

INTERBROS





# InteRBroS PROFESSIONAL TEAM

## Business Organization Chart

### EXECUTIVE DIRECTORS & PARTNERS

**LEGAL**

**AUDIT/COMPLIANCE**

### OPERATIONAL DIVISIONS

**Marketing &  
Production Teams**

**Technical & Administrative  
Divisions**

**Accounting & Finance**

**Information Technology**



# Products and Services offered by InteRBros

From our office in Miami, working directly with Reinsurers around the world as well as with our correspondents in London, we provide a variety of Placement/Consulting services and Solutions, bringing first class reinsurance capacity and providers, as well as new markets and products, in the following areas:

- On a Treaty & Facultative Basis (Proportional and Non-Proportional), the lines of business/products we serve, include:
  - ~ Property/Casualty (Crime, Financial Lines, Third Party Liability & Cyber).
  - ~ Construction/Engineering/Energy, Oil & Gas
  - ~ Marine and Aviation (Hull/Cargo/STP/SO)
  - ~ Life, Personal Accident/Major Health
  - ~ Marine Ports and Airports liability
  - ~ Specialty Lines (Indemnity Products
  - ~ Affinity Products
- Consulting Services on Insurance, Reinsurance, Risk Management, Captives/Rent a Captive and other Specialized Solutions.



# InteRBroS Strategy for Facultative Placements

INTERBROS directly contacts all potential markets in both North and South America, as well as the rest of the world with the support of our correspondent network in London and Continental Europe, in case it may be required.

INTERBROS studies all placement possibilities through different combination of structures, including Quota Share and Excess of Loss, to maximize results, by finding the right balance between the best Terms & Conditions available with the required capacity and price levels.

We do not only concentrate in accessing the specialized, traditional International Markets, but we also access domestic insurance carriers which underwrite multinational risks and provide good additional capacity with a high level of solvency.

