

Manufactured Housing in the United States



General Profile



22 Million

People live in manufactured homes



9%

Of new single-family home starts



\$81,900

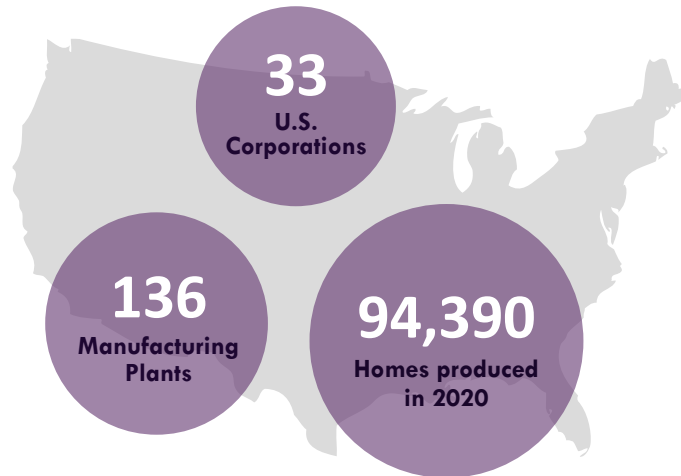
Average new home sales price



76%

Of new manufactured homes titled as personal property (chattel)

Made in America



Affordable Homeownership



Manufactured Home Communities



Resident Satisfaction



90%

Of people are satisfied with their homes



71%

Of residents cite affordability as a key driver for choosing manufactured housing



62%

Of all residents anticipate living in their homes for more than 10 years



38%

Don't anticipate ever selling their home

Tennessee



Manufactured Homes by District

Congressional District	Occupied Housing Units (OHU)	Manufactured Homes (MH)	MH as % of OHU
1	301,451	49,601	16.45%
2	304,715	29,052	9.53%
3	294,614	38,994	13.24%
4	296,321	34,728	11.72%
5	320,384	7,526	2.35%
6	303,648	39,145	12.89%
7	292,062	38,017	13.02%
8	271,504	26,439	9.74%
9	270,038	3,463	1.28%
State Total	2,654,737	266,965	10.06%
United States Total	122,802,852	8,468,274	6.90%

Average Sales Price of a New Manufactured Home

	Overall*	Single Section*	Multi-Section*	New Site-Built*
State Total	\$82,000	\$51,300	\$97,400	
United States Total	\$81,900	\$53,200	\$104,000	\$299,415



Total Manufactured Housing:
10.06%



10 Manufacturing Plants

*Without land

Sources: 2019 American Community Survey, 1-Year Estimates, U.S. Census Bureau's Manufactured Housing Survey, MHI 2018 Consumer Research, Datacomp/JLT, and other proprietary sources.