

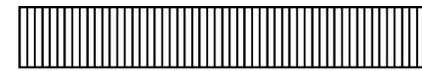


Low-Cost Next-Day Delivery

# Global Non-Bulk Goods<sup>1</sup>

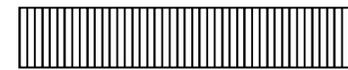
2024 by volume

**Intermodal** (containerized trade)



55%

**Ground** (Non-intermodal)



~45%

**Air Freight** (Fast)



<1%

<sup>1</sup>Non-Bulk= boxes, pallets, containers

# Relative Transport Cost

(per unit of goods)

Intermodal (Global, Slow)



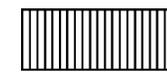
1x

Ground (Regional)



~2x

Air Freight (Fast)



~10-20x

# Total Landed Cost<sup>1</sup>

(Order of Magnitude: Transport + Time)

|                           |       |         |
|---------------------------|-------|---------|
| Intermodal (global, slow) | ▮     | ~1.5-2x |
| Ground (Regional)         | ▮▮    | ~2-3x   |
| Byblos Freight (Fast)     | ▮▮▮   | ~3-4x   |
| Air Freight (Fast)        | ▮▮▮▮▮ | ~8-10x  |

<sup>1</sup>Includes inventory carrying costs, working capital, warehousing, spoilage, and service risk

# R&D Costs

(Adjusted to 2025\$)

787 (Clean-Sheet)



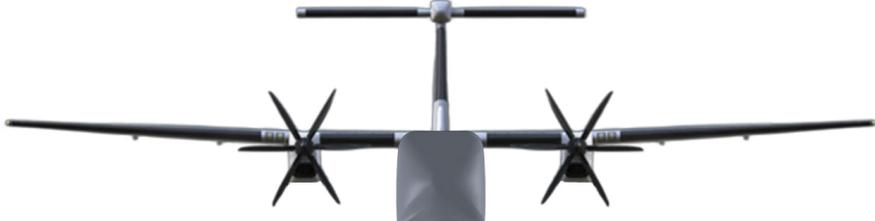
~\$48B+

Dash 8 Family + Dash 8-400<sup>1</sup> (Derivative)



~\$1.4B

Byblos Conversion (Incl. Certification)



~\$100M

<sup>1</sup>Dash 8 program \$200M (1981) + Dash 8-400 \$327M (1995) = \$1.4B (2025)

# Byblos Operational Cost Advantage

(Illustrative annual operating cost comparison vs. legacy express air cargo)

Doubles profit margins

60% lower cost to customers<sup>1</sup>

True <24h global delivery

|                                       | <b>Salaries &amp; Employee Benefits</b> | <b>Purchased Transportation+ Rentals &amp; Landing Fees+ Depreciation &amp; Amortization</b> | <b>Fuel+ Maintenance &amp; Repair</b> | <b>Vendor Charges + Other</b> | <b>Yearly Revenue</b> | <b>Profit</b> |
|---------------------------------------|---|--|---------------------------------------|-------------------------------|-----------------------|---------------|
| <b>Byblos Costs vs. FedEx Express</b> | -98%                                    | -50%   | -30%                                  | -22%                          | -60%                  | +100%         |

Numbers based on all Byblos conversions using 100% green fuels

<sup>1</sup>Byblos will aggressively expand global market share and company valuation in initial decade. Final customer savings will be based on existing market demand at launch

