

Cruise Complete Tip Sheet: Making Cruise Complete Work for You!

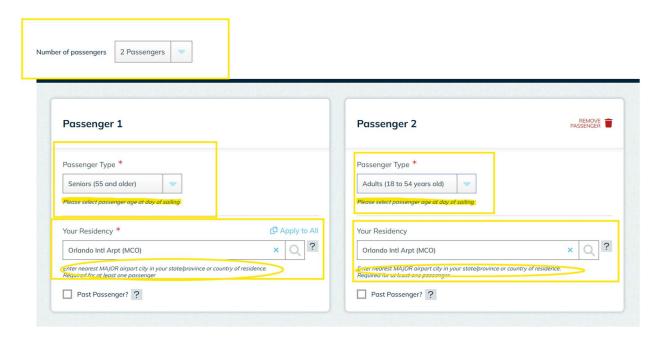
Before you start searching for cruises in Cruise Complete, keep these essential tips in mind to make the quote and booking workflow smooth and successful:

▲ Traveler Profiles Matter

- Always create a complete profile for travelers with full legal names (first and last), dates of birth, email, and phone numbers.
- Before creating a new traveler profile, search Cruise Complete for existing profiles duplication can cause confusion!
- Using accurate traveler profiles is crucial as it feeds into the search and booking process.

Age Range Accuracy

- When selecting age ranges from dropdown menus during the cruise search, be precise.
- Incorrect age ranges will trigger errors when adding customer information—this is a critical step to getting right.
- Past guest numbers: enter these when you are the screen for ages and closest airport. For some cruise lines you may not get the correct fares for your guests.



Fare Code Selection

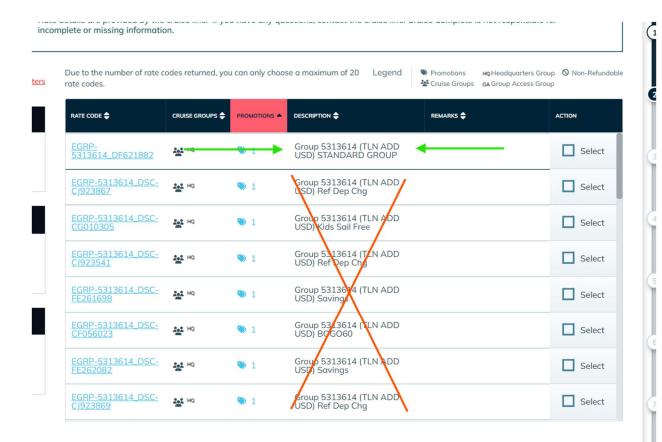
- You can select multiple fare codes in the search bar; however:
 - For Royal Caribbean and Celebrity, use only the Group (TLN ADD US)
 STANDARD GROUP or GROUPX fare code. Of course, use best fare and other fare codes along with Group (TLN ADD US) STANDARD GROUP.
 - Avoid group fares that include senior, resident, or other discounts with Group (TLN ADD US) STANDARD GROUP.
 - For Celebrity Cruises, use the GROUPX fare code for the best rates.
 - Do not combine GROUPX with senior, resident, or other discounts to avoid timeouts. But use GROUPX and best or all in.

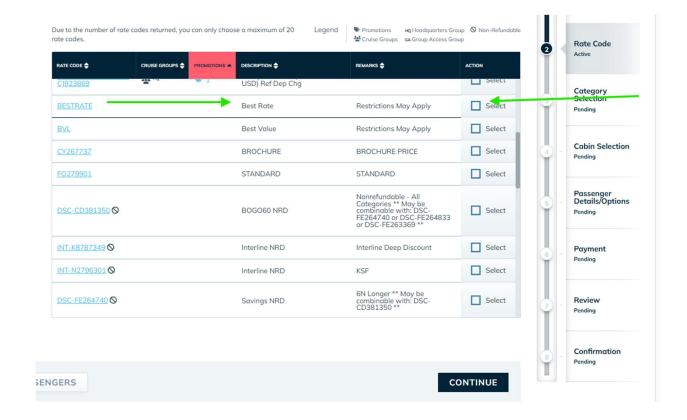
Once you start searching for Royal Caribbean and Celebrity you will see that Group X or TLN ADD cannot be combined with senior, resident or other promotions.

