UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

XYZ CORPORATION,

PLAINTIFF,

V.

THE PARTNERSHIPS AND UNINCORPORATED ASSOCIATIONS IDENTIFIED ON SCHEDULE A

DEFENDANTS.

CASE No.: 1:24-cv-01301

PLAINTIFF'S MEMORANDUM IN SUPPORT OF ITS MOTION FOR LEAVE TO FILE CERTAIN DOCUMENTS UNDER SEAL AND TEMPORARILY PROCEED UNDER A PSEUDONYM

Plaintiff, XYZ Corporation ("Plaintiff"), by its undersigned counsel, submits this Memorandum in support of its Motion for Leave to File Certain Documents Under Seal and to Temporarily Proceed Under a Pseudonym (the "Motion") in an action arising out of 15 U.S.C. § 1114; Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a); and the Illinois Uniform Deceptive Trade Practices Act, 815 ILCS § 510, *et seq*.

MEMORANDUM OF LAW

I. INTRODUCTION

In this action, Plaintiff is requesting temporary *ex parte* relief based on its claims of: trademark infringement and counterfeiting; false designation of origin, passing off and unfair competition; and violation of the Illinois Uniform Deceptive Trade Practices Act. Plaintiff's *Ex Parte* Motion for Entry of Temporary Restraining Order ("Motion for TRO"), along with the accompany supporting memorandum, declarations, and exhibits for each, will be filed upon ruling of its present Motion.

Plaintiff is requesting that it be allowed to proceed under a pseudonym until the *ex parte* relief can be effectuated, as identifying the Plaintiff at this time will result in a frustration of the litigation process and will leave Plaintiff without remedy for its injury. As Plaintiff will show, exceptional circumstances exist in this case, which should permit Plaintiff to proceed anonymously until such time as the *ex parte* relief is effectuated, with Plaintiff disclosing its identity to defendants upon service of process.

In addition to Plaintiff's request to proceed under a pseudonym, Plaintiff is requesting leave to file the following documents under seal: (1) the unredacted Complaint, which will identify and include additional allegations regarding the parties; Exhibit 1 to the Complaint, listing Plaintiff's Trademarks; Schedule A to the Complaint, listing the Defendants and their online marketplace accounts (referred to as "Seller Aliases" or "Defendant Internet Stores") and e-commerce store URLs of the Defendant Internet Stores; (2) Plaintiff's Motion for Entry of a Temporary Restraining Order, including a Temporary Injunction, a Temporary Asset Restraint, and Expedited Discovery, and accompanying supporting memorandum, declarations, and exhibits, including screenshot printouts showing the e-commerce stores operating under the Seller Aliases; 3) the Notification of Affiliates; and 4) Notice of Claim involving Trademarks.

Sealing this portion of the file is necessary to prevent the Defendants from learning of these proceedings prior to the execution of the temporary restraining order. If Defendants were to learn of these proceedings prematurely, the likely result would be the destruction of relevant documentary evidence as well as the hiding and/or transferring of assets to foreign jurisdictions, which would frustrate the purpose of the underlying law and would interfere with this Court's power to grant relief. *See* the Declaration of Ann Marie Sullivan ("Sullivan Declaration") at ¶ 20. Once the temporary restraining order has been served on the relevant parties and the requested actions are taken, Plaintiff will move to unseal these documents.

II. EXCEPTIONAL CIRCUMSTANCES

Unless Plaintiff is allowed to proceed under a pseudonym, Defendants will be able to discern which marks are at issue in the instant action, and with this knowledge, will be capable of evading detection and prosecution for their disregard of United States intellectual property laws. Third-parties routinely work in concert with accused counterfeiters in an effort to facilitate evading enforcement efforts. *See* Sullivan Declaration at ¶ 3. One such third-party is an entity doing business as "Sellerdefense," a Chinese organization and website that monitors counterfeit enforcement lawsuits in this Judicial District. *Id.* at ¶ 4. When Sellerdefense observes a trademark-holder having filed a lawsuit, it announces this activity on its website, posting the Complaint and all other public pleadings, and recommends that sellers cease their counterfeiting activity, liquidate their associated financial accounts, and change the payment processors that they currently use to accept payments in their online stores. *Id.* at ¶ 5. Please see below, and Exhibit 3 – Parts 1 and 2 to the Declaration of Sandy Zhuang ("Zhuang Decl.").

