

The Shortcut Series: Fun With Finances

Who is Zelladu?

HITHERE! I'M STEPHANIE.

I AM A MASTER OF EXPERIENCE DESIGN.
A STUDENT FOR LIFE. A WORLD TRAVELER.
A LOVER OF PEOPLE. A THROWER OR PARTIES.

I HAVE BOTH SPENT AND SAVED MONEY.

IF YOU WANT TO OWN YOUR PASSION AND BRING YOUR A GAME, IT IS CRITICAL TO BALANCE CONTRIBUTION WITH LEARNING. TO KNOW YOUR STRENGTHS AND TO RESPECT THOSE WHO HAVE PAVED THE WAY BEFORE YOU.

PERSONAL DEVELOPMENT ALLOWS YOU TO ALIGN
YOUR PROFESSIONAL AMBITIONS TO YOUR
GENUINE SELF AND GIVES YOU THE FOUNDATION
THAT YOU NEED TO CONTRIBUTE AND CREATE A
WELL-ROUNDED LIFE. I AM HERE TO GUIDE YOU IN
YOUR JOURNEY IN BEING YOUR BEST YOU.





of children save money from their allowance.

the average weekly allowance in the US

according to a survey published by the American Institute of Certified Public Accountants

THE BANK

SAVING FOR YOURSELF

WHEN IT COMES TO OPENING YOUR BANK ACCOUNT, YOU HAVE A CHOICE. HERE ARE A FEW RECOMMENDATIONS:

CREDIT UNIONS: IF YOUR PARENTS HAVE ONE OR IF YOU WORK FOR A COMPANY WITH ONE, TAKE ADVANTAGE OF OPENING AN ACCOUNT. GREAT VEHICLE AND HOME LOANS, USUALLY HIGH YIELD SAVINGS ACCOUNTS.

DIGITAL BANKING: LOW OPERATIONAL OVERHEAD MAKES THIS OPTION A GREAT WAY TO PAY LESS TO YOUR BANK IN ORDER TO SAVE

**BOTH OF THESE INSTITUTIONS TYPICALLY HAVE RELATIONSHIPS WITH ATMS AND WILL REFUND YOUR TRANSACTION FEES.



INVESTMENTS

SAVING FOR YOURSELF

THERE ARE MANY WAYS TO SAVE MONEY BUT SO OFTEN WE DON'T.

WITH MANY OF US LEANING INTO THE
"ENTREPRENEURIAL" WAYS OF LIVING AND THE
CURRENT TREND IN MOVING FROM JOB TO JOB WITH
MORE FREQUENCY, IT IS IMPORTANT TO THINK
ABOUT HOW WE CAN PUT MONEY TO THE SIDE FOR
THE DAYS WE ARE READY TO SETTLE DOWN OR ARE
IN A BIND AND NEED CASH.

LET'S TAKE A LOOK AT A FEW INVESTMENT BASICS TO SEE WHAT COMBINATION MIGHT BE RIGHT FOR YOU:



INVESTMENTS

SAVING FOR YOURSELF

A SECRET SAVINGS ACCOUNT

BEST USAGE: SAVING FOR TRAVEL, WEDDING, HOME OR

CAR PURCHASE (SHORT SPURTS OR GROWTH OVER TIME)

STOCK MARKET/MUTUAL FUNDS/BONDS 401K

BEST USAGE: COMPANY MATCHES, GROWTH OVER TIME

ROTH IRA/IRA

BEST USAGE: PERSONAL INVESTMENTS OVER TIME

MY ROUTE:

ROTH IRA

- HAS ALLOWED ME TO TAKE OUT WHAT I PUT IN WITHOUT PENALTY
- TAX FREE WITHDRAWLS OF EARNINGS AS LONG AS HAS BEEN OPEN FOR AT LEAST 5 YEARS



What is the Stock Market?

A STOCK EXCHANGE OR STOCK MARKET IS A PHYSICAL OR DIGITAL PLACE WHERE INVESTORS CAN BUY AND SELL STOCK, OR SHARES, IN PUBLICLY TRADED COMPANIES.

THE PRICE OF EACH SHARE IS DRIVEN BY SUPPLY AND DEMAND. THE MORE PEOPLE WANT TO BUY SHARES, THE HIGHER THE PRICE GOES. LESS DEMAND, AND THE PRICE OF A SHARE DROPS.

