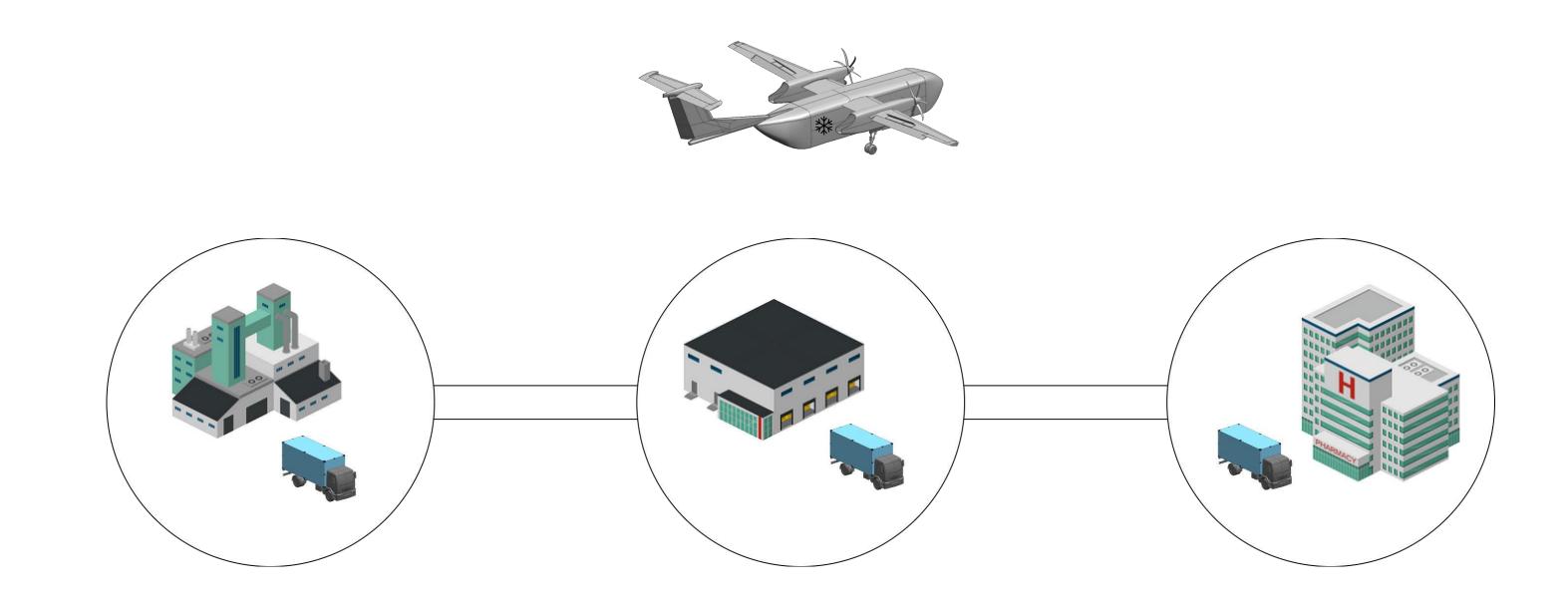
# BYBLOS

"Real-time, compliant cold-chain delivery, powered by renewable energy— anywhere in the world"



## The Challenge

## Pharma Has Advanced — Logistics Hasn't

- Over \$1 trillion in AI and precision medicine in the last 12 months
- Yet slow or costly logistics make AI-driven decision-making irrelevant at the point of care
- 50-year-old CO<sub>2</sub>-based cold-chain methods remain industry standard











AI-driven Pharma

Cold-chain logistics

# The Impact

## Every Hour Lost = Patient Waiting

- 1-2% of global biologics spoiled each year due to logistics failures
- 624M sq ft excess pharma warehousing = trapped working capital
- Restricting shipments to major hubs increases failure points risk and reduces flexibility
- Byblos enables 5x more accessible runways, greatly increasing routing flexibility and inherent resilience, along with intermodal compatibility



777 capable airports



Dash-8 capable airports

## The Byblos Solution

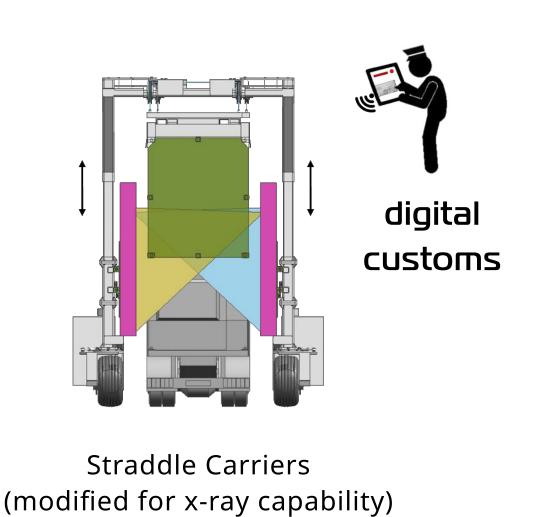
## Electrified BOS¹ containers— Active Cooling, Zero Hand-offs

