



Eden Burma Gateway
Associates (Thailand) Co.Ltd

est.2023

EDENBURMA GATEWAY

"DELIVERING POSSIBILITIES BEYOND BORDERS"

COMPANY PROFILE



designed by Grace



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OUR PHILOSOPHY



EdenBurma Gateway Associates Co., Ltd. represents blue as our brand color because it symbolizes trust, reliability, professionalism, and global connection – all essential values in the export-import industry. Blue reflects the ocean and sky, which are integral to international trade and maritime shipping, the primary mode of transport for most global exports. It also conveys a sense of stability, calmness, and transparency, which aligns with our commitment to delivering consistent quality, fair trade practices, and dependable service. By choosing blue, EdenBurma expresses its role as a trusted bridge between producers and buyers across borders, navigating global markets with confidence and clarity.



Eden Burma Gateway
Associates (Thailand) Co.Ltd



Eden Burma Gateway
Associates (Thailand) Co., Ltd

Introduction

Established in 2023 by a passionate team of four individuals, EdenBurma Gateway Associates Co., Ltd. was founded with a shared vision: to export Myanmar's naturally grown agricultural and marine resources to markets around the world. With deep respect for the land and its people, our company is dedicated to bridging Myanmar's rich, untapped potential with global demand.

EdenBurma Gateway Associates Co., Ltd. is a dynamic export/import company specialising in the export of naturally seeded, planted, cropped, and grown raw materials and food products. Our mission is to build a direct and reliable link between Myanmar's farmers and local suppliers with international buyers — overcoming language and logistical barriers to create lasting and profitable partnerships.

Today, we proudly export a diverse portfolio of high-demand products, including Betel Nuts, Hilsa Fish, Pulses & Beans, Gum Karaya, Tamarind, Spices, and other agricultural commodities. These products are not only staples of Myanmar's economy but also widely sought after in the global marketplace.

In addition to promoting Myanmar's finest natural goods, EdenBurma is now expanding its focus to deliver Asia's best natural products to European and Middle Eastern markets. We, Asians, are one region & By exporting the region's top-quality resources, we aim to boost the economic potential of Southeast Asia and open more doors for regional producers to thrive in international trade. This strategic focus will not only elevate the region's presence in global markets but also create new economic opportunities and connections across continents.

At EdenBurma, we are more than just a trading company — we are a connector of communities. We strive to promote the excellence of Burmese and Asian products on the world stage, while ensuring fair pricing and recognition for the farmers and suppliers whose labor and dedication make it all possible. Our commitment to ethical trade practices and sustainable growth fuels our mission to elevate Asia's agricultural industry and empower the hardworking people behind it.



Mission & Vision.

VISION

- To be a trusted global leader in the export of Myanmar's natural and agricultural products, while uplifting local communities and strengthening the bridge between Asia and the world.
- To lead Myanmar's journey to the global market by making its rich agricultural and marine resources known, valued, and respected across international trade platforms.
- To position Asia's finest natural products as essential commodities in global markets, contributing to regional prosperity and sustainability.
- To create a future where Myanmar's naturally grown and ethically sourced products are found on every continent, benefiting both local producers and global consumers.
- To become the premier export gateway from Asia, removing barriers, expanding opportunities, and enabling fair, profitable trade for farmers, suppliers, and partners alike.

MISSION

- To connect Myanmar's farmers and local suppliers with international buyers through transparent, ethical, and efficient export practices.
- To promote the global visibility of naturally grown agricultural and marine resources from Myanmar and broader Asia.
- To ensure fair pricing and economic growth for local producers by removing trade barriers and building long-term international partnerships.
- To uphold the highest standards of product quality, reliability, and customer service in every aspect of our operations.
- To expand access for Asian products in European, Middle Eastern, and other global markets, contributing to the economic development of Southeast Asia especially Myanmar.

Our Core Values.

At EdenBurma Gateway Associates Co., Ltd., our work is guided by a strong foundation of core values that reflect our purpose, shape our culture, and drive our business decisions. These values define who we are and how we operate as a bridge between Myanmar's & Asia local producers and the global marketplace.



