야 다. 배양액 제조에 사용하는 제 정보를 확인할 수 있도록 서를 작성 보존하여야 한다.	9. 기록보존 가. 화장을 제조판매패자는 이 안 류를 받아 완제품의 제조연월 (1) 인쇄 세보 조직 배양액 (2) 인쇄 세보 조직 배양액 (3) 인쇄 세보 조직 배양액	9. 기록보존 가. 화장을 제조판매패자는 이 안 류를 받아 완제품의 제조연월 (1) 인쇄 세보 조직 배양액 (2) 인쇄 세보 조직 배양액 (3) 인쇄 세보 조직 배양액

17 items notified by the Ministry of Food and Drug Safety

Prepared By
TEST REPORT

A. Spector's Gender: **Female** **DOB:** 07/19/1990 **Age:** 24.00

Report: 10/1/2011
Date: 09/28/2011
Ref: 00000000000000000000

Prepared by: J. Rogers, MD, PhD
Reviewed by: J. Rogers, MD, PhD

Score: **Unchanged Carrier Condition: Not-Carrier (0.00)**

Prepared By
TEST REPORT

B. Spector's Gender: **Male** **DOB:** 07/19/1990 **Age:** 24.00

Report: 10/1/2011
Date: 09/28/2011
Ref: 00000000000000000000

Prepared by: J. Rogers, MD, PhD
Reviewed by: J. Rogers, MD, PhD

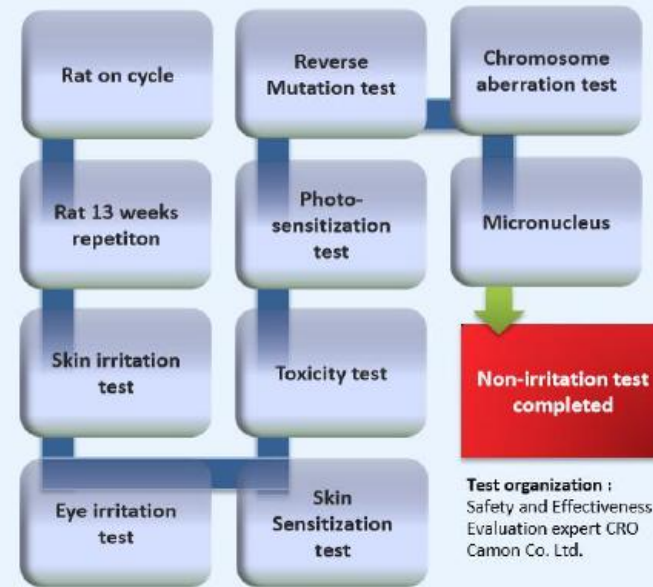
Score: **Unchanged Carrier Condition: Not-Carrier (0.00)**

TEST RESULTS

TEST ID	REF	SNAP	REF	TEST REF
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3	401	401	401	101-101000
4	401	401	401	101-101000
5	401	401	401	101-101000
6	401	401	401	101-101000
7	401	401	401	101-101000
8	401	401	401	101-101000
9	401	401	401	101-101000
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40	401	401	401	101-101000
41	401	401	401	101-101000
42	401	401	401	101-101000
43	401	401	401	101-101000
44	401	401	401	101-101000
45	401	401	401	101-101000
46	401	401	401	101-101000
47	401	401	401	101-101000
48	401	401	401	101-101000
49	401	401	401	101-101000
50	401	401	401	101-101000
51	401	401	401	101-101000
52	401	401	401	101-101000
53	401	401	401	101-101000
54	401	401	401	101-101000
55	401	401	401	101-101000
56	401	401	401	101-101000
57	401	401	401	101-101000
58	401	401	401	101-101000
59	401	401	401	101-101000
60	401	401	401	101-101000

Culture medium toxicity test (9 items)