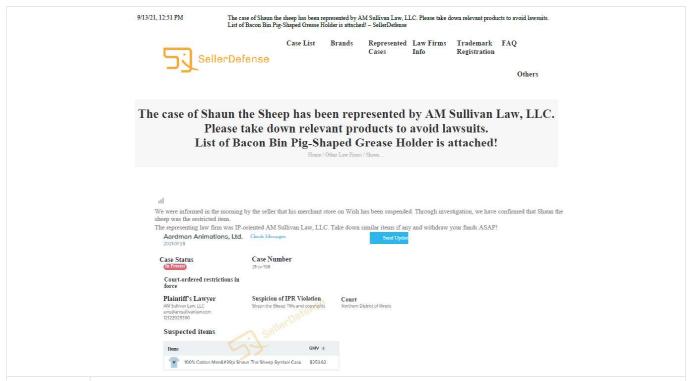


Figure 1. https://sellerdefense.cn/shaun-the-sheep-new-case/ (Last Accessed: January 13, 2023)

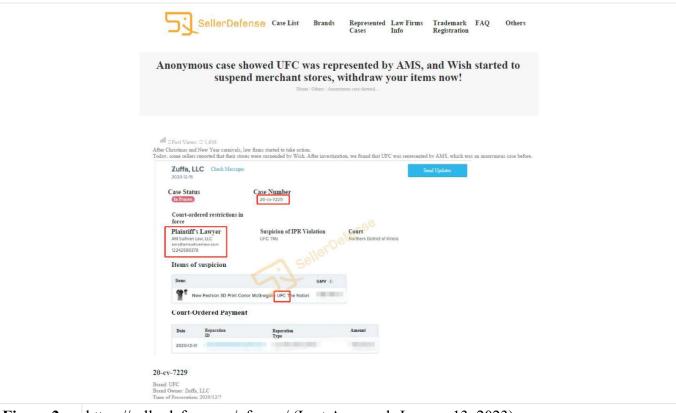


Figure 2. https://sellerdefense.cn/ufcnew/ (Last Accessed: January 13, 2023)

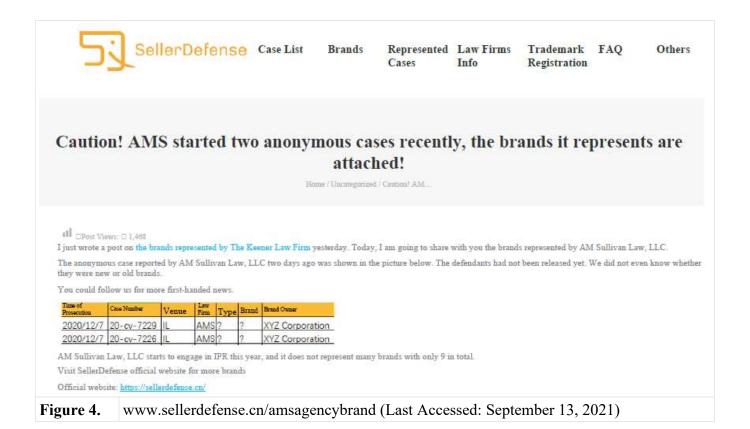
For example, the articles pictured in the above screenshots (**Figure 1** and **Figure 2**), regarding the disclosure of the Plaintiff's name in two other cases, have between 2,495 and 2,793 views respectively, as of January 13, 2023, and caution sellers to remove their products and funds from associated accounts as soon as possible. Sullivan Declaration at ¶ 8.

In another article posted on the SellerDefense website, which also has upwards of 2,254 views, a screenshot of the chat group that sellers are involved in can be seen, as the SellerDefense website provides links to over 15 "WeChat" or "QQ" groups, all of which have reached their maximum capacity. *Id.* at ¶ 9, and Zhuang Decl. Exhibit 3 – Part 3. See **Figure 3**.