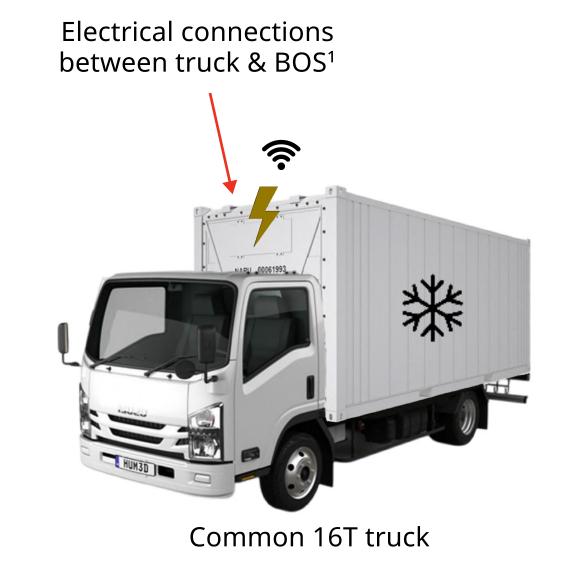
- Continuous power from aircraft of std truck + additional 3-hr battery to smooth transfers
- No dry ice fully automated and GDP/CEIV compliant
- Leverages existing aircraft billions in sunk costs converting, not reinventing —minimizes cost of certification + time to market

between spine & BOS<sup>1</sup>

Built on Certified Platforms— Faster to market

Elec. & Data connections



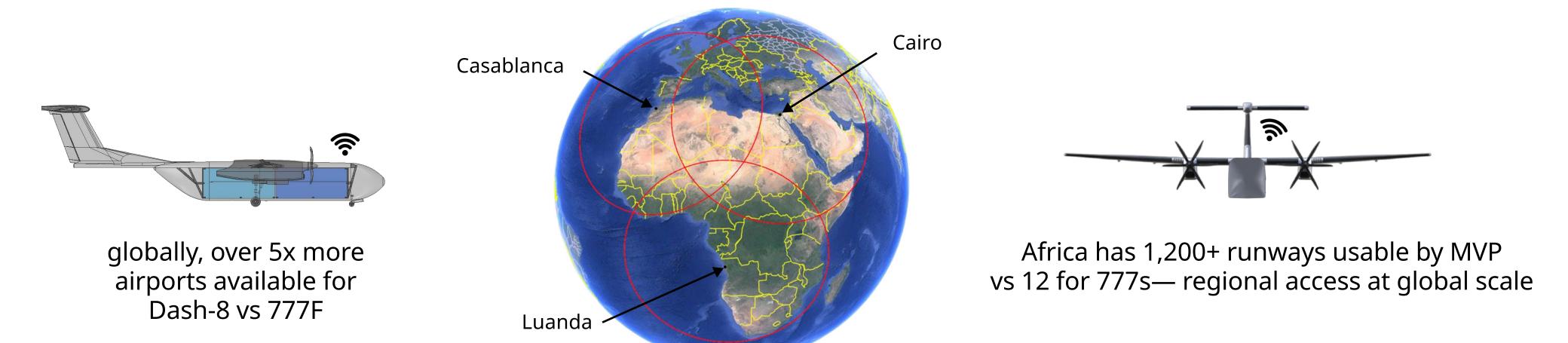


## Performance & Cost Efficiency

### 1M Doses per Flight— 79% Lower Cost per Dose

- Dash-8 MVP carries same payload as 777F (belly cargo limits due to CO<sub>2</sub>)
- Lower operational costs with greater access and flexibility
- 100% renewable fuel = sustainable scaling

