

Bouke Klein Teeselink

Lecturer in Philosophy, Politics and Economics

Department of Political Economy
King's College London
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Research interests 📖

Behavioral economics, Applied microeconomics, Political behavior, Well-being, Causal inference

Academic Appointments 🏛️

2022–/ **Lecturer (Assistant Professor)**,
King's College London, Department of Political Economy.

2021–2022/ **Postdoctoral Scholar**,
Yale School of Management.

Education 🎓

2017–2021 **PhD Behavioral Economics/Finance**,
Vrije Universiteit Amsterdam.
Thesis: “From Mice to Men: Field Studies in Behavioral Economics”
Advisors: Prof. Martijn J. van den Assem & Dr. Dennie van Dolder

2015–2017 **MPhil in Economics**,
Tinbergen Institute.

2012–2015 **BSc Economics and Business Economics**,
University of Maastricht.

Publications 📄

2022, Klein Teeselink, B., M.J. van den Assem & D. van Dolder. Does losing lead to winning? An empirical analysis for four sports. *Management Science*, [\[paper link\]](#).

2020, Klein Teeselink, B., R.J.D. Potter van Loon, M.J. van den Assem & D. van Dolder. Incentives, performance and choking in darts. *Journal of Economic Behavior & Organization*, [\[paper link\]](#).

Working papers 📄

Under review Discounts Shift the Demand Curve for Life-Saving Medications (with M.R. Jordan, N. Adolph & S. Frederick). *R&R at Economic Journal*

Under review Presidential Approval Crowds Out Charitable Donations. (with G. Melios)

Under review The Anna Karenina Income Effect: Well-Being Inequality Decreases with Income (with G. Zauber-
man)

Under review Weather to Protest: The Effect of Black Lives Matter Protests on the 2020 Presidential Election
(with G. Melios)

Under review Own-Gender Favoritism in High Stakes Decisions: Taste-Based Discrimination on The Price Is
Right (with P. Anatasov & J. D. Dana)

Under review High-Stakes Failures of Backward Induction: Evidence from “The Price Is Right” (with M.J. van
den Assem, D. van Dolder & J.D. Dana)

Work-in-progress 🖋️

Equally skeptical: Revisiting asymmetries in political trust (with G. Melios)

Teaching

- 2022 - Microeconomics
Seminar Leader - King's College London
- 2021 - 2022 Yale Summer Research Internship
Mentor - Yale University
- 2018 - 2020 Intuitive Econometrics Workshop
Lecturer - Vrije Universiteit Amsterdam
- 2018 - 2020 Bachelor Theses
Supervisor, 45 theses - Vrije Universiteit Amsterdam
- 2018 - 2020 Investments
Teaching Assistant - Vrije Universiteit Amsterdam
- 2017 - 2019 Finance I
Teaching Assistant - Vrije Universiteit Amsterdam
- 2017 Behavioral Economics
Teaching Assistant - Tinbergen Institute

Awards, Grants & Prizes €

- 2021 Developing Prosperity Metrics for an Economy of Belonging in the UK. Funded by the ESRC project 'Rebuilding Macroeconomics' (**Role: Data expert**)
- 2020 Analysing and Preventing Extremism Via Participation. Funded by EC Horizon 2020 between 2020-2023 (**Role: Data expert**)
- 2016 -2017 Tinbergen Institute full scholarship (\$15,000)

Conferences & Talks

- 2022 Ashoka University | IIM Ahmedabad | Oxford Well-Being Research Centre Seminar | Leitner Political Economy Seminar Yale | Royal Holloway University of London | University of Bath | ESA 2022 Boston | IBPP 2022 London
- 2021 SPUDM, Warwick | ESA World Meeting | MBEES, Maastricht | TIBER, Tilburg | Yale American Politics & Public Policy Workshop
- 2020 Delhi School of Economics | IIT Delhi | PhD Conference in Behavioural Science, Dublin | Yale Sprouts
- 2019 Yale Sprouts Seminar | Yale BRG Seminar | Max Planck Summer Institute on Bounded Rationality | MBEES, Maastricht | SABE/IAREP, Dublin | ECASE, Rotterdam
- 2018 JDMx, Konstanz | FUR, York | SABE, London | RBFC, Amsterdam

Media

- Coverage of 'Weather to Protest: The Effect of Black Lives Matter Protests on the 2020 Presidential Election' by [The Economist](#)
- Coverage of PhD dissertation by [Trouw](#) and [ESB](#)

Refereeing Services

- Economic Journal | Journal of Economic Psychology | Journal of Economic Behavior & Organization | Journal of Sports Economics

Skills

- Languages Dutch (native), English (C2), German (B2), Hindi (A2)
- Software R, Stata, LaTeX

References

Prof. Martijn J. van den Assem,
Professor of Finance,
Vrije Universiteit Amsterdam,
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Dr. Dennie van Dolder,
Senior Lecturer in Economics,
University of Essex,
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Dr. Jason D. Dana,
Associate Professor in Marketing and Management,
Yale School of Management,
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Prof. Gal Zauberan,
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