

# NuDental Solutions

## Newsletter • December 2023



The latest insight from entrepreneur, consultant, and coach [Dan Fulcher](#)

### Focus on YOU

*"When you hand good people possibility, they do great things."* – [Biz Stone](#), Twitter co-founder

The culture of a dental practice can be categorized in two ways: 1) the culture experienced by patients and 2) the culture that doctors and staff comingle within. Workplace culture is typically sketched into existence with a mission statement and a complimentary laundry list of "core values." Good business theory. Great intentions. Inevitably grandiose and overstuffed.

Once the proverbial airtor meets enamel, workplace culture is more realistically defined as the attitudes and behaviors that permeate the atmosphere of our work environment. You know. How each of us feel about our company and leadership. How we feel about each other both personally and professionally. And our level of comfort with the policies and procedures that govern our daily work lives.

Workplace culture is about leadership and a framework. Leadership that promotes a safe, healthy, and pleasant environment. One that focuses on teamwork and team building. One that inspires enthusiasm, devotion, and a fervor for the collective mission. A framework that makes your job easier, incentivizes your performance, and elevates your potential. In short, a culture that makes you feel good about yourself and makes you want to get up and go to work each day.

Smile and wink if your workplace culture is *simpatico*. If it is, remember to acknowledge leadership and each other with a grateful nod and a hug or two. Strive to bake mutual respect for each other into your DNA. It can be a work in progress sometimes, but the eventual outcome and benefits are always worth the effort.

If we can help evolve your workplace culture into a Top Tier space for you and your teammates to thrive and have fun, contact [NuDental Solutions](#). We have the solutions to help.

### Quotes that remind me to relax

*"Age is strictly a case of mind over matter. If you don't mind, it doesn't matter."* – [Jack Benny](#), comedic savant

*"When a horse learns to buy martinis, I'll learn to like horses."* – [Steve McQueen](#), legend

### Lifestyle through the lens of haligdaeg

Ahh, the holidays. A time of bliss and benevolence. While many of us debate the merits of turkey over ham and jellied cranberry versus cranberry sauce, a much larger debate persists throughout the commonwealth. Wait for it... yes... online versus brick & mortar shopping. Tech convenience versus traditional convention. Virtual versus tactile. Is there anything more polarizing than this fundamental, yet socially imperative dichotomy?

You might wonder: how does this potential conundrum relate to lifestyle? My own standard of living and pursuit of happiness?

Characteristically, your approach to shopping this holiday season reflects your age (generation), personality, values, and traditions. Step by step, your lifestyle usually follows suit by reflecting these four traits as well. How you shop is simply a metaphor.

In the end, most of us pursue a combination of both virtual and tactile shopping. Why? Because both approaches combine swimmingly to satisfy our holistic craving for convenience, value, and catharsis. Translation: happiness. To each and all of you...

Good shopping and Happy Holidays!

\*\*\* Previous editions of "NDS Newsletter" are now available online at [NuDental Solutions](#) \*\*\*

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