STOCK MARKETS NOW EXIST IN MOST COUNTRIES, BUT THE FIRST APPEARED IN 17TH CENTURY AMSTERDAM.



The History of the Stock Market 1971. Trading Dealers Automated Province of Province Dealers Automated Province Dealers Dealers Dealers Dealers Dealers Automated Province Dealers Securities Dealers Automated Quotations, otherwise known as the MASOAQ. TORD TO THE TURN OUTS and DONE TO THE TRANSPORT OF THE TR To 1. The first modern stock trading is created in Amsterdam. The market run up until Oct. 19, what becomes known as a place number of the Love Industrational formation of international formation of international formation of the center of th Roaling 20s1 when speculators made lever rate decade looks on the speculators made lever rate and looks on the speculators are speculators. 1923: The early version of the S&P 500 is created by Henry Dutch East India Company is the first publicly traded company. Jenter Of International trade. Merchants buy goods articipating. 1896: The Dow Jones Industrial Average is created. It initially Buttorwood Tree Agreement, The men meet daily to buy and sell stocks and bords, a practice that evertually cornes to form has 12 components that were mainly industrial companies. 2008. The stock market crashes after the boom and bust of the housing market, along with the proliferation of mortgage backed securities in the financial sector.

		401(k)	Traditional IRA	Roth IRA		IN N /F C	TAFN	TC
	Contribution limit	\$19,500 for 2020 and 2021 (\$26,000 for those age 50 or older)	The combined contribution limit for all of your traditional and Roth IRAs is \$6,000 in 2020 and 2021 (\$7,000 if age 50 or older)			INVES 401(k)	Traditional IRA	Roth IRA
	Key pros	 Employer match, if offered. High annual contribution limit. Contributions lower taxable income in the year they are made. Eligibility is not limited by income. 	 Large investment selection. If deductible, contributions reduce taxable income in the year they are made. 	 Large investment selection. Qualified withdrawals in retirement are taxfree. Contributions can be withdrawn at any time. No required minimum distributions in retirement. Contribution limits are lower than a 401(k). No immediate tax benefit for contributing. Ability to contribute is phased out at higher incomes. 	Tax treatment of contributions	 Contributions made with pre-tax dollars, which reduces your taxable income on a dollar-for-dollar basis. Some employers offer a Roth 401(k) option, funded with after-tax dollars. Investments in the account grow tax-deferred. If Roth 401(k), investments grow tax-free. 	 Contributions are deductible. Higher income combined with participation in a workplace retirement account (for you or your spouse, if married filing jointly) may reduce or eliminate deduction. Investments in the account grow tax-deferred. 	 Contributions are not deductible. Investments in the account grow tax-free.
		• Funds in a 401(k) may be less expensive than identical fund purchased outside of 401(k).			Investment options	A pre-selected list of investments, mainly mutual funds. Some plans have a brokerage option with access to investments outside of the plan.	Any investment available through your account provider (stocks, bonds, mutual funds, etc.).	
	Key cons	 No control over plan and investment costs. Limited investment collection 	 Contribution limits are lower than a 401(k). Deduction phased out at an arms. 		Taxes on withdrawals in retirement (after age 59 ½)	Distributions are taxed as ordinary income. If Roth 401(k), distributions are tax-free.	Distributions are taxed as ordinary income.	Distributions are tax-free as long as the account has been open for at least five years.
		 Distributions in retirement are taxed as ordinary income, unless a Roth 401(k). Required minimum distributions beginning at age 72. 	phased out at higher incomes if you or your spouse are covered by a workplace retirement account. • Distributions in retirement are taxed as ordinary income.		Early withdrawal rules (before age 59 ½)	Unless you meet an exception, early withdrawals of contributions and earnings are taxed and subject to a 10% penalty. See more on 401(k) early withdrawal rules.	Unless you meet an exception, early withdrawals of contributions and earnings are taxed and subject to a 10% penalty. See more on traditional IRA withdrawal rules.	 Contributions can be withdrawn at any time, tax and penalty free. Unless you meet an exception, early withdrawals of earnings may be subject to a 10% penalty and income taxes. See the Roth IRA early withdrawal rules.
	Zelladu M	asterclass: Shortcuts_Fun	• Required minimum Withdistablesons beginning at age 72.					

