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EDS IX

Sunday-Tuesday
December 13-15, 2026
Hyatt Regency Orlando

SUNDAY

1:30 PM	**Conference Check In & Welcome Buffet** *Plaza International Foyer*			
3:00 PM	**Mincha** *Orlando N*			
3:30 PM	**Session #1** *Choice of:*			
	Costly Mistakes Most Schools Make with Their 403bs Bob Scherzer with Alan Hahn	**How to Successfully Implement Organizational Change** Yisrael Abisror	**School Parents as Customers: Implications for the Paradigm Shift** A.J. Cluck	**Manage Your Time Before It Manages You: Make your everyday tools, from email to AI, work for you so you have more time for life** Jeff Rothman
4:30 PM	**Network & Hor D'oeuvres** *Plaza International Foyer*			
5:15 PM	**Session #2**			
	The Game Changing Promise of the Federal Scholarship Tax Credit Gary Torgow *Orlando N*			
6:45 PM	**Maariv** *Orlando N*			
7:00 PM	**Dinner & Awards** *Dining Room (Plaza Int'l G&H)*			
8:15 PM	**Network & Dessert** *Exhibition Hall (Plaza Int'l D-H)*			

MONDAY

7:00 AM	**Shacharis 1** *Orlando M*
7:30 AM	**Shacharit 2** *Orlando N*
8:00 AM	**Shacharit 3** *Orlando M*
8:00 AM	**Breakfast** *Dining Room (Plaza Int'l G & H)*
9:15 AM	**Session #3** **Innovation and Creativity in an AI World** Dr. Ari Tuchman *Orlando N*
10:30 AM	**Session #4** *Choice of:*

How to Determine the Cost of a Grade or Adding a Student Robin Greenfield, Adrianne Mittan	**Why Financial Literacy Belongs in Our Schools, Starting with Our Staff** Debra May, Ben Tisser	**Your School Has a Hoarding Problem. Let's Fix It. How to digitize decades of student, staff & and financial records, reclaim valuable space, and do it without breaking the bank** Lev Stark	**Raise the Bar: How to Take Your Development Efforts to the Next Level** Moshe Bernstein in disc w/Scott Goldberg	**What Can Jewish Day Schools Learn from Catholic Schools? Rethinking Affordability and Financial Sustainability** Melissa Rivkin, Greg Roer

11:30 AM	**Network & Snacks** *Plaza Int'l D-H*
12:15 PM	**Session #5** *Choice of:*

Smarter School Finance: Best Practices, Better Systems, and Practical AI Judah Rosenbaum & Jonathan Weitzman	**Managing Up Without Stepping On: Working with Boards & Bosses** Scott Goldberg	**What is EOS and How It Can Make Your School More Efficient and Effective** Yehoshua Lustig, Eli Moskovich	**How to Structure a Successful Federal Scholarship Tax Credit Campaign, and How It Impacts Annual Fundraising** Yehuda Goldstein, Sammy Joseph	**Preventative Maintenance, Inventory Control- Create Space, Asset Tagging, Asset Investment Planning** Chaim Hollander

1:15 PM	**Lunch,** sponsored by Torah Live *Dining Room (Plaza Int'l D-H)*
2:00 PM	**Board Meeting** *Board Room*
3:15 PM	**Mincha** *Orlando N*

3:45 PM	**Session #6** *Choice of:*				
	Creative Financing of Capital Projects Ari Ginian, Yaffa Rattner, Lenny Siegel	**What Your HOS Wishes S/he Could Tell You** Isaac Entin, Ahuva Heyman, Avery Joel, Brocha Baum-Margolese (moderated by Yisrael Abisror)	**Tuition Setting; Tuition Assistance Process; Fees & Add Ons** David Katznelson, Pearl Magence, Elliot Shriner-Cahn	**Hot Legal Topics- Effect of the Elections on Employment laws, Social Media Policies, Personnel Records Laws and other Documentation, Pay deductions, Trap Laws and Tuition Assistance** Sheryl Galler	**Development Steal This Idea! A Development Best Practices Exchange** Ilana Levy, Malka Pearl, Deva Zwelling
4:45 PM	**Network & Snacks** *Exhibition Hall (Plaza Int'l D-F)*				
5:30 PM	**Session #7** *Choice of:*				

Goldmines *(20 min. sessions, each is repeated 3 times)* Racheli Hackel presiding *Plaza G-H*