# How Byblos Does It

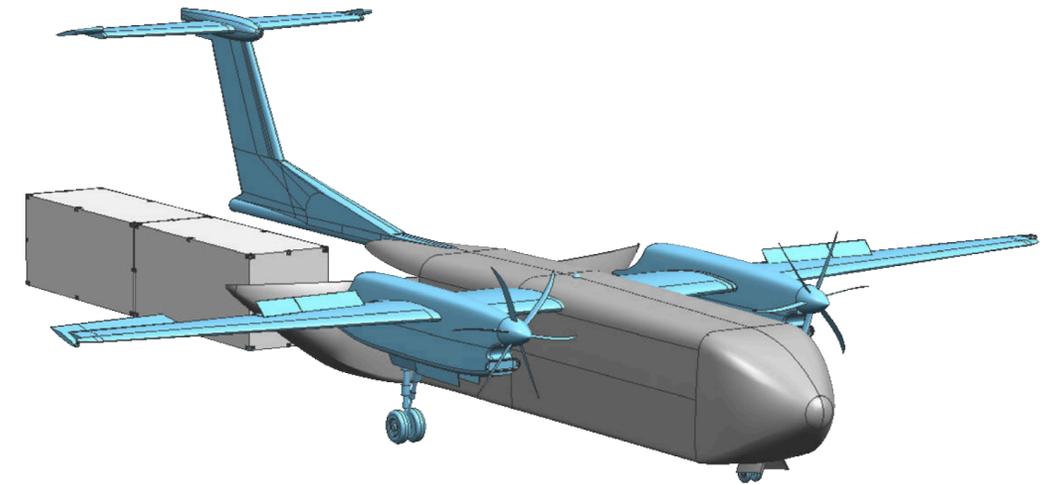
(Legacy flies boxes inside airplanes. Byblos flies airplanes made of boxes)



