



“Mānuka Oil for Her”

“Kānuka oil for Him”



“Series A & B”

The Deal Sheet.

Milestones to NZX Listing.

Post Money Shareholder Summary.

Business Opportunity Pitch Summary.

Due Diligence Library – Hyperlinked Docs.

The Ecosystem Support Team – Location / Role.



- Executive Summary -



10 Fairway Drive, Kerikeri, 0230, PO Box 80 Kerikeri, 0245 Aotearoa/NZ
NZ office: +64-9-945 6927 Luke Mobile +64-21 024 28754 Nic Mobile +64-21-178 7637, Linda Mobile +1-954-203 6233
<https://tribalteatree.com> nic@tribalmanuka.us (Nic) essentiallymanuka@gmail.com (Luke) linda@tribalmanuka.us (Linda)

The Deal Sheet

Endless Summer Investment Opportunity

Cross-Border Control • Lifestyle Integration • Fast-Track NZX Listing

Issuer

Tribal Natural Healthcare Limited (*New Zealand Registered Company*).

Capital Requirement

Total Raise: NZD16.6M (USD10M)

- **Series A:** NZD6.6M/USD4M – NZ operations & launch.
- **Series B:** NZD10M/USD6M – AU manufacturing + US distribution network acquisition.

Series A & B Investor Equity:

- **Pre-IPO:** 72% voting control. (Series A, 28% / Series B, 44%)
- **Post-IPO:** 58% voting control. (Series A, 23% / Series B, 35%)

Exit / Liquidity: Target IPO / NZX listing within 12 months.

The Platform

- **NZ Agribiz & Natural Health** – premium therapeutic oils from wild harvest, regenerative, tikanga compliant practices.
- **Tourist Attraction** – iconic visitor experience anchoring the brand with the investment qualifying for NZ residency application.
- **AU Manufacturing** – GMP/TGA compliant production, IP ownership, supply chain security.
- **US Distribution Hub** – direct access to the world's largest natural health consumer market.

Use of Funds

Series A (NZD6.6M/USD4M) Fully Production Ready – First shipment in US

- Factory site purchase (*contract signed*) – NZD2.9M.
- Extraction equipment relocation & installation – NZD0.35M. Luke
- Harvesting equipment – NZD0.40M. Eric
- Community “ArtHouse” outreach – NZD0.10M. Shona
- Oil shipment to AU – NZD0.30M. Luke
- Working capital & operations – NZD0.95M.

Series B (NZD10M/USD6M) Value adding & Distribution in Place – ready for IPO

- AU (NSW based) NHP manufacturer acquisition – AUD2.0M. Nic
- AU (NSW based) two factories & 250-acre farm – AUD4.5M. Bryan/Nic
- US (Valencia, CA) distribution company – AUD2.0M. Linda
- NZX listing -working capital – NZD1M.



Investment Highlights

This project has an incredibly compelling foundation. **A convergence of market opportunity, cultural narrative, ecological advantage, and therapeutic potential that few, if any global natural health products can match.**

- **Control:** Majority ownership, maintaining post-IPO board influence.
- **Unique Differentiation:** Gender-specific, natural infection control remedies, i.e., (*Mānuka* for women – the “*wahine*”, *Kānuka* for men – the “*warrior*”).
- **Blue Ocean Market:** USD268B infection control niche with little direct competition.
- **Valuable Resource:** Northland wild harvest oil reserves valued at ~USD5.8B.
- **Integration:** From wild harvest → GMP/TGA production → US retail shelves.
- **Premium Positioning:** NZ therapeutic oils valued well above Australian alternatives.
- **High Upside:** >850% growth target post-IPO.

Lifestyle & Residency

- Qualifies under **NZ Active Investor Plus Visa**.
- **Endless Summer Living:**
 - NZ (Dec–Mar): Agribiz + peak tourism season.
 - AU (Nov–Feb): Manufacturing + coastal lifestyle.
 - USA (Jun–Aug): Distribution + market engagement.
- **Family Benefits:** Multi-generational residency & travel privileges.

The Māori Economy

This project ticks every Govt mandated box for the advancement of rural “*whānau-on-the-whenua*” who have customary control of the biomass taonga from which the oil is extracted. This project delivering to them:

- **Job security** through long term biomass growing / harvesting supply agreements.
- **Recurring income** generation through extraction profit sharing.
- **Cultural support** through tiringa (royalty) payments.

