

INTERBROS



INTERBROS PROFESSIONAL TEAM

Business Organization Chart

EXECUTIVE DIRECTORS & PARTNERS

LEGAL

AUDIT/COMPLIANCE

OPERATIONAL DIVISIONS

**Marketing &
Production Teams**

**Technical & Administrative
Divisions**

Accounting & Finance

Information Technology

Products and Services offered by INTERBROS

From our office in Miami, and working with our correspondents in London and directly with Reinsurers around the world, we provide a variate of Placement/Consulting services and Solutions with first class reinsurance capacity and providers, as well as new markets and products, in the following areas:

- **On a Treaty & Facultative Basis (Proportional and Non-Proportional), the lines of business/products we serve, include:**
 - ~ **Property/Casualty**
 - ~ **Construction/Engineering/Energy, Oil & Gas**
 - ~ **Marine and Aviation (Hull/Cargo/STP)**
 - ~ **Life, P. Accident/Health**
 - ~ **Marine Ports and Airports liability**
 - ~ **Specialty Risks**
 - ~ **Massive Marking Products/Bank-Assurance**
- **Consulting Services on Insurance, Reinsurance, Risk Management, Captives/Rent a Captive and other Specialized Solutions.**

INTERBROS Strategy for Facultative Placements

INTERBROS directly contacts all potential markets in both North and South America, as well as the rest of the world with the support of our correspondent network in London and Continental Europe, in case it may be required.

INTERBROS studies all placement possibilities through different combination of structures, including Quota Share and Excess of Loss, to maximize results, by finding the right balance between the best Terms & Conditions available with the required capacity and price levels.

We do not only concentrate in accessing the specialized, traditional International Markets, but we also access domestic insurance carriers which underwrite multinational risks and provide good additional capacity with a high level of solvency.

INTERBROS Marketing Handling



Insured



Cedant / Local R/I Brokers



INTERBROS



**Regional Markets in
USA /Latam.**



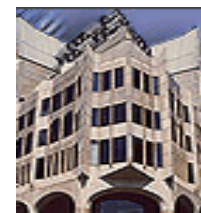
Lloyd's Underwriters



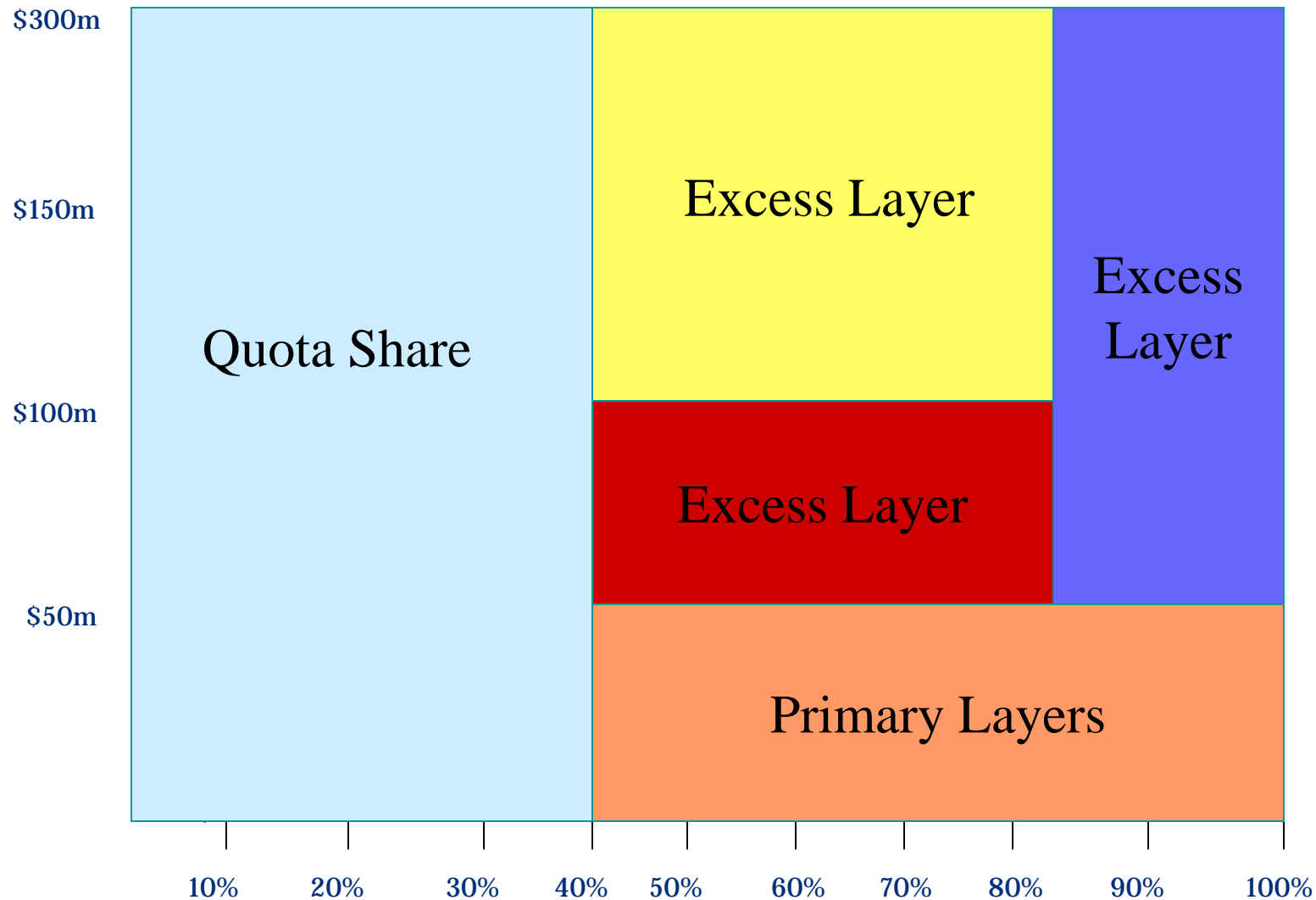
**European and rest of
the World Markets**



**London
Companies**



Example of a Facultative Placement



Some of the Risks and Contracts placed by staff members of INTERBROS

Furnas (Brasil)	Energy
YPF (Argentina)	Refinery Gas/Oil, Energy
ICE (Costa Rica)	Energy and Telecom.
CEL (El Salvador)	Energy
INDE Guatemala	Energy
ENEL (Nicaragua)	Energy
Guatemala	Various Sugar Mills, Brewery and other major Industries, XL Cat.Treaties
Costa Rica	Health Treaties and Fac. large industries
Interagua (Ecuador)	Water public utility company
Electroperu (Peru)	Energy
Perú, Ecuador, Colombia	Health Treaties, Property, Mining Risks Debtors Portfolio Treaties, Life, Debtors Group Life, Personal Accidents Treaties, Major Medical, Marine Cargo/STP
Dominican Republic	Health Treaties, Property & Casualty Facultative Aviation
Brasil, Mexico & Other Countries	Property/Energy & Casualty Risks



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