# Roving.Live

-- A HOME away from home -

JH Century Corp future living lifestyle redefined today New York, U.S.A.

Roving. Live

---- A HOME away from home ----

A PLACE you can enjoy, own, share and generate profit simultaneously A STYLE of Refreshing, Detoxing, *Roving live* A TIME when your free time is also nature time A SHARING ecosystem not only share fresh wood & nature but hope and dreams An ESCAPE from the city and normal life A LIFE TIME INVESTMENT you can be proud of

# Roving. Live Sharing Ecosystem - Tag the Rovers

Landlords

Government, Campsite & Locals who have land on hand. House Owners

Those who purchase Roving. Live mobile modular Houses. Roving.Live

Provide mobile villas, prepare for the construction of a shared houses, and build a Roving. Live cloud platform. Operation Management Team

Experienced bnb managers responsible for the operation and management of shared houses Third-party finance

Provide project participants with financial services such as equity investment, supply chain finance, installment payments, financial leasing, and asset-backed security.











# Roving. Live Sharing Ecosystem

Roving.Live provide the Land infrastructure Development. Land Base management Bnb Cloud Platform, Landlords provide land for Roving.Live Houses.

\* Landlords

Roving.Live

Roving.Live provide the House Design, Construction & Development. Bnb Cloud Platform, House Owners purchase Roving.Live House.

Landlords provide the land for the house owners House owners provide house on the land

Provide project participants with financial services such as equity investment, supply chain finance, installment payments, financial leasing, and Asset-backed security.





# What you will get as a Rover - Land Owner



- Greatly investment return.
- Traffic attraction.
- Sell your own local products.
- Environmental friendly
- Experienced third-party training and guidance.
- High ROI with a short period.
- Much lower cost and faster construction.

# Model 1. Lease to Buy

• Roving. Live will eventually own the land and develop the land's infrastructure

# Model 2. Cabin shared in the land owners' land with profit sharing all the time

- Continued sharing model with landlord with attraction of traffic
- Profit sharing with absolute no investment

# Model 3. Campsite management and profit sharing

- Roving.Live will provide the listing+marketing+make sure cabins been rented
- Camp owner provide infrastructure & local management service and Profit sharing

# What you will get as a Rover - House Owner

#### **Options**

- Own a unit with several of your friends and get profit sharing on it
- Own a unit or own a piece of a unit
- Own several units in different location
- Move/exchange your unit to a different location if you want
- Stay at the unit and enjoy if you want
- 15% returned every year of your investment



- Own a bad-ass unit with only \$80,000. 25% ROI
- Great Passive income
- Sharing vacation living space. Through the global Roving.Live platform, you can exchange vacation living space with whoever also bought Roving.live in all different base. NY to Seattle by one click
- High-quality after-sales service. Furniture, electrical appliances, sanitary ware, doors and windows are guaranteed for one year, and the house structure is guaranteed for five years.
- If you don't want this villa one day, you can contact us to sale it.

# Roving. Live Modular House Advantages

	Roving.Live	Cabin	Tent	RV
Comfort	High	High	Low	Med
Utility	Self sufficient (or plugin)	Required	Do not offer	Outside plugin
Impact on Environment	Minimal	High	Minimal	Some
Durability	Life time with minimal maintenance	Life time but higher maintenance	On average a few hundred nights	< 20 years
Waterproof, Wind resistant	Yes	Yes	No	Yes
Fireproof	Yes	No	No	No
Smart System	Included	No	No	No
Recycle	Yes, can be easily moved & recycled for other uses	No	No	No
QR Access Key	Yes, eliminate human service on-site	No	No	No

## **Project Development Overview**



By end of 2nd quarter of 2022 - Setting up & Product Market Fit

- \$800k for R&D, 4 showroom build up in our NJ/NY manufacturing facility
- \$1mm for 5 units of Commercial model within Campsite setup
- \$1.4mm for 10 units of Residential/backyard sharing model setup
- \$1mm for Website/App Development, branding, VI design
- \$800k for Rental operation management launch + Bnb Cloud database setup

#### By end of 2023 - Scale up

- 260 units of Commercial model within Campsite
- 660 units of Residential/backyard sharing model
- Go-To Market; Optimization Sharing Model & Growth and Scal

### By end of 2026 - Expanding branding leadership

- Maximizing ROI;
- IPO and Expanding Marketshare
- Total 5 years
  - 2425 units of Commercial model within Campsite
  - 6570 units of Residential/backyard sharing model

