

HOME BUYER'S *Success Plan*




COAST to COAST
Collective

powered by
lpt realty

Trevor & Jessica Snyder

YOUR REAL ESTATE & MORTGAGE SPECIALIST

A STRATEGIC PROCESS TO FINDING THE
HOUSE YOU WILL CALL HOME



Hello!

WE'RE THE SNYDERS

Trevor is a Broker Associate Realtor that offers his real estate clients a very unique and different experience compared to most other real estate agents. As a dual licensed real estate & mortgage specialist, he provides strategic leadership and support to all of his clients, so they can accomplish their goals and dreams of home ownership. He makes it his priority to offer exemplary service by adding extra value, exceeding expectations, and transforming lives by utilizing his combined real estate, mortgage, leadership, ability to produce creative solution, and strategic planning experience.

Jessica believes every client's real estate experience should be much more than transactional, it should be relational, memorable, and even transformational. She puts client needs into top consideration and strives to find exactly what they're looking for. On the selling side she offers the unique way to find buyers anywhere and everywhere for maximum exposure.

We work within a team that ranks in the top 1% of producing agents in Central Florida, so our experience and expertise will make a major difference when it comes to selling your home.

*Trevor & Jessica
Snyder*

REALTORS



Info@landofthefreeflorida.info



208-660-0382 Trevor



208-660-9068 Jessica



www.Coast2coastOrlando.com

MEET OUR *Team*



We all have strengths and weaknesses. It's okay to have both. Collectively, we find we buffer any weaknesses with an abundance of strength! Being in real estate for almost a decade has allowed Trevor & Jessica to accumulate a wealth of knowledge. However, with multiple decades as our Coast to Coast Collective, we're able to overcome any obstacle presented!

CHOOSING THE RIGHT

Realtor

Choosing the right Realtor is a critical decision, and taking the time to find someone who is experienced, communicative, and has a personality that meshes well with yours can make all the difference in your home buying experience. Here are some key factors to consider when working with Trevor & Jessica as your Realtors.

01

STEP 1

Experience: Trevor is a Broker Associate Realtor & Mortgage Originator. He prides himself on knowing rules & regulations, as well as the best ways to get a good deal and creatively finance to meet goals. Jessica is a Realtor that is tenacious on meeting people's goals & is loved by everyone she meets. She will find a way to get anything done and find the people necessary to accomplish that statement. Together, we offer a more complete package.

02

STEP 2

Credentials: Check for the agent's credentials and affiliations, such as being a member of the National Association of Realtors, which Trevor & Jessica are members. As a Realtor, we uphold a higher code of ethics and higher level of service which you deserve. We work in the realm of real estate and in one way or another, everyone does as well... we want to guide you through it for the best service available.

03

STEP 3

Agent Reviews: In this day and age reviews matter, so agents should be able to provide you with positive reviews and referrals. And, that's something Trevor & Jessica fully understands, our client experience is our greatest priority, and that's why our Google reviews are all 5 Stars.





Verified Reviews



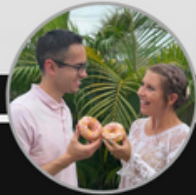
We're proud of what clients have to say about us



Trevor and Jessica are fantastic! Such great people in the everyday, but definitely know their stuff when it comes to selling. They helped us when we were selling one home and buying another. I super appreciate how easy they made it.

Laura Remington

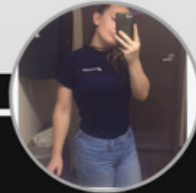
www.coast2coastorlando.com



Trevor and Jessica are two wonderful human beings who are very passionate about what they do. They went above and beyond in every step of the process and fought for us to make sure we got the house we wanted. Moving from out of state, it was a bit of a challenge not being there the whole time but Trevor and Jessica made it easy! We placed our full trust in them and it paid off in so many ways. They will always have our business in future moves.

Alex McClung

www.coast2coastorlando.com



We appreciate the help so much and couldn't be more grateful for the help. We didn't have the easiest budget but they made it happen and didn't give up on us!!"

Rosie Puno

www.coast2coastorlando.com

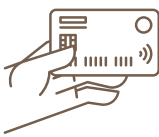




FINANCES

Buying a home is one of the biggest financial decisions most people will make in their lives. It's a significant investment, and it's essential to have a solid understanding of your financial situation before beginning your search.

Whether you're a first-time homebuyer or a seasoned investor, there are several key factors to consider when it comes to finances in real estate.



Credit score



Other expenses



*Documents
you will need*



Down payment

PRE *Approval*

APPLY NOW ONLINE AT:
WWW.DUNNDEALLOANS.COM



NMLS #2567816 / NMLS#2567816

Ready to apply for a loan? Starting your loan process is super simple, because Trevor is also licensed as a Mortgage Loan Officer with Mpire Financial, and he has a great team that is ready to help you get pre-approved. With over 120 lenders available, Trevor and his team will work hard to get you the very best loan option available.

To get pre-approved for a mortgage, you'll simply need to provide your financial information such as your income, employment history, credit score, and debt-to-income ratio. This information will be used to determine how much you can afford to borrow and the interest rate for which you qualify.

