

# **FREQUENTLY ASKED QUESTIONS (FAQ)**

- 1. What types of cannabis products do you offer for wholesale?
  - a. At this time, we currently offer dry flower wholesale purchases only. This may include but not be limited to:
    - 1) Whole nugs,
    - 2) Popcorn nugs,
    - 3) Shake/trim/sugar leaf

We offer both "deli-style" mylar bags and pre-packaged branded options. An additional lead time of 3-5 days is necessary for pre-packaged branding.

- 2. Can you provide information on the quality and sourcing of your cannabis?
  - a. Absolutely. Our cannabis is cultivated using sustainable and environmentally friendly practices that exceed industry standards. We prioritize quality and safety, with all products undergoing rigorous testing for potency and purity by state-licensed laboratories.

In addition, we source premium cannabis genetics that can only be found on the west coast, including strains not yet released to the general public. Our genetics selection varies by season and demand, but we strive to keep 5-8 different strains in constant rotation.

#### 3. What are your minimum order quantities?

a. Our minimum order quantity begins at 1lb (mix & match strains available). Please contact us for specific details regarding your order and we will be sure to accommodate your unique business needs.

#### 4. How do you ensure product consistency and reliability?

a. We adhere to strict cultivation and production standards to ensure consistency. Our products are regularly tested, measured, and we maintain a close eye on every step of the supply chain. Each one of our plants receives individualized attention daily to ensure superior quality in every finished product.

#### 5. Are your products compliant with state and federal regulations?

a. Yes! Our products comply with all New Mexico state and federal regulations, including BioTrack. In addition, we stay up-to-date with legislative changes to ensure ongoing compliance. We are proud of our compliance records and continue to lead the way in tracking accurate data.

# 6. What are your pricing and payment terms?

a. Pricing begins at \$1,200.00 per lb. for dry flower whole nugs. In addition, we offer smaller popcorn sized nugs starting at \$800.00 per lb. Need less? Just ask!

We offer competitive rates and flexible payment terms, which can be discussed during the ordering process. New customers receive a special 10% discount for first-time purchases.

## 7. Do you provide support for product knowledge and marketing?

a. We offer comprehensive support including product training, marketing materials, and sales strategies to help you effectively market our products. We believe in education first, sales second!

# 8. How do you handle shipping and logistics?

a. You will receive your order within 48 hours of payment. We personally deliver our products to you, ensuring timely and safe delivery of products. Shipping terms and

conditions can be provided upon request.

#### 9. Can we visit your cultivation and production facilities?

a. Yes, we welcome visits to our facilities. Please contact us to schedule a tour and meet our team.

#### 10. How can we start a wholesale relationship with your company?

a. Please contact our sales team to initiate a conversation. We'll discuss your needs, our products, and how we can establish a successful, lasting partnership.

#### 11. What packaging options are available for your products?

a. We offer a range of packaging options to suit different needs, including child-resistant, tamper-evident, and eco-friendly packaging. Custom branding is also available for bulk orders with additional lead times. Contact us today to tailor your packaging.

#### 12. Can you provide strain-specific information and terpene profiles?

a. Yes, we provide detailed information for each strain, including THC & cannabinoid content, terpene profiles, microbial, and content. This information is crucial for informed purchasing and customer satisfaction.

# 13. Do you offer exclusive strains or products for wholesale clients?

a. We occasionally offer exclusive strains or special product lines for our wholesale clients. These are subject to availability and may require advanced booking or agreements in place prior to sales.

# 14. Do you handle product returns or issues?

a. If you're unhappy, we're unhappy. In case of any concerns, please contact us immediately for a full resolution - returns or otherwise. We ensure every one of our wholesale clients' needs are met, and if they are not met, then we promise to fix the situation promptly.

#### 15. What ongoing support do you offer to your wholesale clients?

a. Our support includes regular product updates, training sessions, and dedicated account management to ensure a smooth partnership. We work with you every step of the way to ensure our products continue flying off your shelves.

#### 16. How frequently do you update your product offerings?

a. Our product catalog is updated quarterly to reflect new strains, seasonal varieties, and innovations in cannabis products.

#### 17. Are there any geographic restrictions on where you can ship?

 a. Due to legal and regulatory reasons, there may be geographic restrictions on shipping. Please contact us with your location for specific information to ensure a timely delivery of your product.

#### 18. Can we request custom formulations or products?

 We are open to discussing custom formulations or products based on your specific needs and market demands. Such requests are subject to minimum order quantities and production capabilities.

#### 19. Do you provide lab testing reports for your products?

a. Yes, all our products come with comprehensive lab testing reports to ensure transparency and trust in our quality assurance process.

#### 20. What are the lead times for orders?

a. Lead times vary depending on the product and order size, but we generally satisfy all orders delivered within 48 hours of payment. We strive to fulfill orders as quickly as possible and can provide more specific timelines upon order confirmation.

#### 21. Can we get samples of your products before placing a bulk order?

a. Absolutely! We understand the importance of product quality and are happy to provide samples for your entire staff. In fact, we encourage voting on our products to earn our place on your shelves. Please contact us for details on our sampling process and policies.

#### 22. What types of payment methods do you accept for wholesale orders?

a. We accept various payment methods, including bank transfers, credit cards, and cash. Please contact us to discuss the most convenient option for you.

## 23. Do you offer any training or educational resources about your products?

a. Yes, we provide comprehensive training and educational resources to help our clients understand our products, including their uses and benefits.

#### 24. How do you stay updated with the evolving cannabis regulations?

a. We have a dedicated legal team that constantly monitors and updates us on regulatory changes, ensuring our products and practices remain compliant.

#### 25. What distinguishes your cannabis products from others in the market?

a. Our products are distinguished by their quality, consistency, and the innovative cultivation and processing methods we use, setting us apart in the market.

# 26. Do you participate in any industry trade shows or events?

Yes, we actively participate in various industry trade shows and events. These
provide an excellent opportunity to meet us and learn more about our products and
services.

#### 27. Are there any volume discounts or special pricing for large orders?

a. We offer competitive pricing and may provide volume discounts for large or recurring orders. Please contact us to discuss your specific needs.

#### 28. How can we stay informed about new products and promotions?

a. We recommend subscribing to our newsletter and following our social media channels to stay updated on our latest products, promotions, and company news.

# **Contact Information:**

BioTrack Trade Name: TX3 HOLDINGS, LLC

• Address: 1540 NM-41 ESTANCIA, NEW MEXICO 87016

• **Phone:** (505) 312-6351

Email: sales@terplandfarms.comLicense#: CCD-2023-0247-001