INVESTMENTS

LEVERAGING COMPANY PROGRAMS

IF YOU ARE WORKING FOR A COMPANY, READ THE EMPLOYEE HANDBOOK OR ASK THEM IF THEY HAVE ANY INVESTMENT PROGRAMS AND COMPANY MATCHES:

IF YOUR EMPLOYER OFFERS A 401(K) MATCH:

CONTRIBUTE ENOUGH TO EARN THE FULL MATCH.
CHECK YOUR EMPLOYEE BENEFITS HANDBOOK. IF YOU
SEE THAT YOUR EMPLOYER MATCHES ANY PORTION OF
THE MONEY YOU CONTRIBUTE TO THE COMPANY 401(K)
PLAN, DO NOT BYPASS THIS OPPORTUNITY TO COLLECT
YOUR FREE MONEY.

IF YOU ARE INVESTED, SOMETIMES THE COMPANY BONUSES INVESTORS AND YOU CAN GAIN EXTRA PROFIT!



the average amount Americans spend on interest over their lifetime

Credit Cards

IN AMERICA, CREDIT IS IMPORTANT FOR LARGE FUTURE PURCHASES.

NOT HAVING CREDIT CAN BE JUST AS DIFFICULT AS HAVING BAD CREDIT. THESE SHORTCUTS WILL HELP!

MY FIRST CREDIT CARD EXPERIENCE WAS A NIGHTMARE. I LEARNED QUICKLY THAT IN ORDER FOR CREDIT CARDS TO BE LEVERAGED FOR THE POSITIVE YOU MUST STAY ACTIVELY ENGAGED WITH THEM AND USE THEM FOR THE RIGHT REASONS.

IF YOU LET YOUR DEBT ACCRUE, YOU WILL NOT BE ABLE TO ADVANCE YOUR LARGER CREDIT BASED PURCHASES AND YOU WILL BE PAYING BACK MONEY THAT YOU NEVER SPENT.



Credit Card Basics

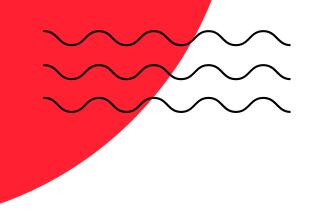
TIP #1: CHOOSE THE RIGHT CARD FOR YOU

TIP #2: IF YOU HAVE A CREDIT CARD, CALL YOUR CREDIT CARD COMPANY AND ASK THEM TO LOWER YOUR INTEREST, ASK FOR A MINIMUM OF SIX MONTHS BUT FIRST WAIT TO SEE WHAT THEY OFFER.

TIP #3: KEEP YOUR BALANCES LOW AND PAY IN FULL AND ON TIME *PAY AT LEAST ONE DAY BEFORE ITS DUE

TIP #4: KEEP ACCOUNTS OPEN AND ACTIVE

TIP #5: DON'T APPLY FOR CREDIT IF YOU DON'T NEED IT









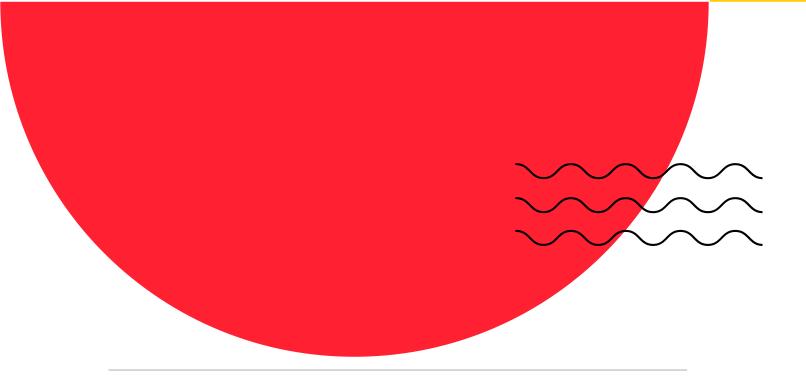


Selecting a Credit Card

WHEN SELECTING A CREDIT CARD:

