

# Bouke Klein Teeselink

Lecturer in Philosophy, Politics and Economics

Department of Political Economy  
King's College London  
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🐦 @boukekt

## Research interests 📖

Behavioral economics, Applied microeconomics, Political behavior, Well-being, Causal inference

## Academic Appointments 🏛️

2022–/ **Lecturer (Assistant Professor)**,  
*King's College London, Department of Political Economy.*

2021–2022/ **Postdoctoral Scholar**,  
*Yale School of Management.*

## Education 🎓

2017–2021 **PhD Behavioral Economics/Finance**,  
*Vrije Universiteit Amsterdam.*  
Thesis: “From Mice to Men: Field Studies in Behavioral Economics”  
Advisors: Prof. Martijn J. van den Assem & Dr. Dennie van Dolder

2015–2017 **MPhil in Economics**,  
*Tinbergen Institute.*

2012–2015 **BSc Economics and Business Economics**,  
*University of Maastricht.*

## Publications 📄

**2022, Klein Teeselink, B., M.J. van den Assem & D. van Dolder.** Does losing lead to winning? An empirical analysis for four sports. *Management Science*, [[paper link](#)].

**2020, Klein Teeselink, B., R.J.D. Potter van Loon, M.J. van den Assem & D. van Dolder.** Incentives, performance and choking in darts. *Journal of Economic Behavior & Organization*, [[paper link](#)].

## Working papers 📄

Under review Discounts Shift the Demand Curve for Life-Saving Medications (with M.R. Jordan, N. Adolph & S. Frederick). *R&R at Economic Journal*

Under review Own-Gender Favoritism in High Stakes Decisions: Taste-Based Discrimination on The Price Is Right (with P. Anatasov & J. D. Dana). *R&R at Economic Journal*

Under review Partisanship, Government Responsibility, and Charitable Donations (with G. Melios)

Under review The Anna Karenina Income Effect: Well-Being Inequality Decreases with Income (with G. Zauber-  
man). *R&R at Journal of Economic Behavior & Organization*

Under review Weather to Protest: The Effect of Black Lives Matter Protests on the 2020 Presidential Election  
(with G. Melios)

Under review High-Stakes Failures of Backward Induction (with M.J. van den Assem, D. van Dolder & J.D.  
Dana)

## Work-in-progress 🖋️

Equally skeptical: Revisiting asymmetries in political trust (with G. Melios)

Shifting Involvements or Shifting Identities? The Effect of Secularization on Polarization and Economic behavior (with G. Melios)

Differences in the Income-Wellbeing Gradient Across Racial Groups (with J. Kim and G. Zauberman)

Endogenous Preferences: The Effect of Saving and Donation Decisions on Patience and Generosity (with G. Melios)

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## Teaching

2023 - Behavioural Political Economy  
**Seminar Leader** - King's College London

2022 - Microeconomics  
**Seminar Leader** - King's College London

2021 - 2022 Yale Summer Research Internship  
**Mentor** - Yale University

2018 - 2020 Intuitive Econometrics Workshop  
**Lecturer** - Vrije Universiteit Amsterdam

2018 - 2020 Bachelor Theses  
**Supervisor, 45 theses** - Vrije Universiteit Amsterdam

2018 - 2020 Investments  
**Teaching Assistant** - Vrije Universiteit Amsterdam

2017 - 2019 Finance I  
**Teaching Assistant** - Vrije Universiteit Amsterdam

2017 Behavioral Economics  
**Teaching Assistant** - Tinbergen Institute

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## Awards, Grants & Prizes €

2021 Developing Prosperity Metrics for an Economy of Belonging in the UK. Funded by the ESRC project 'Rebuilding Macroeconomics' (**Role: Data expert**)

2020 Analysing and Preventing Extremism Via Participation. Funded by EC Horizon 2020 between 2020-2023 (**Role: Data expert**)

2016 -2017 Tinbergen Institute full scholarship (\$15,000)

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## Conferences & Talks

2022 Ashoka University | IIM Ahmedabad | Oxford Well-Being Research Centre Seminar | Leitner Political Economy Seminar Yale | Royal Holloway University of London | University of Bath | ESA 2022 Boston | IBPP 2022 London | University of Reading | King's College London

2021 SPUDM, Warwick | ESA World Meeting | MBEES, Maastricht | TIBER, Tilburg | Yale American Politics & Public Policy Workshop

2020 Delhi School of Economics | IIT Delhi | PhD Conference in Behavioural Science, Dublin | Yale Sprouts

2019 Yale Sprouts Seminar | Yale BRG Seminar | Max Planck Summer Institute on Bounded Rationality | MBEES, Maastricht | SABE/IAREP, Dublin | ECASE, Rotterdam

2018 JDMx, Konstanz | FUR, York | SABE, London | RBFC, Amsterdam

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## Media

Coverage of 'Weather to Protest: The Effect of Black Lives Matter Protests on the 2020 Presidential Election' by [The Economist](#)

Coverage of PhD dissertation by [Trouw](#) and [ESB](#)

## Refereeing Services

Economic Journal | Journal of Economic Psychology | Journal of Economic Behavior & Organization  
| Journal of Sports Economics

## Skills

Languages Dutch (native), English (C2), German (B2), Hindi (A2)  
Software R, Stata, LaTeX

## References

**Prof. Martijn J. van den Assem,**  
*Professor of Finance,*  
Vrije Universiteit Amsterdam,  
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**Dr. Jason D. Dana,**  
*Associate Professor of Marketing,*  
Yale School of Management,  
Email: jason.dana@yale.edu.

**Dr. Dennie van Dolder,**  
*Senior Lecturer in Economics,*  
University of Essex,  
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*Professor of Marketing,*  
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