It's important to note that getting pre-approved does not guarantee that you will be approved for a mortgage loan. You will still need to verify the information you provide and go through the full underwriting process before issuing a final loan approval. But just know, when you work with Trevor as your Realtor and Loan Officer he will help make your home buying process smooth, seamless, informative, and fun.

TYPES OF LOANS:

- ✓ CONVENTIONAL LOANS
- ✓ FHA/VA/USDA LOANS
- ✓ SELF-EMPLOYMENT LOANS
(1099, BANK STATEMENTS)
- ✓ FOREIGN NATIONAL LOANS
- ✓ MANY MORE OPTIONS





3 HOUSE HUNTING Tips

1) MAKE SURE TO SET A BUDGET PRIOR TO SEARCHING

Setting a budget prior to searching is crucial for a successful real estate experience. Trevor & Jessica will help you find the perfect property within your budget!

2) PICTURES CAN BE DECEIVING

As they say, "a picture is worth a thousand words." That's why it's important to work with knowledgeable and experienced Realtors like Trevor & Jessica who can help you see past the images and truly evaluate a property.

3) BE REALISTIC WITH YOUR EXPECTATIONS

Setting realistic expectations is key to a successful real estate experience. Trevor & Jessica will help you navigate the market and find the perfect property that meets both your needs and budget.





PRE Closing

Pre-closing is the period of time between when you have an accepted offer on a home and when you actually close on the property. There are several important tasks that need to be completed before you can officially take ownership of the home.

RESEARCH SECURITY SYSTEMS

01

Security systems are an essential aspect of home safety and security, providing peace of mind and protection against theft and other intrusions.

SWITCH THE UTILITIES OVER

02

Utilities like electricity, water, and gas, as well as other essential services such as internet, cable or satellite TV, and phone service.

TRANSFER ALL YOUR HOME SERVICES

03

Moving into a new home can be an exciting but also a daunting experience. One of the most important tasks to tackle is transferring all of your home services to your new address.

BOOK THE MOVERS

04

Regardless of whether you are moving to a new home or office, the process can be overwhelming and confusing. Hiring professional movers can take a considerable burden off your shoulders and make your move less challenging.

MAKING AN

Offer

01

KNOW YOUR
BUDGET

02

MAKE A STRONG
BUT FAIR OFFER

03

BE READY TO
MOVE FAST

04

BE FLEXIBLE
NEGOTIATOR

05

LEAN ON TREVOR & JESSICA AS YOUR
REAL ESTATE PROFESSIONALS



"Make an offer, make it count - Your dream home is waiting to be found!"



NEGOTIATION

Negotiation is an essential skill in the real estate industry, and it plays a crucial role in every aspect of the home buying and selling process.

Whether you're a buyer, seller, or real estate agent, knowing how to negotiate effectively can make a significant difference in the outcome of the transaction.

At its core, negotiation is the art of coming to a mutually beneficial agreement with the other party.

It involves a give-and-take approach, where both parties make concessions to achieve a common goal. In real estate, negotiation can take place at various stages, from the initial offer to the final closing.

By understanding the market, knowing your limits, being prepared, communicating effectively, being willing to compromise, and working with Trevor & Jessica, you can successfully navigate any negotiation and achieve a favorable outcome.



WHAT NOT TO DO

DURING THE HOME BUYING

process

The home buying process can be both exciting and overwhelming, and it's important to approach it with caution and care to ensure that you make the right decisions for your financial situation and lifestyle.

Navigating the home buying process can be challenging, but with the right guidance and approach, you can find the perfect property that meets your needs and budget. As a real estate agency, we can provide expert advice and support to help you make informed decisions and avoid common pitfalls along the way. Let us use our expertise to help you find your dream home and make the home buying process as seamless and stress-free as possible.

Here are a few things to avoid during the home buying process:

Don't make any major financial decisions - Avoid making any big purchases or taking out new lines of credit during the home buying process, as this can impact your credit score and debt-to-income ratio.

Don't skip the inspection - Skipping the inspection can be a costly mistake, as it may result in unexpected repairs or issues with the property.

Don't overlook the neighborhood - Make sure to research the neighborhood thoroughly before making an offer on a property. Consider factors such as crime rates, school districts, and proximity to amenities and transportation.

Don't rush the process - Take your time and don't feel pressured to make a decision quickly. Make sure to thoroughly evaluate each property and consider all of your options before making an offer.



INSPECTION *Period*



INSPECTION TIME PERIOD

The inspection time period is an essential part of the real estate transaction process, and it can make all the difference in your experience as a buyer. This period allows you to thoroughly evaluate the property and identify any issues or concerns before finalizing the sale. It is your opportunity to ensure that the property is in the condition you expected and to negotiate any necessary repairs or adjustments.

TYPES OF POTENTIAL INSPECTIONS

General Home Inspection - This is the most common type of inspection and covers the major components of the property, such as the roof, foundation, plumbing, electrical systems, and HVAC system.

Sewer Inspection - This inspection checks for any issues with the sewer line, such as clogs or damage, which can be costly to repair.

Termite Inspection - This inspection checks for any signs of termite damage or infestation, which can be costly to repair if left untreated.

4-point & Wind Mitigation - This is vital for homeowner's insurance. Not only will they probably require it, but they often give a discount for it.



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