- 1. LOOK FOR 0% INTRO APR FOR 12-14 MONTHS (BUT DON'T FORGET TO PAY YOUR CARD OFF COMPLETELY BEFORE IT KICKS IN
- 2. KNOW YOUR CREDIT SCORE: THE BETTER YOUR CREDIT SCORE, THE BETTER YOUR APR (11.99% 23.99%)
- 3. UNDERSTAND THE ANNUAL FEE AND HOW IT GETS BILLED
- 4. UNDERSTAND YOUR SIGN UP BONUS, EXPIRATION & BLACK OUT DATES AND HOW IT TRANSLATES TO YOUR LIFESTYLE
- 5. YOU DON'T GET THE POINTS BY SPENDING, YOU GET THEM WHEN YOU PAY OFF THE CREDIT CARD BILL





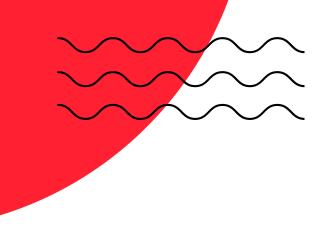
Boost Your Pay Off

DEBT SNOWBALL: YOU FOCUS ON PAYING OFF YOUR SMALLEST DEBT FIRST (WHILE PAYING MINIMUMS ON THE OTHERS), THEN ROLL THE AMOUNT YOU HAD BEEN PAYING ON IT INTO PAYMENTS ON THE NEXT LARGEST.

DEBT AVALANCHE: YOU PAY OFF YOUR DEBT WITH THE HIGHEST INTEREST RATE FIRST (WHILE PAYING MINIMUMS ON THE OTHERS), THEN THE NEXT HIGHEST RATE, AND SO ON. IT MAY SAVE YOU TIME AND MONEY OVER THE COURSE OF YOUR DEBT PAYOFF.

DEBT CONSOLIDATION: COMBINE MULTIPLE OLD DEBTS INTO A SINGLE NEW ONE, IDEALLY AT A LOWER INTEREST RATE, MAKING PAYMENTS MORE MANAGEABLE OR THE PAYOFF PERIOD SHORTER. THERE ARE A FEW WAYS TO CONSOLIDATE DEBT, INCLUDING BALANCE TRANSFER CARDS AND PERSONAL LOANS.

DEBT MANAGEMENT PLAN: IF YOU'RE FACING A MOUNTAIN OF CREDIT CARD DEBT AND NOT MAKING MUCH PROGRESS, A NONPROFIT CREDIT COUNSELING AGENCY CAN SET UP A DEBT MANAGEMENT PLAN TO CUT YOUR INTEREST RATE AND PUT YOU ON A REPAYMENT PLAN.





what the average household devotes to entertainment each year

www.valuepenguin.com

Understanding Your Budget

GETTING A HOLD OF YOUR FINANCES IS THE BEST WAY TO CELEBRATE FOOT LOOSE AND FANCY FREE!

IF YOU LIKE TO ENTERTAIN GUESTS,
TRAVEL OR LIVE IN EXTRAVAGANT
MOMENTS IT IS BEST TO DO SO WITH A
BUDGET IN MIND. PLANNING TO SPEND
CAN BE SUPER FUN AND KEEP YOU DEBT
FREE AND FULL OF GLEE!

ESTABLISHING YOUR FOUNDATION IS THE FIRST STEP!



Estimating

CREATING A PERSONAL BUDGET
SHOULD NEVER BE DONE TO CREATE
ANXIETY AND WORRY. IT IS A TOOL
THAT WILL HELP YOU SET GOALS
AND WORK TOWARDS GETTING
WHERE YOU WANT TO BE. YOU HAVE
TO START SOMEWHERE.

STEP 1: ESTIMATE YOUR MONTHLY SPENDING

STEP 2: ADD IN YOUR TRAVEL AND ENTERTAINMENT GOALS

STEP 3: ELIMINATE EXCESS AND REFINE YOUR GOALS

STEP 4: ALIGN WITH YOUR SPENDING

GET YOUR FREE <u>ZELLADU MASTERMINDS ESTIMATING</u>
TOOL HERE:

Item	Description	Cost	Qunt	Estimated Total						
Planning to Travel, Host a Party, Get Married? Start your budget here and start planning monthly.										
SPECIAL EVENTS SPENDING	EVENT 1	Event Date:		6/1/2021						
Flights	Las Vegas	\$40.00	2	\$80.00						
Hotel	Flamingo	\$50.00	3	\$150.00						
Rental Car/Get Around Town	Uber/Lyft To/From Airport + home	\$50.00	1	\$50.00						
Gas		\$0.00	1	\$0.00						
Food Each Night	and drinks	\$50.00	3	\$150.00						
Spending for you	gambling, new looks, hair cut, nails	\$150.00	1	\$150.00						
Spending for gifts	trinkets only	\$25.00	1	\$0.00						
Other		\$0.00	1	\$0.00						
Subtotal				\$580.00						

Get Creative!