The world standard KFDA safety test completed



6. CHA-EPC-CM: Intellectual Property(IP)

Epidermal Stem Cell Culture Medium (EPC-CM) Technology Validation Data

Paper

Dermatol Ther (Heidelb) 2018 8(2):229-244



Patent

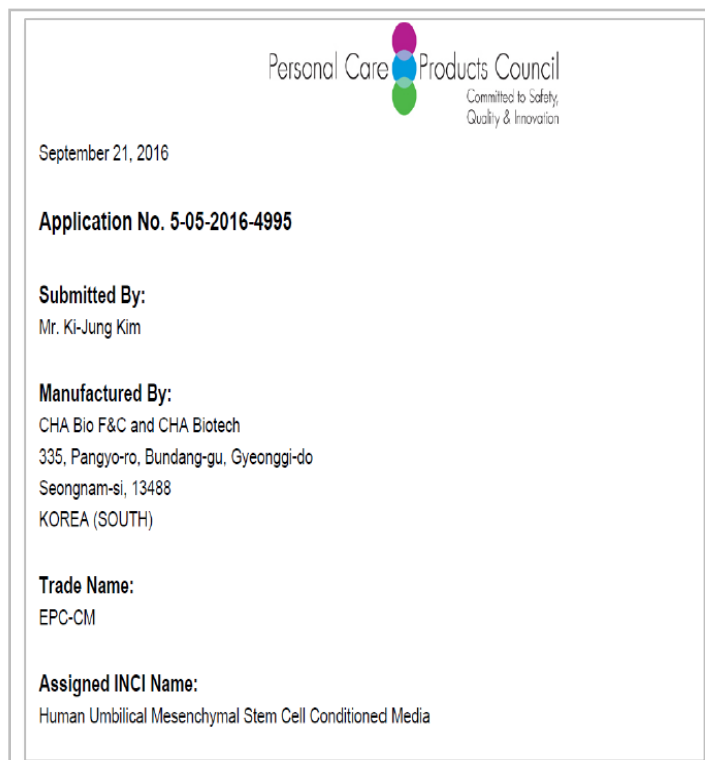
10-1830062 / 10-2178778



Listed in the International Dictionary of

Cosmetic Ingredients

ICID

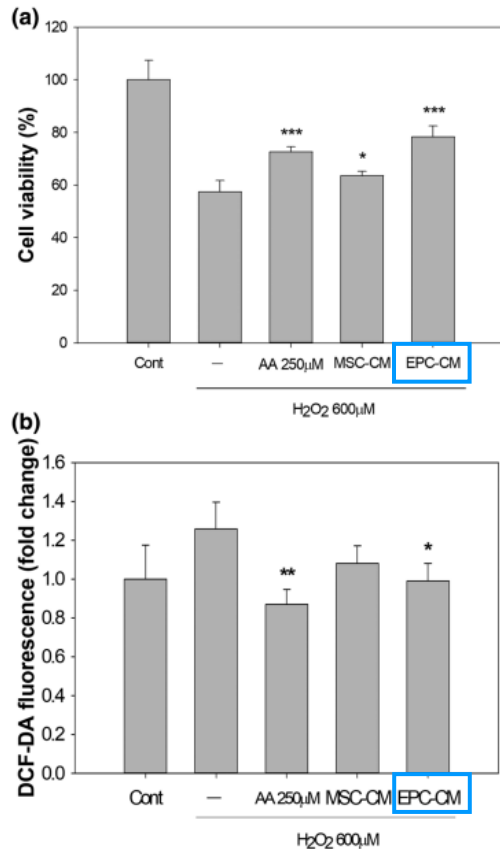


7. CHA-EPC-CM Efficacy: Skin Cells and Artificial Skin

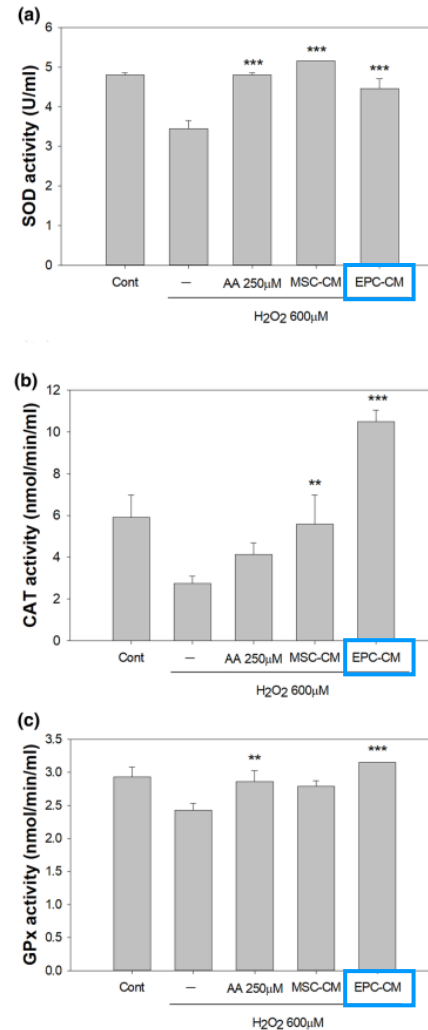
■ UNDER OXIDATIVE STRESS CONDITION