If you are unsure what group codes to use for Royal Caribbean or Celebrity ask for a one on one. Remember to use best, resident, senior etc.

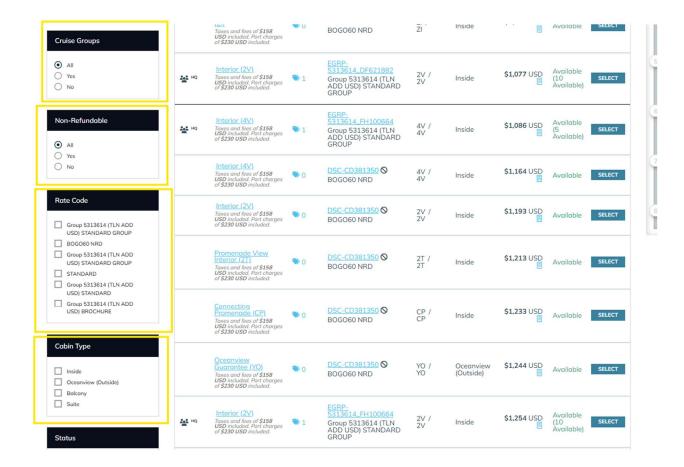
- For other cruise lines, pick the correct promotions:
 - Princess: Princess Plus or Princess Premier

- Holland America: Have It All
- Always double-check the fare code's accuracy for each cruise line to quote correctly.





•On the left side bar, use and easily search for only the categories or fare your codes needed for our customers.

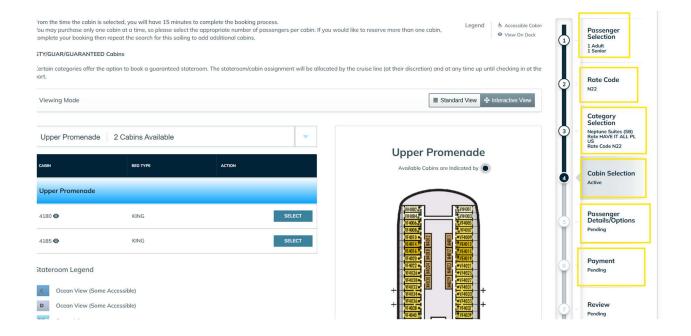


Hold & Quote Smartly

- For cruise lines that permit holding and quoting, consider holding multiple cruise options for your client to protect against fare increases.
- Clearly communicate that rates are guaranteed only once payment is made.
- After holding a cruise and becoming comfortable with Cruise Complete's workflow, verify booking details and fare codes with the cruise line.

Efficient Navigation

 Use the right sidebar to navigate between categories and fare codes instead of the back button to save time and avoid losing your place.



After Booking

- Once booked and confirmed, use the expand button at the bottom of the reservation for:
 - Adding the same cruise for other categories or undecided clients
 - Exporting to Agent Mate
 - · Synchronizing with the vendor
 - Accessing other options
- This helps with upselling and managing multiple options for the same client/sail date.



Synchronize Before Exporting

- When the client is ready to book, retrieve the reservation and:
 - Use **Expand Options > Synchronize with Vendor** to update changes like insurance, gratuities, or stateroom adjustments.

- After synchronization, use **Export to Agent Mate** to finalize the booking.
- Clean up the booking after entry into Agent Mate to ensure everything is accurate.

? Final Thoughts

- Practice makes perfect—regular use of Cruise Complete will boost your confidence and efficiency.
- If you ever need help, please don't hesitate to ask me or reach out to the Cruise Complete and Agent Mate teams at TLN. These are just a few highlighted tips for Cruise Complete.

Safe sailing with Cruise Complete, and here's too smooth bookings every time!