INTEGRITY & TRANSPARENCY

We believe in doing business with honesty, accountability, and open communication—earning the trust of our farmers, partners, and clients across the globe.



COMMITMENT TO QUALITY

We uphold the highest standards in sourcing, handling, and delivering Myanmar's & asia naturally grown products, ensuring excellence in every shipment.



FAIR TRADE & COMMUNITY EMPOWERMENT

We champion reasonable pricing and economic opportunity for local farmers and suppliers, supporting sustainable growth and improved livelihoods.



GLOBAL CONNECTION & CULTURAL PRIDE

We proudly represent Myanmar and Asia on the world stage, promoting our rich natural resources and bridging markets through cross-cultural respect and collaboration.

Our Strength.



DIRECT SOURCING NETWORK

Strong connections with Myanmar's & South East Asia farmers, fisheries, and local suppliers ensure consistent access to high-quality, naturally grown products.

SPECIALIZATION IN HIGH-DEMAND PRODUCTS

Expertise in exporting key commodities like Betel Nuts, Hilsa Fish, Pulses & Beans, Gum Karaya, Tamarind, and Spices, tailored to meet global standards.

EFFICIENT LOGISTICS & EXPORT MANAGEMENT

Comprehensive handling of sourcing, quality control, packaging, documentation, and customs clearance ensures smooth, timely deliveries worldwide.

CROSS-CULTURAL COMMUNICATION & MARKET EXPANSION

A multilingual team skilled in international trade helps bridge cultural and language barriers—facilitating export growth into Europe, the Middle East, and beyond.



Our Work Process.

- ☀️ **TRANSPARENT COMMUNICATION AT EVERY STEP**
- ☀️ **QUALITY ASSURANCE THROUGH INSPECTIONS AND MEDIA PROOF**
- ☀️ **PRE-SHIPMENT DOCUMENTATION CHECKS**
- ☀️ **TIMELY UPDATES AND SHIPMENT TRACKING**
- ☀️ **ETHICAL PRACTICES AND PROVEN RELIABILITY**

01

CUSTOMER INQUIRY & PRODUCT INFORMATION

We begin by understanding the customer's product requirements, including specifications, quantity, packaging, and destination. After sharing detailed product info, pricing, and terms, we finalize the order through a proforma invoice to ensure clear mutual agreement.

02

MATERIAL SOURCING & QUALITY CHECK

Our sourcing team works directly with reliable local farmers and suppliers to procure raw materials. A thorough quality check is conducted at the source to ensure that only the best-grade products are selected for processing.

03

CLEANING, PROCESSING & GRADING

The selected materials are cleaned, sorted, and graded in our controlled warehouse environment. We maintain strict quality control at every stage to meet both international standards and customer expectations.

04

PACKAGING & LABELLING

Products are securely packed in export-standard packaging such as jute bags, PP bags, or cartons, based on customer needs. Each package is properly labeled with product and shipment details, and we share visuals with clients for confirmation.

05

DOCUMENTATION PREPARATION

We prepare all essential export documents including the Commercial Invoice, Packing List, Certificate of Origin, and product-specific health or phytosanitary certificates. Drafts are shared with customers to ensure full transparency and accuracy.

06

CUSTOMS CLEARANCE & BOOKING SHIPMENT

We handle the full customs clearance process in port of origin, ensuring smooth export compliance. Shipment space is booked in advance with trusted shipping lines to meet the agreed delivery timeline.

07

FINAL INSPECTION & LOADING

A final inspection is conducted before loading to guarantee product quality. Goods are loaded under supervision, container sealed, and photo/video documentation is shared with the buyer for assurance.

08

POST-SHIPMENT SUPPORT

Once the cargo is onboard, we provide the final Bill of Lading and related documents to the customer. We continue tracking the shipment and stay in touch until the products arrive safely, offering support throughout the delivery process.



OUR DELIVERY & SERVICE CAPACITY

At Eden Burma Gateway Associates Co., Ltd., we offer more than just products — we deliver trust, consistency, and long-term value. Our company is committed to providing high-quality, naturally grown agricultural and marine products from Myanmar and Asia to international buyers with professionalism, transparency, and care. With a dedicated team, strategic local networks, and strong logistics coordination, EdenBurma currently has the capacity to:

- Handle up to 500–700 metric tons per month across all product categories depending on the season and demand.
- Export via both FOB, CFR and CIF shipping terms, with full documentation and port logistics support.
- Serve clients across Asia, the Middle East, and Europe, with expansion into new markets underway.
- Process, pack, and load multiple containers simultaneously through our partner facilities and warehouse operations in Myanmar.