Example: 3x African Hubs cover mainland + reach Norway to Estonia to Uzbekistan

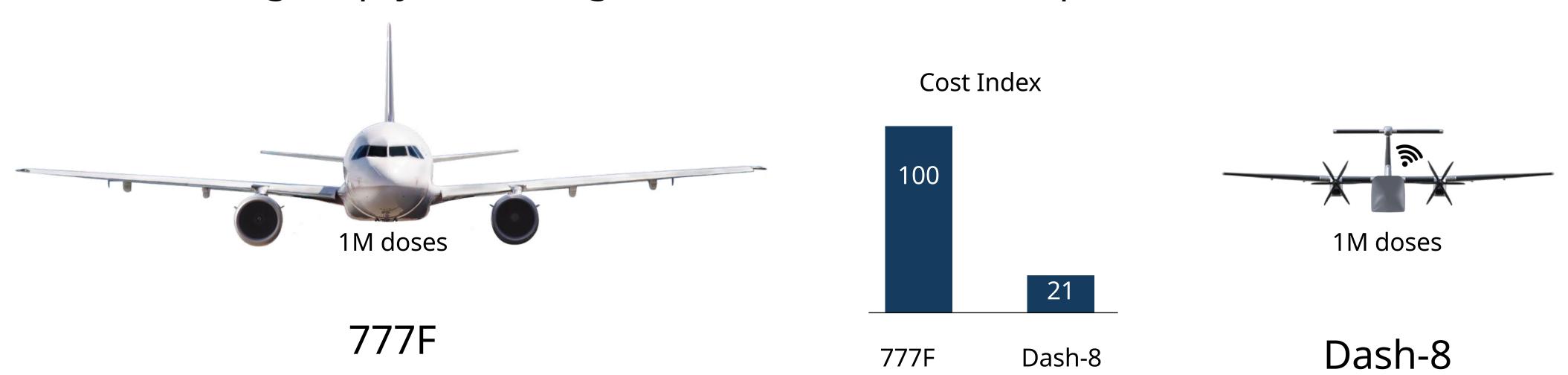


25% more cargo for the same fuel burn of unconverted planes

#### Robust & Resilient Network

Resilience by Design— Same 1M Doses— 79% Lower Cost + uses 80% less fuel than the 777F

- Distributed operations eliminate hub bottlenecks
- · Real-time adaptive routing increases reliability during disruption
- Adds redundancy & continuity to mitigate weather, congestions, or labor events
- Dual-use ISO compatibility unlocks potential for back-haul utilization reducing empty return flights, emissions, and cost per delivered dose<sup>2</sup>



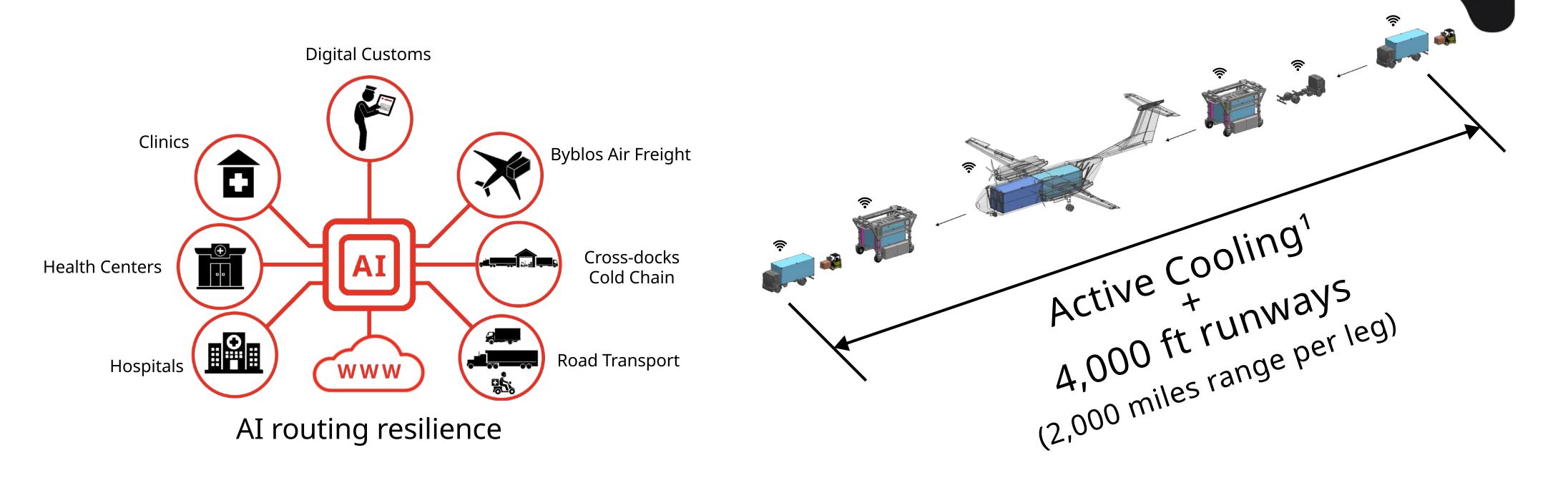
<sup>&</sup>lt;sup>1</sup>Includes one refueling stop for MVP

