



**GOOD SIGNS FAST
A LELAND COMPANY
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Rob Pell
Director of Public Works
City of Inverness
212 W. Main Street
Inverness, FL 34450

Subject: Street Sign Replacement Proposal

Dear Rob,

We appreciate your approval of our previous work on the Blade Signs and are pleased to continue supporting your signage needs. Our team is eager to proceed with the upcoming project and has developed an efficient approach tailored to your requirements.

As discussed, we are fully prepared to reprint and replace the entire inventory of street signage. Although it required careful planning, we have now established a streamlined process that enables rapid deployment. By preprinting all blade signs in advance and staging our equipment locally, we anticipate completing replacements within hours rather than days. Of course, we acknowledge that unforeseen factors—such as weather disruptions during hurricane season—may affect scheduling.

Our services include removal, cleaning, replacement, and reinstallation at a rate of \$212 per sign, based on quantity. In addition, we are equipped to fabricate and install traffic and parking signs using DOT-compliant materials, many of which can be produced in-house. We would also welcome the opportunity to assist with wayfinding signage and other municipal needs.

As a full-service sign company, we are committed to delivering high-quality solutions that meet your operational and aesthetic goals. Please feel free to contact us with any questions or to initiate the next steps.

Sincerely,
Mark Baker
Good Signs Fast