


# Hopscotch Consignment Sale

## Suggested Pricing Reference Guide

As a consignor, you choose how to price your items. To simplify this process; we have provided pricing guidelines that are accepted by consignment sales throughout the country. You are not required to use this guide; this is provided for your convenience only.

Remember, a great consignment rule of thumb is 35-40% of what you paid for the item (making adjustment based on brand name and condition of item).

	Tier 1	Tier 2	Tier 3	Tier 4
	Discount Stores	Department Stores	Popular Retail Chains & Higher End Dept Stores	Upscale Retail Chains & Boutique
	Walmart, Target	JC Penney, Kohls, Sears, TJ Maxx, Marshalls	Gap, Old Navy, Abercrombie, Children's Place, Limited, Too, Aeropostle	Gymboree, Janie & Jack, Ralph Lauren, Boutique Brands

### Children's Clothing & Accessories

Tops					
<b>Tops</b>	DRESS SHIRT	2.00-4.50	3.00-5.50	4.00-7.50	5.00-9.50
	LONG SLEEVE/TURTLENECKS	1.50-3.00	2.00-4.00	2.50-5.00	4.00-7.50
	SHORT SLEEVE/SLEEVELESS	1.00-3.00	2.00-4.50	3.00-5.00	4.00-6.50
	SWEATERS	2.00-5.50	3.00-6.00	4.00-10.00	6.00-12.50
	SWEATSHIRTS	2.00-3.50	2.50-4.00	3.50-5.50	6.00-10.00
Bottoms					
<b>Bottoms</b>	DRESS PANTS/SLACKS	2.50-5.00	3.00-5.50	4.00-7.50	4.00-9.50
	CASUAL/KHAKIS	3.50-6.50	4.00-7.00	4.50-8.50	5.00-10.00
	JEANS	2.50 - 5.00	3.00-5.50	3.50-8.00	4.00-9.50
	LEGGINGS	1.00-3.00	2.00-3.50	3.00-5.00	3.50-6.50
	SHORTS	1.00-3.00	2.00-3.50	3.00-5.50	3.50-6.50
	SKIRTS/SKORTS	2.00-4.50	2.50-5.00	3.00-6.00	4.00-7.00
	SWEATPANTS/ATHLETIC PANTS	1.50-3.00	2.00-3.50	3.00-5.50	3.50-6.50
Accessories					
<b>Accessories</b>	BELTS	1.00-2.00	1.00-2.00	1.50-3.00	1.50-3.00
	GLOVES AND MITTENS	1.00-2.00	1.50-2.50	2.00-3.00	2.50-4.00
	HATS (SUMMER & WINTER)	1.00-2.00	1.50-2.50	2.00-3.00	2.50-4.00
	CHILD PURSES	1.00-2.00	1.50-2.50	2.00-3.00	2.50-3.50
	ADULT/TEEN PURSES	3.00-5.00	5.00-8.00	7.50-10.00	10.00-40.00
	SCARVES	1.00-2.00	1.00-2.00	1.00-2.00	1.00-2.00
	SOCKS-GROUP 3 OR MORE PAIRS	\$1.00	1.50-2.50	2.50-3.50	3.00-5.00
	TIGHTS	\$1.00	\$2.00	\$2.00	\$3.00
Dresses					
<b>Dresses</b>	DRESSES	3.00-5.00	3.50-6.00	4.00-7.00	4.50-12.00
	HOLIDAY DRESSES	5.00-7.50	5.50-9.50	6.00-10.50	7.50-20.00
	JUMPERS	2.50-4.00	3.00-5.00	3.50-6.50	4.00-9.50
	SUNDRESSES	2.50-4.00	3.00-5.00	3.50-6.50	4.00-9.50
Infant Clothing					
<b>Infant Clothing</b>	BIBS-GROUP OF 3 OR MORE	1.00-2.00	1.50-3.00	2.00-4.00	2.50-5.00
	GOWNS/SLEEPERS	2.00-3.00	2.50-3.50	3.00-4.00	3.50-5.00
	ONESIES-GROUP 3 OR MORE	1.00-2.00	1.50-3.00	2.00-4.00	2.50-5.00
	ROMPERS	2.00-3.50	2.50-4.00	3.00-4.50	3.50-5.50
	SOCKS-3 OR MORE PAIRS	1.00-2.00	1.50-3.00	2.00-4.00	2.50-5.00
	T-SHIRTS-GROUP OF 3 OR MORE	1.00-2.00	1.50-3.00	2.00-4.00	2.50-5.00