We are looking to appoint a high profile community leader with far north tribal whakapapa / Tūrangawaewae as “Tikanga Co-Chair”. A visionary who will play a key role in building long term, kaitiakitanga compliant access to taonga bearing whenua in accordance with the “5 Pillars” of supply partnering.

Next Step

In the first instance, we are seeking **one strategic partner** for the Series A who has a passion for Natural Capital that focusses on the delivery of sustainable, natural healthcare products that support the Māori economy. If an investor is US based, the investment will deliver the enjoyment of a unique lifestyle with residency options. Qualifying for offer via the “Live Deals” board to foreign investors as a company that ticks every Regional and Central Govt box as an acceptable investment. One delivering intergenerational “Endless Summers”.

Confidential investor briefings are available through our DD library which follows:



SHAREHOLDER SUMMARY – POST SERIES A & B ROUNDS

PROPOSED PRE-CAPITAL RAISING TNH SHAREHOLDING

The planned shareholding of TNH and its directorate will be representative of the Business Combination partners whose collective input creates the ecosystem that will deliver a natural healthcare company, operating in NZ, AU and the US. The forecast post Series A and B Rounds shareholding of TNH is as follows:

FOUNDERS/MANAGEMENT	SHARES	%	FUNCTION
Tribal Health Corp (“TRC”)	1,000,000	15%	AU Production / US Distribution.
Essentially Bay of Islands Ltd	1,000,000	15%	NZ Oil Extraction Partner.
Kohumaru Taonga Ltd (as nominee)	1,000,000	15%	NZ Oil Biomass Supply Partners.
Nash Kelly Global Ltd	500,000	8%	Endless Summer Series Partner.
NZ Childrens Arthouse Partner	500,000	8%	Community Outreach Division.
Incrementum Ltd	300,000	4%	NZX Advisory.
TRC – VAMS Provider allocation	1,000,000	15%	Group Management Providers.
TRC – Launch Partner allocation	1,300,000	20%	Pre Series A Placement.
PRE-SERIES A & B TOTAL	6,600,000	100%	

The proposed shareholding of TNH, post Series A and B Rounds is as follows:

NZD6.6M SERIES A ROUND			NZ OPERATIONS
Pre Series A & B as above	6,600,000	28%	Founder Shareholder Group.
PLUS			
Series A Production Partner	6,600,000	28%	L&B / Arthouse/extraction launch.
POST SERIES A GROUP TOTAL	13,200,000	56%	
PLUS			
NZD10M SERIES B ROUND			AU-US OPERATIONS
Series B Endless Summer Program	10,000,000	44%	AU-Production US Distribution.
POST SERIES A & B TOTAL	23,200,000	100%	
PRE-IPO SHARE SPLIT X 4:1	92,800,000	82%	
Plus			
IPO	20,000,000	18%	Public shareholding.
TOTAL SHARES ON ISSUE	112,800,000	100%	
X forecast trading price (end year 2)	\$2.12		
= Forecast Market Cap	\$239,136,000		



BUSINESS OPPORTUNITY PITCH

This project has an incredibly compelling foundation. **A convergence of market opportunity, cultural narrative, ecological advantage, and therapeutic potential that few, if any, global natural health products can match.**

In fact, no other country produces therapeutic oils from botanically distinct trees with a gendered ethnobotanical legacy. We are not selling just oils:

We’re selling ancestral intelligence, wellness by nature, and a uniquely, non-replicable Aotearoa-based tradition.

Below we frame the opportunity in a structured way that clarifies the scale of the opportunity, the unique value proposition, and the steps toward first-mover advantage.

Strategic Opportunity Summary

1. Massive Untapped Resource Base in Northland.

- **108,000 hectares** of wild tea tree (kanuka + manuka) biomass in **Northland** alone.
- **No chemical sprays** within miles: ultra-clean, low-contamination profile—**ideal for health and wellness markets.**
- **USD \$2,500/kg** average market price for NZ tea tree oil (kanuka/mānuka blend or as separate chemotypes).
- **Potential market value** in Northland alone: **USD \$5.8 billion** of extractable therapeutic oil (assuming sustainable yield rates).

This is not just a health story—it’s a **sovereign-level green goldmine** with commercial, cultural, and ecological alignment.

