

# Sellers' Edge Plus FAQs



### powered by Curbio

#### How does Sellers' Edge Plus 'Pay at Closing' model work?

For sellers with enough equity to cover the project cost, Curbio defers 100% of the project cost until closing, with no fees, interest charges, or credit. checks. Curbio completes the project and gets paid when the home is sold.

## What types of projects can Sellers' Edge Plus take on?

Sellers' Edge Plus can take on any type or size of pre-sale improvements, with no project minimum or maximum. Having completed thousands of projects ranging from under \$1,000 to over \$800,000, Sellers' Edge Plus can take on anything from simple repairs to whole home makeovers. They'll help with all profit-driven updates including exterior curb appeal updates, bathrooms, kitchens, painting, flooring, water or mold remediation, landscaping, roofs or inspection report repairs - just to name a few!

#### What happens if the house doesn't sell?

Every home will eventually sell, and on average, Curbio homes sell 50% quicker than the national average. In the unlikely event that the home stays listed and unsold for more than a year from our project start, the homeowners can either pay Curbio for the amount due or pay a small monthly admin fee to extend the payment deadline.

## Is Sellers' Edge Plus more expensive than an average contractor?

Sellers' Edge Plus pricing is very competitive with what a licensed and insured contractor or home improvement company would charge in your area. Since we use technology to price our work, pricing is consistent across projects, without fluctuations and inconsistencies typically seen in the home improvement industry. In addition, Sellers' Edge Plus pricing is inclusive of everything from labor and materials to permitting and project

management.		
Traditional Home Improvement	curbio	Selling As-Is
Cash or credit required up front for all work	Pay for all pre-sales updates at closing	Risk selling below comps and not getting top dollar
Pay for all pre-sales updates at closing	Make smart, profit driven updates that get your house sold quickly and for top dollar	Eliminate vast pool of buyers and risk low-ball offers
Vet, hire, and manage the entire project yourself	You get a dedicated team taking care of every moving piece from start to finish	Let a flipper buy your home and turn it into a huge profit