

FIRM OVERVIEW



- 180+ person firm is the “sweet spot” to offer appropriate scale, value price point, and customized outputs
- Completed **330+ projects** across **115+ sponsors** since 2017, with nearly all work via referrals or recurring clients
- **PE is 100% of our focus** and we do it better than anyone; **we think like PE owners, because we are PE owners**

DPO&Co - 4 PILLARS

Strategy & Operations Consulting

DPO&Co addresses the strategy and operational needs of middle-market private equity sponsors and their portfolio companies to de-risk investments and rapidly drive value across a breadth of services:

- **Pre-close diligence** - market studies, voice of customer, value creation planning, synergy calculations
- **Post-close portco ops improvement** - procurement optimization, workflow process mapping, product profitability and customer/SKU rationalization, AI tool implementation, management assessments, PMO

Highlighted Client Base



Transaction Advisory Services

DPO&Co provides clients with comprehensive **financial** and **tax due diligence**, **fractional CFO services**, and fully managed **F&A solutions** to deliver actionable insights and drive strategic outcomes in acquisitions, divestitures, and portfolio management



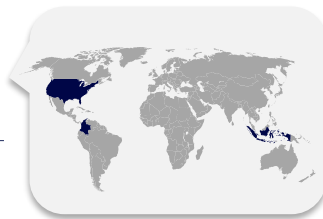
- Ex-Big 4 team at approachable prices for middle market
- MD Steve Eroyan has led 150+ QoE's across E&Y and DPO
- Sell side and buy side expertise, we strive to get the best possible deal for our clients, not sell them audit work

Business Process Outsourcing

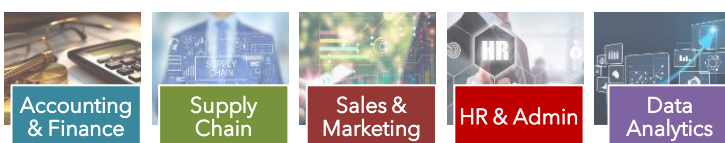
DPO&Co offers BPO to help reduce overhead costs, provide 24/7 support, and drive continuous improvement

Indonesia
UTC +7

Colombia
UTC -5



DPO business process outsourcing functional expertise mostly focuses on **5 main segments**:



By managing transactional & repetitive tasks, we alleviate the burden of high turnover and preserve critical tribal knowledge, enabling you to focus on strategic initiatives

Principal Investing

Lower middle market buyers and true middle market sellers, investing in platforms from \$500k to \$4M in EBITDA



Why We Invest

- Better utilize our consulting team and maximize ROI while keeping delivery costs low
- Understand our clients' point of view first-hand by owning and operating businesses
- Build an operating bench of consultants and portfolio leaders who solve real problems encountered in private equity investments
- Create long-term alignment with consultants, reducing turnover and deepening client relationships
- Sell assets to clients we know and trust, turning a typical 5-year hold into a 10-year value creation horizon

DPO has 3 active + 1 exited platform, and is an active LP in 20+ client portfolio companies across diverse industries

A COMPREHENSIVE PARTNER THROUGHOUT THE BUSINESS LIFECYCLE



DPO&Co has built broad investing and operating experience through portfolio company scaling, successful exits, and investments across myriad industries

DPO&Co Platforms

Scaling businesses for middle market exits from day one

Exited at 3.1 MOIC



- Foxtronics manufactures electronics ranging from printed circuit board assemblies to full box builds (closed Dec'21)
- Serves the full product lifecycle from prototype to high volume production across aerospace, ag tech, defense, medical devices, and robotics



- MEP contractors offering new construction, service, replace and remodel work to residential and commercial customers
- This platform has consolidated 21 brands since August 2024, employing roughly 750+ people from Idaho to Virginia



- E-commerce HVAC distributor, specializing in replacement equipment and parts from all big brands at below market prices (closed Jul'22)
- Extremely reliable source of HVAC supplies, serving contractors, property managers, and homeowners across the US



- Leading supplier of stainless-steel sanitary flow control parts to F&B processing industry across the US (closed Nov'22)
- Sold to Audax Private Equity in April 2026

**2 new
platforms
under LOI
(July 2026)**

LP Investments

DPO&Co is also an active LP in many client portfolio companies across a variety of industries:

 Offers aromatherapy products with natural ingredients Closed: 2022	 Develops strategies to create disability-inclusive workplaces Closed: 2022	 Leader in industrial automation solutions for pharma and biotech Closed: 2023	 A global intelligence and risk management service provider Closed: 2025
 Optical components, spectral devices, and core technologies specialist Closed: 2024	 Manufactures solar attic fans, roof vents, and other products Closed: 2024	 A cloud-based scheduling and reporting solution for academia Closed: 2023	 Turnkey provider of critical infrastructure power solutions Closed: 2025
 A utility-scale solar and renewable energy contractor Closed: 2022	 Offers customized letter jackets, and other chenille products Closed: 2023	 Nationwide provider of heavy-duty truck and trailer solutions Closed: 2024	 Online directory for industrial suppliers Closed: 2026
 A premier home services provider, offering primarily MEP services Closed: 2024	 Products and services for facility cleaning, maintenance and repair, and inspection Closed: 2022	 Distributor of surgical supplies sourced from surgery centers, hospitals, and resellers Closed: 2025	To be announced – bespoke subcontractor
 A full-service lawn sprinkling contractor and designer Closed: 2024	 Constructs pipeline for water distribution and sanitary systems Closed: 2024	 Provides overhead crane and monorail systems, custom fabrication, and more Closed: 2024	To be announced – youth sports platform
 Supplies military shipping cases, carrying cases, and reusable shipping containers Closed: 2024	 Leading solar energy and residential financing company in Puerto Rico Closed: 2024	 Commercial and residential irrigation install & servicing Closed: 2024	To be announced – avionics supplier
 Leading provider of precision metal stampings and assemblies for over 80+ years Closed: 2025	 Premier manufacturer and distributor of K-12 school apparel Closed: 2025	 A leading disaster restoration and construction company Closed: 2025	Actively sourcing new ISponsor relationships to partner with on diligence and funding!