

For Sale By Owner (FSBO)

Using a Real Estate Agent / Realtor

When Sold Directly to Us

Repairs

Yes

Yes

None

Average Time on Market

4.5 months or more

3 months or more

None

Commissions/Fees

3%

6%

None

Closing Costs

3%

3%

None

Showings / Open Houses

Yes

Yes

None

Inspections

Yes

Yes

None

Appraisal

Often

With loans, always

None

Clean-Up

Often

Yes

None

Closing Date

30-60 days

30-60 days

You Choose!