Outerwear					
Outerwear	ATHLETIC/TRACK SUITS	4.00-6.00	4.50-6.50	5.00-7.00	5.50-10.00
	DENIM JACKETS	3.00-5.00	3.50-5.50	4.00-6.00	5.00-9.50
	POLAR FLEECE	3.50-5.00	4.00-6.00	4.50-6.50	5.00-7.50
	RAINCOATS	3.00-5.00	3.50-5.50	4.00-6.00	5.00-9.50
	SNOW PANTS	3.00-5.00	3.50-5.50	4.00-6.00	5.00-9.50
	SNOWSUIT	5.00-7.00	5.50-8.00	6.00-9.00	6.50-10.00
	SPRING COAT/LIGHT WEIGHT	2.50-5.00	3.00-6.00	4.00-7.00	5.00-9.50
	VESTS-LINED OR QUILTED	3.00-5.00	3.50-5.50	4.00-6.00	5.00-9.50
	WINDBREAKER	2.50-4.00	3.00-5.00	3.50-6.00	4.00-8.00
	WINTER COAT/JACKET	3.00-7.00	3.50-7.50	4.00-12.00	8.00-15.00+
PJs					
PJs	2 OR 3 PIECE PJ SETS	2.00-3.00	3.00-4.00	3.50-5.50	4.50-6.00
	BATH ROBE	2.50-3.50	3.50-4.50	4.50-5.50	5.50-6.50
	FOOTED/NON FOOTED SLEEPER	2.00-3.00	3.00-4.00	3.50-5.00	4.50-6.50
	NIGHT GOWN	2.00-2.50	3.00-4.00	3.50-5.00	4.50-6.50
Shoes					
Shoes	BOOTS	3.00-5.00	4.00-6.50	4.00-8.00	5.00-10.00
	DRESS SHOES	2.00-3.00	2.50-4.00	3.00-5.50	3.50-7.50
	POOL SHOES	1.00-3.00	1.50-3.50	2.00-4.00	3.00-7.00
	SANDALS	2.00-3.00	2.50-4.00	3.00-5.50	3.00-8.50
	SLIPPERS	1.00-3.00	1.00-3.00	1.00-3.00	2.00-5.00
	SNEAKERS	1.50-3.00	2.00-4.00	2.50-5.00	5.00-12.00
Swimwear					
Swimwear	SUNGLASSES	\$1.00	\$2.00	2.00-3.00	2.00-3.00
	SWIM SUITS	2.00-3.00	3.00-4.50	3.50-5.00	4.00-6.00
	SWIM TRUNKS	2.00-3.00	3.00-4.50	3.50-5.00	4.00-6.00
	BASIC T-SHIRT	1.50-3.00	2.00-4.50	3.00-5.00	3.00-6.50
Maternity Clothes					
Maternity Clothes	SHIRTS	2.00-3.00	2.50-3.50	3.00-4.00	3.50-4.50
	JEANS	3.00-4.00	4.00-5.00	5.00-6.00	6.00-8.00
	SHORTS/SKIRTS	2.00-4.00	3.00-5.00	4.00-6.00	5.00-7.00
	PANTS/CAPRI'S	3.00-4.00	4.00-5.00	5.00-6.00	6.00-8.00
	DRESSES	4.00-5.00	5.00-6.00	6.00-7.00	7.00-10.00
	SUITS/2 PIECE SETS	6.00-7.00	7.00-9.00	8.00-10.00	9.00-12.00
	SWIMSUIT	5.00-6.00	6.00-8.00	7.00-9.00	8.00-10.00
	NIGHTGOWN/ROBE	4.00-5.00	5.00-7.00	6.00-8.00	7.00-9.00
NURSING/MATERNITY BRAS	2.00-3.00	3.00-4.00	4.00-5.00	5.00-6.00	