<sup>2,000-</sup>mile route: ~\$145K saved 4,000-mile route: ~\$186K saved

## Digital & Automated Operations

### Always Cold, Always Visible

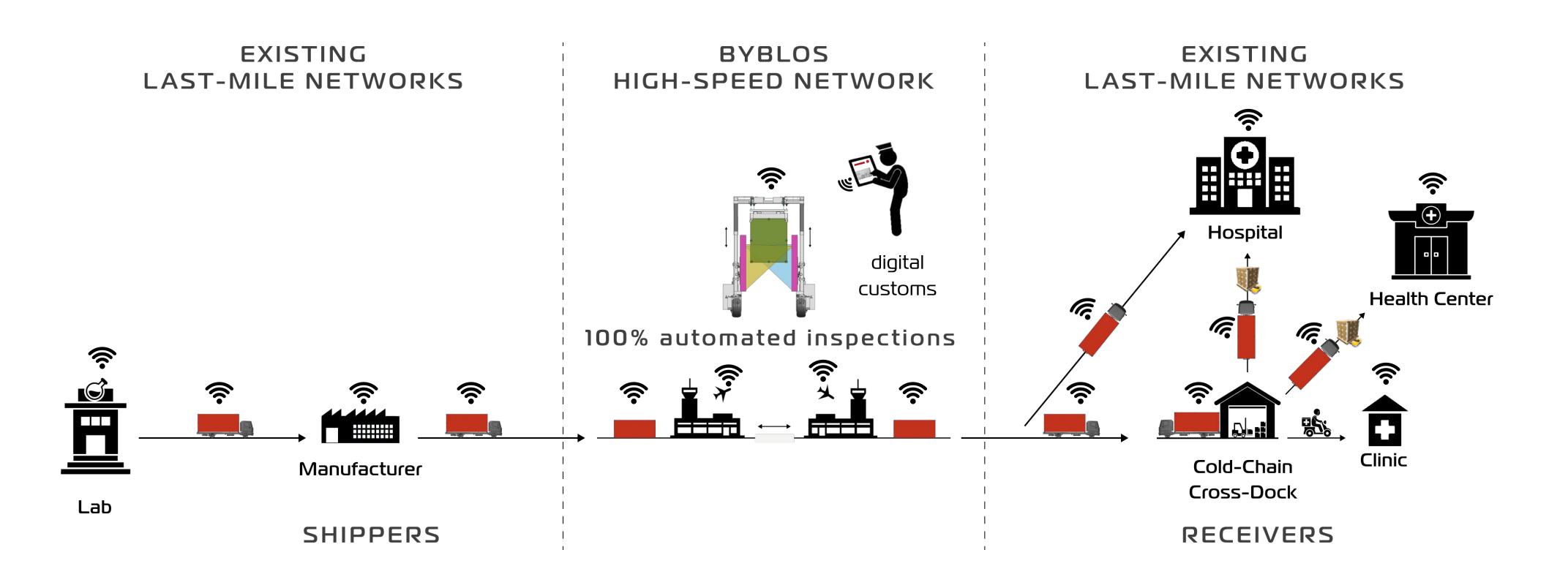
- AI-driven monitoring: temperature, power, location, security
- GDP/CEIV-aligned, digital customs, insurance, and payments
- Smart loading via sensor floor, loading app, and encrypted data chain



"Transforms the cold chain from reactive → predictive"

## Global Network | Local Control

- Licensed GDP-compliant operators in each region
- No warehouses— containers move from factory → flight → clinic
- Multi-airport flexibility maintains delivery continuity options



#### Proven Team— Execution & Certification Expertise

#### Built by Aerospace & Defense Veterans



- 50+ global patents; led commercialization across aerospace and sustainable materials
- Architected Byblos airintermodal logistics
- Built cross-functional teams across US/EU/Asia
- Founded Biosphere
   Industries (\$60M+ raised)
- ex-McDonnell Douglas & Partners including space companies (composite and metal)





- 30+ years with Boeing,
   Northrop, Lockheed, & Flight
   Structures, Inc. experience
- Slated as CEO of Dorsal<sup>®</sup>
- FAA Structures DER (static, fatigue, fracture, flutter)
- TOGAA member; led 757-200
   P2F STC at Precision
   Conversions
- Co-CEO at 777 Mammoth, led 777-200/300 P2F
- 200+ programs; deep rotorcraft, fixed-wing, and defense platform experience





- Former Chief of Staff to Secretary of the Navy; led 6,000 staff; \$1.3B budget
- 30+ years in DOD reaching civilian equiv. rank of 3-star general
- Oversaw \$900B defense & NASA contracts at DCMA
- Authored DOC outsourcing policy TS/SCI; Senior roles across OSD, USMC logistics
- Served as Chief of Staff for the MITRE CEO, a science and systems engineering firm