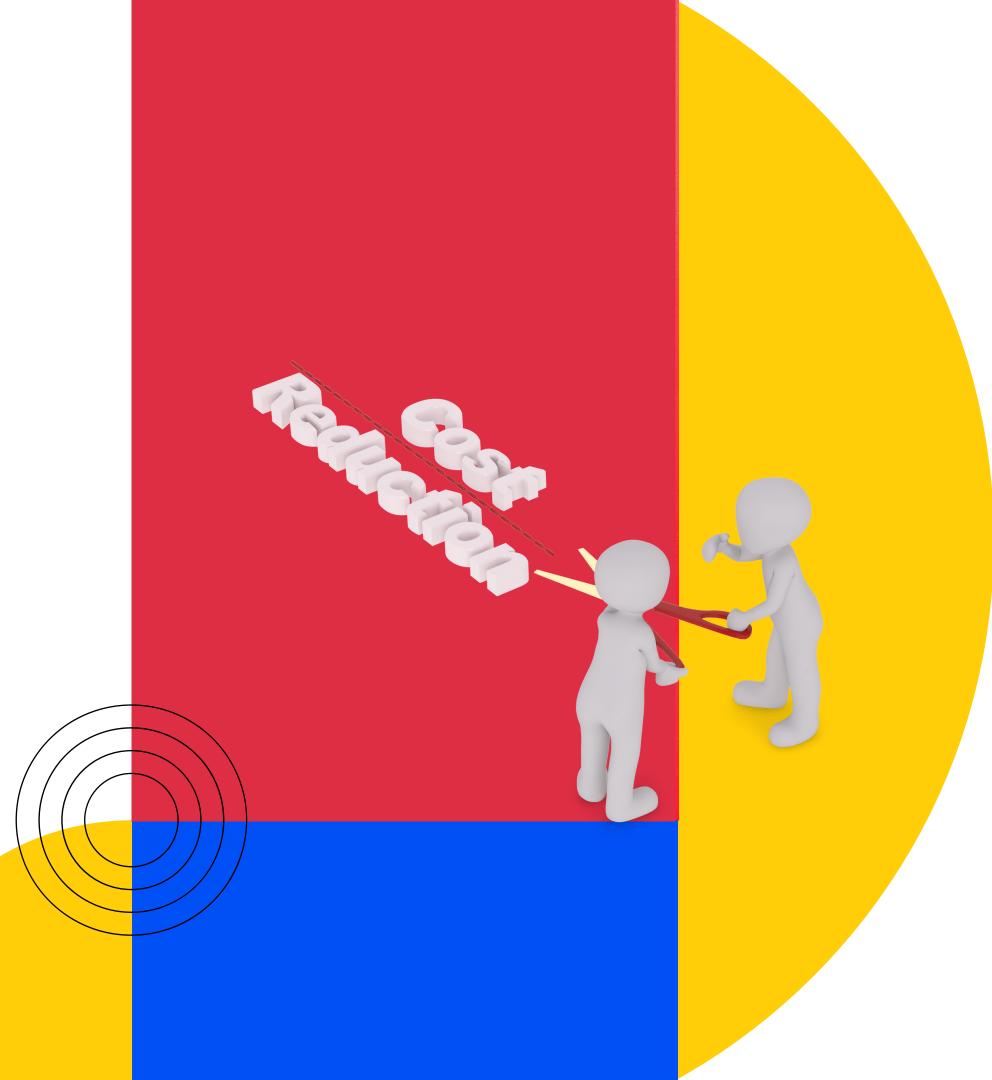
WITH 2020 BEHIND US WE HAVE A NEW ROAD AHEAD. GETTING CREATIVE WITH YOUR TRAVEL AND ENTERTAINMENT CAN SAVE YOU DOLLARS AND BRING FUN TO THE FOREFRONT.