	Good Used Condition	Excellent Used Condition or New (without tags)
<b>Baby Equipment</b>		
BABY BJORN/SNUGLI/SLING	5.00-10.00	10.00-20.00
BABY SWING	15.00-30.00	30.00-50.00
BASSINET	10.00-25.00	25.00-40.00
BOUNCY SEAT	5.00-10.00	10.00-20.00
CAR SEAT BASE ONLY	5.00-10.00	10.00-15.00
CAR SEAT W BASE	15.00-25.00	25.00-60.00
DOUBLE STROLLER (SIT OR STAND)	20.00-40.00	40.00-100.00
EXERSAUCCERS	8.00-15.00	15.00-300.00
HIGH CHAIR	10.00-20.00	20.00-50.00
PACK N' PLAYS/PORT A CRIB	10.00-30.00	30.00-60.00
SINGLE CHILD STROLLER	10.00-25.00	20.00-50.00
UMBRELLA STROLLER	2.00-10.00	10.00-20.00
<b>Children's Bedding, Room Décor &amp; Accessories</b>		
RECEIVING BLANKETS (sets)	1.00-3.00	2.00-4.00
STROLLER BLANKETS	2.00-4.00	3.00-5.00
CRIB SETS 3 - 5 PIECE	8.00-10.00	10.00-20.00
CRIB SET 5 - 7 PIECE	10.00-15.00	15.00-30.00
MATCHING ACCESSORIES (LAMPS, BORDER CURTAINS, ETC)	5.00-10.00	6.00-11.00
INDIVIDUAL FITTED CRIB SHEET	1.00-2.00	2.00-3.00
INDIVIDUAL BASSINET SHEET	1.00-2.00	2.00-3.00
INDIVIDUAL CRIB BUMPER	2.00-5.00	3.00-6.00
INDIVIDUAL CRIB SKIRT	2.00-5.00	3.00-6.00
KIDS SLEEPING BAGS	4.00-8.00	5.00-10.00
KIDS CHARACTER BEDDING SETS	4.00-6.00	5.00-15.00
BED RAIL	5.00-7.00	7.00-15.00
<b>Infant Nursing/Feeding Supplies</b>		
BOTTLES- SET OF 3 OR MORE	1.00-3.00	2.00-5.00
PLASTIC BOTTLE LINERS/DROP INS	1.00-3.00	1.00-3.00
SINGLE BREAST PUMP	10.00-20.00	15.00-35.00
DOUBLE BREAST PUMP	25.00-50.00	75.00-150.00
BREAST MILK STORAGE BAGS (NEW)	2.00-4.00	2.00-4.00
NURSING PILLOWS/BOPPY	3.00-5.00	5.00-15.00
EARLY FEEDING SPOONS	1.00-3.00	1.00-3.00
CUPS W/ LIDS/SIPPY CUPS	1.00-2.00	1.00-2.00
KIDS PLATES W/DIVIDERS	1.00-3.00	2.00-4.00
KIDS PLATES INCLUDING UTENSILS	2.00-4.00	3.00-5.00
UTENSILS ONLY	1.00-2.00	2.00-3.00
<b>Children's Furnishing</b>		
CRIB	50.00-100.00	100.00-250.00
CHANGING TABLE	25.00-75.00	75.00-150.00
DRESSER	50.00-100.00	100.00-250.00
GLIDER W OTTOMAN	25.00-50.00	50.00-100.00
<b>Children's Book</b>		
BOARD BOOKS	1.00-3.00	
CLOTH BOOKS	1.00-2.00	
HARDCOVER BOOKS	1.00-3.00	
SOFTCOVER	1.00-2.00	
CHAPTER BOOKS	1.00-2.50	
SETS ( ie AMERICAN GIRL, JUNIE B JONES, etc)	3.00-6.00	
<b>Movies, Games and Puzzles</b>		
VHS-DISNEY/BABYEINSTEIN ETC	1.00-2.00	
DVD-DISNEY/BABY EINSTEIN ETC	5.00-7.00	
DVD-OTHER TITLES	4.00-5.00	
PUZZLES	1.00-5.00	
GAMES	3.00-8.50	