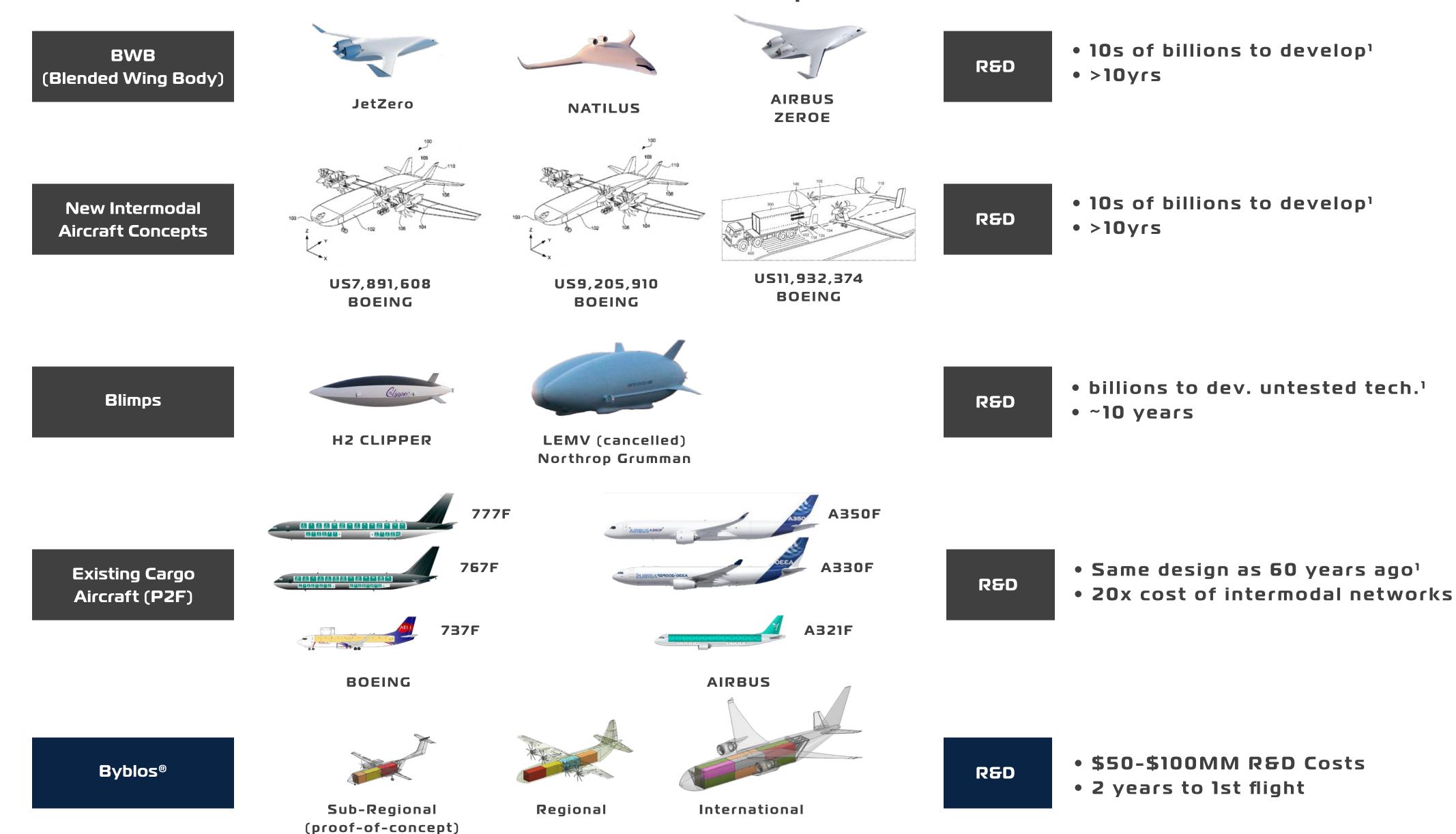




Byblos Group Inc. | Santa Barbara, CA | ElieH@byblosinc.com

#### Competitors: Freighter Aircraft Market

#### **No Current Viable Competitors**



## \$10 Trillion+ Ecosystem

- Pharma (\$11B) cold chain entry point → Expands to \$10T Trade Ecosystem
- Our tech enables companies to ship logistics from a storage-based model to a speed-and--flow model

- Hardware \$7B+ **★**
- Operations \$120B+

\_\_\_ Ch Pe

Pharma (\$11B)— our entry point market Chips/high tech (\$42B)

Perishables (\$20B) All Other Air Goods (\$47B)