Our Best Service



Premium Quality Products

We source and export a diverse range of goods including Betel Nuts, Hilsa Fish, Pulses & Beans, Gum Karaya, Tamarind, Spices, and more — all carefully selected, processed, and packaged to meet international standards.



End-to-End Export Solutions

From raw material sourcing to documentation, packaging, customs clearance, and vessel loading, we manage the full export cycle, ensuring a smooth and stress-free experience for our customers.



Professional Packaging & Labeling Services

We offer export-standard packaging options (jute bags, PP bags, cartons, etc.) with customized labeling to match buyer and destination requirements.



Fair Trade & Ethical Sourcing

We work directly with local farmers and producers, ensuring they receive fair compensation while promoting sustainable agricultural practices and community growth.



Freight Booking & Customs Clearance (FOB/CIF)

We manage customs clearance in Myanmar and coordinate sea freight bookings with reliable carriers, offering both FOB and CIF shipment terms.



Reliable Partnerships & Transparency

We ensure smooth communication, provide shipment updates, and support clients through every step—from order placement to product arrival at the destination port.



Quality Control Expert

SPECIALIZED SOURCING TEAMS

Each product category is managed by dedicated procurement professionals with local expertise. They select only certified and trusted farmers, fisheries, and suppliers, ensuring the raw materials meet our export-grade quality from the very beginning.

ON-SITE QUALITY INSPECTION

Before any product is packed, our teams & also the buyer's team conduct thorough quality checks — including sorting, grading, moisture control, size uniformity, and freshness — depending on the product type. We invite our buyers for A final round of quality verification and documentation checks is conducted before loading onto the vessel, ensuring everything matches the customer's order and quality expectations..

STANDARDIZED PROCESSING & PACKAGING

All products are processed, cleaned, and packed in hygienic conditions under standardised guidelines. This ensures uniformity, shelf-life preservation, and compliance with international food safety norms for every shipment.

FAIR & REASONABLE PRICING, EQUAL PRIORITY

We believe every customer deserves equal attention and fair treatment, regardless of order size or product type. Our pricing is based on current market rates, yet we strive to offer the most competitive and reasonable price with full transparency.





PRODUCT PORTFOLIO MYANMAR



Delivering Myanmar's Finest to South & Southeast Asia

At EdenBurma Gateway Associates Co., Ltd., we proudly export a diverse range of high-quality agricultural and marine products from Myanmar to key markets including India, Bangladesh, Pakistan, the Philippines, Vietnam, Indonesia, and Malaysia. Our portfolio reflects the richness of Myanmar's natural resources and the dedication of our farmers and fisheries.





PRODUCT PORTFOLIO MYANMAR



Delivering Myanmar's Finest to South & Southeast Asia

Myanmar is renowned for exporting pulses, beans, and freshwater fish due to its rich agricultural heritage, fertile land, and extensive river systems. Similarly, the country's abundant freshwater resources, including the Irrawaddy River and numerous lakes, support a thriving aquaculture sector that produces high-quality fish such as rohu, hilsa, and catla.





Product Overview

Exporting Country

Myanmar

Products

Agricultural Commodities & Pulses

- Maize (Corn) – Premium-grade, sun-dried corn for food and industrial use
- Parboiled Rice – Nutritious and long-grain varieties with high export quality
- Black Gram – A staple pulse widely used across South Asian cuisine
- Pigeon Peas – Sourced from fertile lands, rich in protein and flavor
- Green Gram (Mung Bean) – Cleaned, graded, and perfect for export
- Chickpeas – High in demand for food and snack industries
- Black Sesame Seeds – Oil-rich and ideal for culinary and industrial use
- Betel Nuts (Whole & Split) – From Myanmar's top plantations
- Dried Red Chilli – Naturally sun-dried, spicy, and aromatic
- Turmeric Finger – Bright yellow, earthy, and used for culinary and medicinal purposes
- Garlic & Ginger – Fresh, aromatic roots with high market value
- Tamarind – Sweet-sour pods, cleaned and packaged for export
- Sugar – Locally refined and packed for bulk export
- Natural Rubber – Technically specified rubber (TSR) for industrial use