(skin) cell survival ↑, antioxidant ↑, collagen production ↑, epidermal basal layer proliferation marker ↑, melanin inhibition ↓

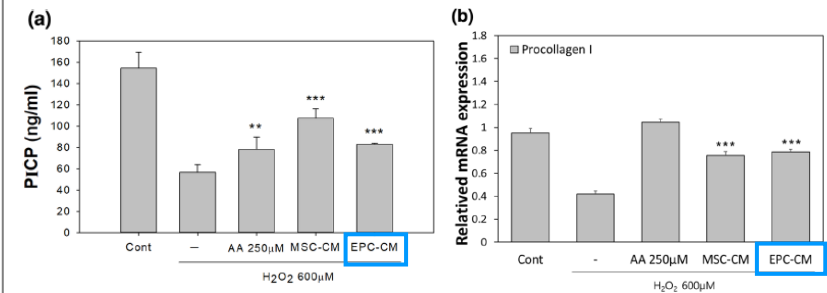
Increased Cell Viability (Fibroblasts)



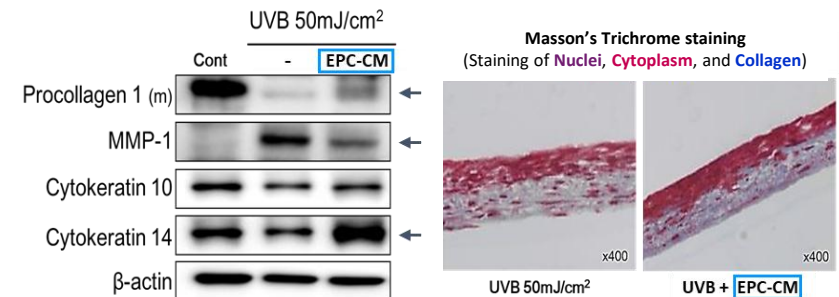
Increased Antioxidant Enzyme Activity (Fibroblasts)



Increased Collagen Synthesis (Fibroblasts)



Under UVB-irradiated conditions: Increased collagen production, inhibition of collagenase, and upregulation of keratinocyte proliferation markers (artificial skin); Inhibition of melanogenesis (melanocytes)