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QQ Group 1: 295380184 (Full)
QQ Group 2: 672085077 (Full)
QQ Group 3: 866864037 (Full)
QQ Group 6: 613979161 (Full)
QQ Group 8: 781447834 (Full)
QQ Group 10: 812058032 (Full)
QQ Group 12: 852478737 (Full)
QQ Group 15: 789733094 (Full)
QQ Group 16: 721813793 (Full)
QQ Group 18: 623673784
WeChat dearzhi2019
WeChat Public Account: SellerDefense
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Figure 3. https://sellerdefense.cn/ams-sherlock-21cv929/ (Last Accessed: January 13, 2023)

In yet another article, SellerDefense details all clients and brands represented by AM Sullivan Law, LLC, and discusses the process of trying to ascertain the Plaintiff's name. See **Figure 4**. Sullivan Declaration at ¶ 11, Zhuang Decl. Exhibit 3 – Part 4. *See also:* Article Titled: "Caution! AMS started two anonymous cases recently, the brand it represents are attached!" See www.sellerdefense.cn/amsagencybrand (Last Accessed: September 13, 2021). *Id*.



Additionally, while SellerDefense is one of the most popular of these types of monitoring websites, it is by no means the only. Sullivan Declaration at ¶¶ 11-13. Another website that works to assist counterfeit sellers describes its services as "Cross border sellers are all here Find good services here." This website also monitors activity in this District, and posts any relevant information, alerting counterfeit sellers to the name and identity of Plaintiffs. *Id.* at ¶¶ 13-14, and Zhuang Decl. Exhibit 3 – Part 5. **Figure 5**.

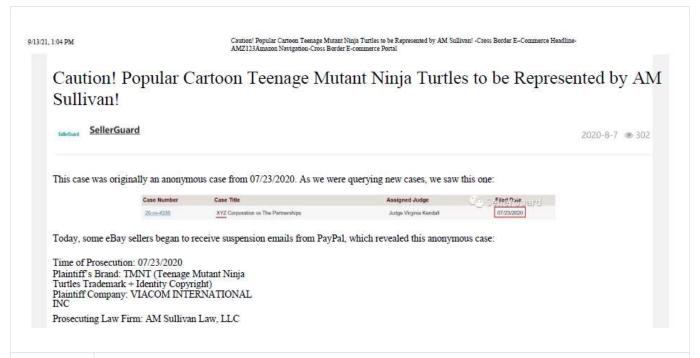


Figure 5. https://www.amz123.com/thread-721842.htm (Last Accessed: September 13, 2021)

In Figure 6, one of the posts/articles clearly instructs defendants (or even potential defendants) to "withdraw cash in time!" See Sullivan Declaration at ¶ 15, Zhuang Decl. Exhibit 3 See Part 6. also: https://www.egainnews.com/search?keyword=am+sullivan+law; http://www.away-sp.com/news2 681867.html; https://www.jiyikj.com/Article/Detail/630407 613707714561; https://zhuanlan.zhihu.com/p/343784255; http://www.hanchenglawfirm.com/ index.php?m=content&c=index&a=lists&catid=81; https://www.joogx.com/50552.html; https://www.cifnews.com/article/74995; https://www.sohu.com/a/365023628 190834; https://www.saibeiip.com/headline/information-d3395.html; http://www.haixiangkuajing.com/ newsdetail 2659475.html; http://www.kjds123.cn/ (describes its services as: "1. Focus on brand knowledge sharing 2. Analysis and handling of cross-border e-commerce complaints of intellectual property rights 3. Cross-border e-commerce platform tracking and early warning of the latest intellectual property cases All information is organized at: www.kjds123.cn"). See Sullivan Declaration at ¶¶ 16-17; Zhuang Decl. Exhibit 3 – Part 6.

Urgent! Anonymous Cases Reveal Einstein IP to be Represented by AM Sullivan. Suspension Starting!

