



## STEAL MY CONTENT PILLAR TEMPLATE

### So you might be asking... What IS a content pillar?

A content pillar is a core theme your brand talks about repeatedly. It's a tool to help guide what you post, so your content stays focused, valuable, and easy to plan.

#### Why pillars matter:

- Keep your message consistent (audience knows what you stand for)
- Stop "what do I post?" stress (you rotate topics)
- Make results measurable (you can see which pillar drives saves/clicks)

#### How many?:

3 - 5 pillars is the sweet spot.

#### How to pick yours (fast):

- 1. List your audience's top problems/goals.
- 2. Map your solution areas to those problems.
- 3. Choose 3 5 themes you can talk about every week.

LET'S DO IT!



# SOCIAL MEDIA CONTENT PILLARS FOR AGRI BUSINESSES

PILLARS: CONTENT IDEAS GOAL

**EDUCATIONAL/HOW-TO** 

- Tutorials
- Check lists
- Top tips
- · Did you know's

Position yourself as an expert in your niche and build trust with your audience through educational content.

**PROOF/RESULTS** 

- Case study
- Results
- Before & after
- ROI calculator

Farmers buy from farmers. You're reducing buyer risk with evidence; turn interest into enquiries.

PEOPLE/UGC

(USER GENERATED CONTENT)

- Products in action with customers (encourage people to tag you on socials!)
- Team content
- Customer takeover
- Shows and events

Showing the people behind your business humanises your brand and sparks a feeling of community.

**SEASONAL OPS** 

(LINK THEM TO YOUR PRODUCTS/SERVICES)

- Calving/Lambing time
- Turnout
- Harvest
- Winter feed

You're staying relevant to what's happening in your customers lives, capturing timely demand by riding known spikes and moving audiences toward offers.

I hope you found these useful and feel ready to put these into action!

If this sparked ideas, but you're not sure where to go from here, let's turn them into a plan. I have 5 spaces per month available for 1:1 Social Strategy Power Hours, drop me a DM to find out more.