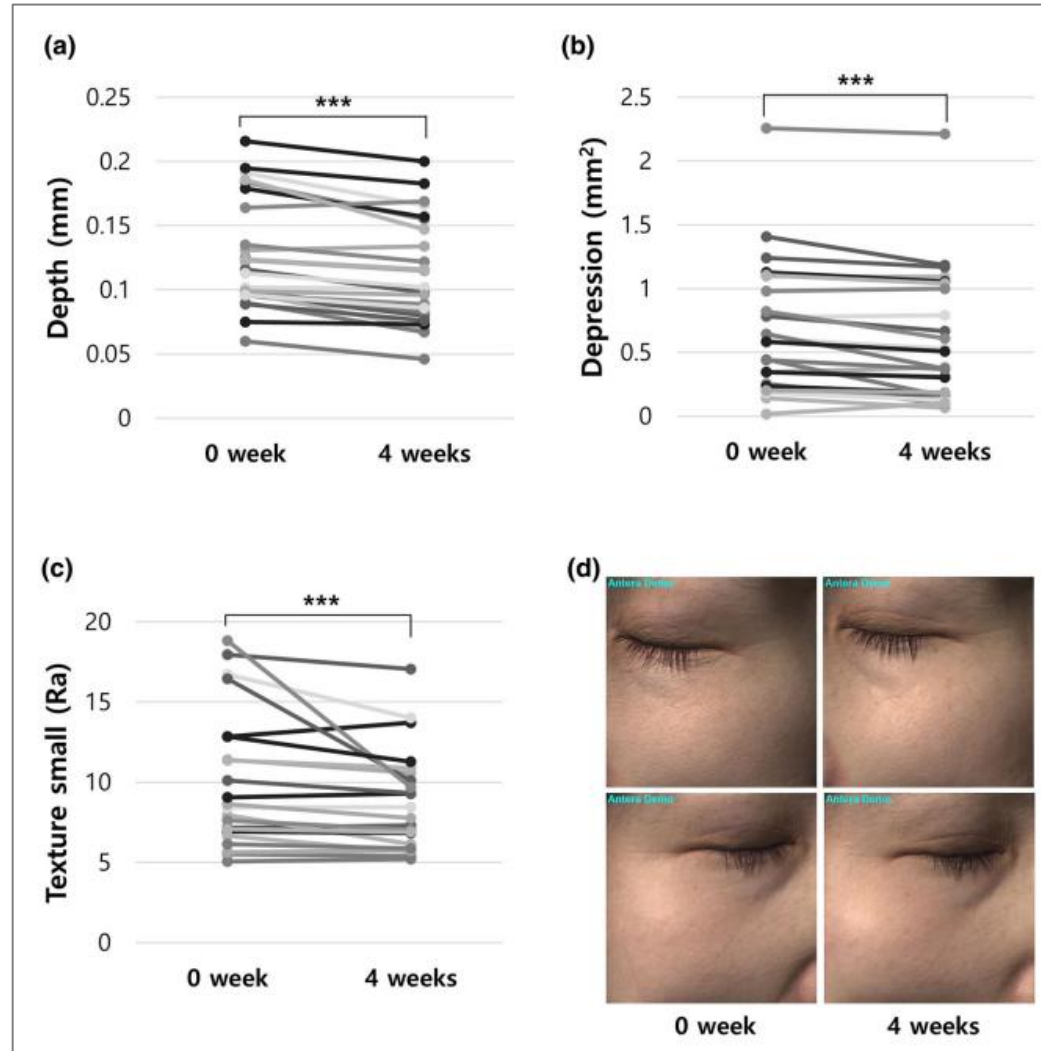


Stem Cell-Derived Epidermal Progenitor Cell-Conditioned Medium: Melanin Content

8. Efficacy of CHA-EPC-CM: Clinical Studies

Clinical Effects of EPC-CM: Reduction of fine lines, improvement in wrinkles, lifting of sagging skin, and enhancement of skin texture and tone

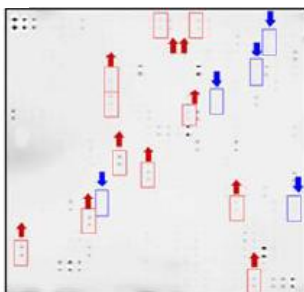
5% Essence
Twice per day



Dermatol Ther (Heidelberg). 2018 Jun;8(2):229-244.

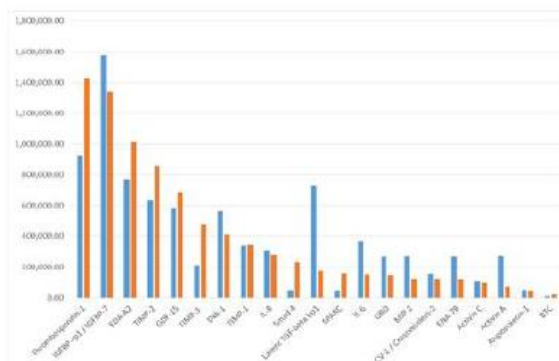
9. CHA-EPC-CM Analysis : Contains 59 types of epidermal stem cell-specific growth factors and 313 types of beneficial proteins

Analysis of Undifferentiated vs. Differentiated Conditioned Media



↓ : Downregulated Cytokines (vs. Undifferentiated)