- Published on #Cross Border E-commerce Headline#

AM Sullivan Law, LLC. [08/27/2020] 20-cv-5058 Hebrew University of Jerusalem. Einstein. Albert Einstein (03/14/1879-04/18/1955) was born in Ulm, Württemberg, German and graduated from Federal polytechnic school in Zurich...

Infringement Avoidance | Newest! Summary of Infringement Keywords in March

- Published on #Cross Border E-commerce Headline#

Infringement Keyword: Led Zeppelin. Prosecuting Law Firm: AM Sullivan Law, LLC 3. Infringement Keyword: PXG and other golf equipment brands. Prosecuting Law Firm: SMG4.Infringement Keyword: Baby Shark and Pinkfong. Prosecuting Law Firm: Epstein Drangel LLP5.Infringement Keyword: ANGLE-IZER.

Prosecuting Law Firm: Keith6.Infringement Keyword: Anne...

Take Down Now! Three New Brands Launching Lawsuit. 1000+ Stores Facing Suspension!

- Published on #Cross Border E. commerce Headline#

Associazione Sportiva Roma: AM Sullivan Law, LLC; Blippi: EPSTEIN DRANGEL LLP. Suspension already started for 3 cases. Sellers, hurry up and check if you have products infringing relevant IPR. There have been many IPR infringement lawsuits recently. Summarizing the three cases above, trademark, design patent, and copyright have become the common focus and standpoint of rightsholder. Sellers...

Betty Boop, Hello Neighbor, MÖTLEY CRÜE, Sabaton: Notice about New Brands Cases!

- Published on #Cross Border E-commerce Headline#

Below are the basic information about the cases: 1. Fleischer Studios, Inc. Time of Prosecution: 07/23/2021 Plaintiff: Fleischer Studios, Inc. Plaintiff's Trademark: Betty Boop. Representing Law Firm: AM Sullivan Law, LLC. Case No.: 21-cv-3919. Reconciliation Payment: This is a new plaintiff with unknown reconciliation requirement. Betty Boop is a famous cartoon star in the US. In 1930...

Urgent! Suspension Started for Anime Character Hatsune Miku! Take Down All Relevant Products Now!

Published on #Cross Border E-commerce Headline#

AM Sullivan [09/21/2020] 20-cv-5589 Crypton Future Media Inc (Hatsune Miku). AM Sullivan Law Firm is located in Chicago, IL and dedicated to IPR. It first appeared in cross-border e-commerce cases on January 2, 2020. Brands it represented: MIRACULOUS (Miraculous Ladybug), Rubiks...

Figure 6.

https://www.amz123.com/search.htm?keyword=am%20sullivan (Last Accessed: September 13, 2021)

III. ARGUMENT

Federal Rule of Civil Procedure 10(a) provides that "[e]very pleading" must "name all the parties[.]" However, it has been well-established that a party may seek an exception to the general requirement of open litigation by filing a motion to proceed under a pseudonym. Though the Federal Rules of Civil Procedure do not specifically authorize the use of a pseudonym by litigants, courts have allowed parties to proceed anonymously in exceptional circumstances. *See, e.g. Doe v. Megless*, 654 F.3d 404, 408 (3d Cir. 2011); S. *Methodist. Univ. Ass'n. of Women Law Students v. Wynne & Jaffe*, 599 F.2d 707, 712 (5th Cir. 1979). Finding exceptional circumstances exist warranting such an exception, courts have recently allowed plaintiffs in similar trademark infringement cases to proceed anonymously in both this District¹ and in other Districts.²

To proceed anonymously, "a party must demonstrate 'exceptional circumstances' that outweigh both the public policy in favor of identified parties and the prejudice to the opposing party that would result from anonymity." *Doe v. Village of Deerfield*, 819 F.3d 372 (7th Cir. 2016) (citation omitted). The Seventh Circuit has held that it is within the District Court's discretion to