Marine & Freshwater Products

- Rohu Fish – Freshwater fish processed and packed under hygienic conditions
- Pangasius – White meat fish, ideal for frozen fillet exports
- Tilapia – Farmed responsibly and exported fresh or frozen
- Hilsa Fish – Myanmar's prized delicacy, rich in flavor and omega-3
- Mackerel – Sea-caught, high in demand across Asian markets

Our Clients





PRODUCT PORTFOLIO THAILAND



Bringing Thailand's Premium Agricultural & Food Products to the World

At EdenBurma Gateway Associates Co., Ltd., we proudly supply high-quality Thai agricultural produce, rice varieties, and seafood to our international clients in China, Indonesia, the Philippines, South Africa, the USA, Vietnam, Malaysia, Hong Kong, the UAE, Japan, and Australia. Sourced directly from trusted Thai farmers and suppliers, our export offerings meet global standards for freshness, quality, and consistency.





Product Overview

Exporting Country

Thailand

Products

Thai Rice Varieties

- Jasmine Rice – Premium fragrant rice with soft texture, ideal for premium markets
- White Rice – High-grade, polished rice for daily consumption
- Parboiled Rice – Nutrient-preserved rice, favored for its firm texture
- Glutinous Rice (Sticky Rice) – Traditional Thai sticky rice, used in desserts and meals

Sugar Products

- Raw Sugar – Coarse, golden-brown sugar for industrial and refining use
- Refined Sugar – White, granulated sugar meeting international food-grade standards

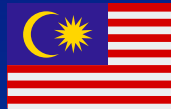
Fresh Thai Fruits

- Durian – Thailand's iconic tropical fruit, packed fresh or frozen
- Mangosteen – Juicy, sweet, and often called the "queen of fruits"
- Fresh Longan – Sweet, translucent fruit with firm texture
- Rambutan – Hairy-skinned tropical fruit with refreshing sweetness

Seafood

- Shrimp – Farm-raised and wild-caught, processed to export-grade standards (frozen or fresh)
- Tuna – High-quality yellowfin and skipjack tuna, ideal for sashimi, canning, or freezing

Our Clients





EdenBurma, the Gateway Crew

INTRODUCING OUR PIONEER TEAM

At the heart of EdenBurma Gateway Associates Co., Ltd. is a passionate, diverse, and dynamic team of six individuals — each bringing unique expertise, dedication, and vision to drive the company's mission forward. Together, we form a committed unit focused on delivering quality, building global connections, and promoting Myanmar's & Asia natural resources to the world.



Mrs. Sanda 🇲🇲

MANAGING DIRECTOR- MYANMAR

With years of experience and leadership, Mrs. Sanda serves as the backbone of EdenBurma. Her strategic thinking, operational oversight, and calm guidance provide direction and structure to the team, ensuring every project runs with precision and integrity.



Ms. Grace (Thiri) 🇲🇲 🇹🇭

DIRECTOR & INTERNATIONAL MARKETING HEAD

As the voice of EdenBurma abroad, Grace leads international marketing with passion and vision. She champions Burmese & Asian products across borders, builds strong client relationships, and ensures EdenBurma's values are reflected in every global communication.



Mr. Thaw Zin Soe 🇲🇲

DIRECTOR & PROCUREMENT MANAGER- MYANMAR

Mr. Thaw Zin Soe leads the procurement arm with a sharp eye for quality and deep knowledge of local sourcing. He works closely with Myanmar farmers and suppliers to ensure that all materials meet our export standards while upholding fair and ethical sourcing practices.



Mr. Kabeer 🇹🇭

MANAGING DIRECTOR- THAILAND

Based in Thailand, Mr. Kabeer expands our regional presence with his deep understanding of the ASEAN market. His energy, sales acumen, and cultural adaptability help connect our offerings to international buyers and forge long-lasting partnerships.