# InteRBroS Marketing Handling



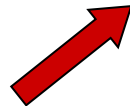
**Insured**



**Cedant / Local R/I Brokers**



**INTERBROS**



**Regional Markets in  
USA /Latam.**



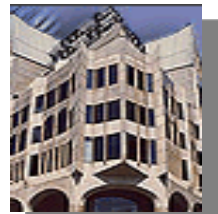
**Lloyd's Underwriters**



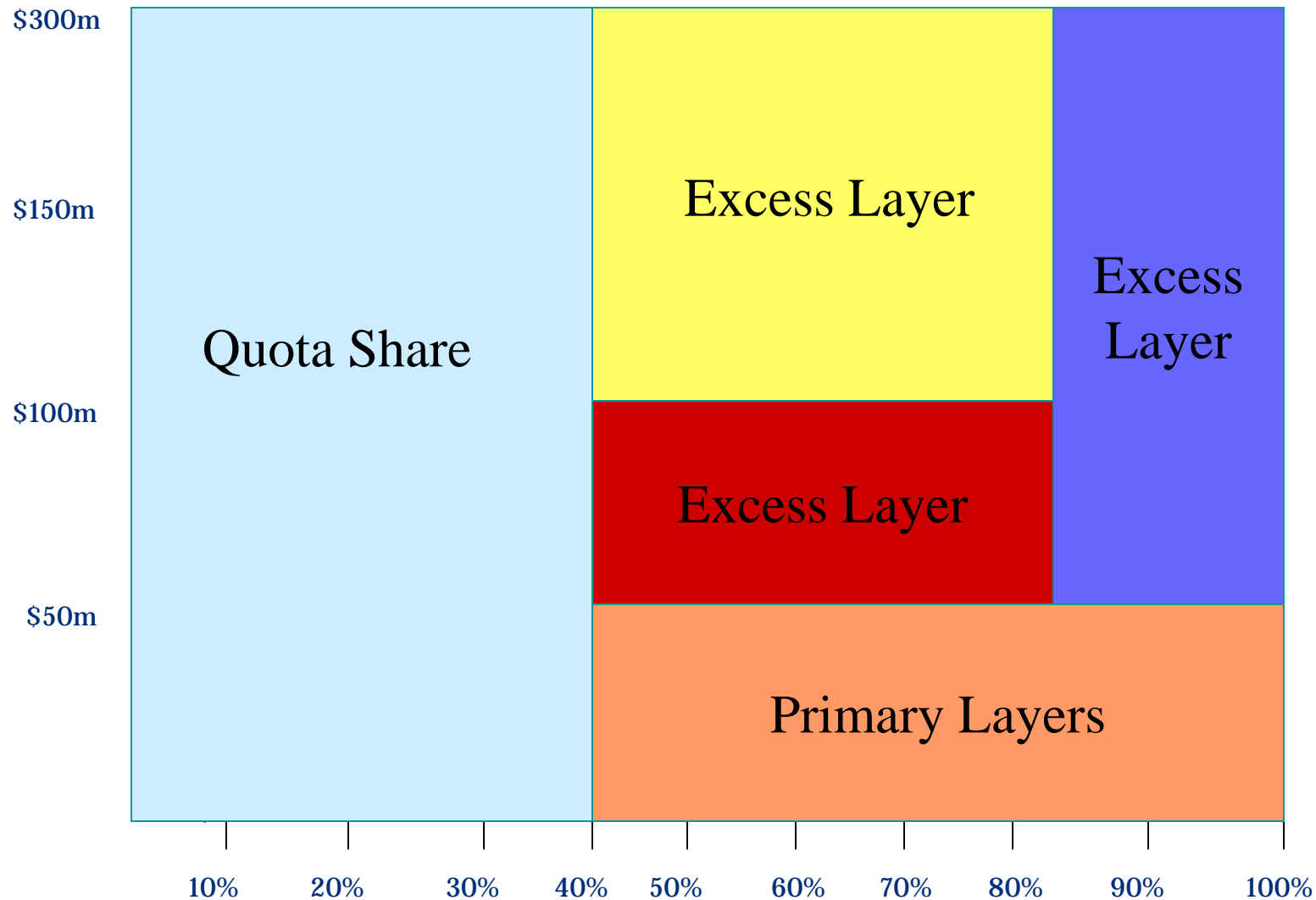
**European and rest of  
the World Markets**



**London  
Companies**



# Example of a Facultative Placement





# Some of the Risks and Contracts placed by staff members of InterBros



|   |   |
|---|---|
| <b>Perú, Ecuador, Colombia</b>            | <b>Property, Mining Risks, Large Industries Marine Cargo/STP, Financial Lines, Debtors Group Life, Personal Accidents &amp; Major Medical Fac. &amp; Treaties</b> |
| <b>Guatemala/El Salvador</b>              | <b>Sugar Mills, Brewery &amp; other Major Industries, Property &amp; Marine, Treaties</b>   |
| <b>Costa Rica/Honduras/Nicaragua</b>      | <b>Health Treaties and Property Fac. Large Industries</b>   |
| <b>Dominican Republic</b>                 | <b>Health Treaties, Property &amp; Casualty &amp; Facultative Aviation</b>  |
| <b>Brasil, Mexico/Other Countries</b>     | <b>Property Large Industries/Energy &amp; Casualty Risks</b>  |
| <b><u>Some specific Risks, being:</u></b> |   |
| <b>Furnas (Brasil)</b>                    | <b>Energy</b>   |
| <b>YPF (Argentina)</b>                    | <b>Refinery Gas/Oil, Energy</b>   |
| <b>ICE (Costa Rica)</b>                   | <b>Energy and Telecom.</b>  |
| <b>CEL (El Salvador)</b>                  | <b>Energy</b>   |
| <b>INDE Guatemala</b>                     | <b>Energy</b>   |
| <b>Interagua (Ecuador)</b>                | <b>Water public utility company</b>   |
| <b>Ferreycorp (Peru/Regional)</b>         | <b>Caterpillar Top Distributor</b>  |



**PLEASE CONTACT US AT:**

**•INTERNATIONAL REINSURANCE BROKERS SOLUTIONS LLC**

**•1001 Brickell Bay Drive, suite 2700-L1, Miami, Florida 33131**

**•Phone: 305 446-1554**

**Public@interbrosusa.com**

**Jose-Antonio Perez-Albela (Japa)  
CEO**

**Mobile (305) 972-4622  
jose.perezalbela@interbrosusa.com**