- Software \$20B+ 🚇
- Green Energy \$14B+ —

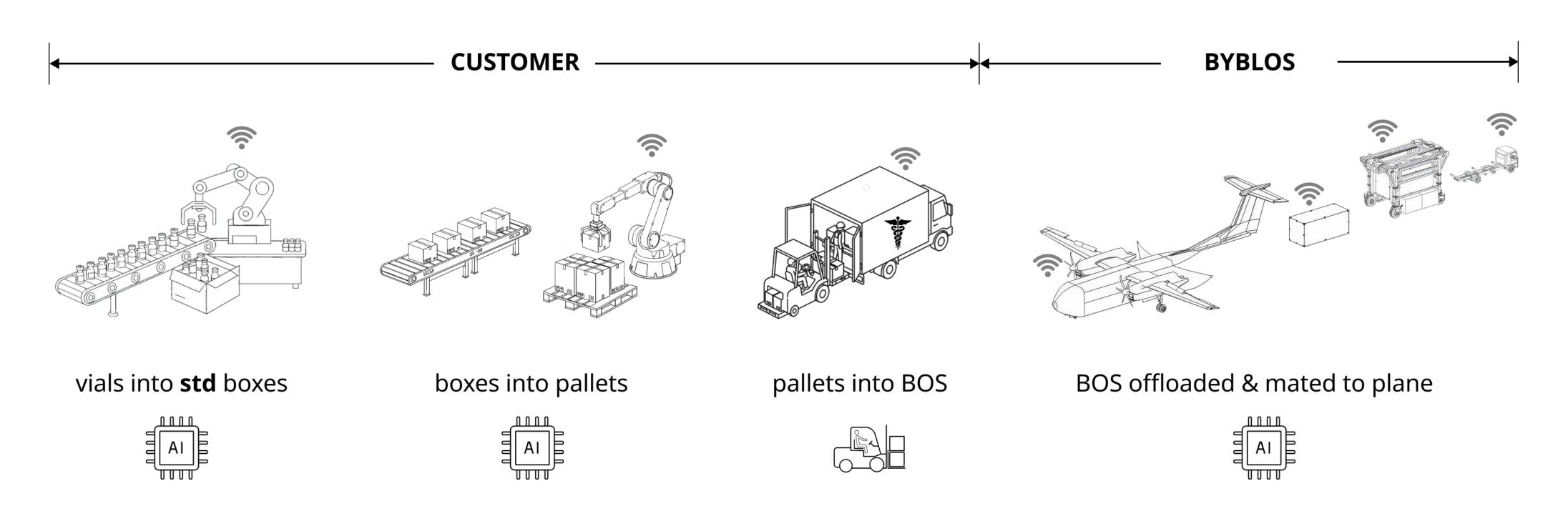


Insurance (\$7B)
Banking Services (\$24B)
Trade Services (\$15B)
Investments (\$10+T)

"Just as railroads created an economic engine, built towns and invested to capture the value they created— Byblos Capital co-invests in logistics parks, land, and industries enabled by our low-cost ,<24hr network"

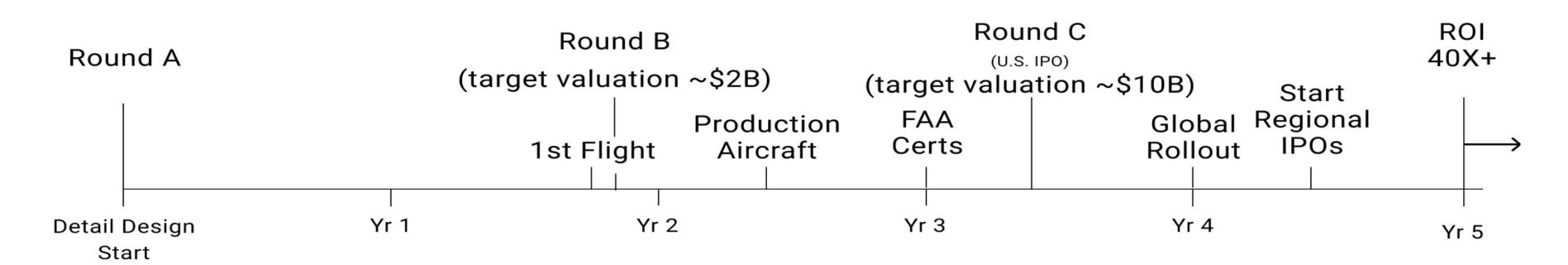
## Fast, Compliant, Renwable

<24h Global Delivery | 60-75% Lower Cost | 100% Renewable Fuel</li>



## MVP → Certification → Global Scale | 40x ROI by Year 5

- Round A (\$55M) MVP¹ Conversion & Demo Flights
- Round B (\$200M²) Certifications, Production, Regional Roll-out
- Round C (\$1.5B) IPO & global expansion
- Funding and/or Letter of Interest and help us reach our goal of first flight
- First active-cooled BOS container flights
- Pharmaceutical route pilots
- GDP/CEIV validation for regulatory adoption