Ms. Nadi Wint 🇲🇲

DIRECTOR & LEGAL ADVISOR

Ms. Nadi Wint plays a vital dual role in EdenBurma — as a Director and our in-house Legal Advisor. With a strong understanding of legal frameworks and regulatory compliance, she ensures all our operations, contracts, and exports adhere to international trade laws and ethical standards.



Mr. Aung Kaung San 🇹🇭

SALES & MARKETING EXECUTIVE-THAILAND

Mr. Aung Kaung San is responsible for outreaching to local farmers and suppliers, identifying high-quality, naturally grown products, and connecting them with global buyers. With a strong focus on offering the best price-to-quality ratio, he ensures that Thai agricultural products are meeting the needs of our customers worldwide.



OUR TEAM

Teamwork
Efficiency

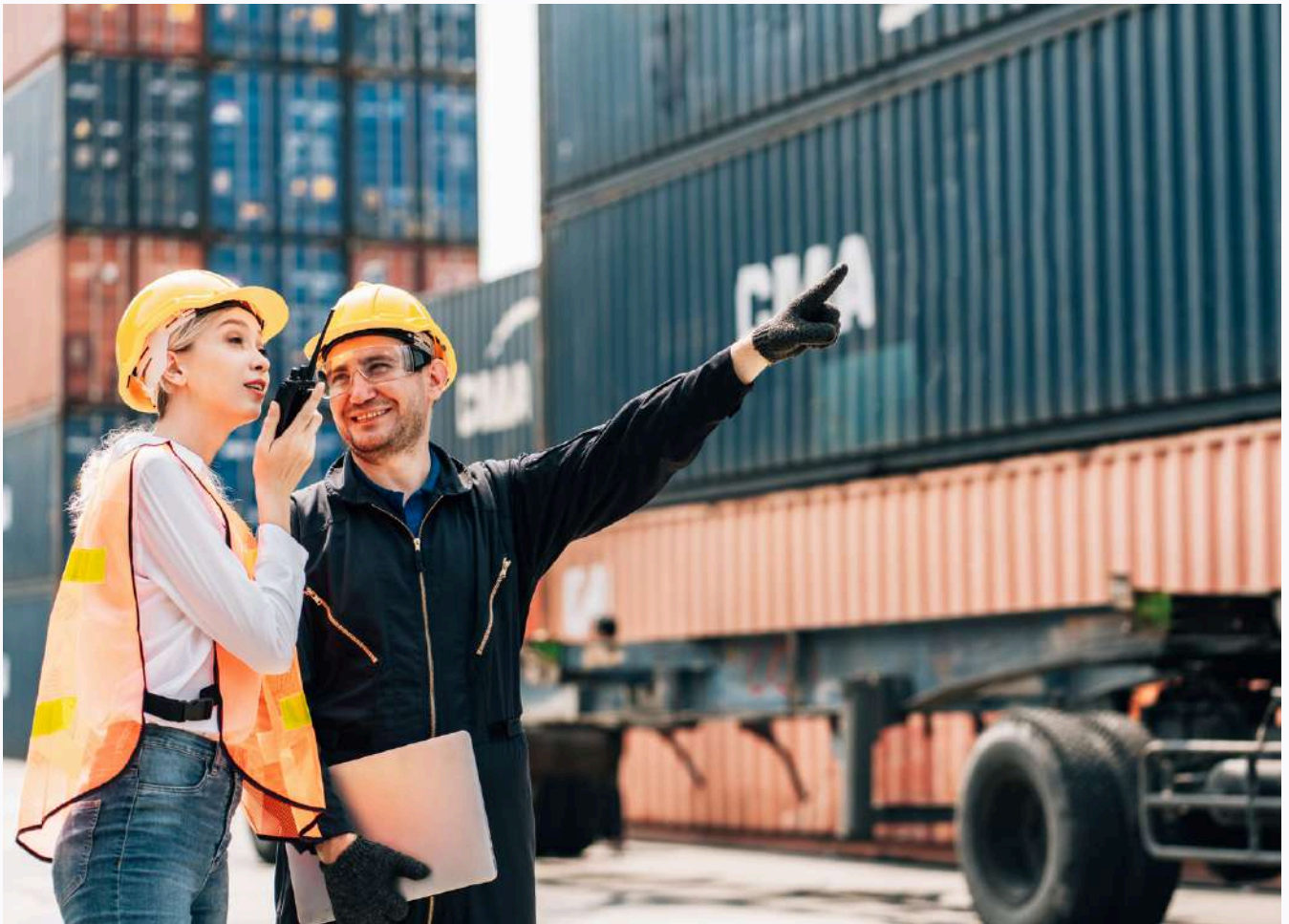
92%

Updating information
& sharing between team

96%

Socialization
Between Teams

91%





DEVELOPMENT TIMELINE



2025

Regional Supply Chain Expansion & Import Initiatives

- Expand our sourcing networks to Thailand and India, strengthening access to high-demand agricultural and seafood products for global markets.
- Establish regional procurement and quality control teams in Thailand and India for improved operational efficiency.
- Start importing high-quality spices into Myanmar from India, Vietnam, and other spice-producing countries to meet local market demands.
- Strengthen relationships with regional farmers, fisheries, and processing partners.
- Increase export volumes of core products such as betel nuts, hilsa fish, maize, jasmine rice, and seafood across South and Southeast Asia.

2026

Infrastructure & Digital Transformation