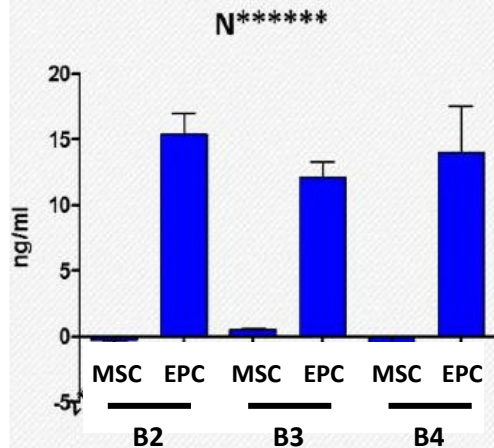
↑ : Upregulated Cytokines (vs. Undifferentiated)



Name	Full name	Signal sequence
TFP	Transferrin	160/495
α2M/α2M2	α2-macroglobulin	1/4522
TfR1	Transferrin receptor	160/494
CD44	CD44	160/494
CD48	Like and X-linked CD48 receptor	157/252
Angiopoietin-1	Angiopoietin-1	127/138
SPARC	Secreted protein acidic and rich in cysteine	120/490
CD44v3	CD44 variant 3	160/494
CD44v5	CD44 variant 5	160/494
CD44v6	CD44 variant 6	160/494
CD44v7	CD44 variant 7	160/494
CD44v8	CD44 variant 8	160/494
CD44v9	CD44 variant 9	160/494
CD44v10	CD44 variant 10	160/494
CD44v11	CD44 variant 11	160/494
CD44v12	CD44 variant 12	160/494
CD44v13	CD44 variant 13	160/494
CD44v14	CD44 variant 14	160/494
CD44v15	CD44 variant 15	160/494
CD44v16	CD44 variant 16	160/494
CD44v17	CD44 variant 17	160/494
CD44v18	CD44 variant 18	160/494
CD44v19	CD44 variant 19	160/494
CD44v20	CD44 variant 20	160/494
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CD44v24	CD44 variant 24	160/494
CD44v25	CD44 variant 25	160/494
CD44v26	CD44 variant 26	160/494
CD44v27	CD44 variant 27	160/494
CD44v28	CD44 variant 28	160/494
CD44v29	CD44 variant 29	160/494
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CD44v31	CD44 variant 31	160/494
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CD44v34	CD44 variant 34	160/494
CD44v35	CD44 variant 35	160/494
CD44v36	CD44 variant 36	160/494
CD44v37	CD44 variant 37	160/494
CD44v38	CD44 variant 38	160/494
CD44v39	CD44 variant 39	160/494
CD44v40	CD44 variant 40	160/494
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CD44v89	CD44 variant 89	160/494
CD44v90	CD44 variant 90	160/494
CD44v91	CD44 variant 91	160/494
CD44v92	CD44 variant 92	160/494
CD44v93	CD44 variant 93	160/494
CD44v94	CD44 variant 94	160/494
CD44v95	CD44 variant 95	160/494
CD44v96	CD44 variant 96	1

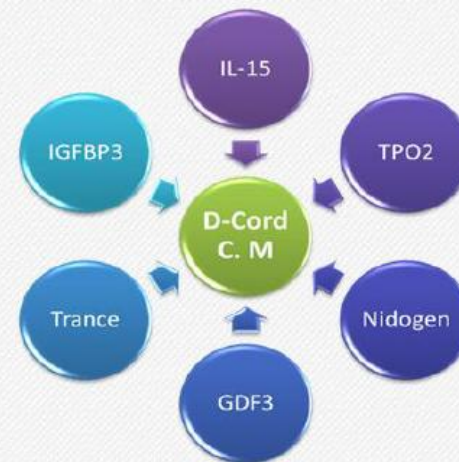
Highly Expressed Cytokines in Differentiated C.M.

