

Crown  
Commercial  
Service  
*Supplier*

# RM6160 - NON CLINICAL TEMPORARY AND FIXED TERM STAFF

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## LOT 3 IT PROFESSIONALS



## COMMERCIAL AND IT RESOURCING PARTNERS

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Connecting the best talent with great opportunity across the health sector in the ever-changing world of Information, Communications and Technology

# WHY APS PARTNERSHIP

APS has formed an exciting partnership with leading recruiters Apply Recruitment and Insight Executive Group to offer the full suite of interim, fixed term and permanent resourcing solutions.



APS Partnership



Apply Recruitment



Insight Executive Group

- APS Partnership is a leading commercial partner working with businesses and government to create and deliver value beyond their own commercial capability
- We have partnered with Apply Recruitment and Insight Executive Group to bring an innovative approach to IT resourcing and digital solutions to help our public sector customers achieve success.
- We are a trusted partner to the Crown Commercial Services providing IT professionals and project managers, and digital and cloud solutions.

## Testimonials

*"Insight Executive Group were excellent in securing me my role and rate. They listened very carefully to my requirements and ensured they only offered positions that fitted this specification. **Brian White, Programme Consultant, Department of Health and Social Care***

*"Recruitment can be difficult at the best of times but Apply Recruitment removes these barriers and provides the service that every employer needs. I would absolutely recommend them for any role that you need filling however challenging and diverse." **Hammond Reddie, CTO, The Miles Consultancy Limited***

# OUR SERVICES

We provide the full range of end-to-end Technology Resourcing Solutions. We are an outcome based project partner with experience of delivering complex projects, transformation, and large scale recruitment campaigns.



## TECHNOLOGY SECTOR RECRUITMENT

- C-Suite
- Technical Architecture
- Digital Ops
- Enterprise Solutions Architecture
- Customer Experience Design
- Infrastructure



## TRANSFORMATION, PROGRAMME AND BUSINESS CHANGE

- Project and Programme Management
- Agile Development
- Enterprise Transformation
- Systems and Services Transition
- Cost Benefit Analysis



## IT AND CYBER SECURITY

- Anti-Virus
- Firewall & Proxy Solutions
- Managed Network and Comms
- Security & Penetration Testing
- IT Health Checks



## CLOUD AND DIGITAL SOLUTIONS

- Sales Force
- CRM
- Azure
- AWS
- Office365
- BI and Digital Performance Analytics



# OUR TEAM

Helping our public sector partners win by adopting the best resourcing approaches



## Rob Riley

Lead Recruitment Partner

Dedicated Recruiter for all C-Suite and Technology Sector Professionals



[rob.riley@applyrecruitment.co.uk](mailto:rob.riley@applyrecruitment.co.uk)



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## Neil Doran

Relationship Manager

Managing NCS Client Relationships and Service Delivery



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## Tony Kearins

Technology Lead Partner

Provides Technical Support and Advice in Scoping Requirements



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## Richard Collins

Lead Recruitment Partner

Dedicated Recruiter for all Transformation, Programmes and Business Change



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# CASE STUDY

## What we did:

Our engagement approach enabled us to quickly assess capability and availability of potential candidates. This included; accessing our specialist candidate database, working with partnering organisations, using LinkedIn Recruiter and proactive candidate face-face and telephone engagement. With IT expertise and health sector knowledge, APS and our partners were able to sift candidates, resulting in guaranteed high quality candidates.

Within 2 days, we had provided the client with high calibre and available candidates for all roles.

## Positions Deployed:



Project Manager



Data/Systems Manager



Project Business Partners



Relationship Manager

## Results:

Within a short time, the APS resource were integrated in to the client's team and were supporting the senior management team to facilitate the transformation programme.

Our team of associates developed a new operating model, and following a data capture and analysis exercise, our team developed a new operating model together with new systems and ways of working across the business that delivered significant improvements.



UK Central Government

## The Scope:

Our client, a central Government department, was undertaking a review of its corporate commercial directorate. The review included emotive issues, such as redundancies, and strategic realignment of the business to improve the commercial capability of the team.

The resources were based in London

The requirements were procured through a Crown Commercial framework and the client's own resourcing framework.



APS understood the needs of the client and targeted how best to add the most value by; integrating in to the team, producing strategic plans and allowing space for the senior management team to deliver the programme.