- **Covered or Denied? The Hidden Risk Management Blind Spots Facing Every School**
  Michael Boldt *Table 1*
- **Deferred Compensation and Executive Benefits**
  Alan Hahn *Table 2*
- **Escaping the Desperation Trap: How to Discover What Your Donors Care About Before You Ask**
  Jonah Halper *Table 3*
- **10 Myths of Fundraising**
  Eliyahu Stern *Table 4*
- **Beyond the Plaque: Sharing Ideas, for Meaningful Recognition and Lasting Impact**
  Liz Fishel *Table 5*
- **Using Volunteers Effectively**
  Charles Anteby *Table 6*
- **Preparing for a Hard Conversation**
  Joe Sharp *Table 7*
- **Searching for Your Next Job and How to Hire the Best Professionals**
  Willie Hochman *Table 8*
- **What Leadership Can't See: The School Operational MRI and Leadership X-Ray**
  Haryl Azkotzky *Table 9*
- **Planning a Capital Project Well to Maximize Utility & Minimize Expensive Change Orders**
  Yossi Fischler *Table 10*
- **Before You Buy Another Camera...? Making Your School's Security Budget Count**
  Jawad Khalfan, Chris DeSimone *Table 11*
- **Connected Finance Systems That Help Your Business Office Do More & Your School Grow**
  Elad Hirbster *Table 12*
- **An Insiders View: Concrete Steps to Lower Costs & Get a Better Video**
  Chananya Kramer & Adina Chesir *Table 13*
- **Successes and Failures in Government Programs: Why to Be Wary of Both**
  Yosef Kanofsky *Table 14*
- **Pregnancy Accommodations and Rights Under Family, Medical and Disability Leave Laws**
  Sheryl Galler *Table 15*

6:45 PM	**Maariv** *Orlando N*
7:15 PM	**Dinner** *Garden Terrace*
8:30 PM	**Entertainment:** Dovi Neuberger *Orlando N*

TUESDAY

7:00 AM	**Shacharis 1** *Orlando M*					
7:30 AM	**Shacharit 2** *Orlando N*					
8:00 AM	**Shacharit 3** *Orlando M*					
8:00 AM	**Breakfast** *Dining Room (Plaza Int'l G & H)*					
9:00 AM	**Session #8** *Choice of:*					
	N-12 Over 1000 Students Shalom Goldstein, Yehoshua Lustig, Debra May	**N-12 Under 1000 Students** Dani Israeli, Rachel Weinberger	**N-8 Over 400 Students** Gaby Friedman, Erik Kessler	**N-8 Under 400 Students** Yossi Chesney, Stacy Goldstein	**Stand Alone HS** Sarah Emerson, Shimmie Kaminetsky	**Special Education Schools: Recruitment & Admissions Best Practices** Michoel Druin & Lianne Heller
10:15 AM	**Session #9** *Choice of:*					
	Collecting Tuition in Arrears-Balancing Rachamim & Paying the Bills Dovid Kramer, Dovid Nathan	**Rebranding Driven by Changing Demographics or Competitors** Laura Cohen, Racheli Hackel	**Creating a Culture of Feedback** Jeff Rothman	**The Power of Thinking Different: Innovation in Fundraising & Engagement** Shmuli Rosenberg	**Special Education Programs, How to Handle Tuition while Parents Are Negotiating with their District** Arielle Granbaum Saposh, Elizabeth Naor	
11:15 AM	**Network & Snacks** *Plaza Int'l D-F*					
12:00 PM	**Session #10** *Choice of:*					
	Being Prepared for an IRS or DOL Benefits Plan Audit (ObamaCare, 401k, Pension and More) Alan Hahn	**The Magnetic Employer: How to Build a Workplace No One Wants to Leave** Scott Goldberg	**Evaluating Your IT Managed Service Provider AND Creating a Realistic Technology Budget** Nachi Cooper, Baruch Noy	**Women and Leadership 2.0** Sarah Emerson, Ahuva Heyman, Ora Kornbluth	**How to Use AI for Fundraising** Yaacov Cohen	
1:00 PM	**Mincha** *Orlando N*					
1:15 PM	**Lunch** *Plaza Int'l D-H*					
2:00 PM	**Session #11** *Choice of:*					
	Parsonage, Reimbursements, 1099 vs. W2 Roth & Co.	**How AI Can Streamline Your Business Office** Lev Stark	**Cracking the Culture Code: Where Mission, People and Performance Align** Yisrael Abisror			
3:00 PM	**Dinner to Go - See You at EDS X!** *Plaza International Foyer*					