Analysis of Secretory Factors Highly Expressed in Differentiated Conditioned Medium



IL**	TH**	N**	G**	FS**	TR**	TM**	IG**
19 (pg/ml)	63.65 (pg/ml)	15180 (pg/ml)	108.2 (pg/ml)	—	29 (pg/ml)	—	<1 (pg/ml)

T ^{•1}	T ^{•2}	IL ⁻	IL ^{-**}	IL ^{-***}	M ^{***-1}	M ^{**}	M ^{###}	T ^{***I}	I ^{***}	G ^{****}
96,908 (pg/ml)	145,408 (pg/ml)	21,144 (pg/ml)	3,776 (pg/ml)	1,430(p g/ml)	2,508 (pg/ml)	2,112 (pg/ml)	1,092 (pg/ml)	1,651 (pg/ml)	36,226 (pg/ml)	28,656 (pg/ml)



10. CHA-EPC-CM Marker Protein: Nidogen-1

Top 24 Proteins with Higher Expression Intensity in EPC-CM Compared to MSC-CM (RayBio® L-Series Human Antibody Array 507 Membrane Kit)

Table 2 List of highly upregulated cytokines on differentiation in EPCs

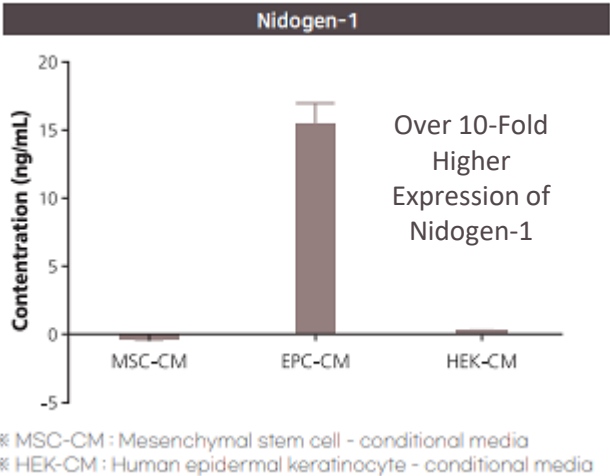
Name	Full name	Signal intensity
TSP	Thrombospondin	5,886,805
IGFBP-rp1/IGFBP-7	Insulin	3,970,222
TIMP2	Tissue inhibitor of metalloproteinase-2	3,950,540
EDA-A2	Ectodysplasin A2	3,938,694
XEDAR	Edar and X-linked Eda-A2 receptor	1,572,912
Angiopoietin-1	Angiopoietin-1	1,167,638
SPARC	Secreted protein acidic and rich in cysteine	1,020,366
GDF-15	Growth differentiation factor 15	1,009,469
sFRP-4	Secreted frizzled-related protein 4	999,123
GRO	Grow regulated oncogen	963,242
MIP2	Macrophage inflammatory protein 2	865,819
TIMP-1	Tissue inhibitor of metalloproteinases 1	785,939
Latent TGF-beta bp1	Latent TGF-beta binding protein 1	554,608
CV-2/crossveinless-2	Crossveinless-2	475,676
IL-6	Interleukin 6	441,917
TMEFF1/tomoregulin-1	Transmembrane protein with EGF-like and two follistatin-like domains 1	430,143
Nidogen-1	Nidogen-1	413,625
Smad 4	Mothers against decapentapiegic homolog 4	391,810
Activin C	Actin C	228,189
IGFBP-3	Insulin-like growth factor-binding protein 3	182,444
Thrombospondin-2	Thrombospondin-2	112,674
TRANCE	Tumor necrosis factor-related activation-induced cytokine	100,065
Activin A	Activin A	76,102
IL-15 R alpha	Interleukin-15 receptor alpha	51,270

Dermatol Ther (Heidelb). 2018 Jun;8(2):229-244.

Quantification of Protein Expression Levels in EPC-CM (Protein-specific ELISA kit)

No.	Cytokine	Concentration (pg/mL)	Signal Intensity
1	Thrombospondin	63.65	5,886,805
2	Nidogen-1	15,180	413,625
3	TRANCE	29	100,065
4	IL-15R alpha	19	51,270

Comparison of Nidogen-1 Expression Across Different Stem Cell Types (ELISA)



Composition for Preventing or Improving Skin Aging Comprising Epidermal Stem Cell-Conditioned Medium and Use Thereof (Patent No. 10-1830062, Patent No. 10-2178778)

11. CHA-EPC-CM: Catalog of Raw Material

STEM CELL MEDIUM

줄기세포배양액

CHA-EPC-CM

Antioxidant, Anti-aging, Anti-wrinkle
항산화, 항노화, 주름 개선

CHA-EPC-CM can be used as a functional material for antioxidant, anti-aging, and anti-wrinkle effects

