

Are you an outgoing, tenacious sales professional with a commitment to service excellence? Do you have a passion for Horses, people, business, and impeccable service. Will your focus be on strengthening the OZNADIAN brand.

Do you have a high attention to detail and can hit the ground running and thrive in a fast-paced, target driven environment, and enjoy working in conjunction with a diverse team of people to deliver the best possible results. Can you grow sales and margin dollars within a designated territory by increasing business with new and existing customers, ensuring category development and overall customer satisfaction.

Use a “Hunters” mentality to gain new customers and achieve success, provide individualized sales plans, including advertising, promotions, etc. Pursue and maintain a constant pipeline of potential customers to meet or exceed established quotas via prospecting, networking, and referral activities within your designated territory/country!

Provide support for the management of credits and accounts receivables. Previous sales experience and proven sales track record required post-secondary education or related horse industry experience. Strong organizational skills, and ability to multitask to manage competing priorities. Have excellent presentation and communication skills and possess a superior level of experience providing distribution solutions and negotiation skills.

If this describes you, Oznadian wants you!