¹ See XYZ Corporation v. The Partnerships and Unincorporated Associations Identified on Schedule A; NDIL, Case No. 1:21-cv-01233 (Apr. 6, 2021) ("Plaintiff's motion [5] for leave to file under seal and proceed anonymously is granted in light of the asset-restraint goal."); XYZ Corporation v. The Partnerships and Unincorporated Associations Identified on Schedule A; NDIL, Case No. 1:21-cv-02322 (May 2, 2021) [8] ("Plaintiff's motion for leave to proceed anonymously is granted, exceptional circumstances having been shown."); XYZ Corporation v. The Partnerships and Unincorporated Associations Identified on Schedule A; NDIL, Case No. 1:21-cv-01290 (March 11, 2021) [15]; XYZ Corporation v. The Partnerships and Unincorporated Associations Identified on Schedule A; NDIL, Case No. 1:20-cv-07258 (March 21, 2021) [16].

² See XYZ Corporation v. The Partnerships and Unincorporated Associations Identified on Schedule A; SDIL, Case No. 0:21-cv-61267 (June 22, 2021) [6] (Finding "that there is no threat of fundamental unfairness to Defendants in allowing Plaintiff to temporarily proceed under a pseudonym. To the contrary, it is Plaintiff that potentially suffers economic harm and damage to its reputation by allowing Defendants—whose personal identities are essentially unknown—to become aware of Plaintiff's identity early enough to allow them to destroy online evidence or evade prosecution." Also holding, "Plaintiff's privacy right at this early stage of the litigation outweighs the need for Defendants and the public to be aware of Plaintiff's identity.").

determine whether the circumstances of a particular case justify a departure from the general rule that parties must be identified by name. *Doe v. Blue Cross and Blue Shield United of Wisconsin*, 112 F.3d 869, 872 (7th Cir. 1997). The Court has found circumstances justifying the use of anonymous names where, as here, a plaintiff is "a likely target of retaliation by people who would learn her identity" from court filings. *Doe v. City of Chicago*, 360 F.3d 667, 669 (7th Cir. 2004).

In deciding whether to permit a party to proceed by anonymous name, courts apply a balancing test, weighing "the possible prejudice to the opposing party from concealment" against "the harm to the plaintiff" from disclosure of his or her identity. *Id.* Here, as shown in the analysis above, the balancing test analysis favors permitting Plaintiffs to proceed by anonymous name.

Allowing Plaintiff to proceed anonymously will not harm the public interest and the Defendants will not be prejudiced if the Court allows the Plaintiff to proceed anonymously. Plaintiff is not seeking to hide its identity from the Defendants. Rather, Plaintiff seeks only to proceed anonymously on a temporary basis, and intends to make its identity public after the Defendants have been served. *John Does I-IV*, 2006 WL 2289187 at *3 ("Plaintiffs request understandably that Defendants be precluded from disclosing their names publicly. Thus, Defendants will not be prejudiced by allowing Plaintiffs to proceed by anonymous names.").

Here, exceptional circumstances likewise warrant permitting Plaintiff to proceed anonymously. If Plaintiff's identity is known, Defendants will undertake activity designed to frustrate Plaintiff's efforts to prosecute this action and collect any potential judgment entered against the Defendants. This assertion is based upon Plaintiff's counsel's previous and current experience in cases involving analogous facts. Sullivan Declaration at ¶ 18. Specifically, such activity will likely include, without limitation, Defendants: (a) blocking access to their sites in the United States so that trademark-holders are unable to view the Defendants online postings and, therefore, unable to gather important evidence; (b) closing their Defendant Internet Stores and

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opening up new online stores with new registration and account information in order to evade the

action; and (c) transferring assets from their financial accounts, closing those accounts, and

reopening new financial accounts so as to avoid asset restraints, leaving Plaintiff without remedy.

Id. at ¶ 19.

IV. **CONCLUSION**

For these reasons, Plaintiff respectfully requests that it be permitted to file certain

documents under seal and temporarily proceed in this action under a pseudonym, at least until

such time as the ex parte relief may be effectuated, including the suspension of the Defendant

Internet Stores and restraint of the associated financial accounts, in order to further mitigate the

risk of Defendants attempting to evade Plaintiff's present anti-counterfeiting efforts.

Dated: February 15, 2024

Respectfully submitted,

/s/ Alison K. Carter

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