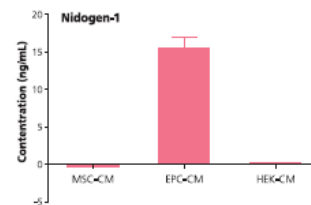
표피줄기세포 배양액의 항산화, 항노화, 주름개선 소재로의 활용

The conditioned medium of epidermal progenitor cells, which was derived from umbilical cord mesenchymal stem cells, specifically contains nidogen-1 protein, a key component of the basement membrane. CHA-EPC-CM exhibits strong antioxidant effects in addition to inducing collagen production in human dermal fibroblasts. In a clinical study using a essence containing 5% CHA-EPC-CM, wrinkle, depression and texture was significantly improved.

인합출 중간엽줄기세포에서 유래한 표피줄기세포 배양액에는 기저막 핵심 구성요소인 니도겐 단백질이 특이적으로 함유되어 있어 진피층 섬유아세포 대상 콜라겐 생성 유도 외에 강력한 항산화 효과를 제공

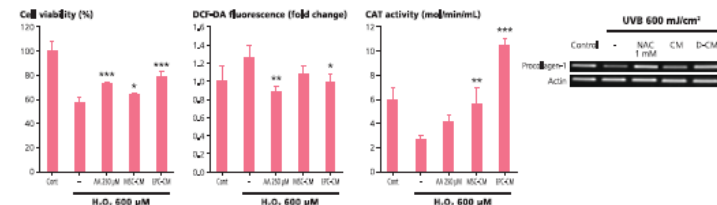
Product Name	CHA-EPC-CM (Epidermal progenitor cell-conditioned medium)
INCI Name	Human Umbilical Mesenchymal Stem Cell Conditioned Media
Identification	Total proteins ($\geq 300 \mu\text{g/mL}$); Nidogen-1 ($\geq 1 \text{ ng/mL}$)
Appearance	Very light yellow ~ light pink transparent liquid
Purity	$\leq 10 \text{ cells/mL}$
Endotoxin	$< 1 \text{ EU/mL}$
Use dosage	0.01 ~ 1.0%
Patent & Paper	Patent No.: 10-1830062 / 10-2178778 / Dermatol Ther (Heidelb). 2018 Jun;8(2):229-244
Result	

1. Active component in EPC-CM



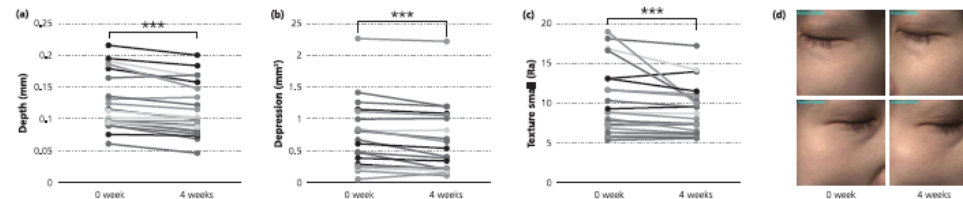
CHA-EPC-CM contains 10 times more nidogen-1 protein (15.2 ng/mL) than the conditioned media (CM) of undifferentiated mesenchymal stem cells or human primary keratinocytes.

2. Effect on skin cells and reconstructed skin model under oxidative stress conditions



Under oxidative stress conditions (H₂O₂), CHA-EPC-CM treatment better restored cell viability (left, top), reduced reactive oxygen species levels (right, top), and increased the activity of antioxidant enzyme CAT (left, bottom) compared to MSC-CM in human dermal fibroblasts. In reconstructed skin model, EPC-CM (D-CM) treatment restored procollagen protein levels reduced by UVB irradiation better than MSC-CM (CM) (right, bottom).

3. Clinical results



A cosmetic essence containing 5% CHA-EPC-CM was applied to the face of female volunteers (n = 25) twice a day for 4 weeks. As results, wrinkle, depression, and texture were improved significantly during clinical test period. *** p < 0.001 versus control.

- E.O.D -