# **Capability Statement**



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## **Core Competencies**

Digital Consulting Services Inc. provides IT Recruitment and Staffing Solutions across the full IT Life Cycle in four services pillars

- Digital Modernization and Cyber Security
- Data Services and Analytics
- Enterprise Infrastructure
- COTS Packages

### **Differentiators**

**QUALITY FOCUS:** DCS has a rigorous screening and qualifying process before we chose a consultant to offer our clients. Multiple interviews, technology tests (if needed), soft skills analysis, communication evaluation, experience review etc. are all part of our standard consultant evaluation. Our clients can count on us for quality consultants to help them achieve their mission.

**BEST VALUE:** Competitive pricing, high quality resources, well trained and team players is what you can count on DCS to delivery you. We can bring a full team to staff your project or a partial team or individual consultants. We can work directly with an end user client, or we can provide consultants through Prime subcontractors.

**TAILORED SOLUTIONS:** Staffing solutions are tailored for your needs. We gather your requirements and design a staffing solution accordingly. We can deliver an individual consultant or a set of consultants or a complete team which has a history of working together harmoniously in a highly productive manner. We can deliver staff on site, near site, off site or at a remote site.

## **Professional Experience**

Our Leadership has 55+ years of experience managing portfolios of outsourced accounts (including Fortune 500 Companies) with annual contract revenues of \$4m-10m representing multiple industries, organization sizes, level of client (from C-suite to Managers) and staff (Hourly to Directors).

- Client/Industries: Transit Agencies, International Banks, Pharmaceutical companies, Insurance companies, Universities, Global Manufacturers plus regional organizations and small businesses.
- Services: Strategy Consulting, Management Consulting, Operational Optimization, Market Analysis and Optimization, Program Governance and Support, Cloud Services and Migration, Email support, Identity Access and Management.

## **Company Data**

#### **Company History**

DCS specializes in providing customized IT Recruitment and Staffing solutions that meet the unique needs of our clients. Whether you are looking to migrate to the Cloud or modernize your applications or leverage AI, Digital Consulting Services can provide you with the expert IT staff to accomplish your goals. Principals of Digital Consulting Services have been providing IT consulting services to Federal, Commercial and Educational clients through their combined experience of over 55 years.

- Unique SAM ID: PMZNIVO39PK3
- **CAGE Code:** 9SW37
- Socio-economic certifications: Small Business, Self-Certified SDB WMATA – SBP, MBP, MBE DOT Certified DBE
- NAICS

518210 - Data Processing,
Hosting, and Related Services
(Primary NAICS)
541330 - Engineering Services
541511 - Custom Computer
Programming Services
541512 - Computer Systems
Design Services
541513 - Computer Facilities
Management Services
541519 - Other Computer
Related Services

Contract Vehicles
 Accept Credit and Purchase Cards
 Simplified Acquisition
 Procedures (SAP)
 GSA MAS Schedule-Partner