Funding → MVP → Regional Rollout → IPO

<sup>&</sup>lt;sup>1</sup>Airbus estimates that 408 aircraft of the MVP cargo type and size will be needed in the next 20 years (~\$13B demand just in our MVP size aircraft) <sup>2</sup>Investors identified for Round B via Nomura & DLA Piper effort in 2022

## Closing / Call to Action

# Join Us in Building the Next-Generation Cold-Chain Network

Byblos integrates seamlessly within existing GDP/CEIV frameworks and enhances audit transparency across the supply chain

We're ready to partner with leading pharma companies to redefine how life-saving products reach patients— faster, cleaner, and more securely



By enabling full compliance for pharma outbound and safe reuse for food and other perishable goods on return legs, Byblos uniquely closes the cold-chain loop with near zero waste

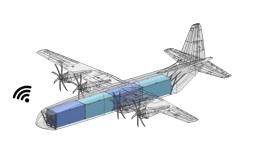
Contact: ElieH@ByblosInc.com | ByblosInc.com

MVP + Sub-Regional (de Havilland Dash 8-400)

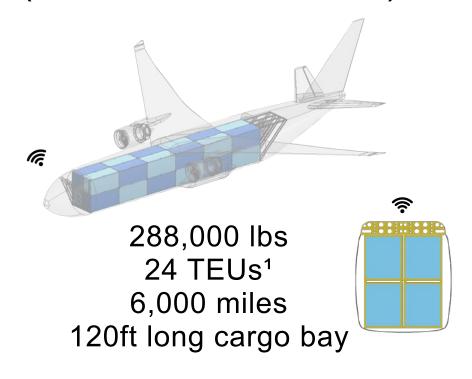


24,000 lbs
2 TEUs¹
2,000 miles
40ft long cargo bay

Regional (LM-100J)



48,000 lbs 4 TEUs<sup>1</sup> 3,000 miles 80ft long cargo bay International (777X & A350-1000)