2. Authenticity + Provenance = Brand Premium

The Company has access to:

- **Traceable origin** from a massive regrowth location and the entire surrounding area/region.
- **No-spray, wildcrafted biomass**—a major competitive edge over Australian melaleuca/tea tree oils that are typically cultivated in more intensive, herbicide use environments.
- A **unique terroir** from Far North NZ, allowing you to tell a **regional purity story** that resonates with global clean-beauty, clean-wellness, and traceability demands.

3. Cultural Differentiation = Blue Ocean Positioning.

This may be the most **innovative brand differentiator**:

- **Mānuka = rongoā** (traditional women’s medicine)—used by ancient iwi for **general healing**, respiratory issues, and infections.
- **Kānuka = warrior’s remedy**—used for **strength, stamina, wound care, post-combat infection**, etc.



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This gives **gender-differentiated natural remedies** that no other country or tea tree oil producer can credibly claim:

Product Line	Cultural Use	Modern Use Case
Mānuka Oil	Healing, nurturing	Female health, immune support, infection control.
Kānuka Oil	Warrior medicine	Male wellness, muscle relief, infection control.

4. First-Mover Advantage with Market White Space.

- **Australia** produces some *Leptospermum* oils (mānuka) but not kānuka.
- **Other global competitors** (India, China, South Africa) produce tea tree oil from ***Melaleuca alternifolia***—with no cultural, ecological, or gender-linked narrative.
- **We control both the story and the supply**—a position few can challenge, especially with:
 - Access to wild-grown biomass.
 - Clean, chemical-free provenance.
 - Ability to develop **region-specific chemotypes**.

Turning the Vision into a Global Wellness Brand.

1. Brand Architecture.

Position as a **bifurcated wellness system**:

- **“Twin Healthcare Guardians”**: Mānuka for the nurturer; Kānuka for the warrior.
- Leverage **cultural IP in partnership with iwi / hapū** to maintain authenticity and legal defensibility.

2. Product Development.

- **Topical applications**: serums, balms, sprays.
- **Aromatherapy**: essential oil blends, diffusers.
- **Nutraceutical angle**: explore micro-dosing or liposomal delivery once ingestibility pathway is clear.
- **Clinical trials**: to support claims (especially around male-focused antifungal/anti-inflammatory / nosocomial infection treatment efficacy of kānuka).

3. Certifications & Traceability.

- Develop **Māori-endorsed provenance certification**. (*proposed Tikanga Advisory Council*).
- Use **blockchain-backed QR traceability** to verify provenance down to GPS coordinates.

4. Market Entry Strategy.

- Launch via **prestige natural health and beauty channels** in Europe, Japan, and the US.
- Position kānuka as a **new category entrant**—not just a tea tree oil variant, but a **next-generation male-focused botanical therapy**.



DUE DILIGENCE LIBRARY

A number of documents have been prepared to support the DD process.

The documents can be accessed of the Company's webpage <https://tribalteatree.com/tikanga>.

However, for immediate reference, the DD files are listed below and hyperlinked to the underlying document which is stored in an AWS hosted, cloud storage folder.

NZ-DOC-1881 - TNH Series A & B EOI Placement intro NZD16,6M

NZ-DOC-1882 - Project Investor "Pitch Deck" slide show Presentation

NZ-DOC-1883 - TNH- Series A -NZD6.6M Placement Memorandum

NZ-DOC-1888 - Pre-Series A Angel Secondary Share Placement NZD600k

US-DOC-1884 - Series B NZD10M PPM.

US-DOC-1890 - USD10M (NZD16.6M) "Endless Summer" package

US-DOC-799R - USD10M 3 country, agribiz sanctuary package

NZ-DOC 1889 - NZD1B NZ.TT agribiz Business Opportunity Pitch Paper

NZ-DOC-1898 - NZD5M Mezzanine Funding Invite



ECOSYSTEM SUPPORT

NEW ZEALAND OPERATIONS

Luke Shepherd – Director-CEO elect, **NZ Tea Tree Oil extraction ops / Production**
113 Tauranga Bay Road, RD1 Kaeo, Northland, 0478
essentiallymanuka@gmail.com Mobile +64-21-024 28754