				2022					2023	2024	2025	2026	5 Years
Model 1	2Qt	3Qt	4 Qt	Sub Total	1Qt	2Qt	3Qt	4 Qt	Sub Total				-
Number of Units 1	5	20	40	65	50	60	70	80	260	400	700	1000	2425
Number of Units 2	10	40	60	110	100	130	180	250	660	1000	1800	3000	6570
Total Unit	15	60	100	175	150	190	250	330	920	1400	2500	4000	8995
Revenue/Sale	\$975,000	\$3,900,000	\$6,500,000	\$11,375,000	\$9,750,000	\$12,350,000	\$16,250,000	\$21,450,000	\$59,800,000	\$95,550,000	\$178,750,000	\$299,000,000	644,475,000
Unit Cost	330,000	1,320,000	2,200,000	3,850,000	3,300,000	4,180,000	5,500,000	7,260,000	20,240,000	32,340,000	60,500,000	101,200,000	218,130,000
Transportation	225,000	900,000	1,500,000	2,625,000	2,250,000	2,850,000	3,750,000	4,950,000	13,800,000	22,050,000	41,250,000	69,000,000	148,725,000
Custom Duty	82,500	330,000	550,000	962,500	825,000	1,045,000	1,375,000	1,815,000	5,060,000	8,085,000	15,125,000	25,300,000	54,532,500
Sub Total Cost	637,500	2,550,000	4,250,000	7,437,500	6,375,000	8,075,000	10,625,000	14,025,000	39,100,000	62,475,000	116,875,000	195,500,000	421,387,500
Gross Profit/Sale	337,500	1,350,000	2,250,000	3,937,500	3,375,000	4,275,000	5,625,000	7,425,000	20,700,000	33,075,000	61,875,000	103,500,000	223,087,500
Model 1 Rental	360	1,800	4,680	6,840	8,280	12,600	17.640	23,400	61,920	138,600	340,200	628,200	1,175,760
Model 2 Rental	720	3600	4,680	6,840	15120	24480	37440	55440	132480	420480	938880	1802880	3,306,960
Total Days	1.080	5,400	12,600	12240	23,400	37,080	55,080	78,840	194,400	559,080	1.279.080	2,431,080	4,482,720
Unit Rental	\$72,000	\$360,000	\$936,000	\$1,368,000	\$1,656,000	\$2,520,000	\$3,528,000			\$35,424,000	, ,	\$133,344,000	\$258,264,000
Unit Rental	\$144,000			\$2,592,000	\$3,456,000	\$2,320,000					\$75,744,000		
Revenue/Rental			\$1,728,000	\$3,960,000	\$5,112,000	\$7,848,000		. , ,					\$668,448,000
Kevenue/Kentai	\$216,000	\$1,080,000	\$2,664,000	\$3,960,000	\$5,112,000	\$7,848,000	\$11,448,000	\$16,200,000	\$40,608,000	\$121,248,000	\$265,248,000	\$475,648,000	\$926,712,000
Direct Cost/Rental													
Cleaning	43,200	216,000	504,000	763,200	936,000	1,483,200	2,203,200	3,153,600	7,776,000	22,363,200	51,163,200	97,243,200	179,308,800
Utility	12,960	64,800	151,200	228,960	280,800	444,960	660,960	946,080	2,332,800	6,708,960	15,348,960	29,172,960	53,792,640
Room Supply	10,800	54,000	126,000	190,800	234,000	370,800	550,800	788,400	1,944,000	5,870,340	13,430,340	25,526,340	46,961,820
Maintenance	16,200	81,000	81,000	178,200	351,000	556,200	826,200	1,182,600	2,916,000	3,061,800	3,214,890	3,375,635	12,746,525
Miscellaneous	10,800	54,000	126,000	190,800	234,000	370,800	550,800	788,400	1,944,000	5,870,340	13,430,340	25,526,340	46,961,820
Sub Total	93,960	469,800	988,200	1,551,960	2,035,800	3,225,960	4,791,960	6,859,080		43,874,640	96,587,730	180,844,475	339,771,605
Gross profit/Rental	122,040	610,200	1,675,800	2,408,040	3,076,200	4,622,040	6,656,040	9,340,920	23,695,200	77,373,360	168,660,270	314,803,526	586,940,396
Model 1 Profit Sharing													
Land Owner 1	8,640	43,200	112,320	164,160	198,720	302,400	423,360	561,600	1,486,080	4,250,880	9,089,280	16,001,280	30,991,680
Unit Owner 1	12,960	64,800	64,800	142,560	298,080	453,600	635,040	842,400	2,229,120	6,376,320	13,633,920	24,001,920	46,383,840
Land/Unit Owner	43,200	216,000	216,000	475,200	1,036,800	1,598,400	2,376,000	3,456,000	8,467,200	25,747,200	56,851,200	108,691,200	200,232,000
Operator	43,200	216,000	216,000	475,200	1,022,400	1,569,600	2,289,600	3,240,000	8,121,600	24,249,600	53,049,600	99,129,600	185,025,600
Gross Profit Sub Tota	380,700	1,566,000	2,466,000	4,412,700	4,397,400	5,844,600	7,914,600	10,665,000	28,821,600	57,324,600	114,924,600	202,629,600	408,113,100
Over Head													
Admin	375,000	375,000	375,000	1,125,000	450,000	450,000	450,000	450,000	1,800,000	2,160,000	2,592,000	3,240,000	10,917,000
Marketing	300,000	300,000	300,000	900,000	330,000	330,000	330,000	330,000	1,320,000	1,584,000	1,900,800	2,376,000	8,080,800
Labor	500,000	500,000	500,000	1,500,000	550,000	550,000	550,000	550,000	2,200,000	2,640,000	3,168,000	3,960,000	13,468,000
Office Rent	250,000	250,000	250,000	750,000	275,000	275,000	275,000	275,000	1,100,000	1,210,000	1,331,000	1,464,100	5,855,10
Travel/Meal	125,000	125,000	125,000	375,000	131,250	131,250	131,250	131,250	525,000	551,250	578,813	607,753	2,637,81
Website/Social Media	75,000	75,000	75,000	225,000	78,750	78,750	78,750	78,750	315,000	330,750	347,288	364,652	1,582,68
Insurance	125,000	125,000	125,000	375,000	131,250	131,250	131,250	131,250	525,000	551,250	578,813	607,753	2,637,81
Sub Total	1,750,000	1,750,000	1,750,000	5,250,000	1,946,250	1,946,250	1,946,250	1,946,250	7,785,000	9,027,250	10,496,713	12,620,258	45,179,221
EBITDA	-1,369,300	-184,000	716,000	-837,300	2,451,150	3,898,350	5,968,350	8,718,750	21,036,600	48,297,350	104,427,888	190,009,342	362,933,879

