

## Versatile Pro

## SALE, RENT, AND FINANCING OF AUTOMATIC JUICERS.

## THE HEALTHIEST BUSINESS: THE BEST EQUPPMENT + THE EASIEST FORMULA

## $120 z$ cup of freshly squeezed orange juice

Selling Price \$4.50

| Cost | $-\$ 1.50$ |
| :--- | ---: |
|  | $=\$ 3.00$ |

Selling 20 juices per day
$\$ 3 \times 20$ juices $\times 25$ days $=\$ 1,500$ monthly gross profits

Payment plan \#1: Purchase - One time payment

| Retail price | Discount | Final price |
| :---: | :---: | :---: |
| $\$ 7,490$ | $-15 \%$ | $\$ 6,367$ |

Payment plan \#2 : Purchase - Financed over 12 months

| Months | Monthly payment | Total paid |
| :---: | :---: | :---: |
| 12 | $\$ 624$ | $\$ 7,490$ |

## Payment plan \#3: Rent

Monthly payment
$\$ 199$

Cancel at any time. Option to buy the juicer is available at any point, and 70\% of your rent payments will be discounted from the retail price.

## UNDERSTANDING THE PROFIT

## Our analysis for a 12 oz cup of freshly squeezed orange juice

| Selling Price \$4.50 |  | 30lb box of oranges <br> Number of oranges |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  | Juice obtained | $\approx 20002$ |  |
| Cost | - \$1.50 | Number of $120 z$ juices | $\approx 17$ |  |
|  |  | Price per box | JUN - NOV | DEC - MAY |
| Profit | $=\$ 3.00$ |  | \$25 | \$20 |
|  |  | Cost per 12 oz juice | \$1.50 | \$1.18 |
|  |  | Average cost per 12 oz juice |  |  |
|  |  | Cup + Lid + Straw |  |  |
|  |  | Average total cost per $120 z$ cup | \$1.50 | incl.) |

Prices and yields can vary through the year, these are estimates

## RENT AND FINANCING OF ZUMEX JUICERS - Valid in Florida Only



|  | ESSENTIAL BASIC | ESSE |
| :--- | :---: | :---: |
| Ref | 04810 |  |
| Dims WxDxH | 18.5 " $\times 19.7$ " $\times 34.6$ " | $18.5 " \times$ |
| Feeder | Manual $6-7$ oranges | Manu |
| Speed (Oranges/min) | 27 |  |
| Operation | ON/OFF | Touchless |
| Colors | Orange/Silver/Graphite/Black | Orange/Sil |
| Anti-dripping | YES |  |
| Electric pulp removal | NO |  |
| 1 Step Extraction kit | Optional |  |
| Monthly Rent price (plus tax) | $\$ 120$ |  |
| List Price (new machine) | $\$ 4,320$ |  |
| 1 payment up front (-15\%) | $\$ 3,672$ |  |
| 12 payments | $\$ 360$ |  |

Monthly Rent: Automatic payments on credit card or ACH at the first day of every monthly period. Taxes not included in selling, renting, or financing. Prices may change throughout the year.