- Set up regional export hubs in Myanmar, Thailand, and India to streamline product consolidation, warehousing, and shipping.
- Introduce private label services for buyers in the Middle East, Africa, and ASEAN countries.
- Actively participate in international trade fairs and B2B exhibitions to grow brand visibility and build new buyer networks.
- Broaden our import offerings into Myanmar by adding agricultural inputs such as seeds, fertilizers, and premium spices to support local farmers and enhance product quality.
- Collaborate with leading logistics and freight forwarding companies to reduce transit times, ensure reliable delivery schedules, and expand our shipping network globally.

2027

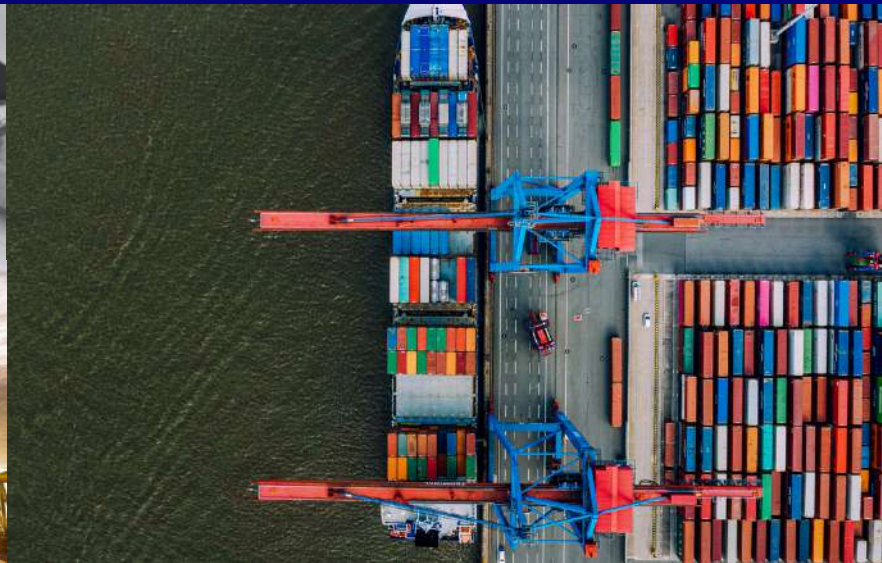
Market Diversification & Brand Development

- Expand into European, Canadian, and African markets with high-demand products.
- Launch value-added product lines, including ready-to-cook frozen seafood, pre-packaged spices, and retail packs of pulses.
- Develop a B2B e-commerce platform for bulk ordering, product customization, and direct client engagement.
- Strengthen EdenBurma's global brand presence as a trusted supplier from Southeast Asia with a commitment to quality and fair trade.

2028

Global Supply Chain Leadership

- Form strategic logistics partnerships to improve delivery timelines and supply chain control.
- Establish regional offices or local representatives in key buyer countries (UAE, Japan, USA, South Africa).
- Invest in traceability systems, sustainable sourcing practices, and eco-friendly packaging solutions.
- Position EdenBurma as a top-tier Southeast Asian export-import house, known for integrity, reliability, and premium quality products.