Minimal conversion

ULD containers

Labor-intensive handling



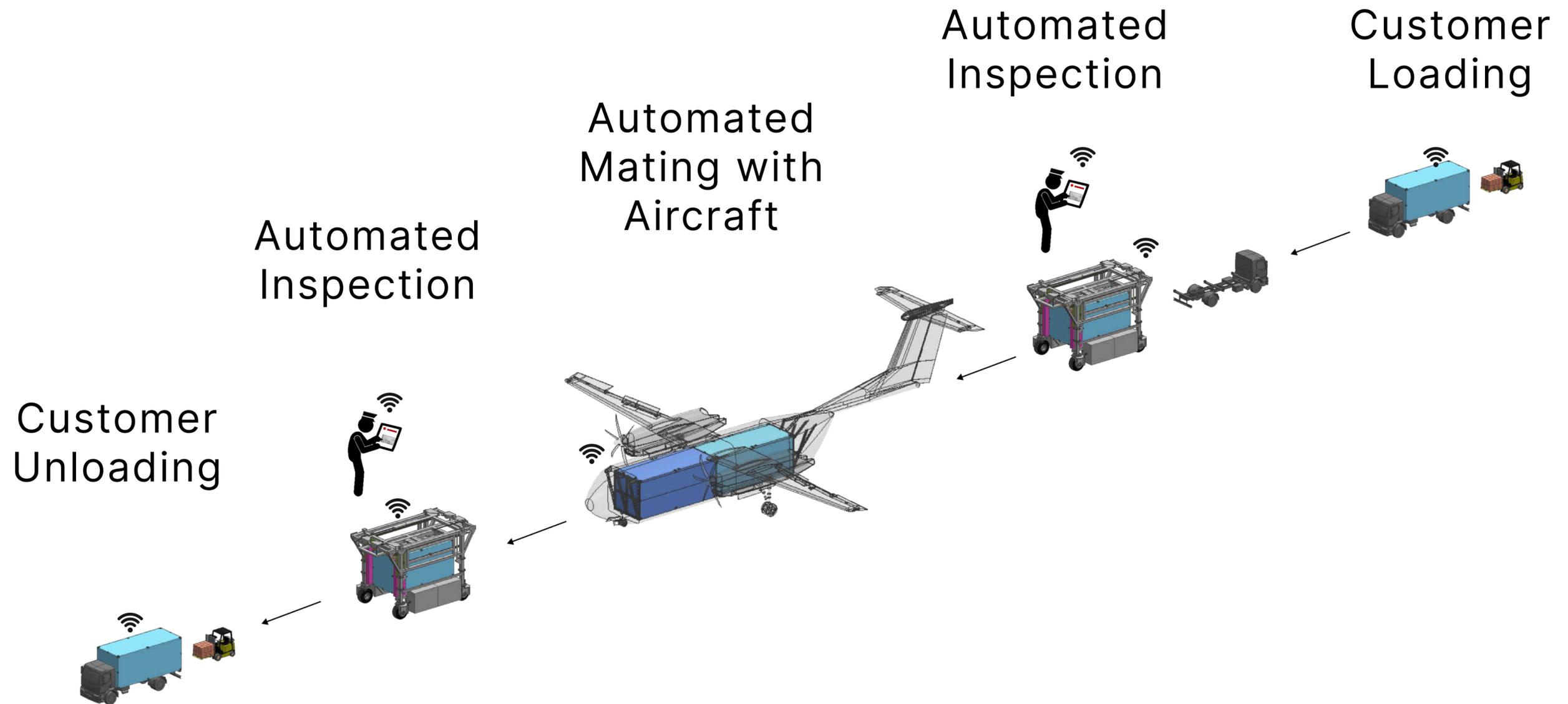
Fuselage replaced

Containers part of fuselage

Full Automation

# Byblos Automation Loop

(Leverages existing Intermodal and Ground networks)



# Market Size

(Hardware Entry grows into local market investments enabled by our tech.)

Aircraft Conversions + Containers

\$7B+

Air Freight

\$200B+

Software

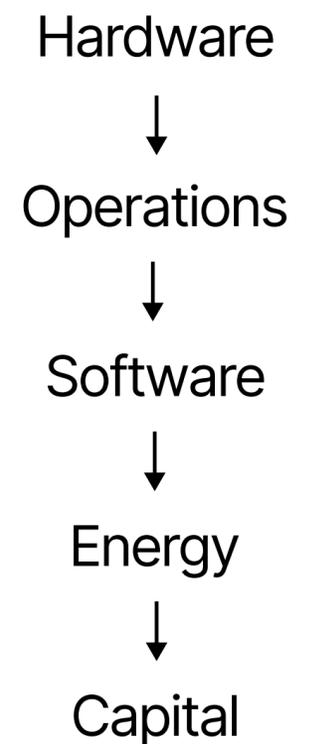
\$20B+

Green Energy

\$14B+

Capital<sup>1</sup>

\$10T+



<sup>1</sup>Reduced costs can increase air freight use by 5x and open up global areas we can invest in

# Core Team

(Decades of Relevant Experience)



## **Elie Helou Jr. — Founder & CEO**

- 25+ years in aerospace engineering (McDonnell Douglas/NASA Projects)
- 50+ global patents & led \$800M+ devel. programs
- Founded multiple startups



## **Bill Wagner — President Wagner Aeronautical**

- FAA-certified DER for aircraft conversions
- Converted 757, 767, 777 aircraft; partner for rapid BOS aircraft rollout



## **Carla Lucchino — Chief Commercial Officer**

- 30+ years in military logistics & supply chain leadership
- Former Chief of Staff to the U.S. Secretary of the Navy

# Byblos Reduces Risk

(Decades of Relevant Experience and \$4.6M+ invested to date to de-risk conversion efforts)

- Detachable fuselage and spine aircraft concepts date to 1950s (Fairchild XC-120)



- Square fuselage aircraft (Skyvan, Shorts 360) already proven



- Container automation & materials now enable practical designs



# Round A Investment Opportunity

**Raise: \$55M** (Min. investment for strategics \$2M)

- **Technology backed by 30+ global patents. Protection through 2038**

## Use of Funds:

- MVP conversion
- Demo flights
- AI customs integration
- X-ray automation systems
- Manufacturing setup for BOS containers

## Investor Value:

- Up to 40x ROI potential by Year 5
- Pharma logistics cost reduction of >60%
- Zero dry ice footprint
- Zero insulated waste
- Zero repacking
- Near-zero spoilage (<0.1%)
- Global accessibility **unlocks new pharma markets**

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