

## FLORIDA REALTOR® REFERRAL AGREEMENT

This Referral Agreement (“Agreement”) is entered into on \_\_\_\_\_ by and between:  
**Referring Brokerage Name:** \_\_\_\_\_ **and Receiving Brokerage: Yeor Capital Ventures LLC dba Yeor Realty, Collectively referred to as the “Parties.”**

**1. REFERRAL:** The Referring Brokerage is referring the following client/property to the Receiving Brokerage, Client Name: \_\_\_\_\_, Property Address (if Known): \_\_\_\_\_

Type of Referral:  Buyer  Seller  Tenant  Landlord / Property Management  
 Investor Other: \_\_\_\_\_

**2. REFERRAL FEE:** If the Receiving Brokerage enters into an agreement with the referred client and receives compensation from a completed property management transaction, the Receiving Brokerage agrees to pay the Referring Brokerage a **Flat Fee: \$400.00** as a Property Management Referral Fee. Referral fees shall only be paid to properly licensed real estate brokerages as permitted under Florida law. Payment shall be made within 5 business days after compensation is received by the Receiving Brokerage.

**3. NO GUARANTEE:** The Receiving Brokerage does not guarantee that the referred client will complete a transaction or enter into any agreement. Referral fees are only due if compensation is actually received by the Receiving Brokerage.

**4. FUTURE SALES & REALTOR® COLLABORATION:** The Receiving Brokerage intends to maintain a cooperative relationship with referring REALTORS® and brokerages. If a referred property owner later wishes to buy or sell real estate, the Receiving Brokerage agrees to refer the client back to the Referring Brokerage for sales services whenever reasonably possible. If the client specifically requests Yeor Realty to handle the transaction, or if the Referring Brokerage declines or is unavailable to service the client, Yeor Realty agrees to pay the Referring Brokerage a referral fee equal to thirty-five percent (35%) of the gross commission earned by Yeor Realty from the completed sales transaction, subject to applicable licensing laws and brokerage policies. Referral fees shall only be paid to properly licensed real estate brokerages as permitted by Florida law.

**5. COMPLIANCE:** Both Parties agree to comply with applicable Florida real estate laws, fair housing laws, and licensing requirements.

**6. ENTIRE AGREEMENT:** This Agreement contains the entire understanding between the Parties regarding this referral and may only be modified in writing signed by both Parties. Electronic signatures and copies shall be considered valid.

### SIGNATURES

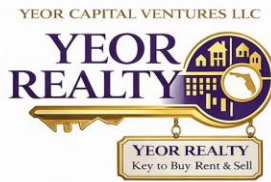
#### REFERRING BROKERAGE

Broker Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### RECEIVING BROKERAGE

**Yeor Capital Ventures LLC dba Yeor Realty**

By: Rocio Naranjo, Broker Signature: \_\_\_\_\_ Date: \_\_\_\_\_



## REALTOR® REFERRAL INFORMATION SHEET

YEOR CAPITAL VENTURES LLC dba YEOR REALTY

REALTOR® Referral & Collaboration Information

Broker: Rocio Naranjo, Florida Licensed Real Estate Broker

Phone: 407-960-8241, Email: Rocio@BuyRentSellOrlando.com

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### REFERRING AGENT / BROKERAGE INFORMATION

Referring Agent Name: \_\_\_\_\_

Brokerage Name: \_\_\_\_\_ License Number (if applicable): \_\_\_\_\_

Phone Number: \_\_\_\_\_ Email Address: \_\_\_\_\_

Preferred Method of Communication:  Phone  Text  Email

Client Name: \_\_\_\_\_ Phone: \_\_\_\_\_ Email Address: \_\_\_\_\_

Property Address (if known): \_\_\_\_\_

Referral Type:  Property Management  Tenant Placement  Rental

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### REFERRAL PAYMENT INFORMATION

**Property Management Referral Fee:** Yeor Realty agrees to pay the Referring Brokerage a **\$400 referral fee** for completed property management referrals once:

- A Property Management Agreement has been fully executed, and
- The first month's management fee has been successfully collected by Yeor Realty.

Referral fees shall only be paid to properly licensed real estate brokerages as permitted under Florida law.

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### Future Sales Referral Collaboration

Yeor Realty values long-term collaboration with fellow REALTORS® and brokerages.

Whenever reasonably possible, clients referred for property management services will be referred back to the original referring REALTOR® for future sales transactions.

If the client specifically requests Yeor Realty to handle the transaction, or if the referring agent is unavailable or declines the opportunity, Yeor Realty agrees to pay the Referring Brokerage a referral fee equal to **thirty-five percent (35%) of the gross commission earned** by Yeor Realty from the completed sales transaction. Nothing herein prevents a client from selecting the real estate professional or brokerage of their choice.

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**PREFERRED PAYMENT METHOD:**  Brokerage Check  Zelle  Wire Transfer (fee)

Payable To: REFERRING BROKERAGE Payment Information: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

*(Wire fees charged by financial institutions may apply and shall be the responsibility of the receiving party unless otherwise agreed in writing.)*