# Why This Market

No doubt the investors are looking at the overall market, whose numbers are compelling. According to one trade association, the outdoor recreation industry represents an \$887 billion opportunity, with Americans shelling out \$24 billion annually on campsites alone.

Camping is a major recreational activity in the U.S., with 61 percent of U.S. households (77 million) camps at least occasionally. The number of campers who camp three times or more each year – the most avid campers – has increased by 64 percent from 11 million households in 2014 to 18 million households in 2017.

Campers logged a collective 587.2 million camping days in 2017 (source: 2017 American Camper Report). Out of that, about 17% or 100 million nights were spent in Cabins, with an average price of \$60-\$120.



# Advantages of Modular Construction

- **Cost Effective**: Modular structure that can be reproduced consistently and efficiently within short time. Savings on construction is estimated to be at least 25% to 30%.
- Accelerated Results: Prefabricated modular structure is easy and quick to install on site.
- **Smart Process:** Modular units come with pre-installed smart systems for easy operation.
- **Simultaneous Construction:** Modular construction allows for multiple construction stages to be undertaken simultaneously.
- **Highly Customizable:** Choose from our pre-designed features or work with our dedicated design team to customize for any application.
- **Durable:** Fireproof and water resistant.



# Why Us

Our founding team has on average 20+ years experience in manufacturing and global supply chain. JH Century Corp also holds equity in PTH (Zhejiang Putian Integrated Housing Co., Ltd.) established in 1998 and completed more than 2,000 projects in over 100 countries.

JH Century Corp has established a NJ based facility (25,000 sq. ft.) dedicated to R&D and customary design for the U.S. market. Along with its manufacturing partner, annual production capacity is over 5 million sq. ft. And we have a team of 100+ design and technical engineers to help bring best products to customers.

# Supply Chain Advantages

#### Strong Supplier Relationships

By focusing on maintaining strong relationships with our supply chain partners, we can provide great flexibility in response to demand surges.

Strategic Inventory Management Retaining a lean, streamlined inventory management system is especially important at JH Century, our inventory-tracking mechanism have provided the company with a strong competitive edge.

#### Sustainability Focus

Our goal is to create a closed-loop supply chain, meaning that eventually every product would be made solely from recyclable or renewable products.

#### **Ethical Sourcing**

We provide customers with peace of mind that we're supporting ethical businesses — an increasingly important factor for today's consumers.

# **Our** Team

#### Jonathan Ho President

Actively involved in the Cannabis Industry since 2011. Jonathan founded LIIF Group Inc in 2018. He is also the Co-founder of Asia Hemp Business Association and a Senior Advisor to US HEMP Trade Association.

#### Jen Wang Strategic Advisor

Jen has over 20 years of finance and management experience. Advised on billion-dollar projects including international M&A, IPOs, real estate, healthcare and technology investments.

#### Mohamed Ahmed Partner

Directed sales and distribution for STI PREPAID. From its beginnings in 2001 through 2007, STI PREPAID did over \$1 billion in sales. The company sold to Leucadia National in 2007 for \$120 million. Will head up sales efforts with his experience and bring new opportunities and relationships.

#### Guoxiong Chen Chief Engineer

He has over over 20+ years of engineering experience and extensive knowledge of the practical application of science and technology.

#### Greg Payne Partner

Greg has over 30 years of experience working and leading on some of the largest information transformation projects in the world.

#### Xinyi Zhu Partner

10+ years of a diverse portfolio of experience in research, consulting, business development, and marketing strategy optimization. Engineering professional possesses a wide range of research skill-sets and strong analytical acumen. eMBA candidate from HBS, a Master's from NYU.



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# Appendix I: Growing Anywhere

JH Century has formed a joint venture with New York based company Growboxco LLC to deliver future turn-key growing solutions to any space.

### Modular Growing Unit Features:

- → Remote management controlling the growing environment
- $\rightarrow$  24/7 Security
- $\rightarrow$  Relocatable: toll and drop
- → Year Around Grows
- → Flexible options: Hydroponic, Soil, or Customization

