

Bouke Klein Teeselink

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Experience

2021– Postdoctoral Researcher, Yale School of Management, Marketing
Faculty Sponsor: Jason Dana

Education

2017–2020 Ph.D., Behavioral Economics, VU Amsterdam and Tinbergen Institute
Supervisors: Martijn van den Assem and Dennie van Dolder
2015–2017 MPhil, Economics, Tinbergen Institute
2012–2015 B.Sc., Economics and Business Economics, Maastricht University

Research

Incentives, Performance and Choking in Darts, *Journal of Economic Behavior & Organization*, 169: 38-52 (with M.J. van den Assem, R.J.D. Potter van Loon, & D. van Dolder)

Does Losing Lead to Winning? *R&R, Management Science* (with M.J. van den Assem and D. van Dolder)

Discounts shift the demand curve for life-saving medications (with M.R. Jordan, N. Adolph and S. Frederick)

Backward Induction in the Field: High Stakes Evidence from the Price is Right (with M.J. van den Assem, D. van Dolder and J.D. Dana)

Research visits

2019 Visiting Scholar, Yale University
Host: Jason Dana

Teaching

2017–2020	TA Finance I (evaluation: 4.69 out of 5)	VU Amsterdam
2018–2020	TA Investments (evaluation: 4.54 out of 5)	VU Amsterdam
2018–2020	Supervision of 45 B.Sc. theses	VU Amsterdam
2017	TA Behavioral Economics	Tinbergen Institute

Selected Honours and Awards

2016-2017 Tinbergen Institute scholarship covering living costs and tuition

Other Information

Computer Skills R, Matlab, Stata, EViews, L^AT_EX

Languages Dutch (Native), English (Fluent), German (Intermediate), Hindi (Basic)

References

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