

# TENNESSEE



## Manufactured Homes by District

Congressional District	Total Occupied Housing Units	Number of Manufactured Homes (MH)	MH as % of Occupied Housing Units
1	288,541	53,275	18.5%
2	296,678	32,974	11.1%
3	288,674	39,750	13.8%
4	292,287	34,703	11.9%
5	313,581	10,482	3.3%
6	301,779	38,877	12.9%
7	283,079	36,192	12.8%
8	264,635	25,975	9.8%
9	273,886	2,818	1.0%
<b>Tennessee State Total</b>	<b>2,603,140</b>	<b>275,046</b>	<b>10.6%</b>
<b>United States Total</b>	<b>121,520,180</b>	<b>8,503,364</b>	<b>7.0%</b>



## Average Sales Price of a New Manufactured Home

	Overall*	Single Section*	Multi-Section*	New Site-Built*
<b>Tennessee State Total</b>	<b>\$78,900</b>	<b>\$53,400</b>	<b>\$90,700</b>	
<b>United States Total</b>	<b>\$78,500</b>	<b>\$52,400</b>	<b>\$99,500</b>	<b>\$297,747</b>

\*Without Land



**10 Manufacturing Plants**

# Manufactured Housing In The United States

## General Profile

**22 million**

people live in manufactured homes

**10%**

of new single-family home starts

**\$78,500**

average new home sales price

**77%**

of new manufactured homes titled as personal property (chattel)

## Resident Satisfaction

**90%**

of people are satisfied with their homes

**71%**

of residents cite affordability as a key driver for choosing manufactured housing

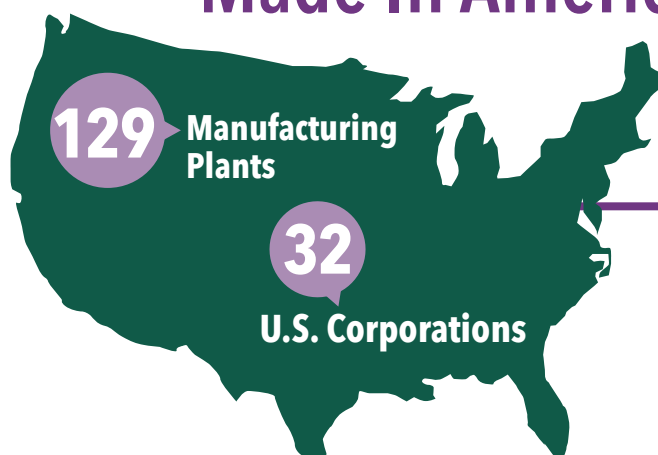
**62%**

of all residents anticipate living in their homes for more than 10 years

**38%**

don't anticipate ever selling their home

## Made In America



★ **94,615** homes produced in 2019

## Affordable Homeownership

Site-Built Home

**\$114**

average price per square foot

Manufactured Home

**\$55**

average price per square foot

## Manufactured Home Communities



Almost **40,000** land-lease communities

**4.2 million** estimated home sites

**37%** of new homes are placed in communities

Average annual **site rent increase** of **3%**