TRAVEL TIPS:

USE PLATFORMS THAT LET FRIENDS SPLIT COSTS, LIKE UBER AND LYFT

MAKE SURE ALL THE FRIENDS SPLITTING COSTS
HAVE VENMO, YOU CAN REQUEST WHAT THEY OWE
YOU AND THEY CAN SEND IT TO YOU RIGHT AWAY.

IF FRIENDS ARE GOOD AT WIGGLING OUT, CATCH THEM IN A GROUP SCENARIO AND MAKE SURE YOU GET THEIR PAYMENT BEFORE THEY LEAVE.



Get Creative!

WHEN IT COMES TO PARTY PLANNING,
DON'T THINK THAT YOU NEED TO PAY FOR
IT ALL. IF YOU DO ALL THE WORK, MORE
OFTEN THEN NOT FRIENDS WOULD BE MORE
THAN HAPPY TO BRING A BOTTLE OR
CONTRIBUTE FUNDS.

PARTY TIPS:

ALCOHOL CAN GET EXPENSIVE SO CREATE A THEME AROUND HAVING YOUR GUESTS BYOB AND MAKE IT FUN FOR THEM TO CONTRIBUTE.

SAME GOES FOR FOOD - MAKE A THEME AND DIVIDE THE FOOD ITEMS AMONG THE GUEST. THE MORE SPECIFIC YOU CAN BE, THE BETTER.

DO NOT UNDERESTIMATE THE POWER OF THE DOLLAR TREE OR 99CENT STORES FOR YOUR DECOR AND PARTY ITEMS.



Know Your Costs

MANY SITES GET CLEVER WITH HOW AND WHEN THEY CHARGE YOU.
MAKE SURE YOU HAVE THE FULL EXPENSE IN MIND BEFORE YOU GO!

PLACES YOU FIND SURPRISES:

THE CHEAPEST FLIGHTS CAN BECOME COSTLY FAST, MAKE SURE YOU READ THE FINE PRINT ABOUT WHAT YOUR TICKET DOES, AND DOESN'T INCLUDE (AND BE PREPARED TO TRAVEL LIGHT!).

**GIVE YOURSELF PLENTY OF TIME FOR ALL OF YOUR DEPARTURES. A MISSED FLIGHT OR TRAIN CAN COST YOU STRESS AND EXTRA MONEY!

DELIVERY/PICK UP COSTS

DAMAGE/DELAY COSTS





General Tips

1. START EARLIER THAN WHEN YOU ARE TOTALLY READY

TALK TO YOUR BANK, DO SEARCHES ON ZILLOW OR OTHER OWNERSHIP SITES IN THE AREA THAT YOU ARE INTERESTED IN, GET NOTIFICATIONS IN YOUR INBOX

DOING THIS OVER SEVERAL YEARS
ALLOWS YOU TO GET FAMILIAR WITH
THE MARKET AND KEEP YOUR EYE OUT
FOR WHAT IT IS THAT APPEALS TO YOU/



Vehicle Owner

TIPS WHEN BUYING A CAR

HERE'S A FEW TIPS ON HOW TO BUY A CAR WITHOUT GETTING OVER YOUR HEAD IN DEBT OR PAYING MORE THAN YOU HAVE TO.

GET PRE-APPROVED FOR A CAR LOAN FROM YOUR BANK, A CREDIT UNION OR AN ONLINE LENDER *BE WEARY OF ONLINE SCAMMERS GO WITH A LEGIT INSTITUTION