# Appendix

#### Massive market shift

Unlocks 5x more air freight demand

#### Proven tech base

**\$4.5M** invested to date, patented technology

#### Scalable economics

Hardware entry, fintech/.com revenue dominance

#### Sustainable growth

Green energy, automation, GDP lift in developing markets

#### IP Portfolio good through 2038



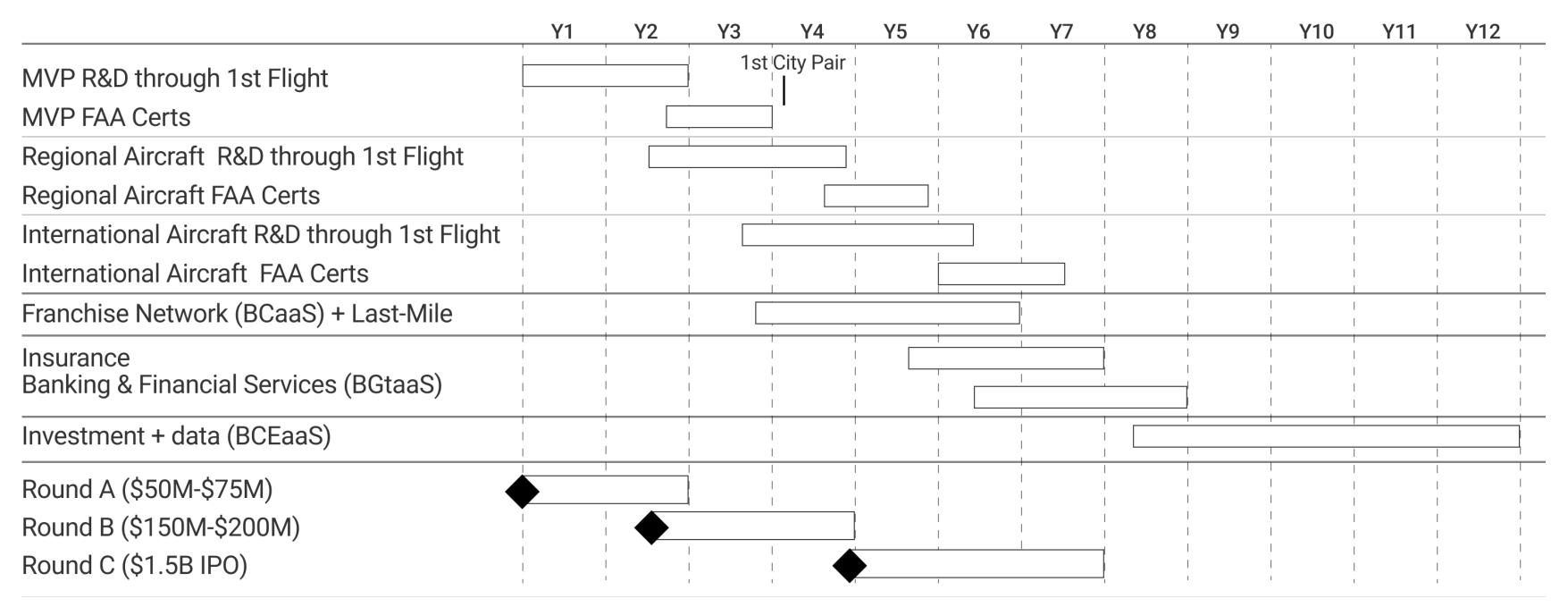
#### Term Index

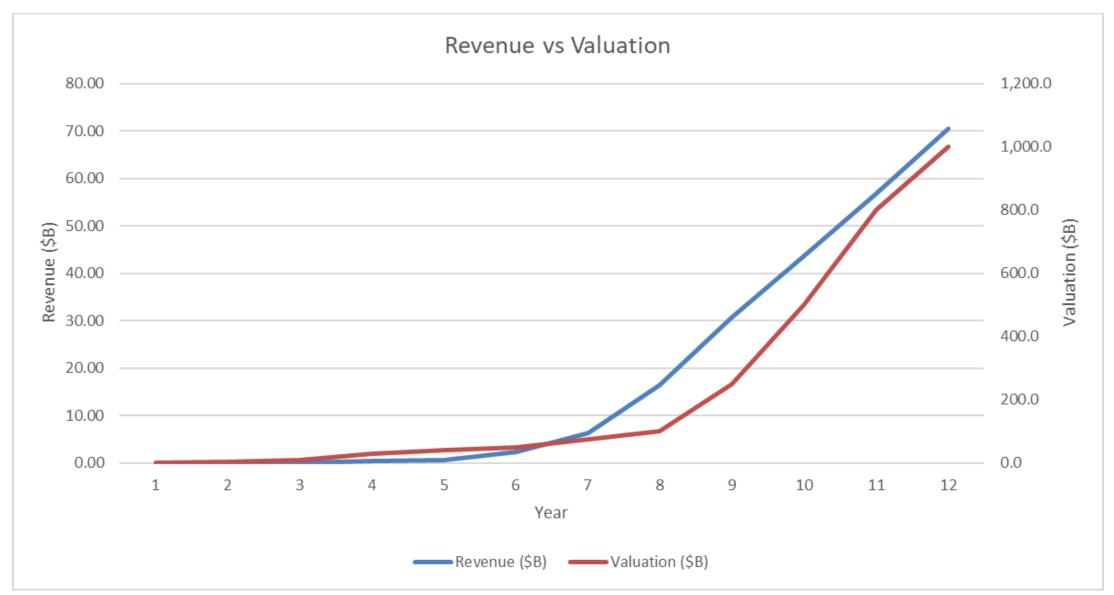
- BWS: Byblos World Services (Software)
- BOS: Byblos Omnimodal System (Container)
- ULD: Unit Load Device (aircraft containers)
- IDIQ: Indefinite Delivery, Indefinite Quantity

- Omnimodal: plugs into all modes of transport
- TAM: Total Available Market
- MVP: Minimum Viable Product
- Fintech: technology for financial services

- GDP: Gross Domestic Product
- CEIV Pharma: IATA certs Pharma Certs
- IATA: International Air Transport Association
- TEU: Twenty-foot Equivalent

### Go-to-Market Execution: From MVP to Global Rollout





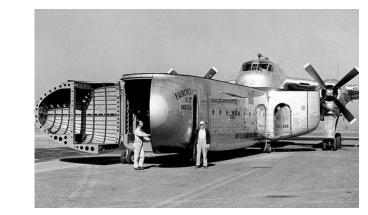
- Months 24: MVP 1st Flight, franchise onboarding
- Months 36: FAA certification, first regional lanes live
- Months 48: Global network spans all continents, local IPO begin
- BCaaS = Byblos Container as a Service
- BCEaaS= Byblos Customs & Exchange as a Service

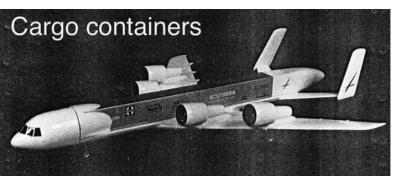
## Detachable Fuselage & Spine Planes Exist

Detachable fuselage concepts date to 1950s-80s

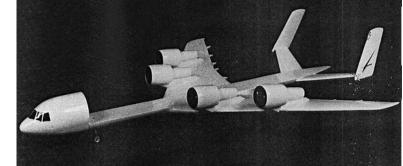












Square fuselage aircraft (Skyvan, Shorts 360) already proven







Container automation & materials now enable practical designs









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