Eric Lloyd – Director, **Biomass supply / Māori landowner liaison / Production**
106 Kohumaru Road, RD 1 Mangonui 0494
hiktown@outlook.co.nz Mobile +64-21-132 7185



Nic Iverson – NZ Resident Director, NZ Showcase USA Inc, **Production - Export**
26 Kemp Road Kerikeri 0230, New Zealand/Aotearoa
nic@sanctumstay.us Office: +64-9-945 6927, Mobile: +64-21-178 7637



Shona Hammond Boys – Founder – NZ Childrens Arthouses, Community Outreach
217 Kupe Street, Orakei, Auckland
artaroha@outlook.com – Mobile +64-27-699 8843



NEW ZEALAND – GOVERNANCE

Stuart Nash - Director – **Endless Summer seminar series sponsor**
59 Marine Parade, Napier South, Napier 4110
stuart@nashkellyglobal.co Office +64-21-444 888



Johannes Cilliers - NZX Advisory Consultant
1199A Whangaparoa Road, Gulf Harbour, Whangaparoa 0930
john@tribalmanuka.us - Mobile +64-27-242 8485



Under negotiation – Director/Chairperson



UNITED STATES

DIRECTOR

Linda Brink –NZ Showcase USA Inc, **US Resident Director - Distribution**
2929 E Commercial Blvd, Suite 409, Ft Lauderdale FL 33308, USA
linda@sanctumstay.us, Mob: +1-954-203 6233



ECOSYSTEM SUPPORT CONTACTS – US

Bob Kelsey –NZ Showcase USA Inc, **US Client Liaison Manager**
1085 SE 17th St, Ft Lauderdale FL 33308
asp@sanctumstay.us, Mob: +1-954-464 9200



Charles “Cappy” Pillon – Endless Summer investment series, **Seminar manager**
1085 SE 17th ST, Ft Lauderdale, FL 33316
capital@sanctumstay.us Mob +1-954 687 9999



Bruce Brown Films LLC (Alex Mecl) – **Endless Summer campaign licensor**
3858 W Carson St, Ste 220, Torrance CA 90503
info@brucebrownfilms.com Office +1-310-543 4360



Leslie Doyle **Social Media Influencer**
sanctuary@sanctumstay.us 1085 SE 17th Street, Ft Lauderdale, FL 33317



Amy Preston, Preston Barnes CPA – **FATCA, DTA Compliance NZ-US**
2929 E Commercial Blvd, Suite 409m Ft Lauderdale FL 33308
amy@bpgcpa.com Office +1-954-776-5567



