

**Sustainability  
Energy Security  
Operational Resilience**

**Watts Matter** helps organisations cut energy use and operating costs. Our mantra is:

**Reduce Before You Produce.**

With a parent company registered in both the UK and the U.S., we bring global experience and proven solutions to local markets.

**We Deliver Targeted Efficiency in Phases**

1. Lighting Upgrades
  - Ultra-efficient LED that provides rapid, high-impact energy savings
2. Energy Conservation Measures (ECMs)
  - HVAC optimisation
  - Controls, sensors, and real-time monitoring
3. On-Site Energy Generation & Storage

**Flexible Funding**

- Zero CapEx available where feasible
- Standard capital or hybrid models also supported

**Ongoing Support & Compliance**

We provide full system monitoring, performance tracking, and documentation to support:

- Maintenance and facilities managers in ensuring systems continue to deliver savings year after year
- Sustainability teams with data for internal reporting and ESG metrics
- Compliance officers with clear evidence for:
  - Mandatory carbon reporting
  - Minimum energy efficiency standards
  - Public-sector and corporate sustainability targets

**[www.wattsmatter.net](http://www.wattsmatter.net)**

## Ultra-Efficient Energy Solutions That Cut Costs and Carbon

- 9 countries
- 5+ billion kWh saved
- 2.4 million tonnes of CO<sub>2</sub> mitigated



**Edwards Air Force Base**

Annual  
Savings: \$ 303,970  
kWh Savings: 1,864,679  
CO<sub>2</sub> Reduction 667 metric tonnes



**Brown's Ferry Nuclear Power Station**

Annual  
Savings: \$ 854,901  
kWh Savings: 8,952,386  
CO<sub>2</sub> Reduction 4,254 metric tonnes



Some of the clients we've  
successfully supported

## Funding Models

Watts Matter offers **Lighting-as-a-Service (LaaS)** and **Energy-as-a-Service (EaaS)**. These models can unlock savings from day one, making it easier for organisations to benefit from upgraded lighting and energy systems without a large initial investment.

**Zero CapEx models** deliver energy efficiency upgrades without capital expenditure. The installation is funded through the energy savings generated by the project. A portion of these savings is used to recover the cost over a typical period of 2–5 years, while the reduction in energy consumption delivers a net cost saving from the outset. Once repaid, 100% of the savings remain with the client.



**Reduce Costs**

**Streamline Compliance**

**Enhance Comfort & Performance**

Each solution is tailored to your specific requirements,  
with continuous support provided.



## Manufacturing Excellence

Watts Matter works with a global manufacturing group across eight ISO 9001–certified factories and over 750,000 m<sup>2</sup> of production space to deliver high-performance, ultra-efficient LED lighting—built to order for commercial clients.

**We design and manufacture:**

- Circadian lighting solutions for schools, hospitals, and offices – delivering both cost savings and proven health benefits
- Any type of luminaire, tube, or bulb for any commercial application
- Products engineered to deliver maximum lumens per watt, reducing both energy use and carbon emissions

All fixtures are built using top-tier components, tested for over 100,000 hours of useful life, and certified to international standards (UKCA, CE, UL, RoHS, and others). Every product is fully warranted and undergoes strict quality control from fabrication through final testing.



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