

## CONTRACTING



### ONE SOLUTION AGENCY

✓ It starts here; your future, your career, our family!

CLICK/SCAN TO START



### TIER ONE

- Final Expense & Medicare Supplement
- Underwritten by Aetna on Aflac Paper
- Processing = **7-10 Days**

### AFLAC ANCILLARY

- Cancer, Critical Illness, Accident, Dental/Vision/Hearing
- Paid As-Earned, Levelized, and Quarterly
- Processing = **3-4 Weeks**



### YOUR INSURANCE GROUP

- Transamerica & Great Western
- Processing = **1-2 Weeks**

#### STEP 1: Obtain SureLC Access

- You are invited automatically after Tier One.

*\*EMAIL [JESSE@ONESOLUTIONAGENCY.COM](mailto:JESSE@ONESOLUTIONAGENCY.COM) IF YOU LOSE THE REFERENCE TOKEN OR YOUR LINK EXPIRES.*

#### STEP 2: Additional Appointments

- Apply for additional carriers, complete free Anti-Money Laundering (AML) certification, Continuing Education, add licenses, and renew licenses.

*\*EMAIL [JESSE@ONESOLUTIONAGENCY.COM](mailto:JESSE@ONESOLUTIONAGENCY.COM) FOR STATUS UPDATES OR QUESTIONS.*

## ENROLLING



### ORDER LEADS (OPTIONAL)



### WOOSENDER

- Simple CRM
- AI Automations
- Calling, Texting, Emailing

*\*ALL LEADS ARE IMPORTED AND TRACKED IN WOOSENDER. KEEP YOUR LEADS UP TO DATE TO MINIMIZE AI AUTOMATION ERRORS.*



### INTEGRITY QUOTING

- Quote all Contracted Carriers.
- Quoting in Bulk



### TIER ONE

- Aetna Enrollment Portal
- Quote & Enroll Final Expense/Med Supp

### AFLAC ANCILLARY

- SSO from Aetna to Enroll Aflac Ancillary

*\*FOR A CUSTOM URL THAT TRACKS TO YOU FOR SELF-ENROLLMENT, REACH OUT TO [BQ](#) OR [JESSE](#).*



### TRANSAMERICA

- iGO e-APP Enrollment Portal
- Quote & Enroll Final Expense

#### ALSO AVAILABLE

Whole Life, Term Life, and Index Universal Life



### GREAT WESTERN

- MyEnroller Enrollment Portal by Wellabe
- Quote & Enroll Final Expense

#### GUARANTEED ISSUE!

*\*COMMISSIONS ARE DECREASED AND PREMIUMS INCREASED.*

## RESOURCES



### ONE SOLUTION AGENCY

- Recordings and resources for selling.
- How to use WooSender and other systems.



**Wednesday Onboarding**  
*(BY ANNOUNCEMENT)*



**Friday Fire-Up**  
*(CLICK FOR CALENDAR)*



### TIER ONE

- Most recognized insurance brand.



### AFLAC ANCILLARY

- Direct products for cross selling.



### TRANSAMERICA

- All around great offerings with less underwriting questions.

#### AGENT FIELD GUIDE



### GREAT WESTERN

- Guaranteed Issue with only one potential knockout question.

#### AGENT FIELD GUIDE