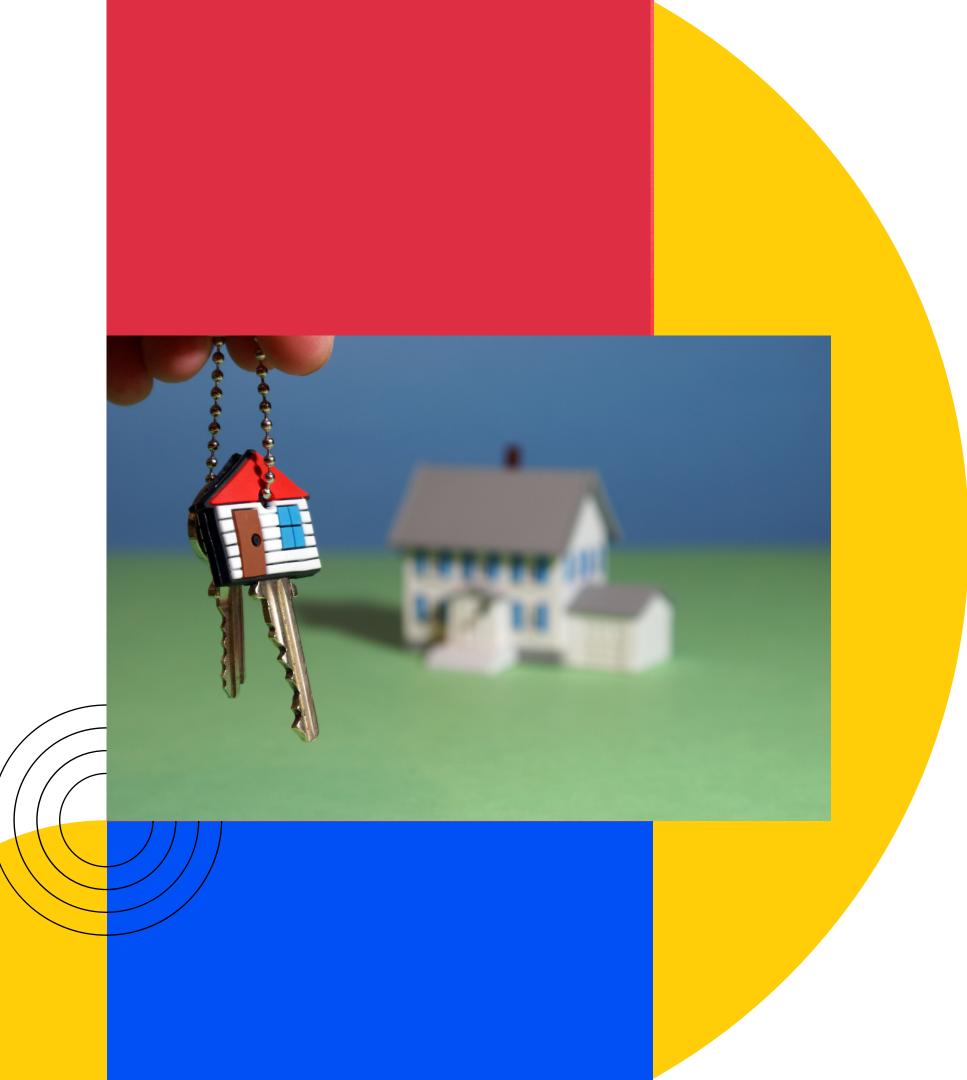
USE YOUR PRE-APPROVAL AS A BARGAINING CHIP.
SEE IF THE DEALER OFFERS YOU A BETTER
INTEREST RATE. SCORE!

IF YOU ARE TRADING IN, FIND OUT WHAT YOUR CAR/
IS WORTH BEFORE YOU GO ON EDMUNDS.COM,
KELLEY BLUE BOOK AND NADA.



Home Owner

BECOMING A HOMEOWNER DOES NOT HAPPEN OVERNIGHT AND IT MIGHT NOT BE FOR EVERYONE. HERE ARE SOME THINGS TO CONSIDER AS YOU MAKE YOUR DECISIONS AND SOME TIPS ON HOW TO START.



Home Owner

- 1. UNDERSTAND HOW TO SHAPE YOUR TAXES SO THAT THEY LOOK THE MOST ATTRACTIVE TO THE APPROVAL PROCESS
- 2. RESEARCH YOUR MARKET OR
 MARKETS UNDERSTAND THE PROS
 AND CONS OF THE HOUSING
 MARKET
- 3. ONCE YOU OWN YOUR HOME, PAY
 TOWARD YOUR PRINCIPAL AS MUCH
 AS YOU CAN. PAYING MORE
 PRINCIPAL MEANS PAYING LESS
 INTEREST





NOW LET'S GET TO WORK.

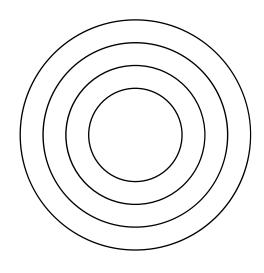
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Escalator (Now or Never) - Sisters of Z

Love this tune?

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