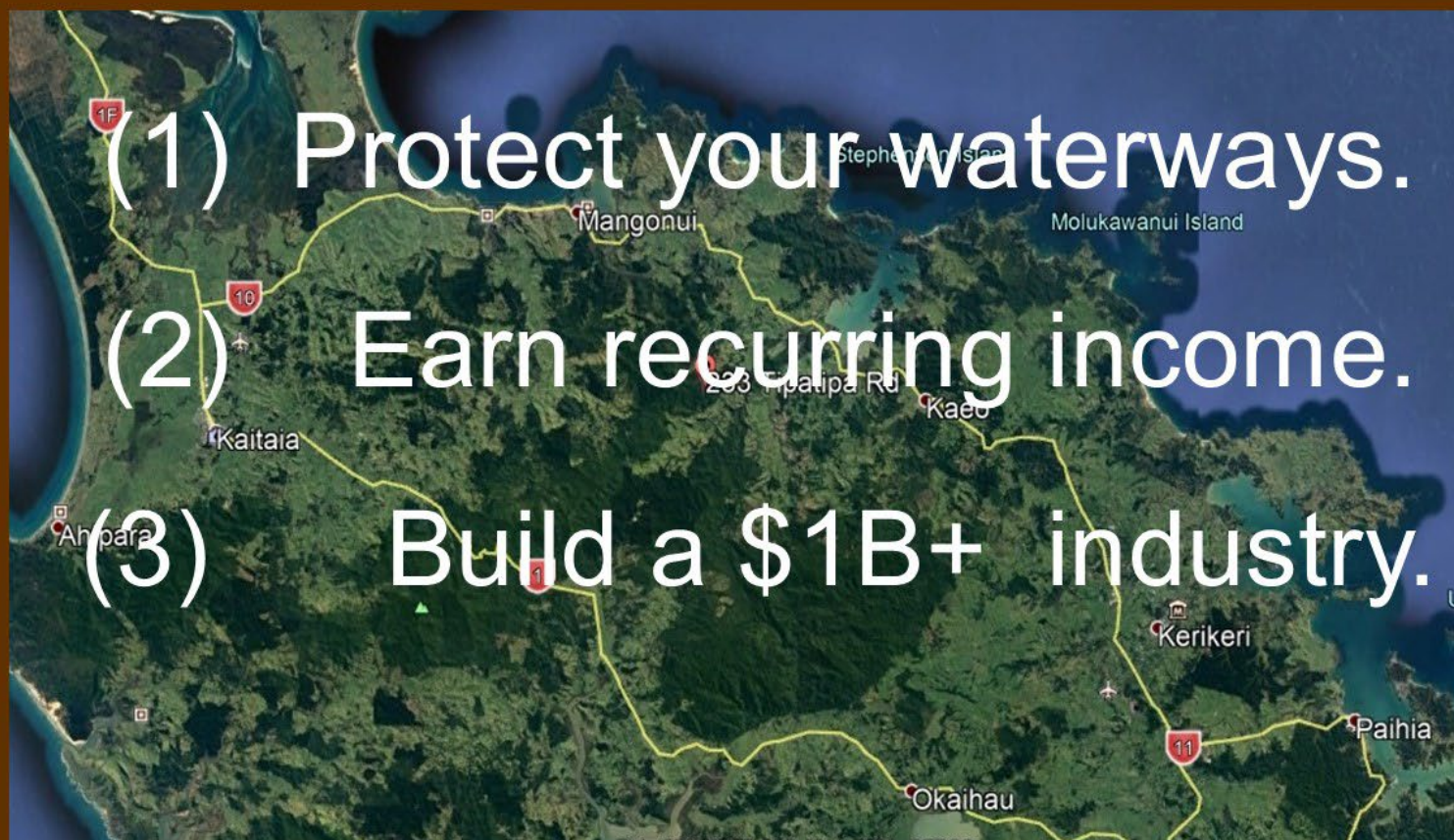
An Endless Summer

AVAILABLE UPON REQUEST

NZ Agribiz Sanctuary

NZ Legal Service Providers.
NZ Accounting / Taxation Advisors.

Our late Kaiārahi said that there are three great reasons why a landowner, should plant, grow and harvest Mānuka and Kānuka on their whenua according to Tikanga for oil production for export.



Protect your waterways

Tea Tree joins the battle to protect waterways

Recent Plant & Food research indicates planting tea tree could reduce the impacts of farming on waterways, as well as giving farmers an additional income stream.

In addition to the fertiliser applied to support pasture growth, animal urine adds nitrogen to soil at rates in excess of the ability of pasture to use it. Plant & Food Research scientists have contributed to a programme which found that, after heavy application of urea, the soil around mānuka and kānuka trees contained dramatically less nitrate than around radiata pines which were used for comparison.

The research found less nitrous oxide gas escaped from the mānuka and kānuka soil than from the pine pots. It also found that just 2kg of nitrates a hectare drained from the mānuka and kānuka pots, compared with 53kg a hectare from the pine tree pots.

The results have boosted the growing national interest in bringing native species back into farming to support biodiversity, and protect surface waters, replacing exotics that are destroying our environmental eco-system.

Earn recurring income

Tea Tree oil delivers farm gate income

Environmental chemistry professor Brett Robinson says better use of mānuka and kānuka could offer an all-round win.

“Using native mānuka and kānuka as part of a farm system supports biodiversity, nutrient cycling efficiency, animal welfare and farm income and will help contribute to sustainable agriculture.”

Plant & Food Research’s Dr Craig Anderson says the difference doesn’t come from mānuka and kānuka taking up more nitrogen but from the effect of the trees on the microbes in the soil because mānuka and kānuka seem to have an inhibiting effect on the microbes in the soil that mediate the nitrogen cycle.

\$5,400+ GROSS INCOME PER HA

This is the potential gross income per ha based on an Annual Farm Gate Price (AFGP) of NZ\$300 per litre of oil extracted from foliage **delivered by the landowner to the farm gate** for oil extraction. Sustainable farming methodology will ensure recurring income from both mānuka & kānuka every year.