

PVB Advisors is a boutique investment banking firm founded in 2008 to provide uniquely tailored transaction services to both privately held and publicly traded companies. Since inception, the firm has successfully completed strategic transactions with aggregate values in excess of \$1 billion and developed a track record for providing innovative solutions, exceptional service, and proven results.

### Expertise & Focus

- Achieve the optimal result for each client through tailored transaction services from origination to close
- Advise companies with annual revenues ranging from \$5 million - \$200 million
- Target middle market manufacturing and business services companies
- Pursue buyers and sellers domestically and internationally
- Maintain close relationships with potential buyers, financing sources, and other professional services

### Mergers, Acquisitions, & Divestitures Advisory Services

- **Sell-Side Services:** Complete deal management from valuation, marketing, and due diligence to negotiations, transaction documents, and closing
- **Buy-Side Services:** Creation of proprietary “deal flow” to identify unique acquisition opportunities and ability to manage transaction from origination to close
- **Public to Private Transactions:** represent small-cap and micro-cap publicly traded companies, and investors in such companies, through the evaluation and execution of "go private" transactions

### Other Services

- **Capital Raises and Financial Restructuring:** Arrange capital required by client companies to fund acquisitions, recapitalizations, refinancing, or implementation of growth strategies
- **Corporate Strategy and Restructuring:** Advise on actions to maximize value pre- and post-transaction, including project management to oversee implementation
- **Post-Acquisition Integration:** Ensure that operating and financial synergies are realized by assisting in the sale on non-core or duplicative assets, managing system integrations, and implementing critical reporting for management and investors

### Team

#### Philip de Roziere



Philip de Roziere is the founder and Managing Partner of PVB Advisors. Since 2008, he has managed the successful completion of strategic transactions with aggregate values in excess of \$1 billion in addition to completing numerous assignments on behalf of clients seeking consultation in corporate restructuring, refinancing, and valuation.

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#### Elisabeth Mayer



Elisabeth Mayer joined PVB Advisors in 2019 after six years leading Corporate Finance and Business Development Teams and four years as a consultant focused on Performance Improvement and Restructuring. She has worked closely with public company C-level executives to successfully execute acquisitions, dispositions, debt financing, and stock repurchases.

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