Why Choose Us?

**At EdenBurma Gateway Associates, we're more than just an export/import company
— we are a committed partner in your global trade success.**

Trusted Bridge Between Local Farmers & Global Buyers

We specialise in connecting Myanmar's and Thailand's naturally grown agricultural and seafood products directly to international markets. Our deep relationships with local farmers and suppliers ensure authentic sourcing, fair trade, and premium product quality.

Reliable, End-to-End Export Solutions

From material sourcing to documentation, packaging, and final loading onto vessels, we handle every step with precision and professionalism. Our transparent, well-structured processes give customers peace of mind that their orders will arrive on time and in top condition.

Experienced & Multinational Team

With a diverse, multilingual team spread across Myanmar, Thailand and India, our directors and executives bring market expertise, cultural understanding, and hands-on experience in international trade. We eliminate communication gaps and ensure smooth transactions.

Product Diversity & Customization

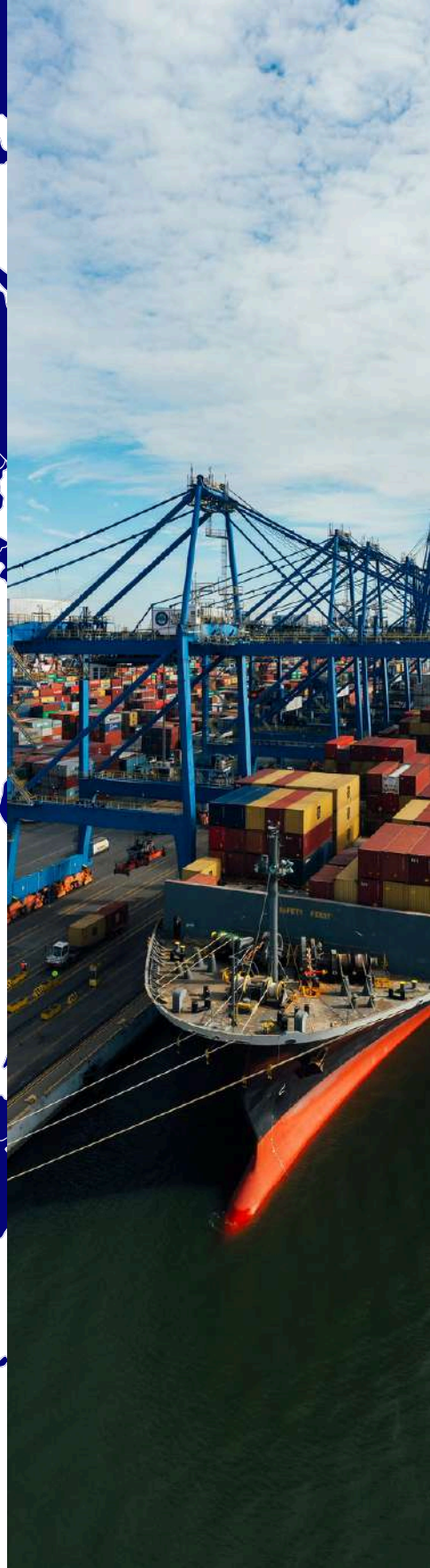
We offer a wide range of export products including Betel Nuts, Hilsa Fish, Pulses, Spices, Tamarind, Gum Karaya, and more — all sourced according to your quality, quantity, and packaging needs.

Customer-Centric Approach

At EdenBurma, your satisfaction is our priority. We maintain consistent communication, provide real-time updates, and work proactively to solve any challenges — making your import experience efficient and worry-free.

Commitment to Ethical Trade & Regional Development

We believe in creating opportunities for local communities and promoting Southeast Asia's economy through global trade. By choosing EdenBurma, you're also supporting sustainable agriculture, fair pricing, and regional growth.



EdenBurma Gateway Branch

We are mostly available on



Head Office Myanmar: No.174, 40th Street, Middle Block,
Kyauktadar Tsp, Yangon, Myanmar, 11182



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